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# ANNUAL STOCKHOLDER'S MEETING OF HARBORSTAR SHIPPING SERVICES, INC. 0930 HRS - 1100 HRS

### **AGENDA**

# 12 July 2023

# TO ALL STOCKHOLDERS:

- 1. Call to Order
- 2. Certification of Notice and Quorum
- 3. Approval of the Minutes of the Annual Stockholders' Meeting held on 13 July 2022
- 4. Management Report
- 5. Approval of Audited Financial Statements as of 31 December 2022
- 6. Ratification of all acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business since the 13 July 2022 Annual Stockholders' Meeting up to 12 July 2023
- 7. Election of Directors
- 8. Appointment of External Auditor
- 9. Other Matters
- 10. Adjournment



# NOTICE OF ANNUAL STOCKHOLDERS' MEETING

Please be informed that the Annual Meeting of the Stockholders of **HARBOR STAR SHIPPING SERVICES, INC.** ("HSSSI") will be held and conducted virtually via the Zoom online meeting platform on Wednesday, 12 July 2023, 09:30 A.M. for the following purposes:

- 1. Call to Order
- 2. Certification of Notice and Quorum
- 3. Approval of the Minutes of the Annual Stockholders' Meeting held on 13 July 2022
- 4. Management Report
- 5. Approval of Audited Consolidated Financial Statements of HSSSI and its subsidiaries as of 31 December 2022
- 6. Ratification of all acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business since the 13 July 2022 Annual Stockholders' Meeting up to 12 July 2023
- 7. Election of Directors
- 8. Appointment of External Auditor
- 9. Other Matters
- 10. Adjournment

The record date for stockholders entitled to notice of, participate and vote at the Annual Stockholders' Meeting is set on 08 June 2023 ("Stockholders of Record").

Considering the current circumstances, Stockholders of Record may only attend/participate via proxy, remote communication or vote in absentia, subject to validation procedures. Only validated stockholders will be provided access to the Zoom meeting platform and can cast their votes in absentia on or before 04 July 2023 via the Corporation's secure online voting facility.

Stockholders who wish to participate in the meeting via the Zoom online meeting platform and to vote in absentia should notify the Office of the Corporate Secretary through a Letter of Intent to be sent via e-mail to asm-2023@harborstar.com.ph or fill up the registration form at www.harborstar.com.ph/asm2023registrationform on or before 28 June 2023.

The Corporation is not soliciting for proxies. Stockholders who are unable to join the meeting but wish to vote on items in the agenda by proxy must submit their duly accomplished proxy forms via email to asm-2023@harborstar.com.ph on or before 28 June 2023.

Stockholders may send their queries and comments to the Management Report and other items in the Agenda to asm-2023@harborstar.com.ph on or before 06 July 2023.

The Definitive Information Statement containing the attendance, voting and election procedures, along with the Notice, Agenda, Proxy, Management Report, SEC Form 17-A, SEC Form 17-Q and other information related to the Annual Stockholders' Meeting can be accessed at www.harborstar.com.ph/investors/pse\_disclosures.

Very truly yours

**CHARLENE O. ANG**Corporate Secretary

<sup>&</sup>lt;sup>1</sup> For the detailed registration and voting procedures, please visit www.harborstar.com.ph and refer to the "Guidelines for Participation via Remote Communication and Voting in Absentia and through Proxy".

#### EXPLANATION AND RATIONAL OF EACH ITEM IN THE AGENDA

### 1. Call to order

The Chairman of the Board (the "Board"), Mr. Geronimo P. Bella, Jr., will call the meeting to order.

# 2. Certification of notice and quorum

The Corporate Secretary will certify that notice requirements for the 2023 Annual Stockholders' Meeting have been complied with in accordance with the By-Laws, Revised Corporation Code and issuances of the SEC.

The Corporate Secretary will further certify the presence of a quorum. The stockholders representing a majority of the outstanding voting capital stock of the Corporation, present in person or by proxy, shall constitute a quorum for the transaction of business.

3. Approval of the Minutes of the Annual Stockholders Meeting held on 13 July 2022

The minutes are available at the Corporation website, www.harborstar.com.ph.

A motion for the approval of the following resolution will be presented:

"RESOLVED, that the Minutes of the Annual Stockholders' meeting held on 13 July 2022 as appearing in the Minutes Book of the Corporation be approved."

The affirmative vote of stockholders representing at least a majority of the outstanding voting capital stock of the Corporation present at the meeting is necessary to approve the resolution.

# 4. The Management Report

The President, Mr. Geronimo P. Bella, Jr., shall render the Management Report, which provides the highlights of the performance of the Corporation for the year 2022 and the outlook of the Corporation for the year 2023.

The President shall also report on the significant operational and financial performance as well as the milestones and achievements of the Corporation for the year 2022.

The Annual Report will also be posted on the Corporation's website, www.harborstar.com.ph. A resolution noting the Annual Report will be presented to the stockholders for adoption.

A motion for the approval of the following resolution will be presented:

"RESOLVED, that that the Management Report for 2022 be noted and approved."

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Corporation present at the meeting is necessary to approve the resolution.

5. Approval of the Audited Consolidated Financial Statements of the Corporation and its subsidiaries as of December 31, 2022

The approval of the Audited Consolidated Financial Statements as of December 31, 2022 audited by Isla Lipana & Co. (FS), contained in the published version of the Annual Report will presented to the stockholders. The FS will also be embodied in the Information Statement to be sent to the stockholders at least fifteen (15) business days prior to the meeting. The Audit Committee has recommended, and the Board has approved, the FS.

A resolution approving the FS will be presented to the stockholders, who will be given opportunity to ask questions on the Annual Report and the FS.

A motion for the approval of the following resolution will be presented:

"RESOLVED, that the Audited Consolidated Financial Statements of the Corporation and its subsidiaries for the period ending 31 December 2022 as discussed in the Annual Report be noted and approved."

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Corporation present at the meeting is necessary to approve the resolution.

6. Ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management since the 13 July 2022 Annual Stockholders' Meeting up to 12 July 2023. A list of the corporate acts to be ratified are enumerated in Item 16, page 23 of the 20-IS

A motion for the approval of the following resolution will be presented:

"RESOLVED, that all acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business, since the 13 July 2022 Annual Stockholders' Meeting up to 12 July 2023 be approved, confirmed and ratified."

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Corporation present at the meeting is necessary to approve the resolution.

7. Election of directors, including independent directors

In accordance with Section 16, Article II of the Corporation's By-Laws and the 2017 Manual on Corporate Governance, the deadline for nominations to the Board was on 25 May 2023. After the deadline, the Corporate Governance Committee evaluated the nominees to the Board and determined that all the nominees, including the nominees for independent directors, have all the qualifications of a director pursuant to the By-Laws and applicable laws. Copies of the curriculum vitae and profiles of the candidates to the Board are provided in the Information Statement.

The election of the directors shall be by plurality of votes. Every stockholder may vote the number of shares owned by him for as many persons as there are directors to be elected, or cumulate his votes by giving one candidate as many votes as the number of such directors multiplied by the number of his shares shall equal, or distribute such votes on the same principle among as many candidates as he shall see fit. The seven (7) directors receiving the highest number of votes will be declared elected as directors of the Corporation.

In evaluating the nominations to the Board, the Corporate Governance Committee was guided by its established nomination principles and procedures set forth hereafter.

8. Appointment of external auditor

The Audit Committee has recommended, and the Board has approved the appointment of Isla Lipana & Co. as the external auditor of the Corporation.

The profile of the proposed external auditors is provided in the Information Statement.

A motion for the approval of the following resolution will be presented:

"RESOLVED, to approve the appointment of the firm of Isla Lipana & Co. as external auditor of the Corporation for the calendar year 2023."

The affirmative vote of stockholders representing at least a majority of the outstanding voting capital stock of the stock of the Corporation present at the meeting is necessary to approve the resolution.

# 9. Consideration of such other business as may properly come before the meeting

Any relevant questions or comments received by the Office of the Corporate Secretary via email within the prescribed period given to registered stockholders shall be properly acknowledged, noted and addressed, accordingly.

# 10. Adjournment

Upon confirmation by the Corporate Secretary that there are no other matters to be considered, and on motion by a stockholder duly seconded, the Chairman will declare the meeting adjourned. The meeting proceedings shall be recorded in audio and video format to be safe kept by the Office of the Corporate Secretary and shall be made available in a secured manner to stockholders upon request by sending an email to www.harborstar.com.ph.

# **PROXY**

hereby appoin attorney-in-fact his/her name a Corporation to	ts it or proxy, with pow is proxy of the under be held via remote	or in his/ ver of substitution rsigned stockhold communication of	HIPPING SERVICES, INC. (the "Corporation") Ther absence, the Chairman of the meeting, as in, to represent and vote all shares registered in the er, at the Annual Stockholders' Meeting of the in 12 July 2023 at 9:30 p.m., and at any of the ine following matters:
1.	Approval of minu	tes of annual stoc	kholders' meeting held on 12 July 2022
	Yes	No	Abstain
2.	Approval of the 20	022 Management	Report
	Yes	No	Abstain
3.	Approval of the 20	022 Audited Cons	olidated Financial Statements
	Yes	No	Abstain
4.	Ratification of all	acts of Manageme	ent and the Board of Directors
	Yes	No	Abstain
5.	Election of Directo	ors	
	Vote for nominees	s listed below:	
	Geronimo P. Bella Ryota Nagata Ceasar Daniel T. C Gemma V. Sadiua	R astro G	icardo Rodrigo P. Bella amon C. Liwag ene S. De Guzman (Independent Director) ector)
	Withhold authorit	y to vote for the r	nominees listed below:
6.	Appointment of Is	ela Lipana and Co.	as external auditor
	Yes	No A	bstain
7.			ed above are authorized to vote upon such e before the meeting.
	Date		Printed Name of Stockholder
			Signature of Stockholder/ Authorized Signatory

This proxy should be received by the Corporate Secretary on or before **27 June 2023**, the deadline for submission of proxies.

This proxy, when properly executed, will be voted in the manner as directed herein by the stockholder(s). If no direction is made, this proxy will be voted "for" the election of all nominees and for the approval of the matters stated above and for such other matters as may properly come before the meeting in the manner described in the information statement and/or as recommended by management or the board of directors.

A proxy submitted by a corporation should be accompanied by a Corporate Secretary's Certificate quoting the board resolution designating a corporate officer to execute the proxy. Proxies executed by brokers must be accompanied by a certification under oath stating that the broker has obtained the written consent of the account holder.

A stockholder giving a proxy has the power to revoke it at any time before the right granted is exercised. A proxy is also considered revoked if the stockholder attends the meeting in person and expresses his intention to vote in person.

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1.	Check the appropriate box:		
	[ ] Preliminary Information Stateme [ X ] Definitive Information Statement		
2.	Name of Registrant as specified in its cl	narter: Harbor Star Shipping Services, Inc.	
3.	<b>Philippines</b> Province, country or other jurisdiction	of incorporation or organization	
4.	SEC Identification Number: 152897		
5.	BIR Tax Identification Code: 201-128-0	653-000	
6.	<b>2224 A. Bonifacio Street corner Pres.</b> Address of principal office	<b>Sergio Osmeña Highway, Bangkal, Makati City,</b> Post	<b>1233</b> cal Code
7.	Registrant's telephone number, includi	ng area code <b>(+632) 8886-3703</b>	
8.	<b>To be conducted virtually on 12 July</b> Date, time and place of the meeting of s	2023 via the MS Teams online meeting platfor ecurity holders	m
9.	Approximate date on which the Inforholders: <b>20 June 2023</b>	mation Statement is first to be sent or given to	security
10.	In case of Proxy Solicitations: <b>Not App</b> Name of Person Filing the Statement/S Address and Telephone No.:		
11.		ions 8 and 12 of the Code or Sections 4 and 8 of amount of debt is applicable only to corporate regi	
	Title of Each Class	Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding	
	Common Treasury	894,586,870 13,271,000	
12.	Are any or all of registrant's securities Yes X No	listed in a Stock Exchange?	
	If yes, disclose the name of such Stock I	Exchange and the class of securities listed therein:	
	Philippine Stock Exchange	Common Stock	

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY

#### **PART I**

# INFORMATION REQUIRED IN INFORMATION STATEMENT

# A. GENERAL INFORMATION

# Item 1. Date, time and place of meeting of security holders.

Date of Meeting: 12 July 2023 Time of Meeting: 9:30 a.m.

Place of Meeting: To be conducted virtually conducted virtually via the

Zoom online meeting platform from Makati City which is the city

where the office of the Company is located

Registrant's Mailing Address: 2224 A. Bonifacio St. corner Pres. Sergio

Osmeña Highway, Brgy. Bangkal,

Makati City, 1233

Approximate Date on Which the Information Statement is First Sent

Or Given to Security Holders: 20 June 2023

# Item 2. Dissenters' Right of Appraisal

A stockholder has the right to dissent and demand payment of the fair value of his shares in the following instances:

- (a) In case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;
- (b) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Revised Corporation Code;
- (c) In case of merger or consolidation; and
- (d) In case of investment of corporate funds for any purpose other than the primary purpose of the corporation.

The appraisal right may be exercised by any stockholder who shall have voted against the proposed corporate action, by making a written demand on the Company within thirty (30) days after the date on which the vote was taken, for payment of the fair value of his shares, provided that failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented or effected, the Company shall pay to such dissenting stockholder, upon surrender of the certificate(s) of stock representing his shares within ten (10) days after demanding payment of his shares, the fair value thereof.

In case of disagreement as to the fair value of the shares, the same shall be determined in accordance with the procedure set forth in Section 81 of the Revised Corporation Code. No payment shall be made to any dissenting stockholder unless the Company has unrestricted retained earnings in its books to cover such payment. Upon payment of the shares, the dissenting stockholder shall forthwith transfer his shares to the Company.

There are no matters to be taken up during the Annual Stockholders' Meeting which may trigger the exercise of a stockholder's appraisal right.

# Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director or officer of the Company since the beginning of the last fiscal year, nominee for election as director, or associate of the foregoing persons, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon, other than election to office.

No director of the Company has informed it in writing that he intends to oppose any action to be taken by the Company at the meeting.

# **Market Information**

The Company's share was listed in the Philippine Stock Exchange on 30 October 2013. The Company's common stock is traded in the PSE under the stock symbol "TUGS". As of the latest practicable trading date on 15 May 2023, the share prices of the Company were:

		Price/Common Share (in Philippine Peso)
Opening	:	0.95
High	:	0.99
Low	:	0.94
Closing	:	0.95

The high and low share prices for 2020, 2021, 2022 and first quarter of 2023 are indicated below:

	Price/Common Share (in Philippine Peso)				
Calendar Period	High	Low			
2023					
1st Quarter	1.13	0.92			
2022					
4th Quarter	1.22	0.87			
3rd Quarter	1.38	0.84			
2nd Quarter	1.06	0.62			
1st Quarter	0.91	0.68			
2021					
4th Quarter	1.07	0.82			
3rd Quarter	1.29	1.01			
2nd Quarter	1.38	1.12			
1st Quarter	1.97	1.05			
2020					
4th Quarter	1.85	1.50			
3rd Quarter	1.19	0.90			
2nd Quarter	0.94	0.81			
1st Quarter	1.04	0.61			

As of 15 May 2023, Harbor Star's public float is 31.06%.

# B. <u>CONTROL AND COMPENSATION INFORMATION</u>

# Item 4. Voting Securities and Principal Holders Thereof

(a) Voting securities entitled to be voted at the meeting as of 15 May 2023

Title of Each Class	Number of Shares	Number of Votes
	Outstanding	
Common	894,586,870	One (1) vote per share

As of 15 May 2023, the Company's shareholders consist of the following:

Shares Owned by Filipinos	834,557,300
Shares Owned by Non-Filipinos	60,029,570
Total	894,586,870

# (b) Record date

Only stockholders of record in the books of the Company at the end of trading hours at the Philippine Stock Exchange on 08 June 2023 shall be entitled to notice of and to vote at the Annual Stockholders' Meeting.

Company shall, subject to validation, allow attendance and participation (including voting) only by remote communication, voting in absentia or through the Chairman of the meeting as proxy. A stockholder who votes in absentia as well as a stockholder participating by remote communication shall be deemed present for purposes of quorum. Unless otherwise provided by law, each stockholder shall have one vote for each share of stock entitled to vote and recorded in his name in the books of the Company. Stockholders are entitled to cumulative voting in the election of the board of directors, as provided by the Revised Corporation Code. At all meetings of the stockholders, all elections and all questions shall be decided by the plurality of vote of stockholders present in person or by proxy and entitled to vote thereat, a quorum being present, except in cases where other provision is made under a statute. Voting shall be done by ballots or by proxy. All votes received shall be tabulated by the office of the Corporate Secretary and the stock transfer agent, and shall be validated by an external independent party. The Corporate Secretary shall report the results on the voting of each matter during the meeting.

In the election of Directors, each stockholder shall be entitled to cumulate his votes in the manner prescribed by Title III, Section 23 of the Revised Corporation Code of the Philippines.

- (d) Security Ownership of Certain Record and Beneficial Owners and Management
  - (1) Security Ownership of Certain Record/Beneficial Owners as of 15 May 2023

The record and/or beneficial owners of more than 5% of the outstanding common shares of the Company as of 15 May 2023 are as follows:

Title of Class	Name, Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percent
Common	PCD Nominee Corporation*  37/F Tower I, The Enterprise Center, 6766 Ayala Avenue cor. Paseo de Roxas, Makati City  Stockholder	PCD participants acting for themselves or for their clients	Filipino	750,676,812	83.91%

Common	PCD Nominee Corporation*	PCD participants acting for themselves or for their	(Non-Filipino)	60,027,070	6.71%
	37/F Tower I, The Enterprise Center, 6766 Ayala Avenue cor. Paseo de Roxas,	clients			
	Makati City				
	Stockholder				

The owners under PCD account holding more than 5% of the outstanding capital stock of the Company as of 15 May 2023 are as follows:

Title of Class	Name and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	No. of Shares Held	Percent
Common	Unicapital Securities Inc.	Unicapital Securities Inc. acting for itself or for its clients	204,410,100	22.84%
	Stockholder			
Common	Abacus Securities Corporation	Abacus Securities Corporation acting for itself or for its clients	195,541,401	21.86%
	Stockholder			
Common	RCBC Securities, Inc.	RCBC Securities, Inc. acting for itself or for its clients	160,080,872	17.89%
	Stockholder			
Common	AB Capital Securities, Inc.	AB Capital Securities, Inc. acting for itself or for its clients	47,309,800	5.28%
	Stockholder			
Common	COL Financial Group, Inc.	COL Financial Group, Inc. acting for itself or for its clients	59,276,913	6.63%
	Stockholder			

Note: \*PCD Nominee Corporation is a wholly-owned subsidiary of the Philippine Central Depository, Inc. (PCD), and is the registered owner of the shares in the book of the Company's transfer agent. The participants of the PCD (with respect to securities in the principal accounts) or the clients of such participants (with respect to securities in the participants' client accounts) are, as far as the PCD and PCD Nominee Corporation are concerned, the presumed beneficial owners of such lodged shares. PCD Nominee Corporation merely holds legal title (and not beneficial title) to the Company's lodged shares to facilitate the book-entry trading and settlement of the Company's shares. Except for Abacus Securities Corporation, RCBC Securities, Inc., AB Capital Securities, Inc., and COL Financial Group, Inc., no natural person or juridical entity whose shares are lodged in the name of PCD Nominee Corporation is known to the Company to be directly or indirectly the record or beneficial owner of more than five percent (5%) of the Company's voting securities. The identity of the person(s) who will vote on the shares lodged in the name of the PCD Nominee Corporation shall be verified only upon submission of the proxies with the Office of the Corporate Secretary of the Company which shall be no later than 23 June 2021.

The following table sets forth the top twenty (20) shareholders of the Company's common stock, the number of shares held, and the percentage of total shares outstanding held by each as of 15 May 2023:

	NAME	NUMBER OF SHARES HELD	% OF TOTAL
1	PCD Nominee Corporation (Filipino)	750,676,812	83.91%
2	PCD Nominee Corporation (Non-Filipino)	60,027,070	6.71%
3	Bella Jr., Geronimo P.	42,000,000	4.69%
4	Bella, Ricardo Rodrigo P.	41,553,487	4.64%
5	Maria Elizabeth Jean E. Bella	225,000	Less than 1.0%
6	Galicia, Filomena G.	30,000	Less than 1.0%
7	Villanueva, Myra P.	20,000	Less than 1.0%
8	Villanueva, Milagros P.	19,000	Less than 1.0%
9	Villanueva, Myrna P.	9,000	Less than 1.0%
10	Cabreza, Marietta V.	9,000	Less than 1.0%
11	Cabreza, Juan Carlos V.	9,000	Less than 1.0%
12	Tacub, Felicitas F.	3,000	Less than 1.0%
13	Soliven, Stephen G.	2,500	Less than 1.0%
14	Reiterer, Alfred	1,500	Less than 1.0%
15	Valencia, Jesus San Luis	1,500	Less than 1.0%
16	Bautista, Joselito T.	1	Less than 1.0%

The number of stockholders of record as of the latest practicable date on 15 May 2023 was sixteen (16). Common shares outstanding as of the same date were Eight Hundred Ninety Four Million Five Hundred Eighty Six Thousand Eight Hundred Seventy (894,586,870).

# (2) Security Ownership of Management as of 15 May 2023

The aggregate shareholdings in the Company of the Company's directors and executive officers and the percentage of their shareholdings as of 15 May 2023 were as follows:

NAME	CITIZENSHIP	NUMBER OF COMMON SHARES		PERCENTAGE OWNERSHIP
Geronimo P. Bella, Jr.	Filipino	Direct	366,012,998	40.9142%
		Indirect	225,000	0.0252%
Ricardo Rodrigo P. Bella	Filipino	Direct	241,553,487	27.0017%
		Indirect	2,205,000	0.2465%
Ryota Nagata	Japanese	Direct	6,089,645	0.6807%
		Indirect	0	0.0000%
Ramon C. Liwag	Filipino	Direct	15,000	0.0017%
	_	Indirect	0	0.0000%
Ceasar Daniel T. Castro	Filipino	Direct	10,000	0.0011%
	_	Indirect	0	0.0000%
Gene S. De Guzman	Filipino	Direct	10,000	0.0011%
	_	Indirect	0	0.0000%
Gemma V. Sadiua	Filipino	Direct	10,000	0.0011%
	•	Indirect	0	0.0000%

All of the above-named directors and officers of the Company are the record and/or beneficial owners of the shares of stocks set forth opposite their respective names.

# (3) Voting Trust Holders of 5% or More

No person holds at least 5% or more than 5% of a class under a voting trust or similar agreement.

# (4) Changes in Control

No change in control in the Company has occurred since the beginning of its last fiscal year.

There is no existing arrangement which may result in a change of control in the Company.

# (5) Dividends

The Company's dividend policy empowers its Board of Directors to declare at least 20.0% of the Company's prior year's net income as dividends, whether in stock or in cash or a combination of both, payable out of its unrestricted retained earnings and at such time as the Board may deem proper. No dividend shall be declared that will impair the capital stock of the Company.

On 12 December 2016, the Board of Directors of the Corporation, by a majority vote of its members, and on 06 March 2017, the stockholders of the Corporation, by affirmative vote of two-thirds (2/3) of the outstanding capital stock of the Corporation declared fifty percent (50%) stock dividends equivalent to Three Hundred Two Million Six Hundred Nineteen Thousand Two Hundred Ninety (302,619,290) common shares. On 5 September 2017, after securing the approval of the Securities and Exchange Commission, the Company issued Three Hundred Two Million Six Hundred Nineteen Thousand Two Hundred Ninety (302,619,290) common shares with a par value of One Peso (PHP1.00) per share, as stock dividends to stockholders of record as of 19 September 2017. On 13 October 2017, the stock dividends were listed in the Philippine Stock Exchange.

The Company's dividend policy of declaring a yearly property or cash payout is, as worded, subject to the terms, conditions and restrictions imposed by, among others, the Company's creditors. Several loan agreements entered into by the Company include the standard covenant which requires the consent of the creditor bank prior to the declaration of any dividends. We have been unable to secure the creditors' consent the last 3 years, especially during this time of COVID where the operations and cashflow are severely affected.

We are confident that we can continue to resume declaring dividends once business activities return to normal.

### Item 5. Directors and Executive Officers

# (a) Incumbent Directors, Including Independent Directors and Executive Officers

The incumbent directors, including independent directors and officers of the Company, with their corresponding ages and citizenships are the following:

NAME	AGE	CITIZENSHI P	POSITION	YEAR APPOINTE D
Geronimo P. Bella, Jr.	63	Filipino	Chairman/President	2006
Ricardo Rodrigo P. Bella	57	Filipino	Executive Director/Vice President	2006
Ryota Nagata	58	Japanese	Director	2011
Ramon C. Liwag	66	Filipino	Director	2017
Ceasar Daniel T. Castro	49	Filipino	Director	2021
Gene S. De Guzman	61	Filipino	Independent Director	2020

NAME	AGE	CITIZENSHI P	POSITION	YEAR APPOINTE D
Gemma V. Sadiua	57	Filipino	Independent Director	2020
Charlene O. Ang	55	Filipino	Corporate Secretary	2023
Dany Cleo B. Uson	61	Filipino	Treasurer, Chief Finance Officer and Compliance Officer	2020
Lorenzo C. Caranzo	56	Filipino	Operations Division Head	2018
Emmanuel L. Falcunit	44	Filipino	Operations Manager – Fleet Operations	2018
Rudiardo L. Arcellana	58	Filipino	Operations Manager – Salvage, Towage, Lighterage & Special Projects	2016
Jay-R L. Castillo	37	Filipino	QHSE Manager	2016
Edwin G. Amejana	58	Filipino	Commercial Manager	2008
Virginia May P. Bella	48	Filipino	Legal Services Manager	2008
Elionarda L. Refil	54	Filipino	General Services Manager	2009
Adolfo R. Isanan	51	Filipino	Accounting Manager	2020
Effel T. Santillan	46	Filipino	Human Resource Manager	2014
Maria Elizabeth Jean E. Bella	34	Filipino	Procurement Manager	2019
Ryan L. Orila	45	Filipino	ICT Manager	2018
Ronaldo C. Samong	53	Filipino	Business Development Manager for Visayas & Mindanao	2019
Marvin William Trinidad	45	Filipino	Sales & Marketing Manager	2020
Elisalde M. Fantillo	51	Filipino	Engineering & Maintenance Manager	2022
Edith P. Parro	43	Filipino	Administration Manager	2022
Marlon D. Dabu	41	Filipino	Audit Manager	2022
Daisy A. Sta. Maria	50	Filipino	Treasury & Budget Manager	2022

# (b) Term of Office

The term of office of the directors of the Company is one (1) year and they are to serve as such until the election and qualification of their successors. Officers are appointed annually by the Board of Directors at its first meeting following the Annual Stockholders' Meeting, each to hold office until the corresponding meeting of the Board of Directors in the next year or until a successor shall have been appointed or shall have qualified.

Pursuant to Rule 38 of the Securities Regulations Code, and Article II of the Company's Amended By-Laws and 2017 Manual on Corporate Governance, the nomination of all of the members of the Company's Board of Directors, including independent directors, shall be conducted by the Corporate Governance Committee prior to the Annual Stockholders' Meeting in accordance with the following procedure:

- (1) All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity of the would-be nominees and shall be submitted to the Corporate Governance Committee and the Corporate Secretary at least forty five (45) days before the date of the actual meeting.
- (2) The Corporate Governance Committee shall pre-screen the qualifications and prepare a Final List of all Candidates.
- (3) After the nomination, the Corporate Governance Committee shall prepare a Final List of Candidates to be submitted to the Board of Directors, which shall contain all the information regarding the background and the experience of the nominees required to be ascertained and made known under the Securities Regulation Code and relevant rules and regulations.
- (4) Said Final List of Candidates shall be disclosed in the reports required by law, rules and regulations to be submitted to the Securities Exchange Commission, Philippine Stock Exchange and to all stockholders.
- (5) Only nominees whose names appear on the Final List of Candidates shall be eligible for election as directors. No other nominations shall be entertained after the Final List of Candidates shall have been prepared. No further nomination shall be entertained or allowed on the floor during the actual Annual Stockholders' Meeting.
- (c) Business Experience of Directors and Officers during the past five (5) years

Geronimo P. Bella, Jr., 63, Filipino, Chairman of the Board and President. Mr. Bella, Jr. is the Chairman of the Board and President of Harbor Star since 2006. He is also the President and Director of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), Harbor Star Energy Corporation (HSEC), Harbor Star Subic Corp (HSSC), Harbor Star East Asia (Myanmar) Ltd (HSEA), and Harbor Star Construction Company (HSCC). Prior to his present position, he worked in Transpacific Towage, Inc. from 1978 to 1988 and Keppel Smit-Transpacific from 1988 to 2000. Mr. Bella, Jr. is currently the President for the Harbor Tugowners Association of the Philippines, Inc. and a director in Harbor Star Subic Corp., and Peak Flag Sdn. Bhd. He obtained his Bachelor of Science degree in Commerce, Major in Business Management from De La Salle University in 1983.

Ricardo Rodrigo P. Bella, 57, Filipino, Director and Vice President. Mr. Bella is the Vice President of Harbor Star. He is the Director and Vice President of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), Harbor Star Energy Corporation (HSEC), and Harbor Star Subic Corp (HSSC). He is also the Director of Harbor Star East Asia (Myanmar) Ltd (HSEA) and Harbor Star Construction Company (HSCC). Mr. Bella participated in various training seminars in the fields of corporate management, shipbuilding repair and maintenance, and other related disciplines, locally and abroad. Prior to his role as Vice President of Harbor Star, he served as the Vice President of Transpacific Towage, Inc. from 1983 to 1998. Currently, he is a director in various corporations, namely, Harbor Star Subic Corp., Great Eastern Tug Corporation, and Bellridge Resources, Inc. He pursued undergraduate studies in Business Management at De La Salle University in 1985.

Ryota Nagata, 58, Japanese, Director. Mr. Nagata serves as a Director of Harbor Star Shipping Services Inc (HSSSI), Harbor Star Subic Corp (HSSC), and Harbor Star Energy Corporation (HSEC). Currently, he is the President of Philster Corporation. He started his career as a Sales Representative in Kirin Brewery Company Limited from 1987 to 1990. He was a Sales Representative from 1990 to 1996 in Naigai Corporation. In 2001 to 2008, he became the Vice President of Naigai Corporation and eventually became the President and CEO from 2008 to 2011. He obtained his Bachelor of Arts degree in Politics in Keio University, Japan in 1987.

Ramon C. Liwag, 66, Filipino, Director. Mr. Liwag serves as a director of Harbor Star Shipping Services, Inc. Currently the President of Asia Security Education and Consultancy Inc., Inc. Member of the Philippine Military Academy Class of 1979 and served as the 23rd Commandant of the Philippine Coast Guard from 2011 to 2012. He was the commander of six (6) Coast Guard Districts and commanded five (5) Coast Guard Field Stations. He served as Chairman in the PCG's Deputy Commandant for Operations from 2008 to 2011 and the Chairman of the PCG's Board of Marine Inquiry (BMI). He was awarded with two (2) Legion of Honor (Degree of Maginoo); Gawad sa Kaunlaran Medal; Coast Guard Outstanding Achievement Medal; Six (6) Distinguished Service Stars Medals, Military Merit Medals; Military Commendation Medals, Insurgency Campaign and Rescue and Relief Medals; and scores of Plaques / Certificates of Merit / Appreciation and Letters of Commendation in various capacities and positions both in government and civic organization.

He graduated Bachelor of Science degree in Military Education from the Philippine Military Academy in 1979. And later on, in 1996, he then took his Master's degree in M.S in Maritime Safety Administration from the World Maritime University in Sweden.

*Ceasar Daniel Castro, 49, Director.* Mr. Castro serves as a Director of Harbor Star Shipping Services, Inc. Currently he is the President of The Real Bank and Acting Deputy Chief Operating Officer of New San Jose Builders Inc. He obtained his Bachelor of Science degree in Commerce Major in Business Administration in University of Santo Tomas in 1996.

*Gene S. De Guzman, 61, Filipino, Independent Director.* Mr. De Guzman serves as an Independent Director of Harbor Star Shipping Services, Inc. Currently, he is the Vice President and heads the Service Assurance support for the whole PLDT domestic enterprise market, including Global Bilateral partners. He obtained his Bachelor of Science degree in Electrical Engineering from the University of Sto. Tomas in 1983, and pre-Masters at Ateneo School of Business Management in 2001.

Gemma V. Sadiua, 57, Filipino, Independent Director. Ms. Sadiua serves as an Independent Director of Harbor Star Shipping Services, Inc and Director of Harbor Star Construction Company (HSCC). Currently, she is the President of Venture Management Systems Inc. She previously led and served in various institutions such as Talent Bridge, Inc., MIASCOR Aviation Products Inc., Pacific Airside Services Inc., ISLA Logistics Corporation, Rapid Airfreight Inc., and Citadel Shipping Services, Inc. She obtained her degree in Business Management in De La Salle University in 1991, and completed post-graduate studies in Business Planning in the Asian Institute of Management in 2005.

Charlene O. Ang, 55, Filipino, Corporate Secretary. Ms. Ang is the Corporate Secretary of Harbor Star. Currently, she's a tax manager and counsel of IBM Asia Pacific and Japan, IBM Philippines, Inc. and IBM Global Financing Brands Tax Support. She also previously served as a tax and financial practitioner at various companies such as Intel Technology, Inc., KPMG – Laya Managhaya & Co., and SyCip Gorres Velayo & Co. She also worked as a legal counsel and consultant at different private and government agencies. Ms. Ang co-authored the Philippine volume of CCH's Tax Planning and Compliance in Asia. Ms. Ang earned her Juris Doctor from the Ateneo Law School in 1996.

Dany Cleo B. Uson, 61, Filipino, Treasurer, Chief Finance Officer & Compliance Officer. Mr. Uson is concurrently the Business Development for Asia Pacific and the Investor Relation Officer. He is also Director of ASTRONERGY Development Gensan Inc (ADGI) ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), and Harbor Star East Asia (Myanmar) Ltd (HSEA). Mr. Uson served as Harbor Star's Budget Committee Head, Funds Planning & Financing and Marketing Manager before becoming the Corporate Planning Manager. He was involved in the Sales and Marketing department of a number of companies prior to his position at Harbor Star, including Servequest, Inc., Capitol Wireless, Inc., PNB Securities, Inc., G.K. Goh Securities Philippines, Fortune Life and General Insurance Co., and RGV Real Estate Center. He also worked as a Stock Trader for AAA Southeast Equities, Inc. from 1990 to 1996. Mr. Uson obtained his Bachelor of Science degree in Marketing Management and Applied Economics from De La Salle University in 1983. He took up units in MS Computational Finance at De La Salle University.

Lorenzo C. Caranzo, 56, Filipino, Operations Division Head. As of 1 October 2015, Captain Caranzo is appointed as Operations Division Head of Harbor Star. He also serves as the Salvage Master of the Company. Capt. Caranzo is also the Director and Operations Head of Harbor Star Subic Corp (HSSC). Prior to his appointment, he served as the Company's Safety Manager from 2006 to 2015 and served as a Captain and Master for Harbor Star from 2004 until 2006. Prior to his stint with the Company, Capt. Caranzo was the Assistant Harbor Master for Philippine National Oil Company – Petrochemical Development Corp. from 2000 to 2003, and Master Chief Mate for Loadstar International Shipping Company, Inc. from 1990 to 2000. Currently, Captain Caranzo is also a director of Harbor Star Subic Corp. He obtained his Bachelor of Science degree in Marine Transportation from Bataan Heroes University formerly (BHMC) in 1989. He also finished the Business Leadership and Management course from Ateneo De Manila School of Business in 2015.

Emmanuel L. Falcunit, 44, Filipino, Operations Manager - Fleet. Capt. Falcunit is the Operations Manager of Harbor Star. He is a homegrown employee of the company, having started as a Cadet way back 2002. Also in the same year, he went onboard as a Deck Cadet. In 2003, he officially started his career as a seaman having been a Deck Rating onboard tug. Later on, he became tug master from 2006 to 2009. Then, he went back to head office to become a Safety Officer from 2009 to 2013. He again went back onboard via Harbor Star's AHTS vessel, M/V Rho Cas, as a 2nd Mate in 2013 and later on got promoted as Chief Mate. He officially became a full-pledged Captain in 2016. By 2018, he was assigned back to head office to take on the position of Operations Manager. Capt. Falcunit obtained his degree in B.S. Marine Transportation from the Philippine Merchant Marine School. He got his Marine Deck Officer license in 2005 and got his Master Mariner license in 2016.

Rudiardo L. Arcellana, 58, Filipino, Operations Manager – Salvage, Towage, Lighterage & Special Projects. Captain Arcellana is the Operations Manager for Salvage, Towage, Lighterage & Special Projects of Harbor Star. Prior to joining Harbor Star, he served as a Master Mariner in various vessel types, trading internationally. He also worked as a Crewing Manager in Blue Manila, Inc. Captain Arcellana completed his Bachelor of Science in Marine Transportation at Philippine Merchant Marine Academy in 1985 and is currently taking his Master in Ship Management in the same academy's graduate school. He is a licensed Master Mariner, with diverse professional experience in Seafaring for thirty-two (32) years. He is also a MARINA Licensed instructor for IMO course 6.09 and Assessor for IMO course 3.12. His land-based experience includes crew management, technical training, and dry-docking of manned vessels.

Jay-R L. Castillo, 37, Filipino, Quality, Health, Safety, Environment (OHSE) Manager. Mr. Castillo is the OHSE Manager of Harbor Star. Prior to his appointment, he served as the Company's Safety Officer from 2014 to 2015. Before joining the Company, he served as a Occupational Health and Safety Practitioner in various companies such as Atlantic Gulf and Pacific of Manila Inc., Asian Terminals, Inc., and Toshiba. He acquired his accreditation as Occupational Safety and Health (OSH) Consultant last 2020. Mr. Castillo obtained his Bachelor of Science in Mechatronics Engineering at Batangas State University in 2007.

*Edwin G. Amejana, 58, Filipino, Commercial Manager.* Mr. Amejana serves as the Commercial Manager of Harbor Star. Prior to his present position in the Company, he was the Operations Officer-in-Charge from 1999 to 2006 and became the Business Development Officer in 2006 to 2008. He obtained his degree in Bachelor of Science major in Marine Transportation in Iloilo Maritime Academy in 1983.

Virginia May P. Bella, 48, Filipino, Legal Services Manager. Ms. Bella is the Legal Services Manager of Harbor Star. Her role also includes serving the subsidiaries as Corporate Secretary to Harbor Star Energy Corporation (HSEC), Harbor Star Subic Corp (HSSC), and Harbor Star Construction Corporation (HSCC). Likewise, she also serves the subsidiaries of HSEC, where she acts as both a Director and Corporate Secretary of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), and ASTRONERGY Development F2 (ADF2). In her personal capacity, Ms. Bella is currently the Director and Corporate Secretary of Asclepius Recruitment Inc., and Belleridge Resources Inc. Prior to her present positions, Ms. Bella also served as Director of Bellport Shipping Corporation, Mearnz Green Technology Proponents, Inc., Earthlink Resources Inc., and Luscent Oil Services, Inc. She obtained her degree of Bachelor of

Science Major in Biology in De La Salle University in 1993 and pursued her degree in Bachelor of Laws from San Beda College in 2000. After passing the bar exams, she worked as a Legal Associate at Rondain & Mendiola Law Offices for several years prior to joining Harbor Star.

Elionarda L. Refil, 54, Filipino, General Services Department Manager. Ms. Refil is the General Services Department Manager of Harbor Star. She is also a Director of Harbor Star Subic Corp (HSSC). Prior to her present position in the Company, she was the HR Manager and Executive Secretary of the Company from 2006 to 2009. She obtained her Bachelor of Arts Major in Journalism in 1988 at Manuel L. Quezon University. She finished Ateneo's Leadership and Management Development Program ("LMDP") in 2010 and completed her Master's Degree in Development Communication from the University of the Philippines Open University (UPOU) Los Banos, Laguna in 2016.

Adolfo R. Isanan, 51, Accounting Manager. Mr. Isanan served as the Accounting Manager & Chief Accountant of Harbor Star from 2001 until 2008 and Comptroller from 2009 until October 2011. Mr. Isanan rejoined Harbor Star in June 2020 assuming the post of Accounting Manager. Prior to rejoining, he was employed in various companies of different industries such as manufacturing, fishing, ship building and construction which he held positions of Accountant and CFO. Among the companies he previously employed were Soonly Food Products, Inc. North Star Shipping & Marine Services, Inc, South Star Towage, Inc., RBL Fishing Corporation, RBL Shipyard and Zobel Oil Corporation. He is formerly an Accounting Professor & CPA Reviewer at the University of Manila and National College of Business & Arts with combined academic experience of fifteen (15) years. Mr. Isanan is a Certified Public Accountant by Profession who passed the CPA Licensure Examinations in May 1994. He obtained his Bachelor of Science in Business Administration Major in Accounting at the National College of Business & Arts – Manila in 1992.

Effel T. Santillan, 46, Filipino, Human Resource Manager. Ms. Santillan is the Human Resource Manager of Harbor Star. Ms. Santillan has been an HR practitioner for the past twenty-three (23) years. Prior to joining Harbor Star, she worked as an Employee Administration Manager and later headed the crew retention team of Aboitiz Jebsen Company Inc. as Crew and Family Welfare and Protection and Indemnity Manager. Aside from her 13-year experience in the shipping industry, she also worked in various industries like BPO, IT, and retail. Ms. Santillan obtained her Bachelor of Science degree in Psychology from Pamantasan ng Lungsod ng Maynila (PLM) in 1998. She is currently completing her Master's in Business Administration in same University. She completed various certificate programs in San Beda specifically in Human Resource Development, Compensation and Benefits, and Organization Development.

Maria Elizabeth Jean E. Bella, 34, Filipino, Procurement Manager. Ms. Bella is the Procurement Manager of Harbor Star. Prior to her appointment, she was the Company's Management Trainee then eventually served as the Special Assistant to the Operations Division Head from 2013 to 2015 then served as the Procurement Officer-in-Charge from 2016 to 2018. Before joining Harbor Star, Ms. Bella worked for Topcon Positioning Systems Inc. as an International Sales Assistant. She completed her degree in International Business at St. Mary's College of California in Moraga, California in 2012. She also received a certification for taking courses in Naval Architecture from Lloyd's Maritime Academy in 2013.

Ryan L. Orila, 45, Filipino and the ICT Manager of Harbor Star. He is a dynamic IT professional with over 22 years of experience in administering and maintaining various IT systems, applications, and networks. He has solid experience in IT management particularly in data center infrastructure, analytics, security, endpoint solutions, and low-code development. Prior to joining Harbor Star, he has been part of multinational companies like Philippine AXA Life Insurance Corporation, TeleTech, and AboJeb Company Inc. where he was able to hone his technical skills as an IT practitioner. He completed his degree in Computer Science from AMA Computer College in 1999.

**Ronaldo Antonio C. Samong, 53, Filipino, Business Development Manager for Visayas & Mindanao.** Mr. Samong served as Davao Branch Head from 2010-2019 before becoming the Business Development Manager for Visayas & Mindanao of Harbor Star. He was involved in the Sales, Marketing, and Operation department of several companies prior to his position at Harbor

Star, including Essen Pharma Inc, G&G Logistic Inc, Crown Pacific Logistics, and Sumifru (Phils.) Corporation. Mr. Samong obtained his Bachelor of Arts Major in Political Science from Western Mindanao State University in 1991 with Postgraduate studies in Master of Ship Management from John B Lacson Foundation Maritime University (Distance Learning module) in Iloilo City, Philippines from June 2015 to June 2016.

Marvin William F. Trinidad, 45, Filipino, Sales & Marketing Manager. Mr. Trinidad served as a Sales & Marketing Officer from 2011-2019 and Sales & Marketing Officer-in-Charge from 2019-2020 before becoming the Sales & Marketing Manager. Prior to joining Harbor Star, He was involved in the Sales & Marketing Department of a number of companies, namely, Mariveles Grain Corporation, Asian Terminals Incorporated, BCI Asia, and PCIB Cignal Life Insurance Corporation and Security Bank Corporation. Mr. Trinidad obtained his degree in B.S.C. Major in Marketing Management from San Beda University (formerly San Beda Collage) in 1999.

Elisalde M. Fantillo, 51, Filipino, Technical Manager. Mr. Fantillo served as a Technical Auditor and Engineering & Maintenance Officer-in-Charge for more than one year before becoming the Technical Manager. Prior to His present position in the Company, he was the Technical Superintendent for GoldenStar Cargo Trade Shipping Corporation from 2018 until 2019, and Maintenance Supervisor for Loadstar Shipping Co. Inc. from 1996 until 2018. Mr. Fantillo obtained his degree in Bachelor of Science in Mechanical Engineering in Technological Institute of the Philippines in 1995 and Bachelor of Science in Marine Engineering in the same University in 1997. He also received a Certificate of Participation in Ship Management Course ISM Internal Audits by ClassNK Academy.

Ma. Edith P. Parro, 43, Filipino, Administration Manager. Honed by time and experience, Ms. Parro served as an HR Supervisor from 2017 until 2019, then became the Diving, Marine Maintenance and Construction Admin Officer-in-Charge from 2020 until 2021 before becoming the Administration Manager. Prior to joining Harbor Star, she was engaged and exposed in different facet of Human Resource Management, Training Development and Administrative work of different industries such as Business Process Outsourcing (BPO), Manufacturing and Construction. Companies she has worked with are San R Mining & Construction Corp, Assurant BPO, Infinit Outsourcing Inc and 24/7. Ms. Parro obtained her degree in Bachelor of Science in Psychology in Ateneo de Naga University in 1999. She is currently the Authorized Managing Officer (AMO) of Harbor Star Construction Corporation (HSCC), the emerging new construction company and subsidiary of Harbor Star Shipping Services Inc.

**Daisy A. Sta. Maria, 50, Filipino, Treasury and Budget Manager.** Ms. Sta Maria served as Accounting Clerk upon joining the Company in June 2001 and rose to ranks from being the Accountant from 2001 to 2009 and Budget Officer from 2009 to 2022 before becoming the Treasury and Budget Manager. Prior to her present position with Harbor Star, she was the Junior Supervisor of A Open Inc. Taiwan (Acer Group of Co.) and she was involved in Accounting Department of several companies, including Golden Landmark, Inc., Renaissance Towers Condo Corporation and Jollibee Foods Corporation. Ms. Sta. Maria obtained her degree in Bachelor of Science in Accountancy from Polytechnic University of the Philippines in 1993.

# **Nominees for Election/Re-Election**

The Corporate Governance Committee has screened the nominees and prepared the Final List of Candidates for election to the Board of Directors at the Annual Stockholders' Meeting on 12 July 2023. The nominees have been found to possess all of the qualifications and none of the disqualifications for election as director or as independent director. In approving the nominations for independent directors, the Nominations Committee considered the guidelines on the nomination of independent directors under SRC Rule 38.

The Corporate Governance Committee is composed of Mr. Gene S. De Guzman as Chairman with Mr. Ryota Nagata and Ms. Gemma V. Sadiua as members.

The following are the Final List of Candidates for directors as determined by the Company's Corporate Governance Committee:

Candidate for Nomination as Director	Nominating Stockholder	Relationship
Geronimo P. Bella, Jr.	Ricardo Rodrigo P. Bella	Siblings
Ricardo Rodrigo P. Bella	Geronimo P. Bella, Jr.	Siblings
Cesar Daniel Castro	Geronimo P. Bella, Jr.	None
Ryota Nagata	Geronimo P. Bella, Jr.	None
Ramon C. Liwag	Geronimo P. Bella, Jr.	None
Gene S. De Guzman (Independent Director)	Geronimo P. Bella, Jr.	None
Gemma V. Sadiua (Independent Director)	Geronimo P. Bella, Jr.	None

Mr. Gene S. De Guzman and Ms. Gemma V. Sadiua are the nominees for independent directors for the ensuing year.

In compliance with SEC Memorandum Circular No. 5, Series of 2017, Mr. Gene S. De Guzman and Ms. Gemma V. Sadiua hereby submit their respective Certification(s) as independent directors, which are attached hereto as Annexes "A" and "B", respectively.

# (d) Other Directorships held in reporting companies naming each company

All of the directors and officers of the Company are not directors in other reporting companies.

# (e) Significant Employees

No person, who is not a director or an executive officer, is expected to make a significant contribution to the business of the Company. Neither is the business highly dependent on the services of certain key personnel.

# (f) Family Relationships

Except for the Chairman and President, Mr. Geronimo P. Bella, Jr., Director and Vice-President, Mr. Ricardo Rodrigo P. Bella, and the Legal Services Manager, Ms. Virginia May P. Bella, of the Company, who are siblings, and Procurement Officer-in-Charge, Ms. Maria Elizabeth Jean E. Bella, who is the offspring of Mr. Geronimo P. Bella, Jr., no family relationships up to the fourth civil degree either by consanguinity or affinity exist among the directors, executive officers or persons nominated or chosen by the Company to become directors or executive officers.

### (g) Involvement in Certain Legal Proceedings

To the knowledge and/or information of the Company, the above named directors and executive officers of the Company are not, presently or during the last five (5) years up to the present date, involved or have been involved in: (a) any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer; (b) any conviction by final judgment, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses; (c) being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and (d) being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

The Company has no pending legal proceedings which would materially affect its financial auditing or operational capability and to which it or any of its subsidiaries or affiliates is a party or of which any of their property is the subject.

# (h) Certain Relationships and Related Transactions

The Company's policy with respect to related-party transactions is to ensure that these transactions are entered into on an arms-length basis and on terms which are comparable to those available from unrelated third parties.

Except for the material related party transactions described in note 20 of the Company's interim financial statements as of 31 March 2023, there has been no material transaction during the last two years, nor is there any material transaction currently proposed, to which the Company was or is to be a party, in which any director or executive officer, any nominee for election as director, stockholder of more than ten percent (10.0%) of the Company's voting shares, and any member of the immediate family (including spouse, parents, children, siblings, and in-laws) of any such director or officer or stockholder of more than ten percent (10.0%) of the Company's voting shares had or is to have a direct or indirect material interest.

The Company has no transaction for the covered period with parties that fall outside the definition of "related parties" under PAS 24, Related Party Disclosures, but with whom the Company or its related parties has a relationship that enables the parties to negotiate terms of material transactions that may not be available from other, more clearly independent parties on an arm's length basis.

# (i) Disagreement with a Director

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual stockholders' meeting because of a disagreement with the Company on any matter relating to the Company's operations, policies or practices.

# Item 6. Compensation of Directors and Executive Officers

# (a) Executive Compensation

The following summarizes the executive compensation received by the top five (5) most highly compensated officers of the Company for 2020, 2021 and 2022. It also summarizes the aggregate compensation received by all the officers and directors, unnamed.

Name & Position	Year	Total (PHP)	Salary (PHP)	Bonus (PHP)	Other Annual Compensation (PHP)
Geronimo P. Bella Chairman & President	2020	10,354,581	9,364,285	801,946	188,350
Ricardo Rodrigo P. Bella Director & Vice President	2020	6,247,807	5,634,657	498,730	14,420
Ignatius A. Rodriguez Corporate Secretary, Chief of Staff and CIO	2020	3,230,910	2,999,280	175,500	56,130
Dany Cleo B. Uson Chief Finance Office	2020	2,818,160	2,614,800	158,800	44,560
Lorenzo C. Caranzo Operations Division Head	2020	4,012,785	3,720,000	240,000	52,785
Total		26,664,243	24,333,022	1,874,976	456,245

Name & Position	Year	Total (PHP)	Salary (PHP)	Bonus (PHP)	Other Annual Compensation (PHP)
Geronimo P. Bella Chairman & President	2021	10,354,581	9.364,285	801,946	188,350
Ricardo Rodrigo P. Bella Director & Vice President	2021	6,247,807	5,634,657	498,730	114,420
Ignatius A. Rodriguez Corporate Secretary, Chief of Staff and CIO	2021	3,230,910	2,999,280	175,500	56,130
Dany Cleo B. Uson Chief Finance Office	2021	2,818,160	2,614,800	158,800	44,560
Lorenzo C. Caranzo Operations Division Head	2021	4,012,785	3,720,000	240,000	52,785
Total		26,664,243	24,333,022	1,874,976	456,245

Name & Position	Year	Total (PHP)	Salary (PHP)	Bonus (PHP)	Other Annual Compensation (PHP)
Geronimo P. Bella Chairman & President	2022	11,205,113	10,090,500	840,875	273,738
Ricardo Rodrigo P. Bella Director & Vice President	2022	7,040,065	6,337,500	528,125	174,441
Ignatius A. Rodriguez Corporate Secretary, Chief of Staff and CIO	2022	-0-	-0-	-0-	-0-
Dany Cleo B. Uson Chief Finance Office	2022	3,153,961	2,824,000	235,333	94,627
Lorenzo C. Caranzo Operations Division Head	2022	3,332,459	2,880,000	371,250	81,209
Total		24,731,598	22,132,000	1,975,583	624,015

Name & Position	Year	Total (PHP)	Salary (PHP)	Bonus (PHP)	Other Annual Compensation (PHP)
Geronimo P. Bella Chairman & President	2023 (est.)	11,205,113	10,090,500	840,875	273,738
Ricardo Rodrigo P. Bella Director & Vice President	2023 (est.)	7,040,065	6,337,500	528,125	174,441
Charlene O. Ang Corporate Secretary	2023 (est.)	-0-	-0-	-0-	-0-
Dany Cleo B. Uson Treasurer/Investor Relations Officer /Corporate Information Officer/Chief Finance Officer/Compliance Officer	2023 (est.)	3,153,961	2,824,000	235,333	94,627
Lorenzo C. Caranzo Operations Division Head	2023 (est.)	3,332,459	2,880,000	371,250	81,209
Total		24,731,598	22,132,000	1,975,583	624,015

Name & Position	Year	Total (PHP)	Salary (PHP)	Bonus (PHP)	Other Annual Compensation (PHP)
	2020	54,486,384	49,816,124	3,736,208	934,052
Aggregate compensation paid to all officers and directors as a group unnamed	2021	54,486,384	49,816,124	3,736,208	934,052
	2022	62,622,313	55,562,604	5,034,765	2,024,944
	2023 (est.)	62,622,313	55,562,604	5,034,765	2,024,944

# (b) Compensation of Directors and Chairman

Each director receives a reasonable per diem allowance for their attendance at each meeting of the Board.

Under the By-Laws of the Company, by resolution of the Board, each director shall receive a reasonable per diem allowance for their attendance at each meeting of the Board. As compensation, the Board shall receive and allocate an amount of not more than ten percent (10.0%) of the net income before income tax of the Company during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of the stockholders.

The Directors total per diem allowance for 2021, 2022 and 2023 (est.) is presented in the following table:

Director's Per Diem Allowance

Year	Amount
2020	PHP1,330,927
2021	PHP1,330,927
2022	PHP1,330,927
2023 (est.)	PHP1,330,927

Except for Geronimo P. Bella, Ricardo Rodrigo P. Bella and Ignatius A. Rodriguez, Corporate Secretary who are officers of the Company, the directors only receive reasonable per diem allowance for their attendance at meetings of the Board.

# (c) Employment Contracts and Termination of Employment and Change-in-control Arrangement

There are no special arrangements as to the employment contract of any executive officer such that said officer will be compensated upon his resignation, retirement or other termination from the Company or its subsidiaries, or as may result from a change-in-control except as provided by law.

# (d) Warrants and Options Outstanding

There are no outstanding warrants and options outstanding held by the Company's President, the named executive officers and all officers and directors as a group.

### **Item 7. Independent Public Accountants**

Isla Lipana & Co., a member firm of PwC network, ("Isla Lipana") has been the Company's independent auditor since 2014 up to the present. Isla Lipana been selected by the Board of Directors as the Company's

independent auditor for the calendar year ending 31 December 2022. A representative of Isla Lipana is expected to be present at the Annual Stockholders' Meeting and will have an opportunity to make a statement if he or she so desires. The representative will also be available to respond to appropriate questions from the stockholders.

# **Audit and Audit Related Fees**

The Company paid its external auditors the following fees (in thousands) for the last three (3) years for professional services rendered:

In PHP thousands	2022	2021	2020
Audit Fees	1,919	1,874	1,755
	1,919	1,874	1,755

The Company engaged the services of SGV & Co. up to 2013 and Isla Lipana & Co. starting 2014.

The Audit Committee makes recommendations to the Board concerning the external auditors and preapproves audit plans, scope and frequency before the conduct of the external audit. The Audit Committee reviews the nature of the non-audit related services rendered by the external auditors and the appropriate fees paid for these services.

The re-appointment of Isla Lipana and Co. as the Company's external auditors was approved by the stockholders in a regular meeting held on 13 July 2022.

# Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There were no changes or disagreements with the Company's external auditors, Isla Lipana, on accounting and financial disclosures.

The Board of Directors of the Company recommends a vote for ratification of the appointment of Isla Lipana as the independent auditor for the current year.

Mr. Pocholo C. Domondon of Isla Lipana is the partner in charge of the Company's 2021 audit. The handling audit partner is rotated every five (5) years and may only be re-engaged by the Company after the two (2) years cooling-off period in compliance with SEC Memorandum Circular No. 8, Series of 2003 and the provisions of SRC Rule 68(3)(b)(iv)(ix).

The Audit Committee of the Company reviewed, evaluated and approved the policies and procedures for the professional services rendered by Isla Lipana. The Company's Audit Committee is composed of Ms. Gemma V. Sadiua as Chairperson and Messrs. Ceasar Daniel T. Castro and Ramon C. Liwag, as members.

# Tax Fees

No consultancy tax services was secured by the Company from Isla Lipana in the past two (2) years.

# All Other Fees (Non-Audit Fees)

There were no non-audit related services rendered by the external auditors in the past two (2) years.

#### **Item 8. Compensation Plans**

There is no action to be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

The Company does not have any stock option, warrants or rights plan or any other type of compensation plan.

#### C. <u>ISSUANCES AND EXCHANGE OF SECURITIES</u>

# Item 9. Authorization or Issuance of Securities Other than for Exchange

No action will be taken with respect to the authorization or issuance of any securities otherwise or exchange for outstanding securities of the Company.

# Item 10. Modification of Exchange of Securities

No action will be taken with respect to the modification of any class of securities of the Company or the issuance or authorization for issuance of one class of securities of the Company in exchange for outstanding securities of another class.

### Item 11. Financial and Other Information

None, inasmuch as no action is to be taken with respect to any matter specified in Items 9 or 10 above.

# Item 12. Mergers, Consolidation, Acquisition and Similar Matters

No action will be taken with respect to any of the following: (a) the merger or consolidation of the Company into or with any other person or of any other person into or with the Company; (b) the acquisition by the Company or any of its security holders of securities of another person; (c) the acquisition by the Company of any other ongoing business or of the assets thereof; (d) the sale or other transfer of all or substantially all of the assets of the Company; or (e) the liquidation or dissolution of the Company.

#### Item 13. Acquisition or Disposition of Property

No action will be taken with respect to the acquisition or disposition by the Company of any property.

# Item 14. Restatement of Accounts

No action will be taken with respect to the restatement of any asset, capital or surplus account of the Company.

### D. OTHER MATTERS

# Item 15. Action with Respect to Reports

The Board of Directors of the Company recommends a vote for confirmation, ratification and approval of the following:

(1) Minutes of the Annual Stockholders' Meeting held on 13 July 2022 (the "ASM")

The Minutes of the Annual Stockholders' Meeting held on  $13\ \text{July}\ 2022$  contain the following items:

- (i) Call to Order
- (ii) Certificate of Notice and Quorum
- (iii) Approval of the Minutes of the Annual Stockholders' Meeting held on 08 July 2022
- (iv) Management Report
- (v) Approval of Audited Financial Statements as of 31 December 2021
- (i) Ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business, since the 08 July 2021 Annual Stockholders' Meeting up to 13 July 2022. Said acts and resolutions of the

Board of Directors and of Management since the Annual Stockholders' Meeting on 08 July 2021 up to 13 July 2022 include, among others:

- (1) Authorizing the Company to avail and/or renew credit facility and/or other loans from banks and/or financial institutions; and
- (2) Appointment of officers and members of committees.
- (vi) Election of Directors
- (vii) Appointment of External Auditor
- (viii) Other Matters
- (ix) Adjournment

The Minutes of the ASM also contains the following information:

- a. List of directors and officers who attended the ASM;
- b. A description of the voting and vote tabulation procedures used during the ASM;
- c. Matters discussed and resolutions adopted;
- d. A record of the voting results for each agenda item; and
- e. A description of the opportunity given to the stockholders to ask questions.

At the ASM, the President and CEO reported the results of operations of the Company through an audio-visual presentation.

Voting and vote tabulation procedures used in the previous meeting. For the election of Directors, each stockholder was entitled to one (1) vote per share multiplied by the number of board seats provided in the Articles of Incorporation (i.e., eleven (11)). Cumulative voting was allowed for election of members of the Board of Directors. Each stockholder was allowed to vote the number of shares of stock outstanding in his or her own name as of the record date of the meeting for as many persons as there are directors to be elected or he may cumulate said shares and give one (1) candidate as many votes as the number of Directors to be elected multiplied by the number of his shall see fit; provided that the total number of votes cast by him or her shall not exceed the number of shares owned by him or her as shown in the books of the Company multiplied by the whole number of Directors to be elected and provided, however, that no delinquent stock shall be voted.

Abstentions were treated to have the same effect as negative votes. Broker non-votes and shares as to which proxy authority has been withheld with respect to any matter are not deemed to be present or represented for purposes of determining whether stockholder approval of that matter has been obtained.

Items that required the vote of stockholders were presented for approval of the stockholders at the previous meeting. Voting was through electronic ballot, counted thereafter by the Corporate Secretary in the presence of Isla Lipana to validate the counting. The results were tallied in a book kept exclusively for such purpose, and signed by the Corporate Secretary and the External Auditor.

- (2) Management Report
- (3) Audited Financial Statements for the year ending 31 December 2022

# Item 16. Matters Not Required to be Submitted

The Board of Directors and Management have the power to act as agents of the Company based on statute, charter, by-laws or in delegation of authority to an officer from the acts of the Board, formally expressed or implied from a habit or custom of doing business. In this regard, where an officer has been entrusted with the general management and control of the Company's business, that officer is considered to possess an implied authority to enter into any contract or do any other act which is necessary or appropriate for the conduct of the ordinary business of the Company.

The Board of Directors recommends a vote for approval, confirmation and ratification of all acts and resolutions of the Board of Directors and of Management since the Annual Stockholders' Meeting on 13 July 2022 up to 12 July 2023. Said acts and resolutions of the Board of Directors and of Management since the Annual Stockholders' Meeting on 13 July 2022 up to 12 July 2023 include, among others:

- (1) Execution of contracts in the ordinary course of business;
- (2) Designation of bank signatories;
- (3) Availment and/or renew credit facility and/or other loans from banks and/or financial institutions;
- (4) Application for regulatory permits and licenses; and
- (5) Appointment of officers and members of committees.

Once the ratification has been given, all acts or transactions entered into by the Board of Directors and of Management since the Annual Stockholders' Meeting on 13 July 2022 up to 12 July 2023 become finally and absolutely binding and neither the Company nor individual stockholders nor strangers can afterwards sue to set them aside or otherwise attack their validity.

# Item 17. Amendment of Charter, By-laws or Other Documents

There is no action to be taken at the Annual Stockholder's Meeting with respect to any matter not specifically referred to above.

# Item 18. Other Proposed Action

There is no action to be taken at the Annual Stockholders' Meeting with respect to any matter not specifically referred to above.

# Item 19. Voting Procedures

- Each share of the Common Stock outstanding on the record date will be entitled to one (1) vote on all matters. Voting shall be done by ballots or by proxy.
- For all matters subject to a vote of the stockholders, the Corporate Secretary and the stock transfer agent shall tabulate all votes received which shall be validated by the independent auditor. The Corporate Secretary shall report the results on the voting of each matter during the meeting.
- For the election of directors, cumulative voting shall be followed.
- The following shall require the affirmative vote of stockholders holding at least a majority of the Company's issued and outstanding capital stock present or represented and entitled to vote at the Annual Stockholders' Meeting:
  - (1) the approval of the Minutes of the Annual Stockholders' Meeting held on 13 July 2022;
  - (2) the approval of the Management Report;
  - (3) the approval of the Audited Financial Statements for the year ending 31 December 2022;
  - (4) all acts, resolutions, and proceedings of the Board of Directors and Management since the Annual Stockholders' Meeting held on 13 July 2022 to 12 July 2023;
  - (5) the election of directors; and
  - (6) the appointment of the Company's external auditor for the current year.

# Compliance with Section 49 of the Revised Corporation Code

(a) A description of the voting and the vote tabulation procedures used in the previous meeting See discussion in Item 15.

(b) A description of the opportunity given to stockholders or members to ask questions and record of the questions asked and answers given

See discussion in Item 15.

(c) The matters discussed and resolutions reached

See discussion in Item 15.

(d) A record of the voting results for each agenda item

See discussion in Item 15.

- (e) A list of the director or trustees, officers and stockholders or members who attended the meeting See discussion in Item 15.
- (f) Material information on the current stockholders, and their voting rights

See discussion in Item 4.

- (g) Appraisals and performance reports for the board and the criteria and procedure for assessment See discussion under Corporate Governance.
- (h) Director disclosures on self-dealings and related party transactions
  - In 2020, none of the Company's directors have entered into self-dealing and related party transactions involving the Company.
- (i) A director compensation report prepared in accordance with the Revised Corporation Code and the rules of the Securities and Exchange Commission

See discussion in Item 6 (b).

### **Corporate Governance**

- (a) Evaluation system established by the Company to measure or determine the level of compliance of the Board of Directors and top-level management with its Manual of Corporate Governance
  - (i) The Company completed and submitted its Integrated Annual Corporate Governance Report (I-ACGR) to the Philippine Stock Exchange on 26 May 2023. Said I-ACGR is considered by the Company as a tool to evaluate the level of compliance of the Board of Directors and top-level management with its Manual on Corporate Governance (the "Manual").
  - (ii) The Compliance Officer is responsible for determining violation/s and shall recommend to the Chairman of the Board the imposable penalty for such violation, for further review and approval of the Board.
  - (iii) The Company has a Corporate Governance Committee tasked to undertake an annual performance assessment of the Board, its committees and the individual directors, through a Performance Assessment Guideline and Scorecard.
  - (iv) The Company ensures that it has at least two (2) independent directors, or such number of independent directors that constitutes twenty percent (20%) of the members of the Board, whichever is higher, but in no case less than two (2). The Company, through its Corporate Governance Committee, likewise makes certain that its independent directors are independent from management and free from any business or other relationship which

could, or could reasonably be perceived to materially interfere with the exercise of independent judgment in carrying out their respective responsibilities as director.

- (v) The Company, through its Corporate Governance Committee, ensures that all the nominees to the Board possess all the qualifications and none of the disqualifications provided for in the Company's By-Laws and Manual, the Revised Corporation Code, Securities Regulation Code and other relevant laws, rules and regulations.
- (vi) The Company also has an Audit Committee, which is tasked to review the Audited Financial Statements of the Company. The Chairman of the Audit Committee is an independent director, and each member thereof has at least an adequate understanding or competence of most of the Company's financial management systems and environment.
- (b) Measures being undertaken by the Company to fully comply with the adopted leading practices on good corporate governance
  - (i) The Company will elect two (2) Independent Directors.

The SEC Code of Corporate Governance defines an independent director as a person other than an officer or employee of a corporation, its parents or subsidiaries, or any other individual who has a relationship with the corporation which would interfere with the exercise of independent judgment in fulfilling the duties of a director.

The By-Laws of the Company provide that an independent director shall include, among others, any person who: (a) is not a director or officer of the corporation or of its related companies or any of its substantial shareholders, except when an independent director of any of the foregoing; (b) does not own more than two percent (2%) of the shares of the Company and/or its related companies or any of its substantial shareholders; (c) is not related to any director, officer or substantial shareholder of the corporation, any of its related companies or any of its substantial shareholders, provided that for this purpose, relatives include a spouse, parent, child, brother, sister and the spouse of such child, brother or sister; (d) is not acting as a nominee or representative of any director or substantial shareholder of the Company and/or any of its related companies and/or any of its substantial shareholders, pursuant to a Deed of Trust or under any contract or arrangement; (e) has not been employed in any executive capacity by the Company, any of its related companies and/or by any of its substantial shareholders within the last five (5) years; (f) is not retained, either personally or through his firm or any similar entity, as professional adviser, by the Company, any of its related companies and/or any of its substantial shareholders within the last five (5) years; or (g) has not engaged and does not engage in any transaction with the Company and/or with any of its related companies or substantial shareholders, other than transactions which are conducted at arms-length and which are immaterial. A related company shall mean another company which is: (a) the holding company of the Company; (b) the Company's subsidiary; or (c) a subsidiary of the Company's holding company. A substantial shareholder shall mean any person who is directly or indirectly the beneficial owner of more than ten percent (10%) of any class of the Company's equity security.

Under the SEC Code of Corporate Governance, an independent director is required to attend board meetings for quorum requirements, unless he has a justifiable cause for failing to attend the meeting despite due notice. Justifiable causes are limited to grave illness or death of immediate family and serious accidents.

Any controversy or issue arising from the selection, nomination or election of independent directors shall be resolved by the SEC by appointing independent directors from the list of nominees submitted by the stockholders.

(ii) On 14 March 2014, the Company adopted a Code of Business Conduct and Ethics and a Performance Evaluation Procedure for the Board of Directors, Board Committees, Individual Directors and Chief Executive Officer/President.

- (iii) On 31 May 2017, in compliance with SEC Memorandum Circular No. 19, Series of 2016, the Company adopted its 2017 Manual on Corporate Governance which provide for the creation of the Audit Committee, Corporate Governance Committee and Executive Committee, among others.
- (iv) The Company's 2017 Manual on Corporate Governance is likewise subject to periodic review.
- (c) Any deviation from the Company's 2017 Manual of Corporate Governance.

There was no deviation from the Company's 2017 Manual on Corporate Governance warranting sanction on any individual.

(d) Any plan to improve corporate governance of the Company.

The Company will continue to develop and strengthen its corporate governance structures and mechanisms in line with relevant SEC circulars/memoranda and good global corporate governance principles and practices.

---- NOTHING FOLLOWS ----

#### UNDERTAKING TO PROVIDE INTERIM AND ANNUAL REPORT

UPON THE WRITTEN REQUEST OF THE STOCKHOLDER, THE COMPANY UNDERTAKES TO FURNISH SECURITY HOLDERS WITHOUT CHARGE, AND UPON THEIR WRITTEN REQUEST, COPIES OF THE COMPANY'S INTERIM FINANCIAL STATEMENTS (SEC FORM 17-Q) AS OF 31 MARCH 2023 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR ANNUAL REPORT (SEC FORM 17-A). COPIES OF OTHER EXHIBITS MAY BE PROVIDED UPON WRITTEN REQUEST AND UPON THE PAYMENT OF NOMINAL CHARGES TO DEFRAY ADMINISTRATIVE COSTS AND EXPENSES SUBJECT TO CONDITIONS AS THE BOARD OF DIRECTORS MAY PROMULGATE.

SUCH WRITTEN REQUEST FOR A COPY OF SEC FORM 17-Q AS OF 31 MARCH 2023 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR SEC FROM 17-A SHALL BE DIRECTED TO: MR. DANY CLEO B. USON, CORPORATE INFORMATION OFFICER, 2224 A. BONIFACIO ST., CORNER PRES. SERGIO OSMEÑA HIGHWAY, BRGY. BANGKAL, MAKATI CITY, 1233, PHILIPPINES.

ALL STOCKHOLDERS OF RECORD AND THOSE ACTING AS FIDUCIARIES, NOMINEES, TRUSTEES OR SIMILAR CAPACITIES IN BEHALF OF BENEFICIAL OWNERS WHO ARE NOT OF RECORD, MAY ALSO REQUEST IN WRITING TO THE PERSON AND AT THE ADDRESS PROVIDED ABOVE, AS MANY COPIES OF THIS INFORMATION STATEMENT, SEC FORM 17-Q AS OF 31 MARCH 2023 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR SEC FORM 17-A FOR DISTRIBUTION TO SUCH BENEFICIAL OWNERS, AND UPON RECEIPT OF SUCH WRITTEN REQUEST, THE COMPANY UNDERTAKES TO SUPPLY THE REQUESTED MATERIAL IN A TIMELY MANNER.

# **PART II**

# INFORMATION REQUIRED IN A PROXY FORM

The Company is not soliciting proxies and the stockholders are not required to send proxies.

### **PART III**

# SIGNATURE PAGE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on  $16^{th}$  day of June 2023.

HARBOR STAR SHIPPING SERVICES, INC.

By:

CHARLENE O. ANG Corporate Secretary

# MINUTES OF THE ANNUAL MEETING OF THE STOCKHOLDERS OF HARBOR STAR SHIPPING SERVICES, INC.

Held on 13 July 2022 Conducted virtually via remote communication

PRESENT: NO. OF SHARES

Total No. of Shares Represented In Person and By Proxy

619,680,469

**Total Outstanding Shares** 

894,586,870

**Attendance Percentage to Total Outstanding Shares** 

69.27%

# I. <u>CALL TO ORDER</u>

The Chairman, Mr. Geronimo P. Bella, Jr., called the meeting to order and presided over the same. The Corporate Secretary, Atty. Ignatius Loyola A. Rodriguez, recorded the minutes of the proceedings.

The Chairman informed the stockholders that the meeting is held in a remote communication format.

# II. CERTIFICATION OF NOTICE AND QUORUM

The Corporate Secretary certified that:

- (a) In accordance with the Securities and Exchange Commission's Notice dated 16 February 2022 and the provisions of the Securities Regulation Code, notice for this meeting was published in the business section of two (2) newspapers of general circulation, namely: Philippine Daily Inquirer and The Manila Standard, in print and online format, for two (2) consecutive days at least twenty-one (21) days prior to the date of this meeting. The Affidavits of Publication dated 01 July 2022 executed by Ms. Adela G. Mendoza and Mr. Mario P. Policarpio, Jr. were submitted to the Corporate Secretary, respectively. Copies of the Affidavits of Publication dated 01 July 2022 are attached hereto as Annexes "A" and "B", respectively;
- (b) Electronic copies of the Definitive Information Statement and its attachments were also made available on the Corporation's website and the PSE Edge portal;
- (c) Accordingly, stockholders of record as of 09 June 2022 were notified of this meeting. The stockholders were also notified of the internal

guidelines of the Corporation for participation in this meeting through remote communication in accordance with applicable rules; and

(c) Present in person and by proxy are Six Hundred Nineteen Million Six Hundred Eighty Thousand Four Hundred Sixty Nine (619,680,469) shares out of the total outstanding Eight Hundred Ninety Four Million Five Hundred Eighty Six Thousand Eight Hundred Seventy (894,586,870) shares, or 69.27%, of the Corporation's total outstanding capital stock, and that a quorum existed for the valid transaction of business.

# III. RULES OF CONDUCT AND VOTING PROCEDURES

Since the Corporation is conducting the meeting through remote communication format, the Chairman requested the Assistant Corporate Secretary, Atty. Maximo Modesto Joel C. Flores, to share the rules of conduct and voting procedure for this meeting.

Thereafter, the Assistant Corporate Secretary explained that "Guidelines for Participation via Remote Communication and Voting in Absentia and through Proxy" for this meeting were made available in the Corporation's website, the Definitive Information Statement and in the Explanation of Agenda items which forms part of the Notice of the Annual Stockholders' Meeting. He emphasized the following points:

- 1. Only stockholders whose Letter(s) of Intent or proxy forms have been validated or verified were allowed to cast their votes for this meeting through the voting portal.
- 2. Resolutions proposed to be approved by the stockholders under the Agenda will be shown on the screen as it is being taken up.
- 3. Votes cast as of 04 July 2022 for each proposed resolution have been tabulated and results will be announced during the meeting.
- 4. A detailed result of the tabulation of the votes cast indicating the affirmative votes, negative votes and abstentions will be reflected in the Minutes of this meeting.
- 5. Relevant questions which have been submitted on or before 06 July 2022 will be addressed accordingly under the Other Matters item in the Agenda. Questions and comments not taken up during the meeting shall be addressed by the Corporation directly to the stockholder via email.

# IV. APPROVAL OF PREVIOUS MINUTES

The Chairman stated that electronic copies of the Minutes of the Annual Stockholders' Meeting held on 08 July 2021 were made available for inspection on the Corporation's website.

The Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

"RESOLVED, that the Minutes of the Annual Stockholders' Meeting held on 08 July 2021 as appearing in the Minutes Book of the Corporation be approved."

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	614,842,869		4,837,600
% of Shares of Shareholders Present	99.22%		0.78%

# V. MANAGEMENT REPORT

The Chairman and President rendered the Management Report for the period ending 31 December 2021. The Treasurer, Mr. Dany Cleo B. Uson, also presented the 1st quarter updates for the year 2022. Copies of the Management Report and 1st quarter updates for the year 2022 are attached as Annexes "A" and "B".

Thereafter, the Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

"RESOLVED, that the Management Report for 2021 be noted and approved."

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	614,842,869		4,837,600
% of Shares of Shareholders Present	99.22%		0.78%

# VI. APPROVAL OF THE AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDING 31 DECEMBER 2021

The Chairman presented for approval the Audited Consolidated Financial Statements for the period ending 31 December 2021 as discussed in the Management Report.

Thereafter, the Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

"RESOLVED, that the Audited Consolidated Financial Statements of the Corporation as of 31 December 2021 be noted and approved."

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	614,842,869		4,837,600
% of Shares of Shareholders Present	99.22%		0.78%

# VII. APPROVAL, CONFIRMATION AND RATIFICATION OF ALL ACTS, PROCEEDINGS AND RESOLUTIONS OF THE BOARD OF DIRECTORS AND MANAGEMENT

The Chairman stated that a summary of the acts, proceedings, and resolutions to be ratified by the stockholders have been included in Item 16 of the Definitive Information Statement which were made available on the Corporation's website and the PSE Edge portal.

Thereafter, the Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

"RESOLVED, that all legal acts, proceedings and resolutions of the Board of Directors and of the Management of the Corporation since the Annual Stockholders' Meeting held on 08 July 2021 up to 13 July 2022, be, as they are hereby, approved, confirmed and ratified."

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	614,842,869		4,837,600
% of Shares of Shareholders Present	99.22%		0.78%

# VIII. ELECTION OF DIRECTORS

The Assistant Corporate Secretary stated that the Articles of Incorporation of the Corporation provides for seven (7) directors, two (2) of whom are required to be independent directors.

Under the Corporation's By-Laws and Manual on Corporate Governance, the nomination of the Corporation's directors shall be conducted by the Corporate Governance Committee prior to the annual stockholders' meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity of the would-be nominees and shall be submitted to the Corporate Governance Committee and the Corporate Secretary at least forty-five (45) days before the date of the actual meeting.

The Corporate Governance Committee shall pre-screen the qualifications and prepare a Final List of all Candidates for directors. Only nominees whose names appear on the Final List of Candidates shall be eligible for election as directors.

The Final List of Candidates for directors as determined by the Corporation's Corporate Governance Committee and as disclosed in the Corporation's Information Statement are:

- 1. Geronimo P. Bella, Jr.
- 2. Ricardo Rodrigo P. Bella
- 3. Ceasar Daniel T. Castro
- 4. Ramon C. Liwag
- 5. Ryota Nagata

# For Independent Directors:

- 6. Gene S. De Guzman; and
- 7. Gemma V. Sadiua.

Thereafter, the Corporate Secretary, reported that, after tabulating the votes cast, the votes garnered by the nominees mentioned in the Final List of Candidates are as follows:

Nominee	Votes
Geronimo P. Bella, Jr.	614,842,867
Ricardo Rodrigo P. Bella	614,842,867
Ceasar Daniel T. Castro	614,842,867
Ryota Nagata	614,842,867
Ramon C. Liwag	614,842,867
Gene S. De Guzman (Independent Director)	614,842,867
Gemma V. Sadiua (Independent Director)	614,842,867

The Corporate Secretary certified that the seven (7) nominees mentioned in the Final List of Candidates for directors prepared by the Corporation's Corporate Governance Committee have received sufficient votes for election to the Board of Directors and they shall serve as such for the ensuing year until the election and qualification of their successors.

# X. APPOINTMENT OF EXTERNAL AUDITOR

The Chairman stated that the present external auditor of the Corporation is auditing firm of Isla Lipana & Co.. The handling partner of Isla Lipana & Co. is rotated at least once every 5 years, in compliance with the 5-year limit under the rules of the Securities Regulation Code.

Thereafter, the Corporate Secretary presented the resolution proposed by management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

"RESOLVED, That the auditing firm of Isla Lipana & Co. be, as it is hereby appointed to be the Corporation's external auditor for the calendar year 2022."

As tabulated, the votes for the adoption of foregoing resolution providing for the approval of the minutes of the previous meeting are as follows:

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Number of Voted Shares	614,842,869		4,837,600
% of Shares of Shareholders Present	99.22%		0.78%

# XI. OTHER MATTERS

After confirming with the Corporate Secretary that there were no other matters that require consideration by the stockholders, the Chairman requested the host, Ms. Edith Parro, DMMC Manager, to read aloud the questions and comments together with the names of the stockholders who sent them.

The first question read by Ms. Parro was from Mr. EJ Trapaga who asked if the Company is currently reviewing potential partnership opportunities.

The Chairman answered that partnership have played and will continue to play an important role in the Company's aspiration of higher returns; like in 2021, the Company demonstrated the ability to sustain its business with less capital, generated higher revenue and maintained free cash flow, positioning for better opportunities ahead. Also in 2021, the Company focused on strategies to strengthen its core businesses and operationalizing a new subsidiary, "Harbor Star Construction Corporation". The Company's actively looking for partnership opportunities, but disciplined with its capital, similar to organic spend.

The second question read by Ms. Parro was from Ms. Marlyne Fernandez who asked how does the rising fuel price impacted Harbor Star's operation and income in 2021 and this year, and how did the Company addressed the situation that also affected the world.

The Chairman referred the question to Mr. Uson who answered that the Company posted a net loss of PHP158-million in 2021, which is not proportionate with the 14% increase in revenues. And the increase in fuel price greatly affected the increase of the Company's expenses as fuel and lubricants composed of 19% of the Company's cost of services, a direct impact on the net loss posted by the Company in 2021. Harbor Star is aggressively addressed the situation by universally implementing pricing schemes that take into account fluctuating fuel prices. The strategy has been effective as the first quarter of 2022 posted a PHP197.8-million net income, despite the unprecedented fuel price hike since the Russia and Ukraine war erupted.

The third question read by Ms. Parro was from Mr. Rudy Palad who asked what Harbor Star current work set-up now that the pandemic restrictions are less stringent, with COVID-19 still posting risks for employees, and what policies for those working in the office or on-site.

Harbor Star Shipping Services, Inc. Annual Stockholders' Meeting 13 July 2022 Page 7 of 7

The Chairman answered that the Company currently applies a hybrid work set-up for office employees, and can work-from-home ("WFH") for two (2) days and at the office for three (3) days a week. Vessel crews meanwhile needs to be on-site. The Company developed a coordinated plan to safely guide its employees back to the workplace, taking in consideration the Inter-Agency Task Force ("IATF") and local government unit's ("LGU") guidelines, including temperature screening, mandatory wearing of face mask, and promote appropriate social distancing and hygiene practices. The Company also encourages its employees to get vaccinated with any of the available vaccines. 100% of its office-based employees are fully vaccinated.

Thereafter, Ms. Parro relayed to the Chairman that there are no other questions.

# XII. <u>ADJOURNMENT</u>

There being no further business to transact, and upon motion duly made and seconded, the meeting was adjourned.

IGNATIUS LOYOLA A. RODRIGUEZ

Corporate Secretary

Confirmed and Approved:

GERONIMO P. BELLA, JR.

Chairman of the Board

# REPUBLIC OF THE PHILIPPINES) CITY OF MAKATI ) S. S.

# AFFIDAVIT OF PUBLICATION

I, ADELA GERSALIA MENDOZA, of legal age, Filipino, married and a resident of 14 Registration St. SSS Homes North, Quezon City Philippines after having duly sworn to in accordance with law, hereby declare and testify.

1. That I am the Classified Manager of the PHILIPPINE DAILY INQUIRER, INC., publisher of the Philippine Daily Inquirer which is being published daily in English, of general circulation with editorial and business address at Chino Roces St. cor. Yague and Mascardo Sts., Makati.



# NOTICE OF ANNUAL STOCKHOLDERS' MELTING

Please be informed that the Annual Meeting of the Stockholders of HARBOR STAR SHIPPING SERVICES, INC. ("HSSSI") will be held and conducted virtually via the MS Teams online meeting platform on Wednesday, 13 July 2022, 9:30 a.m. for the following purposes:

- Call to Order
- Certification of Notice and Quorum
  Approval of the Minutes of the Annual Stockholders' Meeting held on 08
  July 2021

- Management Report
  Approval of Audited Consolidated Financial Statements of HSSSI and its subsidiaries as of 31 December 2021
  Ratification of all acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business since the 08 July 2021 Annual Stockholders' Meeting up to 13 July 2022
  Fleation of Directors
- Election of Directors Appointment of External Auditor Other Matters
- 10. Adjournment

The record date for stockholders entitled to notice of, participate and vote at the Annual Stockholders' Meeting is set on 09 June 2022 ("Stockholders of Record").

Considering the current circumstances, Stockholders of Record may only attend/ participate via proxy, remote communication or vote in absentia, subject to validation procedures, Only validated stockholders will be provided access to the MS Teams meeting platform and can cast their votes in absentia on or before 04 July 2022 via the Corporation's secure online voting facility.

Stockholders who wish to participate in the meeting via the MS Teams online meeting platform and to vote in absentia should notify the Office of the Corporate Secretary through a Letter of Intent to be sent via e-mail to asm-2022@ harborstar.com.ph or fill up the registration form at www.harborstar.com.ph/asm2022registrationform on or before 28 June 2022.

The Corporation is not soliciting for proxies. Stockholders who are unable to join the meeting but wish to vote on items in the agenda by proxy must submit their duly accomplished proxy forms via e-mail to asm-2022@harborstar.com.ph on or before 28 June 2022.

Stockholders may send their queries and comments to the Management Report and other Items in the Agenda to asm-2022@harborstar.com.ph on or before 06 July 2022

The Definitive Information Statement containing the attendance, voting and election procedures, along with the Notice, Agenda, Proxy, Management Report, SEC Form 17-A, SEC Form 17-Q and other information related to the Annual Stockholders' Meeting can be accessed at www.harborstar.com.ph/investors/pse\_disclosures.

Very truly yours,

(Sgd.) IGNATIUS A. RODRIGUEZ
Corporate Secretary

For the detailed registration and voting procedures, please visit www.harborstar.com.ph/ and refer to the "Guidelines for Participation via Remote Communication and Voting in Absentia and through Proxy".

(PDI - June 22 & 23, 2022)

Doc. No. 283: Page No. \_\_\_\_\_\_\_\_\_ Book No. Series of 2022

# 2. That at the order of HARBOR STAR SHIPPING SERVICES, INC.

RE: Notice o	of Annual	Stockho	olders' Meeting
Text of what follows:	nich wo	uld be	described as
	AS PER	ATTAC	HED
Has been po Inquirer in its	ublished issue/is	in the F sues of:	Philippine Daily
Jur	ne 22 ar	nd 23, 2	022
Affiant F Naught, Ma	urther S kati Phili		

Monne ADELA G. MENDOZA Affiant

JSUBSCRIBED WND SWORN to before me this

PHILIPPINES, affiant exhibited to me her Driver's License No. 102-01-455507 issued at Quezon City valid until October 10, 2023 and her SSS No. 03-9451924-9, bearing her photograph and signature. ATTY. JOSHUA P. LAPUZ

Notary Public Makati City Until Dec. 31, 2023 Appointment No. M-019-(2022-2023) PTR No. 8852510 Jan. 3, 2022 / Makati IBP Lifetime No. 04897 Roll No. 45790 MCLE Compliance No. VI-0016565 G/F Fedman Bldg., 199 Salcedo St. Legaspi Village, Makati City



PHILIPPINE MANILA STANDARD PUBLISHING, INC.

# HARBOR STAR

# NOTICE OF ANNUAL STOCKHOLDERS' MEETING

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- Call to Order
- Certification of Notice and Quorum
- Approval of the Minutes of the Annual Stockholders' Meeting held on 08 July 2021
- Management Report
- Approval of Audited Consolidated Financial Statements of HSSSI and its subsidiaries as of 31 December 2021
- Ratification of all acts, resolutions and proceedings of the Board of Directors and of Management, done in 6. ordinary course of business since the 08 July 2021 Annual Stockholders' Meeting up to 13 July 2022
- **Election of Directors**
- Appointment of External Auditor 8
- Other Matters
- Adjournment 10.

The record date for stockholders entitled to notice of, participate and vote at the Annual Stockholders' Meeting is set on 09 June 2022 ("Stockholders of Record").

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The Corporation is not soliciting for proxies. Stockholders who are unable to join the meeting but wish to vote on items in the agenda by proxy must submit their duly accomplished proxy forms via email to asm-2022@harborstar.com.ph on or before 28 June 2022.

Stockholders may send their queries and comments to the Management Report and other items in the Agenda to asm-2022@ harborstar.com.ph on or before 06 July 2022.

The Definitive Information Statement containing the attendance, voting and election procedures, along with the Notice, Agenda, Proxy, Management Report, SEC Form 17-A, SEC Form 17-Q and other information related to the Annual Stockholders' Meeting can be accessed at www.harborstar.com.ph/investors/pse\_disclosures.

Very truly yours,

(SGD)
IGNATIUS A. RODRIGUEZ
Corporate Secretary

For the cetalled registration and voting procedures, please visit www.harborstar.com.ph/ and refer to the "Guidelines for Participation via Remote Communication and Voting in Absentia and through Proxy".

(MS-JUNE 22 & 23, 2022

# AFFIDAVIT OF PUBLICATION

I, Mario R. Policarpio Jr., Chief Accountant of Manila Standard, with office address at 6th Floor Universal Re Building, 106 Paseo de Roxas, Makati City, hereby depose and state that:

Manila Standard is a newspaper of general circulation and is distributed nationwide;

Manila Standard at the same time, publishes its online version through its website https://manilastandard.net;

Manila Standard is qualified to publish all kinds of judicial notices.

Manila Standard published on

June 22 & 23, 2022

a Notice:

HARBOR	STAR	SHIPPING	SERVICES,	INC.
			- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	27.5

NOTICE OF ANNUAL RE: STOCKHOLDERS' MEETING

IN WITNESS WHEREOF, I hereby affix my signature this \_\_1ST day of JULY 2022 in Makati City.

> MARIO R. POLICARPIO JR. Authorized Signatory

SUBSCRIBED AND SWORN to before me this 1ST day of JULY , 2022 in this 1ST day of \_\_ Makati City, affiant exhibiting to me his No. 33-0476897-7.

Doc. No.: ATTO PUBLICATION Page No.: NOT 1 PARTICIPATE OF A 20.2 2 Series of 2020 CLE CAMPLIANCE NO VI-0021190 2ND FLOOR ALL: A CAND TOWER MAKATICITY

ROLL OF A. TORNEYS 1. U. 5451 APPOINTMENT NO. 1. 204 MAKATI CITY



# **MESSAGE TO OUR STOCKHOLDERS**

Annual Stockholders' Meeting 2022

In 2021, the COVID Pandemic showed no let-up in disrupting the population and economy. Quarantines, though less strict, still stymied economic growth and development. Despite these, I am pleased to report that Harbor Star and its related companies increased its total revenue by more than PHP200M or from PHP1.68 Billion in 2020 to PHP1.91 Billion in 2021.

# **Core Service Lines Rule, Subsidiaries Impress**

As is previous years, harbor assist continues to be the top revenue contributor for the Company. Harbor assist generated PHP 1.10 Billion revenue in 2021 from PHP 1.03 Billion in 2020, a 7% increase despite the pandemic. Another consistent major contributor was the salvage division which saw revenues grow from PHP 109 Million in 2020 to PHP 260 Million in 2021, a 139% increase from last year.

I am also pleased to share that some of our subsidiaries posted their highest revenues on record. Our 25MW solar power plant company, Astronergy Development Gensan, Inc., added PHP301 Million to the total revenue. Harbor Star Subic Corp. which operates our tugboats in the Subic Freeport Economic Zone, finally turned the corner and generated PHP 75.8 Million. Not to be outdone was Peak Flag Sdn Bhd, our overseas operator, which contributed PHP 97.9 Million in 2021.

Unfortunately, some of our subsidiaries and affiliates were not spared by the challenges brought about by the lingering pandemic. Our construction division generated only PHP 70.3 Million in 2021 despite our high expectations early in the year. To address this, we are set on fully operationalizing Harbor Star Construction Corporation by transferring the principal Company's construction assets and personnel to the subsidiary. We believe this will allow us to engage in a broader class of construction projects. Our affiliate, Hi-Energy Marine Services, Inc. (HEMSI) - where Harbor Star owns 32% of its outstanding capital stock – distributed dividends in the amount of only P10 Million in 2021. We continue to work with HEMSI to find ways how we can partner to promote our business interests while ensuring the best service for our customers.

# **Optimism Despite Continued Losses**

While Harbor Star experienced an all-time high revenue of PHP1.91 Billion in 2021, the Company's bottom line still posted a negative PHP 158 Million from a negative PHP 84.9 Million in 2020. Despite this, we remain satisfied with the Company's performance as the increased expenses were mostly a result of higher fuel prices, increased depreciation because of revaluations, accounting reversals, and higher interest costs. We believe that these causes can be adequately addressed in the coming years as we universally implement pricing schemes that take into account fluctuating fuel prices, become more conservative in recognizing accrued income, and slowly pay down our debt.



Despite not availing of any additional substantial bank loan since the start of the COVID pandemic in 2019, Harbor Star maintained a cash ending of PHP263 Million by December 2021. The Company was able to self-fund its operations and expansions proving its viability, resiliency and revenue-generating capability at a time when so many companies have faltered due to the new normal brought about by the COVID pandemic. Further, our current ratio is now at 1.06 as compared to 0.4 in 2020. Management's cost-cutting measures, cash conservation strategies, and loan portfolio management yielded positive results. We are confident they will continue to do so.

# **Looking Ahead**

As a new government takes the helm for the next six years and, hopefully, the COVID pandemic becomes less disruptive, we see better opportunities ahead. The Company plans stay the course in fully utilizing its assets and strengthening its other business lines. This includes beginning development of its 4-hectare Lemery, Batangas property which will act as Harbor Star's marine and construction base. We are also looking into increasing by 50MW the production capacity of the Company's General Santos solar power plant possibly thru entering into joint ventures. We look forward to renewable energy no longer taking a backseat in the coming administration.

Harbor Star will give extra attention to support its underdeveloped high-yield service lines such as dredging and construction. The Company intends to acquire additional equipment and personnel to support the capacity-building plans. We have likewise set up a business unit solely dedicated to developing the dredging business which we project will be a major revenue contributor in the coming years.

As we are more focused now on prudently managing our existing business and looking into partnerships rather than solely funding our expansion plans, we believe that better days for the Company are just around the corner.

As always, I would like to thank all our stakeholders for the trust and support despite all the industry challenges that we have worked to overcome. We remain in an excellent position for future growth as the country continues to recover and return to normalcy. Thank you for continuing to take this journey with us.

Stay safe always!

# SECRETARY'S CERTIFICATE

(2023-064)

I, **CHARLENE O. ANG**, with office address at 2224 A. Bonifacio St. corner Pres. Sergio Osmeña Highway, Bangkal, Makati, Philippines, after having been duly sworn according to law, hereby depose and state that:

- 1. I am the duly elected Corporate Secretary of Harbor Star Shipping Services, Inc. (the "Corporation"), a corporation duly organized and existing under and by virtue of the laws of the Philippines, with office address at 2224 A. Bonifacio St. corner Pres. Sergio Osmeña Highway, Bangkal, Makati, Philippines.
- 2. I hereby certify that none of the Directors and Officers of the Corporation work for the government of the Republic of the Philippines.
- 3. The foregoing is in accordance with the records of the Corporation in my possession.

IN WITNESS WHEREOF, I have hereunto affixed my signature this 26 MAY 2023 at Makati City.

CHARLENE O. ANG
Corporate Secretary

REPUBLIC OF THE PHILIPPINES)
MAKATI CITY ) S.S.

2 6 MAY 2023

**SUBSCRIBED AND SWORN** to before me this \_\_\_\_\_\_, affiant exhibiting to me her Driver's License No. N01-90-103508 valid 12 March 2032.

Doc. No. \_\_\_\_\_\_; Page No. \_\_\_\_\_\_; Book No. \_\_\_\_\_\_; Series of 2023.

ISABELLA MARIE L. NAGUIAT

Notary Public for Makati City
Appointment No. M-240
Until 31 December 2024
5/F SGV II Building,
6758 Ayala Avenue, Makati City
Roll of Attorneys No. 78656

Roll of Attorneys No. 78656 PTR No. 9567585 / Makati / 04 January 2023 LBT No. 248656 / Makati / 12 October 2022



# CERTIFICATION OF INDEPENDENT DIRECTOR

I, **GEMMA V. SADIUA**, Filipino, of legal age and residing at 6A Cleveland Tower, Pacific Avenue, Asiaworld, Brgy. Don Galo, Parañaque City 1700, after having been duly sworn in accordance with law do hereby declare that:

- 1. I am an independent director of HARBOR STAR SHIPPING SERVICES, INC. (the "Corporation").
- 2. I am currently not affiliated with any companies or organizations:
- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Corporation, as provided for in Section 38 of the Securities and Exchange Code and its Implementing Rules and Regulations, to the best of my knowledge.
- 4. I am not related to the directors/officers/substantial shareholders of Harbor Star Shipping Services, Inc. other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not a subject of any pending criminal or administrative investigation or proceedings.
- 6. I do not hold any position in Government Owned and Controlled Corporations and/or work for the government of the Republic of the Philippines.
- 7. I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five (5) days from its occurrence.

2 6 MAY 20 day of May 2023 at Makati City.

GEMMA V. SADIUA Affiant

REPUBLIC OF THE PHILIPPINES)
MAKATI CITY )SS.

SUBSCRIBED AND SWORN to before me this 2023 ay of May 2023, Affiant exhibiting to me her Philippine Passport No. P4410812B issued on 16 January 2020 at DFA Manila.

Doc. No. Page No. Pook No. Series of 2023.

ISABELLA MARIE L. NAGUIAT

Magat

Notary Public for Makati City Appointment No. M-240 Until 31 December 2024 5/F SGV II Building, 5758 Ayala Avenue, Makati Cit

6758 Ayala Avenue, Makati City Roll of Attorneys No. 78656 PTR No. 9567585 / Makati / 04 January 2023 IBP No. 248656 / Makati / 12 October 2022



#### CERTIFICATION OF INDEPENDENT DIRECTOR

I, GENE S. DE GUZMAN, Filipino, of legal age and residing at 600 PC Santos St. (near cor. Tolentino St.), Brgy. 133, Pasay City 1303, after having been duly sworn in accordance with law do hereby declare that:

- 1. I am an independent director of **HARBOR STAR SHIPPING SERVICES**, **INC.** (the "Corporation").
- 2. I am affiliated with the following companies or organizations:

Company/Organizations	Position/ Relationship
PLDT, Inc.	Vice-President of Enterprise Customer Operations Management Sector

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Corporation, as provided for in Section 38 of the Securities and Exchange Code and its Implementing Rules and Regulations, to the best of my knowledge.
- 4. I am not related to the directors/officers/substantial shareholders of Harbor Star Shipping Services, Inc. other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not a subject of any pending criminal or administrative investigation or proceedings.
- 6. I do not hold any position in Government Owned and Controlled Corporations and/or work for the government of the Republic of the Philippines.
- 7. I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five (5) days from its occurrence.

26 INWITNESS WHEREOF, I have executed this Certification of Independent Director this \_\_\_\_\_ day of May 2023 at Makati City.

GENE/S. DE/GUZMAN Affiant

REPUBLIC OF THE PHILIPPINES)
MAKATI CITY )SS.

2 6 MAY 2023

**SUBSCRIBED AND SWORN** to before me this \_\_\_ day of May 2023, Affiant exhibiting to me his Philippine Driver's License No. N12-80-010882 issued on 13 June 2018.

Doc. No. 25
Page No. 6
Book No. 1

Series of 2023.

ISABELLA MARIE L. NAGUIAT

Notary Public for Makati City
Appointment No. M-240
Until 31 December 2024
5/F SGV II Building,
6758 Ayala Avenue, Makati City
Roll of Attorneys No. 78656
PTR No. 9567585 / Makati / 04 January 2023
LSP No. 248656 / Makati / 12 October 2022

## HARBOR STAR SHIPPING SERVICES, INC. ANNUAL REPORT

#### 1. GENERAL NATURE AND SCOPE OF THE BUSINESS

#### 1.1 Business Development

Parent Company

Harbor Star Shipping Services, Inc. ("Harbor Star" or "the Company" or "Parent Company") was registered with the Securities and Exchange Commission ("SEC") on 05 July 1988 under the name "Seatows, Inc." with the primary purpose of engaging in domestic and international towage, commerce and navigation in the carriage of goods and passengers by water upon the seas, lakes, rivers, canals, bays, harbors, and other waterways.

Through the years, Harbor Star amended its Articles of Incorporation to engage in other business endeavors. It is now a company with diversified businesses interests ranging from towing to construction to energy.

For its maritime business, Harbor Star is the leading marine services company having the widest area of service coverage and most diverse service lines. In 2009, the Company raised the bar in the tug industry when it was certified as being compliant with ISO 9001:2015 for quality management system, ISO 14001:2015 for environmental management system, and OHSAS 45001:2018 for occupational health safety management system. The Company continues to maintain and upgrade its certifications with DNV-GL.

From its initial office in Manila in 1998, Harbor Star now has offices in Batangas, Cebu, Davao, Cagayan de Oro, Iloilo, and Subic.

On 30 October 2013, Harbor Star's common shares were listed in the Philippine Stock Exchange following the initial public offering of 30.0% of its shares at an issue price of PHP1.88 per share.

In 2014, Harbor Star through its subsidiary, Peak Flag Sdn Bhd., became the first Filipino tugboat company to operate in Malaysia. Its tugs render harbor assist and ship-to-ship transfer operations at Malacca, Malaysia under a service contract in force until 2020.

In 2016, Harbor Star created the Diving, Marine Maintenance and Construction (DMMC) Division and secured its Contractor's License with the Philippine Contractors Accreditation Board ("PCAB") to engage in general construction and engineering in the Philippines. The Company obtained its Triple "A" PCAB License in 2018 allowing it to take on broader and more complex range of projects.

In 2017, Harbor Star formalized its entry into the energy industry when it incorporated a wholly-owned subsidiary, Harbor Star Energy Corporation (HSEC). In 2018, HSEC acquired 100% shareholdings of ASTRONERGY Development Gensan Inc. (ADGI), and 100% of ADGI's subsidiaries, ASTRONERGY Development F1, Inc. and ASTRONERGY Development F2, Inc. The said acquisitions allowed Harbor Star, thru HSEC, to own and control a 25 MW solar power plant project, with option to expand to 75 MW, in General Santos City.

In February 2018, Harbor Star incorporated a wholly-owned subsidiary, Harbor Star East Asia (Myanmar) Ltd.

In August 2018, the Company acquired 31% of the outstanding capital stock of tugboat operator High Energy Marine Services, Inc. (HEMSI). HEMSI is the dominant tugboat operator in the Manila South Harbor which is managed by Asian Terminals, Inc. ("ATI").

In April 2021, the Securities and Exchange Commission issued the certificate of incorporation of Harbor Star Construction ("HSCC"). HSCC is a wholly-owned subsidiary of Harbor Star.

In May 2021, Harbor Star signed a Two (2) year time charter agreement with Philippine Associated Smelting and Refining Corporation ("PASAR") for the second and third tug requirement. PASAR processes and exports refined copper and precious metal in Isabel, Leyte.

In September 2021, Harbor Star together with T&T Salvage of the United States, successfully salvaged the Panamanian registered Bulk Carrier "Ambition Journey". The massive 189-meter vessel ran aground last 02 August 2021 in Sulangan Island in Guiuan town, Eastern Samar. Harbor Star and T&T continue to coordinate with the Philippine Coast Guard and the appropriate local government units to ensure the orderly departure of Ambition Journey and the protection of the marine environment.

Also in September 2021, Harbor Star signed a Two (2) year service agreement with Mariveles Grain Corporation ("MGC") to provide towage, salvage, deep-sea diving, wreck removal, docking / undocking, berthing / unberthing and other services to all foreign vessels using the MGC facility at Mariveles, Bataan.

In 2022, Harbor Star continued its market dominance rendering its core competence of harbor assist by assisting 5,447 foreign vessels and 2,639 domestic vessels during the year. The Company also won biddings and contracts as it sought to strengthen its market position and develop its other service lines.

In January 2022, Harbor Star was hired by ILA Adventures, Inc. to salvage the yacht MY Infiniti which ran aground in Cebu on 16 December 2021 due to Typhoon "Odette".

In February 2022, Harbor Star was hired by the owners of MV Sunny Link for the safe grounding, oil spill response, and bunker removal of the said vessel which suffered heavy mid-ship damage while on her voyage to China. Likewise, in March 2022, the cargo owners separately hired Harbor Star to arrange the transfer of 471 steel slabs from the Vessel to another vessel for the safe delivery of the cargo to China.

Also in February 2022, Harbor Star was hired by the Owners of vessel Scorpio Honor, which was fully laden with nickel ore, to refloat the vessel after she ran aground in Quezon, Palawan.

In April 2022, Harbor Star was hired by Sub-See Philippines, Inc. for the wreck removal of vessels Yume and Wakaseto which capsized at Pier 3, due to Typhoon Odette.

In October 2022, Peak Flag Sdn Bhd, a subsidiary of Harbor Star, took delivery of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia. M/T Izar joins Peak Flag's fleet of 3 other tugs which are already on time charter with major ports and clients in Malaysia.

### Response to COVID 19 Pandemic

In 2022, the COVID-19 pandemic continues to significantly affect the shipping industry. Foreign vessel call has remained low due to international shipping lines lessening their vessel calls and/or consolidating their calls with other shipping lines due to lack of cargo. These events have significantly reduced the foreign vessels calls to the Philippines.

In response to the challenges of the pandemic, Harbor Star implemented several measures to adapt to the business issues presented by the epidemic while ensuring the safety of its employees. The Company focused on generating revenue from its other service lines such as its special projects division, which focuses on construction and provision of specialized marine services.

Further, the Company initiated internal cost-saving measures requiring departments and units to reduce fixed costs by 5% - 15% in order to reduce the risk of losing income due to reduced revenues. These measures included terminating outsourced non-essential services, renegotiating with/changing suppliers, merging of office functions, and suspending non-critical office activities and programs.

The Company also adopted a strict and encompassing COVID-19 Pandemic Policy to mitigate the risk of being exposed. The Policy includes screening, social distancing, travel restrictions, and a quarantine procedure for all its employees and persons visiting Company premises. The Company also has a business continuity plan which provides for a work-from-home process and a skeletal workforce and schedule to ensure that the Company will continue to operate in the event of any natural or man-made disaster, such as the present COVID-19 pandemic. The Company also offered free vaccination, regular COVID-19 antigen test, sanitation facilities, and personal protective equipment to further transform a safer workplace and mitigate the exposure of our employees to COVID-19.

#### Subsidiaries

#### Peak Flag Sdn. Bhd.

Peak Flag Sdn. Bhd. ("Peak Flag") was incorporated in Malaysia on 18 October 2011. Peak Flag aims to provide marine services at select ports in Malaysia which exhibit high vessel traffic and the opening of additional berthing areas.

Peak Flag's commercial operations commenced in February 2015 with M/T Hamal operating at Malaysia's North port. Months after Peak Flag brought in an additional vessel, M/T Mirzam, which operated at Kuantan Port

In 2019, Peak Flag was awarded a contract to provide harbor tug services to Westports Malaysia Sdn Bhd in Port Klang, Malaysia ("Westports Malaysia"). Peak Flag will provide a sixty (60) ton bollard pull tug for a period of three (3) years with an option for extension for another two (2) years. On 30 May 2019, Peak Flag acquired the 2500 BHP M/T Pollux.

In August 2022, the contract of Pollux was renewed by Westports Malaysia for another 3+2 years. Subsequently, on 10 September 2022, Mirzam was awarded a 1 year contract from Penang Port.

In October 2022, Peak Flag Sdn Bhd, took delivery of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia.

Harbor Star owns a 45.0% stake at Peak Flag.

#### Harbor Star Subic Corp.

Harbor Star Subic Corp. ("HSSC") was registered with the SEC on 17 September 2015. Its primary purpose is to engage in marine-related ancillary services such as harbor assistance, towage, lighterage, oil-spill response and underwater marine services.

HSSC commercial operations commenced in 2016 with the arrival of its first vessel M/T Lucida.

In December 2018, Harbor Star Subic has now two deployed vessels, M/T Lucida and M/T Zaniah, to service calling the economic zone.

On 15 March 2019, Harbor Star Subic acquired the 3,600 BPH M/T Jabbah to support its operations in Subic.

Harbor Star owns 99.9% of HSSC.

#### **Harbor Star Energy Corporation**

On 11 May 2017, the Securities and Exchange Commission approved the incorporation of Harbor Star Energy Corporation ("HSEC"), a wholly owned subsidiary of the Company. The primary purpose of HSEC is to carry on the general business of generating, distributing and storing electric power derived from solar energy, other renewable energy sources and fuels.

In 2018, HSEC acquired 100% shareholdings of ASTRONERGY Development Gensan Inc. (ADGI), and 100% of ADGI's subsidiaries, ASTRONERGY Development F1, Inc. and ASTRONERGY Development F2, Inc. The said acquisitions allowed Harbor Star, thru HSEC, to own and control a 25 MW solar power plant project, with option to expand to 75 MW, in General Santos City.

As of 31 December 2022, ADGI has delivered 121,610,000 KWh of electricity to SOCOTECO II.

Harbor Star owns 99.9% of HSEC.

#### Harbor Star East Asia (Myanmar) Ltd.

On 15 February 2018, the Republic of the Union of Myanmar approved the incorporation of Harbor Star East Asia (Myanmar) Ltd. (HSEA), a wholly-owned subsidiary of Harbor Star Shipping Services, Inc., primarily to explore several business opportunities in Myanmar by marketing its expertise in integrated maritime services.

As of 18 May 2021, the registered office of HSEA is located in Yangon, Myanmar. There is currently no operation due to the current political struggle and COVID pandemic.

Harbor Star owns 99.99% of HSEA.

#### Harbor Star East Asia (Thailand) Co., Ltd.

On 20 September 2019, the Department of Business Development of Malaysia approved the incorporation of Harbor Star East Asia (Thailand) Co., Ltd. The company was registered to be engaged in the maritime business.

As of December 2021, Harbor Star East Asia (Thailand) Co., Ltd has been liquidated because of its lack operation due to the pandemic.

Harbor Star owns 28.99% of HSEA Thailand.

#### **Harbor Star Construction Corporation**

On 23 April 2021, the Securities and Exchange Commission issued the certificate of incorporation of Harbor Star Construction ("HSCC"). HSCC is a wholly-owned subsidiary of TUGS with an authorized capital stock of Ninety Million Pesos (P90,000,000.00) of which Thirty Million Pesos (P30,000,000.00) have been subscribed and fully paid.

HSCC's primary purpose is to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.

Harbor Star owns 100% of HSCC.

#### 1.2 Business of the Issuer

# 1.2.1 Overview

Harbor Star offers a wide range of indispensable maritime services such as harbor assistance, towing, lighterage, ship salvage, marine construction, repair and maintenance works, wreck removal, firefighting, oil spill abatement and recovery, handling hazardous chemical, ship and crew management, diving and underwater marine works.

With strategically deployed tugs in Luzon, Visayas, and Mindanao, Harbor Star is renowned as having the widest area of coverage of tug services in the Philippine archipelago.

As of 31 December 2022, Harbor Star, including its domestic subsidiaries and affiliates, has established operations in eleven (11) base ports all over the country, providing services to approximately eight thousand eighty six 8,086 ships as of yearend 2022. The major ports that the Company services include: the Manila International Container Terminal ("MICT"), Manila South Harbor, Bataan, Batangas, Cagayan de Oro ("CDO"), Cebu, Davao, Iloilo and Subic..

The Company maintains and manages a fleet of: fifty-two (52) domestically and internationally classed tugboats; seven (7) barges; one (1) LCT (Landing Craft Tank; one (1) Dredger and one (1) other marine vessel. The company has a total of sixty-two (62) vessels.

#### 1.2.2 Marine Services

Harbor Star derives the bulk of its revenues from six (6) main service lines, namely; (a) harbor assistance, (b) lighterage, (c) towing, (d) salvage, (e) marine construction, repair and maintenance works and (f) other marine services. Other marine services include oil and chemical spill response, diving and underwater services, and ship and crew management.

**Harbor Assistance.** Harbor Star focuses its harbor assistance operations at ports with heavy vessel traffic, such as MICT, and the ports of Bataan, Batangas, CDO, and Davao. In addition to public or open ports, Harbor Star also provides services to a number of private ports managed by corporations engaged in the oil and gas, power, and mining industries.

As of 31 December 2022, revenues from harbor assistance amounted to PHP1,537 million, equivalent to 65% of total revenue.

**Lighterage.** Harbor Star's tug and barge tandems are capable of transporting different types of cargo domestically and within the region. For lighterage services, Harbor Star charges the client a fixed charter rate. The charter rate covers the use and maintenance of the vessel, crewing, insurance, and administrative support costs incurred during operations.

As of 31 December 2022, revenues from lighterage services amounted to PHP118 million, equivalent to 5% of total revenue.

**Salvage.** Salvage is any act or activity undertaken to assist a vessel or any other property in danger in navigable waters or in any other waters. Using international methods and standards, Harbor Star offers the following salvage services:

- a. Vessels in distress This include instances when vessels are on fire, capsized or sinking vessels, among others, that require rescuing.
- b. Wreck removal This include refloating of vessels that ran aground, retrieval of vessels, among others.
- c. Wayward vessels This pertains to breakaway or abandoned vessels drifting afloat and wandering into waters that are vulnerable to collisions and other maritime accidents.

As of 31 December 2022, revenues from salvage operations amounted to PHP471 million, equivalent to 20% of total revenue.

**Towing.** Harbor Star provides services in various stages of the towing cycle, from planning activities to the actual towage operation. The company provides two (2) types of towing services:

- a. Regular towing when a tugboat is chartered to tow a vessel or barge from one port to another port.
- b. Emergency towing when a vessel in distress needs a towing service.

As of 31 December 2022, revenues from towing services amounted to PHP51 million, equivalent to 2% of total revenue.

**Construction, Repair and Maintenance Works.** Harbor Star strengthened its marine ancillary services by offering port construction, pier repair, port-related development, road development, and other non-residential construction.

As of 31 December 2022, revenues from other construction, repair and maintenance work amounted to PHP64 million, equivalent to 3% of total revenue.

Other Marine Services. Harbor Star's marine and other ancillary services include:

- a. Oil and Chemical Spill Response
- b. Ship repairs
- c. Buoy construction deployment and maintenance

- d. Diving services, which includes underwater repairs, and Single Buoy Moorings (SBM) and repair
- e. Ship and crew management
- f. Fire fighting
- g. Offshore tug services

As of 31 December 2022, revenues from other marine services amounted to PHP133 million, equivalent to 5% of total revenue.

#### 1.3 Legal Proceedings

The Company has no pending legal proceedings which would materially affect its financial auditing or operational capability to which the registrant or any of its subsidiaries or affiliates is a party or of which any of their property is the subject.

#### 2. MANAGEMENT'S DISCUSSION AND ANALYSIS AND PLAN OF OPERATIONS

The following discussion and analysis relate to the consolidated financial condition and results of operations of Harbor Star Shipping Services, Inc. and its subsidiary (the "Group") and should be read in conjunction with the accompanying audited consolidated financial statements and related notes as of and for the interim period ended 31 March 2023 and the year ended 31 December 2022. References to "Harbor Star" and "the Company" pertain to Harbor Star Shipping Services, Inc., Parent Company, while references to "the Group" pertain to Harbor Star Shipping Services, Inc. and its subsidiaries.

#### **Results of Operation**

#### A. For the interim period ended 31 March 2023

### **Results of Operations**

	For the Three Months Ended March 31,				
	<b>2023</b> (Unaudited)				
	(onauditeu)	(onadarted)			
Service income, net	631,452,280	703,252,175	(10.21%)		
Cost of Services	402,214,881	337,555,362	19.16%		
General and Admin. Expenses	102,161,640	98,799,407	3.40%		
Other Charges, net	75,104,519	67,964,787	10.51%		
Net Income (Loss) Before Income Tax	51,971,239	198,932,618	(73.87%)		

#### Service income

The Group has posted total service income, net of P631.45 million for the three-month period ended March 31, 2023, or 10.21% lower than P703.25 million posted in 2022 of the same period (Note 16).

#### Cost of services

The Group's total cost of services for the three-month period ended March 31, 2023 has increased by 19.16% (P64.66 million) from P337.56 million posted in March 2022 to P402.21 million posted in March 2023 mainly due to fuel and lubricants, depreciation, personnel cost, insurance, supplies, transportation, port expense and others (Note 17).

#### General and administrative expenses

The Group's general and administrative expenses posted as of first quarter of 2023 have increase by 3.40% (P3.36 million) from P98.80 million on March 31, 2022 to P102.10 million on March 31, 2023 mainly due to depreciation, professional fees, supplies, personnel cost, transportation, taxes and license and others (Note 18).

#### Other charges, net

The net increase change in other charges, net of 10.51% (P7.14 million) from P67.96 million on March 31, 2022 to P75.10 million on March 31, 2023 is mainly due to the interest expense on borrowings and loans.

#### Net loss before tax

The pre-tax net income of the Group has decreased by 73.87% amounting to P146.96 million from net income of P198.93 million on March 31, 2022 to net income of P51.97 million on March 31, 2023 mainly because there was no salvage activity during the 1st quarter 2023, lower revenues from construction and generation of solar power posted in 1st quarter of 2023.

#### **Financial Condition**

	As at March 31,	As at December 31,
	2023	2022
	(Unaudited)	(Audited)
Total Assets	7,145,057,065	6,851,170,237
Total Liabilities	5,255,438,225	5,079,803,756
Total Equity	1,889,618,840	1,771,366,481

#### Cash and Cash Equivalent

The account has increased by 17.93% or P47.76 million from P266.43 million on December 31, 2022 to P314.23 million on March 31, 2023 mainly due to collections from recurring activities and short-term borrowings for working capital requirements. (Note 4).

#### Trade and Other Receivables, Net

The account has increased by 9.31% (P116.26 million) from P1.25 billion on December 31, 2022 to P1.36 billion on March 31, 2023 mainly due to trade receivable on operations. (Note 5).

#### **Prepayments and Other Current Assets**

The account has increased by 24.72% (P87.95 million) from P355.73 million on December 31, 2022 to P443.68 million on March 31, 2023 mainly due increase in refundable deposits, input tax and other prepayments (Note 6).

Property and Equipment at Cost, Net

The account has decreased by 0.73% (P15.91 million) from P2.17 billion on December 31, 2022 to P2.15 billion on March 31, 2023 mainly due to depreciation of the assets (Note 9).

#### Trade and Other Payables

The account has increased by 25.27% (P226.59 million) from P896.82 million on December 31, 2022 to P1.12 billion on March 31, 2023 mainly due to trade payables related to operations, advances from employees and payable to government agencies and others (Note 13).

#### Borrowings, Current Portion

The account has decreased by 15.26% (P42.94 million) from P281.28 million on December 31, 2022 to P238.35 million on March 31, 2023 due to payment of borrowings (Note 14). Lease Liabilities, Current Portion

The account has not changed from December 31, 2022 to March 31, 2023. (Note 14).

Trade payables, net of current portion

The account has increased by 9.80% (P.70 million) from P7.11 million on December 31, 2022 to P7.81 million on March 31, 2023 due to unsettled obligations related to operations due more than one year from the end of reporting period.

Borrowings, net of current portion

The account has not significantly changed from December 31, 2022 to March 31, 2023. (Note 14).

Retained earnings (Deficit)

The account has improved from a retained earnings deficit of P7.69 million in December 2022 to positive retained earnings of P110.70 million in March 2023.

Discussion and Analysis of Material Events and Uncertainties

As at and for the periods ended March 31, 2023 and December 31, 2022:

- There are no other material changes in the Group's financial position (changes of 5.00% or more) and condition that will warrant a more detailed discussion.
- The Group is not aware of any known trends, or any known demands, commitments, events, or uncertainties that will result in or that are reasonably likely to result in the Group's liquidity increasing or decreasing in any material way.
- The Group is not aware of any event that would trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation.
- All material off-balance sheet transactions, arrangements, obligations and other relationships of the Group with unconsolidated entities or other persons created during the period were considered.
- There are no known trends, events, or uncertainties that have had or that are reasonably expected to have materially favorable or unfavorable impact on net revenues or income from continuing operations.
- The Group is not aware of any significant elements of income and loss that did not arise from the Group's continuing operations.
- The Group is not aware of any seasonal aspects that had a material effect on the financial condition or results of operations.

Comparative Key Performance Indicators

The Group uses the following financial metrics to assess its performance from period to period:

			December 31	December 31
Financial Soundness	March 31 2023	March 31 2022	2022	2021
Indicator	(Unaudited)	(Unaudited)	(Audited)	(Audited)
Current Ratio	1.55:1	1.13:1	1.53:1	0.05:1
Quick Ratio	1.20:1	0.87:1	1.24:1	0.86:1
Debt-to-Equity Ratio	2.64:1	3.31:1	2.71:1	3.93:1
Asset-to-Equity Ratio	3.82:1	4.44:1	3.87:1	4.93:1
Interest Coverage Ratio	1.77	0.38	0.98	0.38
Net Profit Margin Ratio	7.93%	28.14%	0.39%	(5.28%)
Gross Profit Margin Ratio	36.30%	52.00%	39.03%	28.45%

Financial Risk Management Objectives and Policies

Please refer to Note 22 of the notes to the consolidated financial statements.

#### B. For the year ended 31 December 2022

The table shows a summary of the consolidated results of operations for the years ended 31 December 2022, 2021, and 2020 as derived from the accompanying audited financial statements.

**Table 5: Condensed Statements of Total Comprehensive Income** 

	December	December	December	% Change	% Change
In PHP thousands	2022	2021	2020	2022 vs 2021	2021 vs 2020
Service income, net of discounts	2,699,555	1,909,340	1,682,550	41.4%	13.5%
Cost of service	(1,645,928)	(1,366,190)	(1,228,754)	20.5%	11.2%
General and administrative expenses	(380,909)	(336,686)	(314,962)	13.1%	6.9%
Net impairment losses on financial assets	(111,383)	(99,678)	(100,155)	11.7%	(0.5%)
Impairment loss on goodwill	(154,207)	-	-	100%	-
Other income (loss), net	(121,952)	(3,804)	67,265	3105.9%	(105.7%)
Finance cost	(289,083)	(270,062)	(274,706)	7.0%	(1.7%)
Share in profit of associates	(4,546)	20,278	82,309	(122.4%)	(75.4%)
Income tax benefit (expense)	20,458	(11,210)	1,522	(282.5%)	(836.5%)
Profit (loss) after tax	10,499	(158,011)	(84,930)	(106.6%)	86.0%
EBITDA (1)	484,586	543,892	654,478	(10.9%)	(16.9%)
EBIT (2)	279,124	123,260	188,254	126.4%	(34.5%)
Remeasurements on retirement benefits, net of tax	(16,449)	25,807	2,018	(163.7%)	(1178.8%)
Share in other comprehensive income (loss) of associates	-	-	-	-	-
Basic and diluted earnings (loss) per share	0.00	(0.19)	(0.11)	(101.0%)	72.7%

(1) EBITDA is not a uniform or legally defined financial measure. It generally represents earnings before interest, taxes, depreciation and amortization. EBITDA is presented because the Group believes it is an important measure of its performance and liquidity. EBITDA is also frequently used by securities analysts, investors and other interested parties in the evaluation of companies in the industry. The Group's EBITDA figures are not; however, readily comparable with other companies' EBITDA figures as they are calculated differently and thus, must be read in conjunction with related additional explanations. EBITDA has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of the Group's results as reported under PFRS. Some of the limitations concerning EBITDA are:

- EBITDA does not reflect cash expenditures or future requirements for capital expenditures or contractual commitments:
- EBITDA does not reflect changes in, or cash requirements for working capital needs;
- EBITDA does not reflect the interest expense, or the cash requirements necessary to service interest or principal debt payments;
- Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized will often
  have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and
- Other companies in the industry may calculate EBITDA differently, which may limit its usefulness as a comparative measure.

Because of these limitations, EBITDA should not be considered as a measure of discretionary cash available to the Group to invest in the growth of the business. The Group compensates for these limitations by relying primarily on the PFRS results and uses EBITDA only as supplementary information.

(2) EBIT, or Earnings Before Interest and Taxes, is calculated by taking net revenues and deducting cash operating expenses and depreciation and amortization.

## Comparison of Operating Results For The Year Ended 31 DECEMBER 2022 VS. 31 DECEMBER 2021

#### Service Income

The breakdown of service income is presented as follows:

Table 6: Service Income Breakdown December 2022 vs. December 2021

In PHP thousands	December 2022	December 2021	% Increase (Decrease)	December 2022 % Contribution	December 2021 % Contribution
Harbor assistance*	1,537,022	1,109,333	38.6%	56.9%	58.1%
Revenue on generation of solar power	324,358	301,641	7.5%	12.0%	15.8%
Salvage income	470,972	260,371	80.9%	17.4%	13.6%
Lighterage services	118,825	110,737	7.3%	4.4%	5.8%
Construction revenue	63,997	70,309	(9.0%)	2.4%	3.7%
Towing services	50,580	24,307	108.1%	1.9%	1.3%
Others	133,801	32,641	309.9%	5.0%	1.7%
Service Income	2,699,555	1,909,339	41.4%	100%	100%

<sup>\*</sup>Net of service discount, which refers to discounts given to client for Harbor assistance service only.

The Group's consolidated service income increased by 41.4% from PHP1,909.3 million to PHP2,699.5 million on December 31, 2021 and 2022, respectively.

Major positive contributor is the salvage income which grew from PHP260.4 million on December 31, 2021 to PHP471 million on December 31, 2022 due to some salvage projects during the year. Harbor assistance also grew from PHP1,109.3 million on December 31, 2021 to PHP 1,537.0 million on December 31, 2022 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port

#### Cost of services

Cost of services increased by 20.5% amounting to PHP279.7 million from PHP1,366.2 million on December 31, 2021 to PHP1,645.9 million on December 31, 2022. The increase is mainly due to higher costs of fuel and lubricants, charter hire, repairs and maintenance, taxes and licenses, transportation and travel, communication, light and water, insurance and supplies and construction supplies.

Below presents the breakdown of the cost of services:

Table 7: Cost of Services Breakdown December 2022 vs. December 2021

	December	December	% Increase	December 2022	December 2021
In PHP thousands	2022	2021	(Decrease)	% Contribution	% Contribution
Depreciation and amortization	416,862	384,614	8.4%	25.3%	28.2%
Fuel and lubricants	467,909	256,783	82.2%	28.4%	18.8%
Personnel costs	270,039	249,312	8.3%	16.4%	18.2%
Outside services	110,518	130,285	(15.2%)	6.7%	9.5%
Supplies and construction supplies	123,572	82,546	49.7%	7.5%	6.0%
Rent	5,382	75,826	(92.9%)	0.3%	5.6%
Insurance	107,435	50,657	112.1%	6.5%	3.7%
Charter hire	43,900	29,770	47.5%	2.7%	2.2%
Port expense	20,297	21,765	(6.7%)	1.2%	1.6%
Repairs and maintenance	25,144	17,526	43.5%	1.5%	1.3%
Professional fees	3,224	8,862	(63.6%)	0.2%	0.6%
Transportation and travel	13,156	5,912	122.5%	0.8%	0.4%

Cost of Services	1,645,928	1,366,190	20.5%	100%	100%
Others	27,844	43,390	(35.8%)	1.8%	3.2%
Taxes and licenses	2,910	1,693	71.9%	0.2%	0.1%
Communication, light and water	3,358	2,358	42.2%	0.2%	0.2%
Amortization right-of-use asset	4,378	4,891	(10.5%)	0.3%	0.4%

#### Gross profit and gross profit margin

The Group's gross profit is higher by 19.7% amounting to PHP89.4 million from PHP453.8 million on December 31, 2020 to PHP543.1 million on December 31, 2021, primarily due to the higher increase in service income, net than the increase in cost of services. Consequently, gross profit margin is higher at 28.4% in 2021 from 27.0% in 2020.

#### General and administrative expenses

The Group's gross profit is higher by 94% amounting to PHP510.5 million from PHP543.1 million on December 31, 2021 to PHP1,053.6 million on December 31, 2022, primarily due to increase in net revenues. Likewise, the Group's gross profit margin ratio has improved to 39.0% in 2022 from 28.4% in 2021.

Below presents the breakdown of the general and administrative expenses:

Table 8: General and Administrative Expenses Breakdown December 2022 vs. December 2021

	December	December	% Increase	December 2022	December 2021
In PHP thousands	2022	2021	(Decrease)	% Contribution	% Contribution
Personnel costs	138,703	121,601	14.1%	36.4%	36.1%
Taxes and licenses	42,839	51,071	(16.1%)	11.2%	11.7%
Representation and entertainment	32,646	29,519	10.6%	8.6%	8.8%
Repairs and maintenance	32,951	28,278	16.5%	8.7%	8.4%
Depreciation and amortization	19,465	20,330	(4.3%)	5.1%	6.0%
Transportation and travel	26,088	19,411	34.4%	6.8%	5.8%
Provision for assessment	-	8,352	(100%)	0.0%	3.6%
Professional fees	10,151	9,555	6.2%	2.7%	2.8%
Outsourced services	16,639	8,902	86.9%	4.4%	2.6%
Provision for impairment of input VAT	8,159	8,284	(1.5%)	2.1%	2.5%
Amortization of computer software	8,451	7,260	16.4%	2.2%	2.2%
Insurance	7,780	6,849	13.6%	2.0%	2.0%
Communications	4,070	4,023	1.2%	1.1%	1.2%
Supplies and construction supplies	6,976	3,909	78.4%	1.8%	1.2%
Utilities	3,036	2,909	4.3%	0.8%	0.9%
Rent	2,177	1,935	12.5%	0.6%	0.6%
Amortization of right-of-use assets	2,540	1,915	32.7%	0.7%	0.6%
Registration and membership fees	2,518	1,878	34.0%	0.7%	0.6%
Amortization of leasehold rights	770	1,621	(52.5%)	0.2%	0.5%
Advertising and promotions	205	787	(74.0%)	0.1%	0.2%
Fuel and lubricants	47	89	(47.2%)	0.0%	0.0%
Write-off of receivable	-	-	-	-	-
Others	14,698	(1,792)	(919.9%)	3.9%	1.9%
Gen. and Admin. Expenses	380,909	336,686	13.1%	100%	100%

#### Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account increased by 3,146% amounting to PHP119.7 million from (PHP3.8) million other loss on December 31, 2021 to (PHP123.5) million on December 31, 2022. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.

Operating profit (loss) and operating profit (loss) margin

The Group's operating profit has increased 175.5% amounting to PHP180.7 Million from PHP103.0 Million on December 31, 2021 to PHP283.7 million operating profit on December 31, 2022. This is mainly due to increase in revenues. The Operating profit (loss) margin ratio has likewise increase from 5.4% in 2021 to 10.5% in 2022.

#### **Finance Cost**

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange loss on borrowings. It increased by PHP18.7 Million from PHP270.3 Million posted in 2021 to PHP289.0 Million in 2022 due to increase in borrowings to bridge salvages and other projects in 2022.

#### **EBITDA**

EBITDA (earnings before interests, taxes, depreciation and amortization) is lower by 10.9% from PHP543.9 million on December 31, 2021 to PHP484.6 million on December 31, 2022. The decrease can be attributable to the higher cost of services and general and administrative expenses, impairment and other losses.

Net profit (loss) and net profit (loss) margin

The Group's net profit (loss) has improved by 106.6% to PHP10.5 Million net income in 2022 from (PHP158.0) Million net loss in 2021. The increase was attributable to increase in revenue in 2022. The ratio of consolidated net income to consolidated net service income has likewise improved to +0.39% in 2022 from (8.3%) in 2021.

# Material Changes to the Statements of Financial Position as of 31 December 2022 Compared to the Statements of Financial Position as of 31 December 2021

#### Cash and cash equivalents

The account increased by 1.0% amounting to PHP2.5 million from PHP264.0 million in 2021 to PHP266.5 million in 2022 mainly due to collections of receivables and proceeds from salvages, and short-term borrowings for operational requirements.

Trade and other receivables, net

The account increased by 30.4% amounting to PHP291.1 million from PHP958.5 million in 2021 to PHP1,249.6 million in 2022 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

Property and equipment at revalued amounts, net

The account increased by 31.4% amounting to PHP521.7 million from PHP1,662.9 million in 2021 to PHP2,184.6 million in 2022 mainly due to revaluation of tugboats.

Property and equipment at cost, net

The account decreased by 2.4% amounting to (PHP54.0) million from PHP2,224.5 million in 2021 to PHP2,170.5 million in 2022 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.

#### Computer software, net

The account decreased by 36.9% amounting to (PHP7.2) million from PHP19.4 million in 2021 to PHP12.2 million in 2021 mainly due to amortization.

#### Investment properties

The account increased by 3.5% amounting to PHP1.8 million from PHP52.2 million in 2021 to PHP54 million in 2022 mainly due to capitalized expenditure.

#### Investment in associates

The account decreased by 6.3% amounting to (PHP13.1) million from PHP207.3 million in 2021 to PHP194.2 million in 2022 mainly due to recognition of dividends from associates.

#### Deferred income tax assets, net

The account increased by 100% amounting to PHP501 million from NIL in 2021 to PHP501 in 2022 mainly due to recognition of deferred tax asset.

#### Trade and other payables

The account increased by 40.4% amounting to PHP258.0 million from PHP638.8 million in 2021 to PHP896.8 million in 2022 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses.

#### Short term loans

The account decreased by 95.6% amounting to (PHP499.5) million from PHP522.2 million in 2021 to PHP22.7 million in 2022 due to conversion of short-term loans into long term loans.

#### Borrowings, current portion

The account increased by 8.5% amounting to PHP22 million from PHP259.3 million in 2021 to PHP281.3 million in 2022 mainly due to borrowings and reclassification of borrowings from non-current to current portion.

#### Lease liabilities, current portion

The account decreased by 8.8% amounting to (PHP0.6) million from PHP6.8 million in 2021 to PHP6.2 million in 2022 mainly due to lease payments.

#### Trade payables, non-current portion

The account decreased by 53.4% amounting to (PHP8.1) million from PHP15.2 million in 2021 to PHP7.11 million in 2022 mainly due to payments construction cost, fuel, provisions and interest payable on long-term loans.

#### Borrowings, net of current portion

The account increased by 6% amounting to PHP197.4 million from PHP3,311.9 million in 2021 to PHP3,509.3 million in 2022 mainly due to reclassification of current to non-current borrowings.

#### Lease liabilities, net of current portion

The account decreased by 15.2% amounting to (PHP4.8) million from PHP31.8 million in 2021 to PHP27.0 million in 2022 mainly due to lease payment.

#### Deferred income tax liabilities, net

The account increased by 245.5% amounting to PHP121.4 million from PHP49.5 Million in 2021 to PHP170.9 million in 2022 due to deferred income tax credited to profit or loss and other comprehensive income.

#### Retirement benefits obligation

The account decreased by 14.8% amounting to PHP18.5 million from PHP124.5 million in 2020 to PHP106.0 million in 2021 mainly due to remeasurement brought about by experience adjustments.

## Revaluation surplus, net of tax

The account increased by 304.4% amounting to PHP215.8 million from PHP70.9 million in 2020 to PHP286.7 million in 2021 due to revaluation increment.

#### Retained earnings (deficit)

The account reflects a deficit of (PHP7.7) Million at the end of 2022 from a deficit of (PHP32.2) Million in 2021 or P24.51 Million reduction in retained earnings (deficit). The reduction was mainly due to company's net income.

#### Comparison of Operating Results for the Years Ended 31 December 2022 vs. 31 December 2021

#### Service Income

The breakdown of service income is presented as follows:

Table 9: Service Income Breakdown December 2022 vs. December 2021

	December	December	% Increase	December 2022	December 2021
In PHP thousands	2022	2021	(Decrease)	% Contribution	% Contribution
Harbor assistance*	1,537,022	1,109,333	38.6%	56.9%	58.1%
Revenue on generation of solar power	324,358	301,641	7.5%	12.0%	15.8%
Salvage income	470,972	260,371	80.9%	17.4%	13.6%
Lighterage services	118,825	110,737	7.3%	4.4%	5.8%
Construction revenue	63,997	70,309	(9.0%)	2.4%	3.7%
Towing services	50,580	24,307	108.1%	1.9%	1.3%
Others	133,801	32,641	309.9%	5.0%	1.7%
Service Income	2,699,555	1,909,339	41.4%	100%	100%

<sup>\*</sup>Net of service discount, which refers to discounts given to client for Harbor assistance service only.

The Group's consolidated service income increased by 41.4% from PHP1,909.3 million to PHP2,699.5 million on December 31, 2021 and 2022, respectively.

Major positive contributor is the salvage income which grew from PHP260.4 million on December 31, 2021 to PHP471 million on December 31, 2022 due to some salvage projects during the year. Harbor assistance also grew from PHP1,109.3 million on December 31, 2021 to PHP 1,537.0 million on December 31, 2022 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port

#### Cost of services

Cost of services increased by 20.5% amounting to PHP279.7 million from PHP1,366.2 million on December 31, 2021 to PHP1,645.9 million on December 31, 2022. The increase is mainly due to higher costs of fuel and lubricants, charter hire, repairs and maintenance, taxes and licenses, transportation and travel, communication, light and water, insurance and supplies and construction supplies.

Below presents the breakdown of the cost of services:

Table 10: Cost of Services Breakdown December 2022 vs. December 2021

	December	December	% Increase	December 2022	December 2021
In PHP thousands	2022	2021	(Decrease)	% Contribution	% Contribution
Depreciation and amortization	416,862	384,614	8.4%	25.3%	28.2%
Fuel and lubricants	467,909	256,783	82.2%	28.4%	18.8%
Personnel costs	270,039	249,312	8.3%	16.4%	18.2%
Outside services	110,518	130,285	(15.2%)	6.7%	9.5%
Supplies and construction supplies	123,572	82,546	49.7%	7.5%	6.0%
Rent	5,382	75,826	(92.9%)	0.3%	5.6%
Insurance	107,435	50,657	112.1%	6.5%	3.7%
Charter hire	43,900	29,770	47.5%	2.7%	2.2%
Port expense	20,297	21,765	(6.7%)	1.2%	1.6%
Repairs and maintenance	25,144	17,526	43.5%	1.5%	1.3%
Professional fees	3,224	8,862	(63.6%)	0.2%	0.6%
Transportation and travel	13,156	5,912	122.5%	0.8%	0.4%
Amortization right-of- use asset	4,378	4,891	(10.5%)	0.3%	0.4%
Communication, light and water	3,358	2,358	42.2%	0.2%	0.2%
Taxes and licenses	2,910	1,693	71.9%	0.2%	0.1%
Others	27,844	43,390	(35.8%)	1.8%	3.2%
Cost of Services	1,645,928	1,366,190	20.5%	100%	100%

#### Gross profit and gross profit margin

The Group's gross profit is higher by 94% amounting to PHP510.5 million from PHP543.1 million on December 31, 2021 to PHP1,053.6 million on December 31, 2022, primarily due to increase in net revenues. Likewise, the Group's gross profit margin ratio has improved to 39.0% in 2022 from 28.4% in 2021.

# General and administrative expenses

The Group's general and administrative expenses increased by 13.1% amounting to PHP44.2 million from PHP336.7 million on December 31, 2021 to PHP380.9 million on December 31, 2022. This is mainly due to higher costs of outsourced services, supplies and construction supplies, transportation and travel, registration and membership fees and amortization of right-of-use assets.

Below presents the breakdown of the general and administrative expenses:

Table 11: General and Administrative Expenses Breakdown December 2022 vs. December 2021

	December	December	% Increase	December 2022	December 2021
In PHP thousands	2022	2021	(Decrease)	% Contribution	% Contribution
Personnel costs	138,703	121,601	14.1%	36.4%	36.1%
Taxes and licenses	42,839	51,071	(16.1%)	11.2%	11.7%
Representation and entertainment	32,646	29,519	10.6%	8.6%	8.8%
Repairs and maintenance	32,951	28,278	16.5%	8.7%	8.4%
Depreciation and amortization	19,465	20,330	(4.3%)	5.1%	6.0%
Transportation and travel	26,088	19,411	34.4%	6.8%	5.8%

Provision for assessment	-	8,352	(100%)	0.0%	3.6%
Professional fees	10,151	9,555	6.2%	2.7%	2.8%
Outsourced services	16,639	8,902	86.9%	4.4%	2.6%
Provision for impairment of input VAT	8,159	8,284	(1.5%)	2.1%	2.5%
Amortization of computer software	8,451	7,260	16.4%	2.2%	2.2%
Insurance	7,780	6,849	13.6%	2.0%	2.0%
Communications	4,070	4,023	1.2%	1.1%	1.2%
Supplies and construction supplies	6,976	3,909	78.4%	1.8%	1.2%
Utilities	3,036	2,909	4.3%	0.8%	0.9%
Rent	2,177	1,935	12.5%	0.6%	0.6%
Amortization of right-of-use assets	2,540	1,915	32.7%	0.7%	0.6%
Registration and membership fees	2,518	1,878	34.0%	0.7%	0.6%
Amortization of leasehold rights	770	1,621	(52.5%)	0.2%	0.5%
Advertising and promotions	205	787	(74.0%)	0.1%	0.2%
Fuel and lubricants	47	89	(47.2%)	0.0%	0.0%
Write-off of receivable	-	-	-	-	-
Others	14,698	(1,792)	(919.9%)	3.9%	1.9%
Gen. and Admin. Expenses	380,909	336,686	13.1%	100%	100%

#### Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account increased by 3,146% amounting to PHP119.7 million from (PHP3.8) million other loss on December 31, 2021 to (PHP123.5) million on December 31, 2022. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.

Operating profit (loss) and operating profit (loss) margin

The Group's operating profit has increased 175.5% amounting to PHP180.7 Million from PHP103.0 Million on December 31, 2021 to PHP283.7 million operating profit on December 31, 2022. This is mainly due to increase in revenues. The Operating profit (loss) margin ratio has likewise increase from 5.4% in 2021 to 10.5% in 2022.

Finance cost

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange loss on borrowings. It increased by PHP18.7 Million from PHP270.3 Million posted in 2021 to PHP289.0 Million in 2022 due to increase in borrowings to bridge salvages and other projects in 2022.

#### **EBITDA**

EBITDA (earnings before interests, taxes, depreciation and amortization) is lower by 10.9% from PHP543.9 million on December 31, 2021 to PHP484.6 million on December 31, 2022. The decrease can be attributable to the higher cost of services and general and administrative expenses, impairment and other losses.

Net profit (loss) and net profit (loss) margin

The Group's net profit (loss) has improved by 106.6% to PHP10.5 Million net income in 2022 from (PHP158.0) Million net loss in 2021. The increase was attributable to increase in revenue in 2022. The ratio of consolidated net income to consolidated net service income has likewise improved to +0.39% in 2022 from (8.3%) in 2021.

# Material Changes to the Statements of Financial Position as of 31 December 2022 Compared to the Statements of Financial Position as of 31 December 2021

Cash and cash equivalents

The account increased by 1.0% amounting to PHP2.5 million from PHP264.0 million in 2021 to PHP266.5 million in 2022 mainly due to collections of receivables and proceeds from salvages, and short term borrowings for operational requirements.

Trade and other receivables, net

The account increased by 30.4% amounting to PHP291.1 million from PHP958.5 million in 2021 to PHP1,249.6 million in 2022 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

Property and equipment at revalued amounts, net

The account increased by 31.4% amounting to PHP521.7 million from PHP1,662.9 million in 2021 to PHP2,184.6 million in 2022 mainly due to revaluation of tugboats.

Property, plant and equipment at cost, net

The account decreased by 2.4% amounting to (PHP54.0) million from PHP2,224.5 million in 2021 to PHP2,170.5 million in 2022 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.

Computer software, net

The account decreased by 36.9% amounting to (PHP7.2) million from PHP19.4 million in 2021 to PHP12.2 million in 2021 mainly due to amortization.

Investment properties

The account increased by 3.5% amounting to PHP1.8 million from PHP52.2 million in 2021 to PHP54 million in 2022 mainly due to capitalized expenditure.

Investment in associates

The account decreased by 6.3% amounting to (PHP13.1) million from PHP207.3 million in 2021 to PHP194.2 million in 2022 mainly due to recognition of dividends from associates.

Deferred income tax assets, net

The account increased by 100% amounting to PHP501 million from NIL in 2021 to PHP501 in 2022 mainly due to recognition of deferred tax asset.

Trade and other payables

The account increased by 40.4% amounting to PHP258.0 million from PHP638.8 million in 2021 to PHP896.8 million in 2022 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses.

#### Short-term loans

The account decreased by 95.6% amounting to (PHP499.5) million from PHP522.2 million in 2021 to PHP22.7 million in 2022 due to conversion of short term loans into long term loans.

#### Borrowings, current portion

The account increased by 8.5% amounting to PHP22 million from PHP259.3 million in 2021 to PHP281.3 million in 2022 mainly due to borrowings and reclassification of borrowings from non-current to current portion.

## Lease liabilities, current portion

The account decreased by 8.8% amounting to (PHP0.6) million from PHP6.8 million in 2021 to PHP6.2 million in 2022 mainly due to lease payments.

#### Trade payables, net of current portion

The account decreased by 53.4% amounting to (PHP8.1) million from PHP15.2 million in 2021 to PHP7.11 million in 2022 mainly due to payments construction cost, fuel, provisions and interest payable on long-term loans.

#### Borrowings, net of current portion

The account increased by 6% amounting to PHP197.4 million from PHP3,311.9 million in 2021 to PHP3,509.3 million in 2022 mainly due to reclassification of current to non-current borrowings. Lease liabilities, net of current portion

The account decreased by 15.2% amounting to (PHP4.8) million from PHP31.8 million in 2021 to PHP27.0 million in 2022 mainly due to lease payment.

#### Deferred income tax liabilities, net

The account increased by 245.5% amounting to PHP121.4 million from PHP49.5 Million in 2021 to PHP170.9 million in 2022 due to deferred income tax credited to profit or loss and other comprehensive income.

#### Retirement benefits obligation

The account increased by 34.2% amounting to PHP36.2 million from PHP106.0 million in 2021 to PHP142.2 million in 2022 mainly due to remeasurement brought about by experience adjustments.

#### Revaluation surplus, net of tax

The account increased by 167.1% amounting to PHP479.1 million from PHP286.7 million in 2021 to PHP765.9 million in 2022 due to revaluation increment.

#### Retained earnings

The account reflects a deficit of (PHP7.7) Million at the end of 2022 from a deficit of (PHP32.2) Million in 2021 or P24.51 million reduction in retained earnings (deficit). The reduction was mainly due to company's net income.

#### Comparison of Operating Results for the Years Ended 31 December 2021 vs. 31 December 2020

#### Service Income

The breakdown of service income is presented as follows:

Table 9: Service Income Breakdown December 2021 vs. December 2020

	December	December	% Increase	December 2021	December 2020
In PHP thousands	2021	2020	(Decrease)	% Contribution	% Contribution
Harbor assistance*	1,109,333	1,030,565	7.6%	58.1%	61.3%
Revenue on generation of solar power	301,641	305,407	(1.2%)	15.8%	18.2%
Lighterage services	260,371	109,039	138.8%	13.6%	6.5%
Salvage income	110,737	110,097	0.6%	5.8%	6.5%
Construction revenue	70,309	24,832	183.1%	3.7%	1.5%
Towing services	24,307	17,719	37.2%	1.3%	1.1%
Others	32,641	84,891	(61.5%)	1.7%	5.0%
Service Income	1,909,339	1,682,550	13.5%	100%	100%

<sup>\*</sup>Net of service discount, which refers to discounts given to client for Harbor assistance service only.

The Group's consolidated service income increased by 13.5% from PHP1,682.6 million to PHP1,909.3 million as of December 31, 2020 and 2021, respectively.

Major positive contributor is the salvage income which grew from PHP109.0 million on December 31, 2020 to PHP260.4 million on December 31, 2021 due to some salvage projects during the year. Harbor assistance also grew from PHP1,030.6 million on December 31, 2020 to PHP 1,109.3 million on December 31, 2021 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port

#### Cost of services

Cost of services increased by 11.2% amounting to PHP137.4 million from PHP1,228.8 million on December 31, 2020 to PHP1,366.2 million on December 31, 2021. The increase is mainly due to higher outside services, fuel and lubricants, rent, personnel costs for employees for various projects. Below presents the breakdown of the cost of services.

Table 10: Cost of Services Breakdown December 2021 vs. December 2020

	December	December	% Increase	December 2021	December 2020
In PHP thousands	2021	2020	(Decrease)	% Contribution	% Contribution
Depreciation and amortization	384,614	421,251	(8.7%)	28.2%	34.3%
Personnel costs	256,783	208,176	23.3%	18.8%	16.9%
Fuel and lubricants	249,312	225,404	10.6%	18.2%	18.3%
Supplies and construction supplies	130,285	55,572	134.4%	9.5%	4.5%
Insurance	82,546	71,409	15.6%	6.0%	5.8%
Outside services	75,826	43,674	73.6%	5.6%	3.6%
Rent	50,657	59,383	(14.7%)	3.7%	4.8%
Charter hire	29,770	32,789	(9.2%)	2.2%	2.7%
Repairs and maintenance	21,765	21,427	1.6%	1.6%	1.7%
Port expense	17,526	22,356	(21.6%)	1.3%	1.8%
Amortization right-of- use asset	8,862	6,099	45.3%	0.6%	0.5%
Transportation and travel	5,912	7,583	(22.0%)	0.4%	0.6%
Professional fees	4,891	17,504	(72.1%)	0.4%	1.4%

Communication, light and water	2,358	3,498	(32.6%)	0.2%	0.3%
Taxes and licenses	1,693	947	78.8%	0.1%	0.1%
Others	43,390	31,682	37.0%	3.2%	2.6%
Cost of Services	1,366,190	1,228,754	11.2%	100%	100%

## Gross profit and gross profit margin

The Group's gross profit is higher by 19.7% amounting to PHP89.4 million from PHP453.8 million on December 31, 2019 to PHP543.1 million on December 31, 2021, primarily due to the higher increase in service income, net than the increase in cost of services. Consequently, gross profit margin is higher at 28.4% in 2020 from 27.0% in 2020.

#### General and administrative expenses

The Group's general and administrative expenses increased by 6.9% amounting to PHP21.7 million from PHP315.0 million on December 31, 2020 to PHP336.7 million on December 31, 2021. This is mainly due to higher provision for assessment, transportation and travel, taxes and licenses, personnel costs, representation and entertainment and repairs and maintenance.

Below presents the breakdown of the general and administrative expenses.

Table 11: General and Administrative Expenses Breakdown December 2021 vs. December 2020

	December	December	% Increase	December 2021	December 2020
In PHP thousands	2021	2020	(Decrease)	% Contribution	% Contribution
Personnel costs	121,601	117,104	3.8%	36.1%	37.2%
Taxes and licenses	39,233	30,537	28.5%	11.7%	9.7%
Repairs and maintenance	29,519	25,390	16.3%	8.8%	8.1%
Representation and entertainment	28,278	26,473	6.8%	8.4%	8.4%
Depreciation and amortization	20,330	19,050	6.7%	6.0%	6.0%
Professional fees	19,411	8,595	125.8%	5.8%	2.7%
Provision for impairment of input VAT	12,094	602	1909.0%	3.6%	0.2%
Transportation and travel	9,555	11,252	(15.1%)	2.8%	3.6%
Insurance	8,902	5,659	57.3%	2.6%	1.8%
Write-off of receivable	8,283	9,058	(8.6%)	2.5%	2.9%
Amortization of computer software	7,260	6,797	6.8%	2.2%	2.2%
Outsourced services	6,849	8,335	(17.8%)	2.0%	2.6%
Supplies and construction supplies	4,023	3,731	7.8%	1.2%	1.2%
Communications	3,909	5,512	(29.1%)	1.2%	1.8%
Utilities	2,909	2,785	4.5%	0.9%	0.9%
Rent	1,935	2,206	(12.3%)	0.6%	0.7%
Advertising and promotions	1,915	1,759	8.9%	0.6%	0.6%
Amortization of right-of-use assets	1,878	100	1778.0%	0.6%	0.0%
Provision for assessment	1,621	1,621	-	0.5%	0.5%
Fuel and lubricants	787	1,282	(38.6%)	0.2%	0.4%
Registration and membership fees	89	181	(50.8%)	0.0%	0.1%
Others	-	6,825	(100.0%)	-	2.2%
Gen. and Admin. Expenses	6,305	20,107	(68.6%)	1.9%	6.4%

#### Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account decreased by 105.7% amounting to PHP71.1 million from PHP67.3 million other income on December 31, 2020 to (PHP3.8) million other loss on December 31, 2021. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.

Operating profit (loss) and operating profit (loss) margin

The Group experienced a decline by 2.8% amounting to PHP3.0 million from PHP105.9 million operating income on December 31, 2020 to PHP103.0 million operating income on December 31, 2021. This is mainly due to increased general and administrative expenses and other loss. Operating profit (loss) margin, in like manner, decreased from 6.3% in 2020 to 5.4% in 2021.

#### Finance cost

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange loss on borrowings. The decrease is attributable to payment of borrowings throughout the year.

#### **EBITDA**

EBITDA (earnings before interests, taxes, depreciation and amortization) is lower by 16.9% from PHP654.5 million on December 31, 2020 to PHP543.9 million on December 31, 2021. The decrease can be attributable to the higher increase in general and administrative expenses, other loss and income tax expense.

Net profit (loss) and net profit (loss) margin

The Group experienced a decline by 86.0% amounting to PHP73.1 million from (PHP84.9) million net loss for the year ended 31 December 2020 to (PHP158.0) million net loss for the year ended 31 December 2021 due mainly to increase in general and administrative expenses, other loss and income tax expense and decrease in share in profit of associates. The ratio of consolidated net income to consolidated service income, net stood at (8.3%) and (5.0%) in 2021 and 2020, respectively.

# Material Changes to the Statements of Financial Position as of 31 December 2021 Compared to the Statements of Financial Position as of 31 December 2020

#### Cash and cash equivalents

The account decreased by 3.1% amounting to PHP8.5 million from PHP272.5 million in 2020 to PHP264.0 million in 2021 mainly due to acquisition of property, plant and equipment, software, investment properties, payment of borrowings and payment of lease liabilities.

Trade and other receivables, net

The account increased by 29.0% amounting to PHP215.6 million from PHP743.0 million in 2020 to PHP958.5 million in 2021 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

Property and equipment at revalued amounts, net

The increased by 15.8% amounting to PHP227.4 million from PHP1,435.5 million in 2020 to PHP1,662.9 million in 2021 mainly due to acquired property and equipment and revaluations.

Property, plant and equipment at cost, net

The account decreased by 4.6% amounting to PHP107.5 million from PHP2,332.0 million in 2020 to PHP2,224.5 million in 2021 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.

Computer software, net

The account decreased by 17.6% amounting to PHP4.2 million from PHP23.6 million in 2020 to PHP19.4 million in 2021 mainly due to amortization.

Investment properties

The account increased by 7.5% amounting to PHP3.7 million from PHP48.5 million in 2020 to PHP52.2 in 2021 mainly due to capitalized expenditure.

Investment in associates

The account increased by 4.7% amounting to PHP9.2 million from PHP198.0 million in 2020 to PHP207.3 million in 2021 mainly due to recognition of share in net income less dividends from associates.

Deferred income tax assets, net

The account decreased by 100% amounting to PHP33.8 million from PHP33.8 million in 2020 to nil in 2021 mainly due to offsetting to deferred tax liabilities.

Trade and other payables

The account increased by 34.5% amounting to PHP163.9 million from PHP474.9 million in 2020 to PHP638.8 million in 2021 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses.

Short-term loans

The account increased by 4.9% amounting to PHP24.3 million from PHP498.0 million in 2020 to PHP522.3 million in 2021 due to additional acquired loan to finance capital expenditures that are non-qualifying assets.

Borrowings, current portion

The account decreased by 88.7% amounting to PHP2,033.0 million from PHP2,292.3 million in 2020 to PHP259.3 million in 2021 mainly due to payment of borrowings and reclassification of current to non-current borrowings.

Lease liabilities, current portion

The account increased by 34.2% amounting to PHP1.7 million from PHP5.0 million in 2020 to PHP6.8 million in 2021 mainly due to additional lease and interest expense.

Trade payables, net of current portion

The account increased by 30.0% amounting to PHP3.5 million from PHP11.7 million in 2020 to PHP15.2 million in 2021 mainly due to accrued construction cost, fuel, provisions and accrued interest payable on long-term loans.

Non-current portion of loans payable

The account decreased by 100% amounting to PHP69,289 from PHP69,289 in 2020 to nil in 2021 mainly due to payment for loans for working capital.

#### Borrowings, net of current portion

The account increased by 154.7% amounting to PHP2,011.5 million from PHP1,300.4 million in 2020 to PHP3,311.9 million in 2021 mainly due to reclassification of current to non-current borrowings.

#### Lease liabilities, net of current portion

The account decreased by 10.6% amounting to PHP3.8 million from PHP35.6 million in 2020 to PHP31.8 million in 2021 mainly due to lease payment.

#### Deferred income tax liabilities, net

The account increased by 100.0% amounting to PHP49.5 million from nil in 2020 to PHP49.5 million in 2021 due to deferred income tax credited to profit or loss and other comprehensive income.

#### Retirement benefits obligation

The account decreased by 14.8% amounting to PHP18.5 million from PHP124.5 million in 2020 to PHP106.0 million in 2021 mainly due to remeasurement brought about by experience adjustments.

#### Revaluation surplus, net of tax

The account increased by 304.4% amounting to PHP215.8 million from PHP70.9 million in 2020 to PHP286.7 million in 2021 due to revaluation increment.

#### Retained earnings

The account decreased by 134.3% amounting to PHP126.2 million from PHP94.0 million in 2020 to (PHP32.2) million in 2021 mainly due to loss incurred by the Group during the year.

#### Comparison of Operating Results For The Year Ended 31 DECEMBER 2020 VS. 31 DECEMBER 2019

#### Service Income

The breakdown of service income is presented as follows:

Table 6: Service Income Breakdown December 2020 vs. December 2019

In PHP thousands	December 2020	December 2019	% Increase (Decrease)	December 2020 % Contribution	December 2019 % Contribution
Harbor assistance*	1.030.565	1.054.401	(2.3%)	61.3%	75.5%
Revenue on generation of solar	1,000,000	1,001,101	(2.070)	01.5%	73.3%
power	305,407	107,143	185.0%	18.2%	7.7%
Lighterage services	110,097	103,338	6.5%	6.5%	7.4%
Salvage income	109,039	31,856	242.3%	6.5%	
Construction revenue	24,832	-	100.0%	1.5%	2.6%
Towing services	17,719	36,927	(52.0%)	1.1%	2.3%
Others	84,891	62,390	36.1%	5.0%	4.5%
Service Income	1,682,550	1,396,055	20.5%	100%	100%

<sup>\*</sup>Net of service discount, which refers to discounts given to client for Harbor assistance service only.

The Group's consolidated service income increased by 20.5% from PHP1,396.1 million to PHP1,682.6 million as of 31 December 2019 and 2020, respectively.

Major positive contributor is the revenue on generation of solar power which grew from PHP107.1 million as of 31 December 2019 to PHP305.4 million as of 31 December 2020 due to higher solar energy generated as the Group have their first full operations of solar energy generation during the year. Lighterage services,

salvage income, construction revenue, diving, other underwater services and others contributed the increases of PHP131.3 million during 2020 primarily due to income recognized for salvage regarding the emergency response in Iloilo and Guimaras and revenue recognized for construction contracts.

Harbor assistance decreased by 2.3% amounting to PHP23.8 million from PHP1,054.4 million as of 31 December 2019 to PHP1,030.6 million as of 31 December 2020. Towing services declined by 52% amounting to PHP19.2 million from PHP36.9 million as of 31 December 2019 to PHP17.7 million as of 31 December 2020. The decline is the impact of the COVID-19 pandemic as the Group is not able to fully operate their due restricted lockdowns.

Subsidiaries, such as ASTRONERGY Development Gensan, Inc., and Harbor Star Subic Corp., contributed to the Group's revenue as of 31 December 2020 amounted to PHP305.4 million and PHP52.3 million, respectively.

#### Cost of services

Cost of services increased by 10.6% amounting to PHP117.3 million from PHP1,111.4 million in 2019 to PHP1,228.8 million in 2020. The increase is mainly due to higher depreciation and amortization as there are additional capital expenditures recognized, personnel costs for employees, construction costs for supplies, labor and materials, insurance, outside services for various projects, rent, repair and maintenance and professional fees.

Below presents the breakdown of the cost of services.

Table 7: Cost of Services Breakdown December 2020 vs. December 2019

	December	December	% Increase	December 2020	December 2019
In PHP thousands	2020	2019	(Decrease)	% Contribution	% Contribution
Depreciation and amortization	421,251	394,759	6.7%	34.3%	35.5%
Personnel costs	225,404	214,258	5.2%	18.3%	19.3%
Fuel and lubricants Supplies and construction	208,176	211,362	(1.5%)	16.9%	19.0%
supplies	71,409	24,210	195.0%	5.8%	2.2%
Insurance	59,383	53,390	11.2%	4.8%	4.8%
Outside services	55,572	40,420	37.5%	4.5%	3.6%
Rent	43,674	24,740	76.5%	3.6%	2.2%
Charter hire	32,789	32,568	0.7%	2.7%	2.9%
Repairs and maintenance	22,356	15,985	39.9%	1.8%	1.4%
Port expense Amortization right-of-use	21,427	20,509	4.5%	1.7%	1.8%
asset	17,504	17,504	-	1.4%	1.6%
Transportation and travel	7,583	8,162	(7.1%)	0.6%	0.7%
Professional fees Communication, light and	6,099	4,122	48.0%	0.5%	0.4%
water	3,498	4,396	(20.4%)	0.3%	0.4%
Taxes and licenses	947	2,814	(66.3%)	0.1%	0.3%
Others	31,682	42,222	(25.0%)	2.6%	3.8%
Cost of Services	1,228,754	1,111,421	10.6%	100%	100%

Gross profit and gross profit margin

The Group's gross profit is higher by 59.4% amounting to PHP169.2 million from PHP284.6 million in 2019 to PHP453.8 million in 2020, primarily due to the higher increase in service income, net than the increase in cost of services. Consequently, gross profit margin is higher at 27.0% in 2020 from 20.4% in 2019.

## General and administrative expenses

The Group's general and administrative expenses decreased by 8.6% amounting to PHP29.8 million from PHP344.7 million in 2019 to PHP315.0 million in 2020. This is mainly due to taxes and licenses, depreciation and amortization as there are disposals of assets, professional fees, transportation and travel due to pandemic travel restrictions, communication, rent, advertising and promotions and provision for assessment.

Below presents the breakdown of the general and administrative expenses.

Table 8: General and Administrative Expenses Breakdown December 2020 vs. December 2019

	December	December	% Increase	December 2020	December 2019
In PHP thousands	2020	2019	(Decrease)	% Contribution	% Contribution
Personnel costs	117,104	112,852	3.8%	37.2%	32.7%
Taxes and licenses	30,537	34,950	(12.6%)	9.7%	10.1%
Repairs and maintenance Representation and	26,473	3,955	569.4%	8.4%	1.1%
entertainment Depreciation and	25,390	20,330	24.9%	8.1%	5.9%
amortization	20,672	22,097	(6.4%)	6.6%	6.4%
Professional fees Provision for impairment	11,252	24,079	(53.3%)	3.6%	7.0%
of input VAT	9,058	9,058	-	2.9%	2.6%
Transportation and travel	8,595	37,097	(76.8%)	2.7%	10.8%
Insurance	8,335	5,909	41.1%	2.6%	1.7%
Write-off of receivable Amortization of computer	6,825	5,534	23.3%	2.2%	1.6%
software	6,797	1,327	412.2%	2.2%	0.4%
Outsourced services Supplies and construction	5,659	5,892	(4.0%)	1.8%	1.7%
supplies	5,512	5,436	1.4%	1.8%	1.6%
Communications	3,731	5,319	(29.9%)	1.2%	1.5%
Utilities	2,785	2,631	5.9%	0.9%	0.8%
Rent Advertising and	2,206	4,227	(47.8%)	0.7%	1.2%
promotions Amortization of right-of-	1,282	4,520	(71.6%)	0.4%	1.3%
use assets	1,759	1,625	8.2%	0.6%	0.5%
Provision for assessment	602	28,672	(97.9%)	0.2%	8.3%
Fuel and lubricants Registration and	181	59	206.8%	0.1%	0.0%
membership fees	100	274	(63.5%)	0.0%	0.1%
Others	20,107	8,872	126.6%	6.4%	2.6%
Gen. and Admin. Expenses	314,962	344,715	(8.6%)	100%	100%

Other income (loss), net

Other income (loss), net consists of ship management, insurance claims, gain on reversal of finance lease liability, loss on sale of property and equipment, interest income, foreign exchange gain and loss, provision on construction receivables, cost recharges and non-routine special projects. This account increased by 560.1% amounting to PHP81.9 million from (PHP14.6) million other loss in 2019 to PHP67.3 million other income in 2020.

Operating profit (loss) and operating profit (loss) margin

The Group experienced a growth by 166.7% amounting to PHP264.8 million from (PHP158.8) million operating loss in 2019 to PHP105.9 million operating income in 2020. This is mainly due to increased gross profit, decreased general and administrative expenses and due to other income, net. Operating profit (loss) margin, in like manner, increased from (11.4%) in 2019 to 6.3% in 2020.

#### **Finance Cost**

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange loss on borrowings amounting to PHP274.7 million as of 31 December 2020, PHP18.1 million higher than PHP256.6 million as of 31 December 2019. The increase is attributable to the accumulation of borrowings throughout the year to support the Group's expansion and diversification activities.

#### **EBITDA**

EBITDA (earnings before interests, taxes, depreciation and amortization) is higher by 123.6% from PHP292.8 million in 2019 to PHP654.5 million in 2020. The increase can be attributable to the higher increase in service income, net than increase in cost of services, lower general and administrative expenses and other income.

Net profit (loss) and net profit (loss) margin

The Group experienced a growth by 77.4% amounting to PHP291.3 million from (PHP376.3) million net loss for the year ended 31 December 2019 to (PHP84.9) million net loss for the year ended 31 December 2020 due mainly to higher increase in service income, net than increase in cost of services, lower general and administrative expenses and other income. The ratio of consolidated net income to consolidated service income, net stood at (5.0%) and (27.0%) in 2020 and 2019, respectively.

# Material Changes to the Statements of Financial Position as of 31 December 2020 Compared to the Statements of Financial Position as of 31 December 2019

#### Cash and cash equivalents

The account increased by 174.0% amounting to PHP173.0 million from PHP99.4 million in 2019 to PHP272.5 million in 2020 mainly due to proceeds from borrowings, proceeds from disposal of property, plant and equipment and revenue received from the operations.

Trade and other receivables, net

The account increased by 34.4% amounting to PHP190.0 million from PHP552.9 million in 2019 to PHP743.0 million in 2020 mainly due to energy supply receivable which are not yet collected during the year.

Advances to a related party

The account decreased by 100% amounting to PHP553,165 from PHP553,165 in 2019 to PHP0 in 2020 due to impairment as it is determined to be uncollectible.

Prepayments and other current assets

The account decreased by 45.5% amounting to PHP248.8 million from PHP546.8 million in 2019 to PHP298.1 million in 2020 mainly due to collection of advances to contractors.

Property and equipment at revalued amounts, net

The decreased by 10.8% amounting to PHP207.3 million from PHP1,609.3 million in 2019 to PHP1,435.5 million in 2020 mainly due to depreciation and disposal of M/T Vega.

Property and equipment at cost, net

The account decreased by 8.2% amounting to PHP207.3 million from PHP2,539.3 million in 2019 to PHP2,332.0 million in 2020 mainly due to depreciation of solar power plant.

Right-of-use assets, net

The account decreased by 43.5% amounting to PHP60.2 million from PHP138.2 million in 2019 to PHP78.1 million in 2020 mainly due to amortization and reclassification.

Computer software, net

The account decreased by 15.4% amounting to PHP4.3 million from PHP27.9 million in 2019 to PHP23.6 million in 2020 mainly due to amortization.

Investment in associates

The account increased by 70.0% amounting to PHP81.5 million from PHP116.5 million in 2019 to PHP198.0 million in 2020 mainly due to recognition of share in net income from the associates.

Deferred income tax assets, net

The account increased by 38.1% amounting to PHP9.3 million from PHP24.5 million in 2019 to PHP33.8 million in 2020 mainly due to higher deferred tax assets than deferred tax liabilities brought about by retirement benefit obligation, allowance for impairment of receivables, provision of service discounts and others.

Trade and other payables

The account increased by 14.0% amounting to PHP58.2 million from PHP416.7 million in 2019 to PHP474.9 million in 2020 mainly due to increase in accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees. Borrowings, current portion

The account increased by 12.0% amounting to PHP246.5 million from PHP2,045.9 million in 2019 to PHP2,292.3 million in 2020 mainly due to obtained loans from CTBC during the year for working capital purposes.

Lease liabilities, current portion

The account decreased by 70.3% amounting to PHP12.0 million from PHP17.0 million in 2019 to PHP5.0 million in 2020 mainly due to lease payments and modifications.

Income tax payable

The Group has recognized income tax payable during 2020 amounting PHP315,421.

Trade payables, net of current portion

The account decreased by 25.5% amounting to PHP4.0 million from PHP15.7 million in 2019 to PHP11.7 million in 2020 mainly due to payment for accrued construction cost, fuel, provisions and accrued interest payable on long-term loans.

Non-current portion of loans payable

The account decreased by 79.1% amounting to PHP261,906 from PHP331,195 in 2019 to PHP69,289 in 2020 mainly due to payment for loans for working capital.

# Borrowings, net of current portion

The account decreased by 23.8% amounting to PHP406.9 million from PHP1,707.2 million in 2019 to PHP1,300.4 million in 2020 mainly due to payment for borrowings for working capital.

#### Lease liabilities, net of current portion

The account decreased by 52.4% amounting to PHP39.2 million from PHP74.7 million in 2019 to PHP35.6 million in 2020 mainly due to lease payment and modifications.

#### Retirement benefits obligation

The account increased by 9.5% amounting to PHP10.8 million from PHP113.6 million in 2019 to PHP124.5 million in 2020 mainly due to remeasurement brought about by experience adjustments.

#### Revaluation surplus, net of tax

The account decreased by 11.5% amounting to PHP9.2 million from PHP80.2 million in 2019 to PHP70.9 million in 2020 due to amortization of revaluation increment through depreciation and deferred income tax liability.

#### Retained earnings

The account decreased by 48.3% amounting to PHP88.0 million from PHP181.9 million in 2019 to PHP94.0 million in 2020 mainly due to loss incurred by the Group during the year.

#### **Key Performance Indicators**

The Company uses the following measures to assess its performance from period to period.

**Table 12: Key Performance Indicators** 

	2022	2021	2020
Revenue Growth	41.4%	13.5%	20.5%
Gross Profit Margin	39.0%	28.4%	27.0%
EBITDA Margin	18.0%	28.5%	38.9%
Net Income Margin	0.0%	(8.3%)	(5.0%)
Return on Asset	0.0%	(2.5%)	(1.4%)
Return on Equity	0.1%	(12.6%)	(7.4%)
Current Ratio	0.53	0.05	0.40
Debt-to-Equity Ratio	2.71	3.93	3.99

- Revenue growth measures the percentage change in revenues for a given period
- Gross profit margin pertains to the ratio of gross profit to revenues. This reflects the profitability of the Group's core business
- EBITDA margin pertains to the ratio of EBITDA to revenues. This reflects the operating profitability of the Group
- Net income margin pertains to the ratio of net income after tax to revenues. This reflects the Group's overall
  profitability
- Return on Asset pertains to the ratio of the Group's net income to total assets. This measures the Group's ability to generate returns on its assets
- Return on Equity pertains to the ratio of the Group's net income to total equity. This measures the Group's ability to generate returns on its stockholders' equity
- Current ratio is the ratio of the Group's total current assets to total current liabilities. This reflects the Group's liquidity
- Debt-to-equity ratio is the ratio of the Group's total debt to total stockholders' equity. This reflects the degree to which the Group is financing its operations through debt versus wholly-owned funds.

**Liquidity**The table below shows the Group's cash flows for the years ended 31 December 2022, 2021 and 2020: **Table 13: Cash Flows** 

In PHP thousands,	2022	2021	2020	% Change 2022 vs 2021	% Change 2021 vs 2020
Net cash provided by operating activities	863,485	618,714	756,876	40.6%	(18.3%)
Net cash flow used in investing activities	(381,577)	(231,171)	(226,449)	65.1%	2.1%
Net cash provided by (used in) financing activities	(477,887)	(396,045)	(357,211)	20.7%	10.9%
EFFECTS OF EXCHANGE RATE CHANGES IN CASH	(1,520)	(17)	(183)	8,841.2%	(90.7%)
NET INCREASE (DECREASE) IN CASH	4,020	(8,519)	173,033	(147.2%)	(104.9%)
CASH AT BEGINNING OF THE YEAR	263,963	272,482	99,450	(3.1%)	174.0%
CASH AT THE END OF THE YEAR	266,464	263,963	272,482	1.0%	(3.1%)

Cash and cash equivalents increased by 1.0% amounting to PHP2.5 million from PHP264.0 million in 2021 to PHP266.5 million in 2022 mainly due to acquisition of property, plant and equipment, software, investment properties, payment of borrowings and payment of lease liabilities.

# **Capital Resources**

The table below illustrates the Group's capital sources as of 31 December 2022, 2021 and 2020:

**Table 14: Capital Sources** 

	December 31,	December 31,	December 31,	% Change	% Change
In PHP thousands	2022	2021	2020	2022 vs 2021	2021 vs 2020
Trade and other payables	903,938	654,030	486,650	38.2%	34.3%
Short-term loans	22,729	522,272	498,000	(95.6%)	0.4%
Borrowings	3,790,612	3,571,166	3,592,691	6.1%	(0.6%)
Lease liabilities	33,174	38,603	40,633	(91.8%)	(5.0%)
Total debt	4,750,453	4,786,071	4,617,974	(0.7%)	3.6%
Share capital	907,858	907,858	907,858	-	-
Additional paid-in-capital	121,633	121,633	121,633	-	-
Retained earnings (Deficit) attributable to the owners of the Parent Company	(7,689)	(32,195)	93,972	(76.1%)	(134.3%)
Fair value reserve on financial assets at fair value through other comprehensive income	(160)	(160)	(160)	-	-
Treasury stock	(37,615)	(37,615)	(37,615)	-	-
Revaluation surplus, net of tax	765,856	286,743	70,904	167.1%	304.4%
Total Equity	1,749,883	1,246,264	1,156,591	40.4%	7.8%
Total	6,500,336	6,032,335	5,774,565	7.8%	4.5%

Capital is a critical component of running a business from day to day and financing its future growth. Business capital may derive from the operations of the business or be raised from debt or equity financing.

#### Trends, Events, or Uncertainties Affecting Recurring Revenues and Profits

The Group is exposed to a number of trends, events and uncertainties which can affect its recurring revenues and profits. These include levels of general economic activity and containerized trade volume in countries where it operates, as well as certain cost items, such as labor, fuel and power. In addition, the Group operates in a number of jurisdictions other than the Philippines and collects revenues in various currencies. Continued appreciation of the US dollar relative to other major currencies, particularly the Philippine peso, may have a negative impact on the Group's reported levels of revenues and profits.

The COVID-19 pandemic may also affect the operations of the Group.

#### Risks

The group's diverse operations expose the group to various risks such as market risks, credit and liquidity which movements may materially impact the financial results of the group. The importance of managing these risks has significantly increased in light of the heightened volatility in both the Philippine and international financial markets. With a view to managing these risks, the group has incorporated a financial risk management function in its organization.

#### 3. FINANCIAL STATEMENTS

Please see Annex "A".

# 4. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There were no changes or disagreements with Harbor Star's external auditors, Isla Lipana & Co., a member firm of PwC network, on accounting and financial statement disclosures.

# 5. MARKET PRICE OF AND DIVIDENDS ON REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

#### 5.1 Market Information

Harbor Star's share was listed in the Philippine Stock Exchange on 30 October 2013. The Company's common stock is traded in the PSE under the stock symbol "TUGS". As of the latest practicable trading date on 15 May 2023, the share prices of the Company were:

	Price/Comm (in Philippin	
Opening:	0.95	
High :	0.99	
Low :	0.94	
Closing :	0.95	

The high and low share prices for 2020, 2021, 2022 and first quarter of 2023 are indicated below:

	Price/Common Share (in Philippine Peso)			
Calendar Period	High	Low		
2023	1.13	0.92		
1st Quarter				
2022	1.22	0.87		
4th Quarter	1.38	0.84		
3rd Quarter	1.06	0.62		
2nd Quarter	0.91	0.68		
1st Quarter				
2021	1.07	0.82		
4th Quarter	1.29	1.01		
3rd Quarter	1.38	1.12		

2nd Quarter	1.97	1.05
1st Quarter		
2020	1.85	1.50
4th Quarter	1.19	0.90
3rd Quarter	0.94	0.81
2nd Quarter	1.04	0.61
1st Quarter	1.13	0.92

As of 15 May 2023, Harbor Star's public float is 31.06%%.

#### 5.2 Holders

The number of stockholders of record as of the latest practicable date on 15 May 2023 was seventeen (17). Common shares outstanding as of the same date were Nine Hundred Seven Million Eight Hundred Fifty-Seven Thousand Eight Hundred Seventy (907,857,870) shares [inclusive of Thirteen Million Two Hundred Seventy One (13,271,000) Treasury shares].

The following are the Company's registered common stockholders as of 15 May 2023:

### Registered Stockholders As of 15 May 2023

NAME		NUMBER OF	% OF TOTAL
	NAME	SHARES HELD	% OF TOTAL
1	PCD Nominee Corporation (Filipino)	750,676,812	83.91%
2	PCD Nominee Corporation (Non-Filipino)	60,027,070	6.71%
3	Bella Jr., Geronimo P.	42,000,000	4.69%
4	Bella, Ricardo Rodrigo P.	41,553,487	4.64%
5	Maria Elizabeth Jean E. Bella	225,000	Less than 1.0%
6	Galicia, Filomena G.	30,000	Less than 1.0%
7	Villanueva, Myra P.	20,000	Less than 1.0%
8	Villanueva, Milagros P.	19,000	Less than 1.0%
9	Villanueva, Myrna P.	9,000	Less than 1.0%
10	Cabreza, Marietta V.	9,000	Less than 1.0%
11	Cabreza, Juan Carlos V.	9,000	Less than 1.0%
12	Herrera, Joselito C.	3,000	Less than 1.0%
13	Tacub, Felicitas F.	3,000	Less than 1.0%
14	Soliven, Stephen G.	2,500	Less than 1.0%
15	Reiterer, Alfred	1,500	Less than 1.0%
16	Valencia, Jesus San Luis	1,500	Less than 1.0%
17	Bautista, Joselito T.	1	Less than 1.0%

#### 5.3 Dividends

The Company's dividend policy empowers its Board of Directors to declare at least 20.0% of the Company's prior year's net income as dividends, whether in stock or in cash or a combination of both, payable out of its unrestricted retained earnings and at such time as the Board may deem proper. No dividend shall be declared that will impair the capital stock of the Company.

#### 5.3.1 Stock Dividends

On 12 December 2016, the Company's Board of Directors declared stock dividends of 50.0% equivalent to Three Hundred Two Million Six Hundred Nineteen Thousand Two Hundred Ninety (302,619,290) shares with an aggregate par value of Three Hundred Two Million Six Hundred Nineteen Thousand Two Hundred Ninety Pesos (PHP302,619,290.00) in favor of the Corporation's common stockholders based on the record date to be set by the Securities and Exchange Commission and paid in full out of the Corporation's unrestricted retained earnings of PHP548,068,580.00 as of 31 December 2015 based on its Audited Financial Statements for the fiscal year ending 31 December 2015.

The stock dividends were issued from the increase of the Company's authorized capital stock from One Billion Five Hundred Million Pesos (PHP1,500,000,000.00) to Two Billion Pesos (PHP2,000,000,000.00). On 6 March 2017, the stockholders of the Corporation ratified the Board's stock dividend declaration. On 5 September 2017, the Company issued the Three Hundred Two Million Six Hundred Nineteen Thousand Two Hundred Ninety (302,619,290) common shares with a par value of One Peso (PHP1.00) per share, as stock dividends to stockholders of record as of 19 September 2017. On 13 October 2017, the stock dividends were listed in the Philippine Stock Exchange.

#### 5.3.2 Cash Dividends

No cash dividends have been declared in the last three (3) years.

# 5.4 Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

Within the past three (3) years, there has been no sale of the Company's securities which were not registered under the Securities Regulations Code.

On 4 August 2017, the Securities and Exchange Commission issued a Certificate of Filing of Amended Articles of Incorporation approving the amendment to the Seventh Article of the Incorporation of TUGS to increase its authorized capital stock from One Billion Five Hundred Million Pesos (PHP1,500,000,000.00) consisting of One Billion Five Hundred Million (1,500,000,000) shares with a par value of One Peso (PHP1.00) per share to Two Billion Pesos (PHP2,000,000,000.00) consisting of Two Billion (2,000,000,000) shares with a par value of One Peso (P1.00) per share.

#### 6. DIRECTORS AND EXECUTIVE OFFICERS

The Board of Directors of the Company consists of seven (7) members. The Board is responsible for the overall management and supervision of the Company. The term of office of the directors of the Company is one (1) year and they are to serve as such until the election and qualification of their successors.

The Executive Officers of the Company cooperate with the Board of Directors by preparing appropriate information and documents concerning the Company's business operations, financial condition and results of its operations for the review of the Board. The Executive Officers are appointed annually by the Board of Directors at its first meeting following the Annual Meeting of Stockholders, each to hold office until the corresponding meeting of the Board of Directors in the next year or until a successor shall have been appointed or shall have qualified.

The incumbent directors, including independent directors and officers of the Company, with their corresponding ages and citizenships are the following:

NAME	AGE	CITIZENSHI P	POSITION	YEAR APPOINTE D
Geronimo P. Bella, Jr.	63	Filipino	Chairman/President	2006
Ricardo Rodrigo P. Bella	57	Filipino	Executive Director/Vice President	2006
Ryota Nagata	58	Japanese	Director	2011
Ramon C. Liwag	66	Filipino	Director	2017
Ceasar Daniel T. Castro	49	Filipino	Director	2021
Gene S. De Guzman	61	Filipino	Independent Director	2020
Gemma V. Sadiua	57	Filipino	Independent Director	2020
Charlene O. Ang	55	Filipino	Corporate Secretary	2023
Dany Cleo B. Uson	61	Filipino	Treasurer, Chief Finance Officer and Compliance Officer	2020

NAME	AGE	CITIZENSHI P	POSITION	YEAR APPOINTE D
Lorenzo C. Caranzo	56	Filipino	Operations Division Head	2018
Emmanuel L. Falcunit	44	Filipino	Operations Manager – Fleet Operations	2018
Rudiardo L. Arcellana	58	Filipino	Operations Manager – Salvage, Towage, Lighterage & Special Projects	2016
Jay-R L. Castillo	37	Filipino	QHSE Manager	2016
Edwin G. Amejana	58	Filipino	Commercial Manager	2008
Virginia May P. Bella	48	Filipino	Legal Services Manager	2008
Elionarda L. Refil	54	Filipino	General Services Manager	2009
Adolfo R. Isanan	51	Filipino	Accounting Manager	2020
Effel T. Santillan	46	Filipino	Human Resource Manager	2014
Maria Elizabeth Jean E. Bella	34	Filipino	Procurement Manager	2019
Ryan L. Orila	45	Filipino	ICT Manager	2018
Ronaldo C. Samong	53	Filipino	Business Development Manager for Visayas & Mindanao	2019
Marvin William Trinidad	45	Filipino	Sales & Marketing Manager	2020
Elisalde M. Fantillo	51	Filipino	Engineering & Maintenance Manager	2022
Edith P. Parro	43	Filipino	Administration Manager	2022
Marlon D. Dabu	41	Filipino	Audit Manager	2022
Daisy A. Sta. Maria	50	Filipino	Treasury & Budget Manager	2022

Please see Item 5. Directors and Executive Officers of the Company's Information Statement on SEC Form 20-IS for the business experience of the Company's directors and officers during the past five (5) years.

# 7. CORPORATE GOVERNANCE

Please see Corporate Governance on SEC Form 20-IS for discussion on compliance with leading practices on Corporate Governance.

UPON THE WRITTEN REQUEST OF THE STOCKHOLDER, THE COMPANY UNDERTAKES TO FURNISH SECURITY HOLDERS WITHOUT CHARGE, AND UPON THEIR WRITTEN REQUEST, A COPY OF THE COMPANY'S INTERIM FINANCIAL STATEMENTS (SEC FORM 17-Q) AS OF 31 MARCH 2023 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR ANNUAL REPORT (SEC FORM 17-A). COPIES OF OTHER EXHIBITS MAY BE PROVIDED UPON WRITTEN REQUEST AND UPON THE PAYMENT OF NOMINAL CHARGES TO DEFRAY ADMINISTRATIVE COSTS AND EXPENSES SUBJECT TO CONDITIONS AS THE BOARD OF DIRECTORS MAY PROMULGATE.

SUCH WRITTEN REQUEST FOR A COPY OF SEC FORM 17-Q AS OF 31 MARCH 2023 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR SEC FROM 17-A SHALL BE DIRECTED TO: MR. DANY CLEO B. USON, CORPORATE INFORMATION OFFICER, 2224 A. BONIFACIO ST., CORNER PRES. SERGIO OSMEÑA HIGHWAY, BRGY. BANGKAL, MAKATI CITY, PHILIPPINES 1233.

ALL STOCKHOLDERS OF RECORD AND THOSE ACTING AS FIDUCIARIES, NOMINEES, TRUSTEES OR SIMILAR CAPACITIES IN BEHALF OF BENEFICIAL OWNERS WHO ARE NOT OF RECORD, MAY ALSO REQUEST IN WRITING TO THE PERSON AND AT THE ADDRESS PROVIDED ABOVE, AS MANY COPIES OF THIS INFORMATION STATEMENT, SEC FORM 17-Q AS OF 31 MARCH 2023 AND ITS CORRESPONDING MANAGEMENT'S DISCUSSION AND ANALYSIS AND/OR SEC FORM 17-A FOR DISTRIBUTION TO SUCH BENEFICIAL OWNERS, AND UPON RECEIPT OF SUCH WRITTEN REQUEST, THE COMPANY UNDERTAKES TO SUPPLY THE REQUESTED MATERIAL IN A TIMELY MANNER.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HARBOR STAR SHIPPING SERVICES, INC.

Issuer

By:

Date: 16 June 2023

CHARLENE O. ANG Corporate Secretary

# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1.	For the fiscal year ended <b>31 December</b>	2022
2.	SEC Identification Number 152897	
3.	BIR Tax Identification No. 201-128-653-	000
4.	Exact name of issuer as specified in its	charter
	HARBOR STAR SHIPPING SERVICE	ES, INC.
5.	PHILIPPINES Province, Country or other jurisdiction incorporation or organization	6. (SEC Use Only) n of Industry Classification Code:
7.	Address of principal office <b>2224 A. BON OSMEÑA HIGHWAY, BRGY. BANGE</b>	NIFACIO ST., CORNER PRES. SERGIO KAL, MAKATI CITY Postal Code 1233
8.	Issuer's telephone number, including an	rea code <b>(+632) 8886-37-03</b>
9.	Former name, former address, and form	ner fiscal year, if changed since last report <b>N.A.</b>
10	. Securities registered pursuant to Section	ns 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA
	Title of Each Class  Common	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding 903,781,870
	Treasury	13,271,000
11	. Are any or all of these securities listed of	on a Stock Exchange.
	Yes [X] No []	
	If yes, state the name of such stock exch	nange and the classes of securities listed therein:
	PHILIPPINE STOCK EXCHANGE	COMMON STOCK
12	. Check whether the issuer:	
of	ereunder or Section 11 of the RSA and RS	filed by Section 17 of the SRC and SRC Rule 17.1 A Rule 11(a)-1 thereunder, and Sections 26 and 141 as during the preceding twelve (12) months (or for required to file such reports);
	Yes [X] No []	
	(b) has been subject to such filing requi	rements for the past ninety (90) days.
	Yes [X] No []	
13		voting stock held by non-affiliates is about PHP1.3 or Star common shares as of 31 December 2021.



# SEC FORM 17-A

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#### PART I - BUSINESS AND GENERAL INFORMATION

#### **ITEM 1. BUSINESS**

#### 1.1 BUSINESS DEVELOPMENT AND UPDATES

Parent Company

Harbor Star Shipping Services, Inc. ("Harbor Star" or "the Company" or "Parent Company") was registered with the Securities and Exchange Commission ("SEC") on 05 July 1988 under the name "Seatows, Inc." with the primary purpose of engaging in domestic and international towage, commerce and navigation in the carriage of goods and passengers by water upon the seas, lakes, rivers, canals, bays, harbors, and other waterways.

Through the years, Harbor Star amended its Articles of Incorporation to engage in other business endeavors. It is now a company with diversified businesses interests ranging from towing to construction to energy.

For its maritime business, Harbor Star is the leading marine services company having the widest area of service coverage and most diverse service lines. In 2009, the Company raised the bar in the tug industry when it was certified as being compliant with ISO 9001:2015 for quality management system, ISO 14001:2015 for environmental management system, and OHSAS 45001:2018 for occupational health safety management system. The Company continues to maintain and upgrade its certifications with DNV-GL.

From its initial office in Manila in 1998, Harbor Star now has offices in Batangas, Cebu, Davao, Cagayan de Oro, Iloilo, and Subic.

On 30 October 2013, Harbor Star's common shares were listed in the Philippine Stock Exchange following the initial public offering of 30.0% of its shares at an issue price of PHP1.88 per share.

In 2014, Harbor Star through its subsidiary, Peak Flag Sdn Bhd., became the first Filipino tugboat company to operate in Malaysia. Its tugs render harbor assist and ship-to-ship transfer operations at Malacca, Malaysia under a service contract in force until 2020.

In 2016, Harbor Star created the Diving, Marine Maintenance and Construction (DMMC) Division and secured its Contractor's License with the Philippine Contractors Accreditation Board ("PCAB") to engage in general construction and engineering in the Philippines. The Company obtained its Triple "A" PCAB License in 2018 allowing it to take on broader and more complex range of projects.

In 2017, Harbor Star formalized its entry into the energy industry when it incorporated a wholly-owned subsidiary, Harbor Star Energy Corporation (HSEC). In 2018, HSEC acquired 100% shareholdings of ASTRONERGY Development Gensan Inc. (ADGI), and 100% of ADGI's subsidiaries, ASTRONERGY Development F1, Inc. and ASTRONERGY Development F2, Inc. The said acquisitions allowed Harbor Star, thru HSEC, to own and control a 25 MW solar power plant project, with option to expand to 75 MW, in General Santos City.

In February 2018, Harbor Star incorporated a wholly-owned subsidiary, Harbor Star East Asia (Myanmar) Ltd.

In August 2018, the Company acquired 31% of the outstanding capital stock of tugboat operator High Energy Marine Services, Inc. (HEMSI). HEMSI is the dominant tugboat operator in the Manila South Harbor which is managed by Asian Terminals, Inc. ("ATI").

In April 2021, the Securities and Exchange Commission issued the certificate of incorporation of Harbor Star Construction ("HSCC"). HSCC is a wholly-owned subsidiary of Harbor Star.

In May 2021, Harbor Star signed a Two (2) year time charter agreement with Philippine Associated Smelting and Refining Corporation ("PASAR") for the second and third tug requirement. PASAR processes and exports refined copper and precious metal in Isabel, Leyte.

In September 2021, Harbor Star together with T&T Salvage of the United States, successfully salvaged the Panamanian registered Bulk Carrier "Ambition Journey". The massive 189-meter vessel ran aground last 02 August 2021 in Sulangan Island in Guiuan town, Eastern Samar. Harbor Star and T&T continue to coordinate with the Philippine Coast Guard and the appropriate local government units to ensure the orderly departure of Ambition Journey and the protection of the marine environment.

Also in September 2021, Harbor Star signed a Two (2) year service agreement with Mariveles Grain Corporation ("MGC") to provide towage, salvage, deep-sea diving, wreck removal, docking / undocking, berthing / unberthing and other services to all foreign vessels using the MGC facility at Mariveles, Bataan.

In 2022, Harbor Star continued its market dominance rendering its core competence of harbor assist by assisting 5,447 foreign vessels and 2,639 domestic vessels during the year. The Company also won biddings and contracts as it sought to strengthen its market position and develop its other service lines.

In January 2022, Harbor Star was hired by ILA Adventures, Inc. to salvage the yacht MY Infiniti which ran aground in Cebu on 16 December 2021 due to Typhoon "Odette".

In February 2022, Harbor Star was hired by the owners of MV Sunny Link for the safe grounding, oil spill response, and bunker removal of the said vessel which suffered heavy midship damage while on her voyage to China. Likewise, in March 2022, the cargo owners separately hired Harbor Star to arrange the transfer of 471 steel slabs from the Vessel to another vessel for the safe delivery of the cargo to China.

Also in February 2022, Harbor Star was hired by the Owners of vessel Scorpio Honor, which was fully laden with nickel ore, to refloat the vessel after she ran aground in Quezon, Palawan.

In April 2022, Harbor Star was hired by Sub-See Philippines, Inc. for the wreck removal of vessels Yume and Wakaseto which capsized at Pier 3, due to Typhoon Odette.

In October 2022, Peak Flag Sdn Bhd, a subsidiary of Harbor Star, took delivery of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia. M/T Izar joins Peak Flag's fleet of 3 other tugs which are already on time charter with major ports and clients in Malaysia.

### Response to COVID 19 Pandemic

In 2022, the COVID-19 pandemic continues to significantly affect the shipping industry. Foreign vessel call has remained low due to international shipping lines lessening their vessel calls and/or consolidating their calls with other shipping lines due to lack of cargo. These events have significantly reduced the foreign vessels calls to the Philippines.

In response to the challenges of the pandemic, Harbor Star implemented several measures to adapt to the business issues presented by the epidemic while ensuring the safety of its employees.

The Company focused on generating revenue from its other service lines such as its special projects division, which focuses on construction and provision of specialized marine services.

Further, the Company initiated internal cost-saving measures requiring departments and units to reduce fixed costs by 5% - 15% in order to reduce the risk of losing income due to reduced revenues. These measures included terminating outsourced non-essential services, renegotiating with/changing suppliers, merging of office functions, and suspending non-critical office activities and programs.

The Company also adopted a strict and encompassing COVID-19 Pandemic Policy to mitigate the risk of being exposed. The Policy includes screening, social distancing, travel restrictions, and a quarantine procedure for all its employees and persons visiting Company premises. The Company also has a business continuity plan which provides for a work-from-home process and a skeletal workforce and schedule to ensure that the Company will continue to operate in the event of any natural or man-made disaster, such as the present COVID-19 pandemic. The Company also offered free vaccination, regular COVID-19 antigen test, sanitation facilities, and personal protective equipment to further transform a safer workplace and mitigate the exposure of our employees to COVID-19.

Subsidiaries

### Peak Flag Sdn. Bhd.

Peak Flag Sdn. Bhd. ("Peak Flag") was incorporated in Malaysia on 18 October 2011. Peak Flag aims to provide marine services at select ports in Malaysia which exhibit high vessel traffic and the opening of additional berthing areas.

Peak Flag's commercial operations commenced in February 2015 with M/T Hamal operating at Malaysia's North port. Months after Peak Flag brought in an additional vessel, M/T Mirzam, which operated at Kuantan Port.

In 2019, Peak Flag was awarded a contract to provide harbor tug services to Westports Malaysia Sdn Bhd in Port Klang, Malaysia ("Westports Malaysia"). Peak Flag will provide a sixty (60) ton bollard pull tug for a period of three (3) years with an option for extension for another two (2) years. On 30 May 2019, Peak Flag acquired the 2500 bhp M/T Pollux.

In August 2022, the contract of Pollux was renewed by Westports Malaysia for another 3+2 years.

Subsequently, on 10 September 2022, Mirzam was awarded a 1 year contract from Penang Port.

In October 2022, Peak Flag Sdn Bhd, took delivery of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia.

Harbor Star owns a 45.0% stake at Peak Flag.

### Harbor Star Subic Corp.

Harbor Star Subic Corp. ("HSSC") was registered with the SEC on 17 September 2015. Its primary purpose is to engage in marine-related ancillary services such as harbor assistance, towage, lighterage, oil-spill response and underwater marine services.

HSSC commercial operations commenced in 2016 with the arrival of its first vessel M/T Lucida.

In December 2018, Harbor Star Subic has now two deployed vessels, M/T Lucida and M/T Zaniah, to service calling the economic zone.

On 15 March 2019, Harbor Star Subic acquired the 3,600 BPH M/T Jabbah to support its operations in Subic.

Harbor Star owns 99.9% of HSSC.

# Harbor Star Energy Corporation

On 11 May 2017, the Securities and Exchange Commission approved the incorporation of Harbor Star Energy Corporation ("HSEC"), a wholly owned subsidiary of the Company. The primary purpose of HSEC is to carry on the general business of generating, distributing and storing electric power derived from solar energy, other renewable energy sources and fuels.

In 2018, HSEC acquired 100% shareholdings of ASTRONERGY Development Gensan Inc. (ADGI), and 100% of ADGI's subsidiaries, ASTRONERGY Development F1, Inc. and ASTRONERGY Development F2, Inc. The said acquisitions allowed Harbor Star, thru HSEC, to own and control a 25 MW solar power plant project, with option to expand to 75 MW, in General Santos City.

As of 31 December 2022, ADGI has delivered 121,610,000 KWh of electricity to SOCOTECO

Harbor Star owns 99.9% of HSEC.

#### Harbor Star East Asia (Myanmar) Ltd.

On 15 February 2018, the Republic of the Union of Myanmar approved the incorporation of Harbor Star East Asia (Myanmar) Ltd., a wholly-owned subsidiary of Harbor Star Shipping Services, Inc., primarily to explore several business opportunities in Myanmar by marketing its expertise in integrated maritime services.

As of 18 May 2021, the registered office of HSEA is located in Yangon, Myanmar. There is currently no operation due to the current political struggle and COVID pandemic.

Harbor Star owns 99.99% of HSEA.

#### Harbor Star East Asia (Thailand) Co., Ltd.

On 20 September 2019, the Department of Business Development of Malaysia approved the incorporation of Harbor Star East Asia (Thailand) Co., Ltd. The company was registered to be engaged in the maritime business.

As of December 2021, Harbor Star East Asia (Thailand) Co., Ltd has been liquidated because of its lack operation due to the pandemic.

Harbor Star owns 28.99% of HSEA Thailand.

# Harbor Star Construction Company

On 23 April 2021, the Securities and Exchange Commission issued the certificate of incorporation of Harbor Star Construction ("HSCC"). HSCC is a wholly-owned subsidiary of TUGS with an authorized capital stock of Ninety Million Pesos (P90,000,000.00) of which Thirty Million Pesos (P30,000,000.00) have been subscribed and fully paid.

HSCC's primary purpose is to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.

Harbor Star owns 100% of HSSC.

#### 1.2 BUSINESS OF THE ISSUER

#### 1.2.1 OVERVIEW

Harbor Star offers a wide range of indispensable maritime services such as harbor assistance, towing, lighterage, ship salvage, marine construction, repair and maintenance works, wreck removal, firefighting, oil spill abatement and recovery, handling hazardous chemical, ship and crew management, diving and underwater marine works.

With strategically deployed tugs in Luzon, Visayas, and Mindanao, Harbor Star is renowned as having the widest area of coverage of tug services in the Philippine archipelago.

As of 31 December 2022, Harbor Star, including its domestic subsidiaries and affiliates, has established operations in eleven (11) base ports all over the country, providing services to approximately eight thousand eighty six 8,086 ships as of yearend 2022. The major ports that the Company services include: the Manila International Container Terminal ("MICT"), Manila South Harbor, Bataan, Batangas, Cagayan de Oro ("CDO"), Cebu, Davao and Iloilo.

The Company maintains and manages a fleet of: fifty-two (52) domestically and internationally classed tugboats; seven (7) barges; one (1) LCT (Landing Craft Tank; one (1) Dredger and one (1) other marine vessel. The company has a total of sixty-two (62) vessels.

#### 1.2.2 MARINE SERVICES

Harbor Star derives the bulk of its revenues from six (6) main service lines, namely; (a) harbor assistance, (b) lighterage, (c) towing, (d) salvage, (e) marine construction, repair and maintenance works and (f) other marine services. Other marine services include oil and chemical spill response, diving and underwater services, and ship and crew management.

**Harbor Assistance.** Harbor Star focuses its harbor assistance operations at ports with heavy vessel traffic, such as MICT, and the ports of Bataan, Batangas, CDO, Cebu and Davao. In addition to public or open ports, Harbor Star also provides services to a number of private ports managed by corporations engaged in the oil and gas, power, and mining industries.

As of 31 December 2022, revenues from harbor assistance amounted to PHP1,537 million, equivalent to 65% of total revenue.

**Lighterage.** Harbor Star's tug and barge tandems are capable of transporting different types of cargo domestically and within the region. For lighterage services, Harbor Star charges the client a fixed charter rate. The charter rate covers the use and maintenance of the vessel, crewing, insurance, and administrative support costs incurred during operations.

As of 31 December 2022, revenues from lighterage services amounted to PHP118 million, equivalent to 5% of total revenue.

**Salvage.** Salvage is any act or activity undertaken to assist a vessel or any other property in danger in navigable waters or in any other waters. Using international methods and standards, Harbor Star offers the following salvage services:

- a. Vessels in distress This include instances when vessels are on fire, capsized or sinking vessels, among others, that require rescuing.
- b. Wreck removal This include refloating of vessels that ran aground, retrieval of vessels, among others.
- c. Wayward vessels This pertains to breakaway or abandoned vessels drifting afloat and wandering into waters that are vulnerable to collisions and other maritime accidents.

As of 31 December 2022, revenues from salvage operations amounted to PHP471 million, equivalent to 20% of total revenue.

**Towing.** Harbor Star provides services in various stages of the towing cycle, from planning activities to the actual towage operation. The company provides two (2) types of towing services:

- a. Regular towing when a tugboat is chartered to tow a vessel or barge from one port to another port.
- b. Emergency towing when a vessel in distress needs a towing service.

As of 31 December 2022, revenues from towing services amounted to PHP51 million, equivalent to 2% of total revenue.

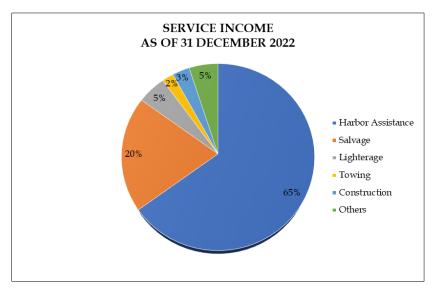
**Construction, Repair and Maintenance Works.** Harbor Star strengthened its marine ancillary services by offering port construction, pier repair, port-related development, road development, and other non-residential construction.

As of 31 December 2022, revenues from other construction, repair and maintenance work amounted to PHP64 million, equivalent to 3% of total revenue.

**Other Marine Services.** Harbor Star's marine and other ancillary services include:

- a. Oil and Chemical Spill Response
- b. Ship repairs
- c. Buoy construction deployment and maintenance
- d. Diving services, which includes underwater repairs, and Single Buoy Moorings (SBM) and repair
- e. Ship and crew management
- f. Fire fighting
- g. Offshore tug services

As of 31 December 2022, revenues from other marine services amounted to PHP133 million, equivalent to 5% of total revenue.



#### **1.2.3** MARKET

As of 31 December 2022, Harbor Star services has approximately one hundred sixty-eight (168) ports within the Philippines, of which eleven (11) are base or hub ports. These base ports include the following:

1	Bataan	5	Davao	9	Manila
2	Batangas	6	Iligan	10	Quezon: Mauban
3	Cagayan de Oro	7	Iloilo	11	Subic
4	Cebu	8	Levte		

In some of the base ports mentioned above, there are a number of sub-ports or privately owned and operated ports that the Company also provides maritime services. There are fifteen (15) sub-ports in Bataan, thirty-three (33) in Batangas, twenty-four (24) in CDO, thirty-eight (38) in Davao, and forty-four (44) in Cebu.

#### 1.2.4 COMPETITION

The Company has identified Malayan Salvage and Towage Corporation ("Salvtug"), Davao Gulf Marine Services, Inc. ("DGMI"), Golden Star Manning & Ship Management Corp. ("Golden Star"), and Sedar Tug Services Corp as major competitors in the marine services industry. There are also regional competitors, namely: Pilotage Integrated Services, Corp. ("PISCOR"), North Harbor Tugs, Eagle Asia Marine, Marcoso, Speedy Vismin, Aguilar Maritime, Assist Tow, Amarr Marine, Fortis Tugs Corporation, Golden Star, Orient Star Tugs, Metro Cebu Tugs Services, Ouano Tugs Services, Panguil Bay Marine, Venus Marine, Iligan Coast Marine Services, Genesis Tugs Services, and FF Cruz & Co.

While there are several tug operators, only Salvtug compares to the Company in terms of services offered and market reach.

Harbor Star believes it can effectively and successfully compete in the marine services industry given that it has the widest area of coverage among harbor assistance service providers. Its strategic positioning of its fleet allows the Company to rapidly deploy its vessels to service a vast number of ports nationwide.

Further, Harbor Star is acknowledged as being at par with international standards proven by its accreditation from various local and domestic associations. The accreditations and memberships in the organizations, which impose very stringent entry requirements, bolster Harbor Star's image of focusing on quality of service and safety of operations, both of which are of paramount importance when dealing with multinational clients.

Finally, Harbor Star has a classed vessel fleet and an established maintenance and dry-docking program for its vessel fleet to ensure optimal engine performance and hull quality. Having classed vessels distinguishes the Company's fleet as meeting operational and safety standards. Its vessel maintenance and dry-docking program minimizes the potential for engine breakdowns, engine overhauls and other types of repairs.

#### 1.2.5 PRINCIPAL SUPPLIERS

Harbor Star is not dependent on a single supplier nor has it executed a major supply contract. For its primary cost for operation, fuel expense which as of 31 December 2022 accounts for 33% of total cost of service, the Company maintains four (4) fuel suppliers namely: Paragon Petroleum Corp., Unioil, Peitriliam Corporation, and Megs Fuels and Lubes Inc.

Meanwhile, Harbor Star purchases its tugboats from the following traders namely: Fuji Kaiji Company Ltd., Ocean Wing Corporation, One Royal Shipping Pte Ltd, Pacific Workboat Pte Ltd and JX Nippon Oil & Energy Marine Service Corporation.

#### 1.2.6 CUSTOMERS

Harbor Star services a variety of customers, including but not limited to, domestic and international containerized vessels, bulk carriers and Port Operators. The Company also services cement, mining, and power generation companies while also catering to government projects that were awarded to the company through biddings.

#### 1.2.7 RELATED PARTIES

The Company, in its ordinary course of business, engages in transactions with its affiliates. Transactions with related parties include investments in and advances granted to or obtained from the related parties. Advances granted to and obtained from the related parties are for working capital requirements and other related purposes. Other related parties include investees which investments are accounted for under the equity method and other entities which are owned and managed by investors/owners of the Company.

Major related party transactions are discussed in Note 21, Related Party Transactions, to the Annual Audited Financial Statements.

### 1.2.8 INTELLECTUAL PROPERTY, LICENSES, CONTRACTS, AND AGREEMENTS

Harbor Star's operations require various licenses and permits from different government offices and agencies. Government approvals are discussed further under "Government Regulations and Licenses".

Contracts and agreements that the Company entered into are done in the ordinary course of business, which include but are not limited to: tugboat charter agreements, marine tugboat service agreements or service contracts, purchase agreements, marketing agreements, and insurance contracts.

# 1.2.9 GOVERNMENT REGULATIONS AND LICENSES

The government approvals required for services rendered by the Company are enumerated in the succeeding table below, including the issuing government agency, validity of license/accreditation, and expiration date of license/accreditation.

Table 1: Summary of Licenses & Accreditation As of Dec 31, 2022

No.	Accreditation	Issuing Government Agency	Validity	Issued Date	Expiration
1	Domestic Shipping Business	MARINA		05-Aug-22	31-Mar-23
2	Salvor Certificate	Philippine Coast Guard	3 years	13-Dec-22	13-Dec-25
3	Coastal Radio Station License	NTC	3 years	05-May-21	19-May-24
4	Underwater Survey	MARINA	3 years	29-Jul-21	13-Jun-24
5	Ship Management Business	MARINA	3 years	11-Sep-21	10-Sep-24
6	Certificate of Accreditation	Philippine Ports Authority	3 years	04-Mar-22	04-Mar-25
7	Permit to Operate -Tandayag (Towing / Tugging Services)	Philippine Ports Authority	3 year	22-Feb-21	21-Feb-24
8	Permit to Operate - PMO Misamis Occidental / Ozamiz (Towing / Tugging Service)	Philippine Ports Authority	3 year	13-Jan-21	12-Jan-24
9	Permit to Operate - Port Jurisdiction of Iligan (Towing / Tugging Service)	Philippine Ports Authority	3 year	13-Jan-21	12-Jan-24
10	Permit to Operate - Port of Baseport -Cagayan De Oro (Towing / Tugging Service)	Philippine Ports Authority	3 years	13-Jan-21	12-Jan-24
11	Permit to Operate - Port of Baseport - Cagayan De Oro (Oil Spill Equipment Shed)	Philippine Ports Authority	3 years	13-Jan-21	12-Jan-24
12	Permit to Operate - Port of Bseport - NCR North (Towing / Tugging Service)	Philippine Ports Authority	3 years	19-Jan-21	18-Jan-24
13	Permit to Operate - Port of South Harbor (Towing / Tugging Service)	Philippine Ports Authority	3 years	12-Apr-21	10-Apr-24
14	Permit to Operate - Private Port of PNOC-EC Energy Supply Base in Mabini Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
15	Permit to Operate - Private Port of First Gas Power Corporation in Sta. Rita Batangas City (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
16	Permit to Operate - Private Port of Golden Bay Grain Terminal	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24

	Corporation in Mabini Batangas (Towing / Tugging Services)				
17	Permit to Operate - Private Port of Himmel Industries Inc in Brgy Pinamucan Ibaba, Batangas City (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
18	Permit to Operate - Private Port of Batangas Bay Terminal Inc. (Towing / Tugging Services)	Philippine Ports Authority	3 years	26-Mar-21	26-Mar-214
19	Permit to Operate - Port of Batangas Baseport (Towing / Tugging Services)	Philippine Ports Authority	3 years	05-Mar-21	05-Mar-24
20	Permit to Operate - Private Port of Chervon Philippines Inc in San Pascual, Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	05-Mar-21	05-Mar-24
21	Permit to Operate - Private Port of Balayan Distillery Inc. in Calaca, Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
22	Permit to Operate - Private Port of South Bay Bulk Terminal Inc. in Calaca Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
23	Permit to Operate - Private Port of LMG Land Development Corporation in Bgry. Pinamucan, Batangas City (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
24	Permit to Operate - Private Port of Bauan International Port Inc in Bauan Batanags (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
25	Permit to Operate - Private Port of United Coconut Chemicals Inc / Cocochem Agro-Industrial Park, Inc in Bauan Batangas (Towing / Tugging Services)	Philippine Ports Authority	3 years	23-Mar-21	23-Mar-24
26	Permit to Operate - Bataan / Aurora (Towing / Tugging Service)	Philippine Ports Authority	3 years	01-01-21	31-Dec-23
27	Permit to Operate - Port of Legazpi (Towing / Tugging Service)	Philippine Ports Authority	3 years	01-01-21	31-Dec-23
28	Permit to Operate - Pasar , Isabel Leyte (Towing / Tugging Service)	Philippine Ports Authority	3 years	17-01-21	16-Jan-24
29	Permit to Operate - Zamboanga (Towing / Tugging Service)	Philippine Ports Authority	3 years	16-02-21	17-Feb-24
30	Permit to Operate - South Harbor (Underwater Surveying Services)	Philippine Ports Authority	3 years	21-May-21	19-May-24
31	Certificate of Public Convenience (CPC)	MARINA	25 years	13-Jul-12	13-Jul-37

# 1.2.10 EFFECTS OF EXISTING OR PROBABLE GOVERNMENTAL REGULATIONS ON THE BUSINESS

The Company believes that it complies with relevant laws, rules and regulations for all the business activities that it is currently engaged in. The Company cannot provide assurance that new rules and regulations will not be enacted or that existing rules and regulations will not be applied in a manner that could limit or curtail further exploration or development. Additionally, new rules and regulations that may be enacted may increase the Company's operating costs and may adversely affect the Company's results of operations and financial condition.

#### 1.2.11 DEVELOPMENT ACTIVITIES EXPENSES

The company's efforts in strengthening its core business in harbor assistance with its international subsidiary led to Peak Flag Sdn Bhd. the purchase of M/T Izar at Port Klang, Malaysia. The 48-ton bollard pull rated tugboat was acquired by Peak Flag from Japan to meet the current market demand for harbor tugs in Malaysia.

# 1.2.12 SAFETY, QUALITY, MAINTENANCE, AND COMPLIANCE WITH ENVIRONMENTAL LAWS

Safety, Quality, Maintenance, and Compliance with Environmental Laws are discussed in the Sustainability Report.

#### **1.2.13 EMPLOYEES**

As of 31 December 2022, the Company has a total of six hundred nine (609) employees, of which four hundred sixty three (463) are crewmen and are stationed at various ports of operation, while the other one hundred forty six (146) employees are office personnel or are members of support services.

Benefits received by employees include government mandated benefits (Social Security System, Pag-Ibig, and Philhealth), rice subsidies, vacation leave of fifteen (15) days per year, health plans, and retirement pay. The Company supports employee development through the conduct of in-house seminars, drills and training. Employees are enrolled in various technical, professional, management and leadership training, here and abroad. The Company has no existing collective bargaining agreement with its employees. Furthermore, there is no labor union in the Company. Also, there has been no incidence of labor strikes in the past three (3) years, up to the present. There is also no impending or threatened labor strike.

The following table presents the breakdown of employees per category and employment status.

**Table 2: Employee per Category** *As of 31 December 2022* 

Category	Regular/ Probationary	Casual	Total
Office of the President	19	1	20
Operations	64	3	67
Finance & Procurement	23	0	23
Support Services	28	1	29
Sales & Marketing	7	0	7
Vessel (Crew Members)	409	54	463
Total	550	59	609

#### 1.2.14 DISCUSSION OF RISKS

Tugboats, the Company's primary assets are susceptible to maritime accidents such as collision with target vessels and/or to the port where it is docked while in the course of operations. Such accidents may result in extensive damage to the tugboat's hull and may result to the integrity and safety of the tugboat being compromised or even a complete loss of the tugboat. To mitigate this risk, the Company ensures that its crew members have undergone necessary orientations and trainings on operations and safety. Crewmen are also required to complete quarterly safety training seminars, semi-annual IMS seminars, and yearly assessments to promote the progressive enhancement of their skills. The Company also conducts drills to ensure crew safety and minimize damage to property and environment.

Harbor Star's operations are susceptible to acts of piracy and terrorism as the clients it services are potential targets of maritime pirates and terrorists. To mitigate this risk, the Company works closely with the PCG and the Philippine National Police to ensure safety during operations. The Company also maintains insurance policies for its vessel fleet to shield it from losses arising from vessel damage, including war-risk coverage for tugboats deployed at high-risk areas.

Tugboats, which are mechanical vessels, are susceptible to regular wear and tear that can cause operational downtime and opportunity losses for the Company. To mitigate this risk, the Company has a programmed maintenance schedule for its tugboats. The Company also allocates extra tugboats at major ports to limit suspension of operations. It also has a strategic deployment plan to allow quick redeployment of tugboats in ports where they are needed.

Harbor Star is obliged to continue investing in capital-intensive assets such as its tugboat fleet in order to remain competitive in the market, thus necessitating significant capital expenditures on a regular basis. To address this, the Company formulated a re-fleeting plan that presents a systematic retirement and acquisition of tugboats.

Harbor Star is exposed to the volatility of global petroleum prices since diesel fuel is a key component in tug operations. In the event of a sudden increase in world petroleum prices, the Company may not be able to impose a reactionary increase in its service fees in order to keep clients, and will have to absorb the increase in direct costs, which will then decrease its profit margins. To mitigate this, the Company has negotiated tariff adjustments to ensure that a certain margin is maintained by the Company for each assist.

Harbor Star bears the risk of losing its technically skilled boat-captains, engineers, and crewmen that seek employment in other countries that offer more attractive compensation packages. Given the technical expertise and experience necessary in operating tugboats, foreign companies seek to recruit personnel from the Philippine shipping industry. To mitigate this, the Company progressively evaluates its employees' compensation packages and overall job satisfaction.

The vertical integration of port operators may result in Harbor Star's loss of some clients. Private port operators may choose to provide tug assistance services themselves, thereby negating the need for third party tug assistance services providers. To mitigate this risk, Harbor Star constantly markets and seeks new clients. The Company also strives to maintain a high service quality to satisfy existing clients.

At present, the Philippine government is looking at possible privatization of certain public ports, which may increase the barrier to entry for Harbor Star into new ports and displace the Company from current ports serviced. Port operators of such privatized ports may opt to engage an exclusive tug assistance services provider. The Company is currently expanding its port coverage and is dedicated in maintaining market share at current ports it services. It is also strengthening its operations in other service lines such as lighterage and salvage.

The prospective deregulation of Philippine ports may cause the removal of existing cabotage restrictions and may increase the level of competition from foreign players, which may impede

Harbor Star's plans in maintaining and increasing market share at the ports it currently services, and penetrating up and coming ports. Existing law disallows the entry of foreign marine services providers in the Philippines as long as there exists a Philippine entity that has the capability and capacity to provide the specific marine service. A repeal of this law will allow foreign operators to service ports that the Company currently services. To address this, the Company co-founded the Harbor Tugowners Association of the Philippines or HTAP, which is an industry group formed to protect the interests of local marine service providers and aims to become the official organization of the industry.

Harbor Star is exposed to reputational risk when the Company conducts salvage operations. Unsuccessful salvage attempts may have an adverse impact on Harbor Star's reputation. To minimize such incidents, the Company implements risk assessment procedures that attempt to measure the probability of succeeding in a salvage operation. In addition, for major salvage projects, the Company partners with established institutional salvors based in Singapore, Australia, and the USA who initially fund the salvage operation. The Company also employs highly competent maritime professionals and requires its crew members to attend training seminars both locally and abroad to further improve their knowledge and proficiency in conducting salvage operations.

Harbor Star's tugboats may inadvertently damage high cost port infrastructure in the course of its operations and may expose the Company to potential lawsuits, resulting in financial expenditures. The port operators may also impose a service ban on the Company. These types of accidents may negatively affect the Company's reputation in the shipping industry and the general public. To mitigate this, the Company hires highly competent crewmen and provides them with adequate training to progressively improve their skills. The Company also implements international best practices in its systems and operational safety procedures. Financial liabilities arising from these occurrences are covered by the Company's indemnity coverage from the Shipowners' Mutual Protection and Indemnity Association (Luxembourg), a P&I Club to which Harbor Star is a contributor.

The COVID-19 pandemic may result in Harbor Star's decrease in clients served due to less foreign vessels calling the Philippines. To mitigate this, the Company initiated internal cost saving measures requiring departments and units to reduce fixed costs by 5% - 15%. These measures included terminating outsourced non-essential services, renegotiating with/changing suppliers, merging of office functions, and suspending non-critical office activities and programs. Further, the Company has also focused on generating more revenue from its other service lines such as its special projects division which focuses on construction and provision of specialized marine services.

### **ITEM 2. PROPERTIES**

#### 2.1 PRINCIPAL FACILITIES (FLEET)

Harbor Star maintains and manages a fleet of fifty two (52) domestically and internationally classed tugboats; seven (7) barges; one (1) LCT (Landing Craft Tank); one (1) dredger and, one (1) other marine vessel. The company has a total of sixty-two (62) vessels. The table below enumerates the Company's fleet as of 31 December 2022.

**Table 3: Fleet List** *As of 31 December 2022* 

NO	VESSEL NAME	ENCUMBRANCE			
	TUGBOATS				
1	M/T ACHERNAR	Mortgaged			
2	M/T ADARA	Mortgaged			
3	M/T AGENA	Mortgaged			

4	M/T ALPHARD	Mortgaged
5	M/T ALUDRA	Mortgaged
6	M/T ALYA	Mortgaged
7	M/T ARNEB	Mortgaged
8	M/T ATRIA	Mortgaged
9	M/T AVIOR	Mortgaged
10	M/T CANOPUS	None
11	M/T CAPELLA	Mortgaged
12	M/T CAPH	None
13	M/T CENTAURUS	Mortgaged
14	M/T DENEB	Mortgaged
15	M/T DUBHE	Mortgaged
16	M/T ENIR	Mortgaged
17	M/T GALINA	Mortgaged
18	M/T GIEDI	Mortgaged
19	M/T GREAT FALCON	None
20	M/T GREAT HAWK	Mortgaged
21	M/T GREAT LARK	Mortgaged
22	M/T HOMAM	Mortgaged
23	M/T JABBAH	None
24	M/T KEID	Mortgaged
25	M/T KRAZ	Mortgaged
26	M/T LUCIDA	Mortgaged
27	M/T MARKAB	Mortgaged
28	M/T MERAK	Mortgaged
29	M/T MERGA	Mortgaged
30	M/T MIMOSA	Mortgaged
31	M/T MINKAR	Mortgaged
32	M/T MIRA	Mortgaged
33	M/T MIZAR	Mortgaged
34	M/T PROCYON	None
35	M/T PROPUS	Mortgaged
36	M/T REGULUS	Mortgaged
37	M/T RIGEL	Mortgaged
38	M/T SARGAS	Mortgaged
39	M/T SARIN	Mortgaged
40	M/T SCHEDAR	Mortgaged
41	M/T SHAULA	Mortgaged
42	M/T SIRIUS	Mortgaged
43	M/T SKAT	Mortgaged
44	M/T SPICA	Mortgaged
45	M/T TABIT	Mortgaged
46	M/T TYL	Mortgaged
47	M/T WEZEN	Mortgaged
48	M/T ZANIAH	Mortgaged
	MALAYSIA TUG	
49	M/T HAMAL	None
50	M/T IZAR	None
51	M/T MIZRAM	None
52	M/T POLLUX	Mortgaged
	BARGES	
1	Barge AQUILA	Mortgaged
2	Barge AURIGA	Mortgaged
3	Barge CENTAURUS	Mortgaged

4	Barge CORONA	None
5	Barge CORVUS	Mortgaged
6	Barge HYDRUS	Mortgaged
7	Barge KENRAM	Mortgaged
	OTHER VESS	ELS
1	LCT DRACO	Mortgaged
2	M/V WISE	Mortgaged
3	M/V HYDRA	Mortgaged

#### 2.2 OTHER PROPERTIES

The Company invested in the following properties and/or mortgages the same:

- a. A 1,253.38 sq. m. parcel of land located at 2224 A. Bonifacio St. cor. Pres. Sergio Osmeña Highway, Bangkal, Makati City with improvements consisting of a 2-storey commercial building.
- b. A 377 sq. m. parcel of land located at Lot 11, Block 8, Phase 5A, Ayala Greenfield Estates, Calamba City, Laguna.
- c. A 356 sq. m. parcel of land located at Bansalangin Street, Barangay San Martin De Porres, Parañaque City.
- d. A 200 sq. m. parcel of land located at No. 31 Belarmino St., Bangkal, Makati City with improvements consisting of a 7-storey commercial building.
- e. A 95 sq. m. office condominium units with 2 parking units at 12.5 sq. m each located at 11th Ave. cor. 26th Street, High Street South Block, Bonifacio Global City, Taguig.
- f. A 39,930 sq. m. parcel of land located at Brgy. Balanga, Lemery, Batangas.

The Company leases/exercises real rights over the following properties for its operations:

- a. An 80 sq. m. office space located at Door No. 2, G/F, Bldg. 1, Insular Village Phase 1, Lanang, Davao City with a lease rate of PHP17,000.00 per month plus 12.0% VAT.
- b. A commercial 71 sq. meter office located at Door 15B, 2nd Floor, Mio Central Arcade, Cugman, Cagayan De Oro City, monthly rate of 12,018.72
- c. A 47.5 sq. m office space located at Unit 1, Benley Building, J. De Veyra Street, North Reclamation Area, Cebu City, 6000 with a monthly lease rate of PHP20,160.00 net, inclusive of 12.0% input tax, less withholding tax, and PHP1,187.50 for common area maintenance services.
- d. A 300 sq. m storage facility located at SOS, Mabini Batangas with a lease rate of US\$660.00 per month.
- e. A 54 sq. meter office located at Sea Boulevard, Unit 4 Brgy Libertad, Iloilo City with a lease rate of 16,200 plus VAT.
- f. A 27.27 Square meters more or less located at 2nd Floor, Batangas Business Center, Calicanto, Batangas City , water and electricity exclusive, VAT inclusive at P17,507.34 per month

#### 2.3 ESTIMATED CAPITAL EXPENDITURES AND SOURCES OF FINANCING

Due to the COVID-19 pandemic and the effects of Russia-Ukraine war, the Company did not invest in any tugboat or any expansion activities in the Philippines.

# **ITEM 3. LEGAL PROCEEDINGS**

The Company has no pending legal proceedings which would materially affect its financial auditing or operational capability to which the registrant or any of its subsidiaries or affiliates is a party or of which any of their property is the subject.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Except for the matters taken up during the regular annual meeting, held 13 July 2022 covered by the Company's SEC Form 20-IS report, no matter was submitted to a vote of security holders through solicitation of proxies or otherwise during the calendar year covered by this report.

#### PART II - OPERATIONAL AND FINANCIAL INFORMATION

# ITEM 5. MARKET FOR ISSUER'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

# **5.1 MARKET INFORMATION**

Principal Market where Company's common equity is traded: Philippine Stock Exchange

Principal Market for the Company's common equity: Philippine Stock Exchange

Harbor Star's share was listed in the Philippine Stock Exchange on 30 October 2013. The Company's common stock is traded in the PSE under the stock symbol "TUGS". As of the latest practicable trading date on 31 March 2023, the share prices of Harbor Star were:

## Price/Common Share

		(in Philippine Peso)
Opening	:	1.04
High	:	1.04
Low	:	1.00
Closing	:	1.02

The high and low share prices for 2020, 2021, 2022 and first quarter of 2023 are indicated below:

	Price/Comi	
Calendar Period	High	Low
2023		
1st Quarter	1.13	0.92
2022		
4th Quarter	1.22	0.87
3rd Quarter	1.38	0.84
2nd Quarter	1.06	0.62
1st Quarter	0.91	0.68
2021		
4th Quarter	1.07	0.82
3rd Quarter	1.29	1.01
2nd Quarter	1.38	1.12
1st Quarter	1.97	1.05
2020		
4th Quarter	1.85	1.50
3rd Quarter	1.19	0.90
2nd Quarter	0.94	0.81
1st Quarter	1.04	0.61

As of 31 March 2023, Harbor Star's public float is 31.06%.

#### 5.2 HOLDER

The number of stockholders of record as of the latest practicable date on 31 March 2023 was 16. Common shares outstanding as of the same date were Nine Hundred Seven Million Eight Hundred Fifty-Seven Thousand Eight Hundred Seventy (907,857,870) shares.

The following are the Company's registered common stockholders as of 31 December 2022:

**Table 4: Registered Stockholders** *As of 31 December 2022* 

	NAME	NUMBER OF SHARES HELD	% OF TOTAL
1	PCD NOMINEE CORP - FILIPINO	751,168,812.00	83.97%
2	PCD NOMINEE CORP - NON- FILIPINO	59,535,070.00	6.66%
3	Bella Jr., Geronimo Dela Paz	42,000,000.00	4.69%
4	Ricardo Rodrigo Dela Paz Bella	41,553,487.00	4.64%
5	Maria Elizabeth Jean E. Bella	225,000.00	Less than 1.0%
6	Galicia, Filomena G.	30,000.00	Less than 1.0%
7	Villanueva, Myra P.	20,000.00	Less than 1.0%
8	Villanueva, Milagros P.	19,000.00	Less than 1.0%
9	Villanueva, Myrna P.	9,000.00	Less than 1.0%
10	Cabreza, Marietta V.	9,000.00	Less than 1.0%
11	Cabreza, Juan Carlos V.	9,000.00	Less than 1.0%
12	Tacub, Felicitas F.	3,000.00	Less than 1.0%
13	Soliven, Stephen G.	2,500.00	Less than 1.0%
14	Reiterer, Alfred	1,500.00	Less than 1.0%
15	Valencia, Jesus San Luis	1,500.00	Less than 1.0%
16	Bautista, Joselito T.	1.00	Less than 1.0%

#### 5.3 DIVIDENDS AND DIVIDEND POLICY

The Company's dividend policy empowers its Board of Directors to declare at least 20.0% of the Company's prior year's net income as dividends, whether in stock or in cash or a combination of both, payable out of its unrestricted retained earnings and at such time as the Board may deem proper. No dividend shall be declared that will impair the capital stock of the Company.

No dividends were declared in 2022.

# 5.4 RECENT SALE OF UNREGISTERED SECURITY

No sales of unregistered securities were executed in 2022.

### 5.5 DESCRIPTION OF REGISTRANT'S SECURITIES

Harbor Star's capital stock is all common shares and is listed in the Philippine Stock Exchange. A discussion of the Company's Capital Stock may be seen in Note 13 of the Audited Financial Statement.

#### ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS

The following discussion and analysis relate to the consolidated financial condition and results of operations of Harbor Star Shipping Services, Inc. and its subsidiary (the "Group") and

should be read in conjunction with the accompanying audited consolidated financial statements and related notes as of and for the year ended 31 December 2022. References to "Harbor Star" and "the Company" pertain to Harbor Star Shipping Services, Inc., Parent Company, while references to "the Group" pertain to Harbor Star Shipping Services, Inc. and its subsidiaries.

#### 6.1 RESULTS OF OPERATION

The table shows a summary of the consolidated results of operations for the years ended 31 December 2022, 2021, and 2020 as derived from the accompanying audited financial statements.

**Table 5: Condensed Statements of Total Comprehensive Income** 

	December	December	December	% Change	% Change
In PHP thousands	2022	2021	2020	$2022\ vs\ 2021$	$2021\ vs\ 2020$
Service income, net of					
discounts	2,699,555	1,909,340	1,682,550	41.4%	13.5%
Cost of service	(1,645,928)	(1,366,190)	(1,228,754)	20.5%	11.2%
General and					
administrative					
expenses	(380,909)	(336,686)	(314,962)	13.1%	6.9%
Net impairment losses					
on financial assets	(111,383)	(99,678)	(100,155)	11.7%	(0.5%)
Impairment loss on goodwill	(154,207)	-	-	100%	-
Other income (loss), net	(121,952)	(3,804)	67,265	3105.9%	(105.7%)
, ,	,	` ,	•		` /
Finance cost	(289,083)	(270,062)	(274,706)	7.0%	(1.7%)
Share in profit of associates	(4.546)	20.270	02 200	(100.40/)	(DE 40/)
or associates Income tax	(4,546)	20,278	82,309	(122.4%)	(75.4%)
benefit (expense)	20,458	(11,210)	1,522	(282.5%)	(836.5%)
` <b>-</b> /	10,499	, ,		(106.6%)	86.0%
Profit (loss) after tax		(158,011)	(84,930)	,	
EBITDA (1)	484,586	543,892	654,478	(10.9%)	(16.9%)
EBIT (2)	279,124	123,260	188,254	126.4%	(34.5%)
Remeasurements					
on retirement benefits,	4				
net of tax	(16,449)	25,807	2,018	(163.7%)	(1178.8%)
Share in other					
comprehensive					
income (loss) of					
associates	-	-	-	-	-
Basic and diluted					
earnings (loss) per share	0.00	(0.19)	(0.11)	(101.0%)	72.7%
Share	0.00	(0.19)	(0.11)	(101.0%)	12.1/0

<sup>(1)</sup> EBITDA is not a uniform or legally defined financial measure. It generally represents earnings before interest, taxes, depreciation and amortization. EBITDA is presented because the Group believes it is an important measure of its performance and liquidity. EBITDA is also frequently used by securities analysts, investors and other interested parties in the evaluation of companies in the industry. The Group's EBITDA figures are not; however, readily comparable with other companies' EBITDA figures as they are calculated differently and thus, must be read in conjunction with related additional explanations. EBITDA has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of the Group's results as reported under PFRS. Some of the limitations concerning EBITDA are:

- EBITDA does not reflect cash expenditures or future requirements for capital expenditures or contractual commitments;
- EBITDA does not reflect changes in, or cash requirements for working capital needs;
- EBITDA does not reflect the interest expense, or the cash requirements necessary to service interest
  or principal debt payments;

- Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized will often have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and
- Other companies in the industry may calculate EBITDA differently, which may limit its usefulness as a comparative measure.

Because of these limitations, EBITDA should not be considered as a measure of discretionary cash available to the Group to invest in the growth of the business. The Group compensates for these limitations by relying primarily on the PFRS results and uses EBITDA only as supplementary information.

(2) EBIT, or Earnings Before Interest and Taxes, is calculated by taking net revenues and deducting cash operating expenses and depreciation and amortization.

# 6.2 COMPARISON OF OPERATING RESULTS FOR THE YEAR ENDED 31 DECEMBER 2022 VS. 31 DECEMBER 2021

#### Service income

The breakdown of service income is presented as follows:

Table 6: Service Income Breakdown December 2022 vs. December 2021

In PHP thousands	December 2022	December 2021	% Increase (Decrease)	December 2022 % Contribution	December 2021 % Contribution
Harbor assistance*	1,537,022	1,109,333	38.6%	56.9%	58.1%
Revenue on generation of solar	224.250	201 (41	7.50/	10.00/	<b>15.00</b> /
power	324,358	301,641	7.5%	12.0%	15.8%
Salvage income	470,972	260,371	80.9%	17.4%	13.6%
Lighterage services	118,825	110,737	7.3%	4.4%	5.8%
Construction revenue	63,997	70,309	(9.0%)	2.4%	3.7%
Towing services	50,580	24,307	108.1%	1.9%	1.3%
Others	133,801	32,641	309.9%	5.0%	1.7%
Service Income	2,699,555	1,909,339	41.4%	100%	100%

\*Net of service discount, which refers to discounts given to client for Harbor assistance service only.

The Group's consolidated service income increased by 41.4% from PHP1,909.3 million to PHP2,699.5 million on December 31, 2021 and 2022, respectively.

Major positive contributor is the salvage income which grew from PHP260.4 million on December 31, 2021 to PHP471 million on December 31, 2022 due to some salvage projects during the year. Harbor assistance also grew from PHP1,109.3 million on December 31, 2021 to PHP 1,537.0 million on December 31, 2022 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port

Below presents the breakdown of the cost of services.

Table 7: Cost of Services Breakdown December 2022 vs. December 2021

	December	December	% Increase	December 2022	December 2021
In PHP thousands	2022	2021	(Decrease)	% Contribution	% Contribution
Depreciation and					
amortization	416,862	384,614	8.4%	25.3%	28.2%
Fuel and lubricants	467,909	256,783	82.2%	28.4%	18.8%
Personnel costs	270,039	249,312	8.3%	16.4%	18.2%
Outside services Supplies and	110,518	130,285	(15.2%)	6.7%	9.5%
construction supplies	123,572	82,546	49.7%	7.5%	6.0%
Rent	5,382	75,826	(92.9%)	0.3%	5.6%
Insurance	107,435	50,657	112.1%	6.5%	3.7%
Charter hire	43,900	29,770	47.5%	2.7%	2.2%
Port expense	20,297	21,765	(6.7%)	1.2%	1.6%
Repairs and maintenance	25,144	17,526	43.5%	1.5%	1.3%
Professional fees	3,224	8,862	(63.6%)	0.2%	0.6%
Transportation and travel Amortization right-of-use	13,156	5,912	122.5%	0.8%	0.4%
asset Communication, light	4,378	4,891	(10.5%)	0.3%	0.4%
and water	3,358	2,358	42.2%	0.2%	0.2%
Taxes and licenses	2,910	1,693	71.9%	0.2%	0.1%
Others	27,844	43,390	(35.8%)	1.8%	3.2%
Cost of Services	1,645,928	1,366,190	20.5%	100%	100%

# Cost of services

Cost of services increased by 20.5% amounting to PHP279.7 million from PHP1,366.2 million on December 31, 2021 to PHP1,645.9 million on December 31, 2022. The increase is mainly due to higher costs of fuel and lubricants, charter hire, repairs and maintenance, taxes and licenses, transportation and travel, communication, light and water, insurance and supplies and construction supplies.

# Gross profit and gross profit margin

The Group's gross profit is higher by 94% amounting to PHP510.5 million from PHP543.1 million on December 31, 2021 to PHP1,053.6 million on December 31, 2022, primarily due to increase in net revenues. Likewise, the Group's gross profit margin ratio has improved to 39.0% in 2022 from 28.4% in 2021.

Below presents the breakdown of the general and administrative expenses.

Table 8: General and Administrative Expenses Breakdown
December 2022 vs. December 2021

	December	December	% Increase	December 2022	December 2021
In PHP thousands	2022	2021	(Decrease)	% Contribution	% Contribution
Personnel costs	138,703	121,601	14.1%	36.4%	36.1%
Taxes and licenses Representation and	42,839	51,071	(16.1%)	11.2%	11.7%
entertainment	32,646	29,519	10.6%	8.6%	8.8%
Repairs and maintenance Depreciation and	32,951	28,278	16.5%	8.7%	8.4%
amortization	19,465	20,330	(4.3%)	5.1%	6.0%
Transportation and travel	26,088	19,411	34.4%	6.8%	5.8%
Provision for assessment	-	8,352	(100%)	0.0%	3.6%
Professional fees	10,151	9,555	6.2%	2.7%	2.8%
Outsourced services Provision for impairment of	16,639	8,902	86.9%	4.4%	2.6%
input VAT Amortization of computer	8,159	8,284	(1.5%)	2.1%	2.5%
software	8,451	7,260	16.4%	2.2%	2.2%
Insurance	7,780	6,849	13.6%	2.0%	2.0%
Communications Supplies and construction	4,070	4,023	1.2%	1.1%	1.2%
supplies	6,976	3,909	78.4%	1.8%	1.2%
Utilities	3,036	2,909	4.3%	0.8%	0.9%
Rent	2,177	1,935	12.5%	0.6%	0.6%
Amortization of right-of-use assets	2,540	1,915	32.7%	0.7%	0.6%
Registration and membership fees	2,518	1,878	34.0%	0.7%	0.6%
Amortization of leasehold rights	770	1,621	(52.5%)	0.2%	0.5%
Advertising and promotions	205	787	(74.0%)	0.1%	0.2%
Fuel and lubricants	47	89	(47.2%)	0.0%	0.0%
Write-off of receivable	-	-	-	-	-
Others	14,698	(1,792)	(919.9%)	3.9%	1.9%
Gen. and Admin. Expenses	380,909	336,686	13.1%	100%	100%

# General and administrative expenses

The Group's general and administrative expenses increased by 13.1% amounting to PHP44.2 million from PHP336.7 million on December 31, 2021 to PHP380.9 million on December 31, 2022. This is mainly due to higher costs of outsourced services, supplies and construction supplies, transportation and travel, registration and membership fees and amortization of right-of-use assets.

#### Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account increased by 3,146% amounting to PHP119.7 million from (PHP3.8) million other loss on December 31, 2021 to (PHP123.5) million on December 31, 2022. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.

# Operating profit (loss) and operating profit (loss) margin

The Group's operating profit has increased 175.5% amounting to PHP180.7 Million from PHP103.0 Million on December 31, 2021 to PHP283.7 million operating profit on December 31, 2022. This is mainly due to increase in revenues. The Operating profit (loss) margin ratio has likewise increase from 5.4% in 2021 to 10.5% in 2022.

# Finance Cost

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange loss on borrowings. It increased by PHP18.7 Million from PHP270.3 Million posted in 2021 to PHP289.0 Million in 2022 due to increase in borrowings to bridge salvages and other projects in 2022.

# **EBITDA**

EBITDA (earnings before interests, taxes, depreciation and amortization) is lower by 10.9% from PHP543.9 million on December 31, 2021 to PHP484.6 million on December 31, 2022. The decrease can be attributable to the higher cost of services and general and administrative expenses, impairment and other losses.

# Net profit (loss) and net profit (loss) margin

The Group's net profit (loss) has improved by 106.6% to PHP10.5 Million net income in 2022 from (PHP158.0) Million net loss in 2021. The increase was attributable to increase in revenue in 2022. The ratio of consolidated net income to consolidated net service income has likewise improved to +0.39% in 2022 from (8.3%) in 2021.

# 6.3 MATERIAL CHANGES TO THE STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2022 COMPARED TO THE STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2021

# Cash and cash equivalents

The account increased by 1.0% amounting to PHP2.5 million from PHP264.0 million in 2021 to PHP266.5 million in 2022 mainly due to collections of receivables and proceeds from salvages, and short term borrowings for operational requirements.

#### Trade and other receivables, net

The account increased by 30.4% amounting to PHP291.1 million from PHP958.5 million in 2021 to PHP1,249.6 million in 2022 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

# Property and equipment at revalued amounts, net

The account increased by 31.4% amounting to PHP521.7 million from PHP1,662.9 million in 2021 to PHP2,184.6 million in 2022 mainly due to revaluation of tugboats.

#### Property and equipment at cost, net

The account decreased by 2.4% amounting to (PHP54.0) million from PHP2,224.5 million in 2021 to PHP2,170.5 million in 2022 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.

### Computer software, net

The account decreased by 36.9% amounting to (PHP7.2) million from PHP19.4 million in 2021 to PHP12.2 million in 2021 mainly due to amortization.

## **Investment properties**

The account increased by 3.5% amounting to PHP1.8 million from PHP52.2 million in 2021 to PHP54 million in 2022 mainly due to capitalized expenditure.

# Investment in associates

The account decreased by 6.3% amounting to (PHP13.1) million from PHP207.3 million in 2021 to PHP194.2 million in 2022 mainly due to recognition of dividends from associates.

#### Deferred income tax assets, net

The account increased by 100% amounting to PHP501 million from NIL in 2021 to PHP501 in 2022 mainly due to recognition of deferred tax asset.

### Trade and other payables

The account increased by 40.4% amounting to PHP258.0 million from PHP638.8 million in 2021 to PHP896.8 million in 2022 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses.

# Short term loans

The account decreased by 95.6% amounting to (PHP499.5) million from PHP522.2 million in 2021 to PHP22.7 million in 2022 due to conversion of short term loans into long term loans.

#### Borrowings, current portion

The account increased by 8.5% amounting to PHP22 million from PHP259.3 million in 2021 to PHP281.3 million in 2022 mainly due to borrowings and reclassification of borrowings from non-current to current portion.

## Lease liabilities, current portion

The account decreased by 8.8% amounting to (PHP0.6) million from PHP6.8 million in 2021 to PHP6.2 million in 2022 mainly due to lease payments.

# Trade payables, non-current portion

The account decreased by 53.4% amounting to (PHP8.1) million from PHP15.2 million in 2021 to PHP7.11 million in 2022 mainly due to payments construction cost, fuel, provisions and interest payable on long-term loans.

# Borrowings, net of current portion

The account increased by 6% amounting to PHP197.4 million from PHP3,311.9 million in 2021 to PHP3,509.3 million in 2022 mainly due to reclassification of current to non-current borrowings.

#### Lease liabilities, net of current portion

The account decreased by 15.2% amounting to (PHP4.8) million from PHP31.8 million in 2021 to PHP27.0 million in 2022 mainly due to lease payment.

# Deferred income tax liabilities, net

The account increased by 245.5% amounting to PHP121.4 million from PHP49.5 Million in 2021 to PHP170.9 million in 2022 due to deferred income tax credited to profit or loss and other comprehensive income.

#### Retirement benefits obligation

The account increased by 34.2% amounting to PHP36.2 million from PHP106.0 million in 2021 to PHP142.2 million in 2022 mainly due to remeasurement brought about by experience adjustments.

#### Revaluation surplus, net of tax

The account increased by 167.1% amounting to PHP479.1 million from PHP286.7 million in 2021 to PHP765.9 million in 2022 due to revaluation increment.

#### Retained earnings (deficit)

The account reflects a deficit of (PHP7.7) Million at the end of 2022 from a deficit of (PHP32.2) Million in 2021 or P24.51 Million reduction in retained earnings (deficit). The reduction was mainly due to company's net income.

# 6.4 COMPARISON OF OPERATING RESULTS FOR THE YEAR ENDED 31 DECEMBER 2021 VS. 31 DECEMBER 2020

#### Service income

The breakdown of service income is presented as follows:

Table 9: Service Income Breakdown December 2021 vs. December 2020

	December	December	% Increase	December 2021	December 2020
In PHP thousands	2021	2020	(Decrease)	% Contribution	% Contribution
Harbor assistance*	1,109,333	1,030,565	7.6%	58.1%	61.3%
Revenue on generation of solar					
power	301,641	305,407	(1.2%)	15.8%	18.2%
Salvage income	260,371	109,039	138.8%	13.6%	6.5%
Lighterage services	110,737	110,097	0.6%	5.8%	6.5%
Construction revenue	70,309	24,832	183.1%	3.7%	1.5%
Towing services	24,307	17,719	37.2%	1.3%	1.1%
Others	32,641	84,891	(61.5%)	1.7%	5.0%
Service Income	1,909,339	1,682,550	13.5%	100%	100%

\*Net of service discount, which refers to discounts given to client for Harbor assistance service only.

The Group's consolidated service income increased by 13.5% from PHP1,682.6 million to PHP1,909.3 million as of December 31, 2020 and 2021, respectively.

Major positive contributor is the salvage income which grew from PHP109.0 million on December 31, 2020 to PHP260.4 million on December 31, 2021 due to some salvage projects during the year. Harbor assistance also grew from PHP1,030.6 million on December 31, 2020 to PHP1,109.3 million on December 31, 2021 pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port.

Below presents the breakdown of the cost of services.

Table 10: Cost of Services Breakdown December 2021 vs. December 2020

	December	December	% Increase	December 2021	December 2020
In PHP thousands	2021	2020	(Decrease)	% Contribution	% Contribution
Depreciation and					
amortization	384,614	421,251	(8.7%)	28.2%	34.3%
Fuel and lubricants	256,783	208,176	23.3%	18.8%	16.9%
Personnel costs	249,312	225,404	10.6%	18.2%	18.3%
Outside services Supplies and construction	130,285	55,572	134.4%	9.5%	4.5%
supplies	82,546	71,409	15.6%	6.0%	5.8%
Rent	75,826	43,674	73.6%	5.6%	3.6%
Insurance	50,657	59,383	(14.7%)	3.7%	4.8%
Charter hire	29,770	32,789	(9.2%)	2.2%	2.7%
Port expense	21,765	21,427	1.6%	1.6%	1.7%
Repairs and maintenance	17,526	22,356	(21.6%)	1.3%	1.8%
Professional fees	8,862	6,099	45.3%	0.6%	0.5%
Transportation and travel Amortization right-of-use	5,912	7,583	(22.0%)	0.4%	0.6%
asset Communication, light and	4,891	17,504	(72.1%)	0.4%	1.4%
water	2,358	3,498	(32.6%)	0.2%	0.3%
Taxes and licenses	1,693	947	78.8%	0.1%	0.1%
Others	43,390	31,682	37.0%	3.2%	2.6%
Cost of Services	1,366,190	1,228,754	11.2%	100%	100%

### Cost of services

Cost of services increased by 11.2% amounting to PHP137.4 million from PHP1,228.8 million on December 31, 2020 to PHP1,366.2 million on December 31, 2021. The increase is mainly due to higher outside services, fuel and lubricants, rent, personnel costs for employees for various projects.

## Gross profit and gross profit margin

The Group's gross profit is higher by 19.7% amounting to PHP89.4 million from PHP453.8 million on December 31, 2019 to PHP543.1 million on December 31, 2021, primarily due to the higher increase in service income, net than the increase in cost of services. Consequently, gross profit margin is higher at 28.4% in 2020 from 27.0% in 2020.

Below presents the breakdown of the general and administrative expenses.

Table 11: General and Administrative Expenses Breakdown December 2021 vs. December 2020

	December	December	% Increase	December 2021	December 2020
In PHP thousands	2021	2020	(Decrease)	% Contribution	% Contribution
Personnel costs	121,601	117,104	3.8%	36.1%	37.2%
Taxes and licenses Representation and	39,233	30,537	28.5%	11.7%	9.7%
entertainment	29,519	25,390	16.3%	8.8%	8.1%
Repairs and maintenance Depreciation and	28,278	26,473	6.8%	8.4%	8.4%
amortization	20,330	19,050	6.7%	6.0%	6.0%
Transportation and travel	19,411	8,595	125.8%	5.8%	2.7%
Provision for assessment	12,094	602	1909.0%	3.6%	0.2%
Professional fees	9,555	11,252	(15.1%)	2.8%	3.6%
Outsourced services Provision for impairment of	8,902	5,659	57.3%	2.6%	1.8%
input VAT Amortization of computer	8,283	9,058	(8.6%)	2.5%	2.9%
software	7,260	6,797	6.8%	2.2%	2.2%
Insurance	6,849	8,335	(17.8%)	2.0%	2.6%
Communications Supplies and construction	4,023	3,731	7.8%	1.2%	1.2%
supplies	3,909	5,512	(29.1%)	1.2%	1.8%
Utilities	2,909	2,785	4.5%	0.9%	0.9%
Rent Amortization of right-of-use	1,935	2,206	(12.3%)	0.6%	0.7%
assets Registration and membership	1,915	1,759	8.9%	0.6%	0.6%
fees Amortization of leasehold	1,878	100	1778.0%	0.6%	0.0%
rights	1,621	1,621	-	0.5%	0.5%
Advertising and promotions	787	1,282	(38.6%)	0.2%	0.4%
Fuel and lubricants	89	181	(50.8%)	0.0%	0.1%
Write-off of receivable	-	6,825	(100.0%)	-	2.2%
Others	6,305	20,107	(68.6%)	1.9%	6.4%
Gen. and Admin. Expenses	336,686	314,961	6.9%	100%	100%

### General and administrative expenses

The Group's general and administrative expenses increased by 6.9% amounting to PHP21.7 million from PHP315.0 million on December 31, 2020 to PHP336.7 million on December 31, 2021. This is mainly due to higher provision for assessment, transportation and travel, taxes and licenses, personnel costs, representation and entertainment and repairs and maintenance.

### Other income (loss), net

Other income (loss), net consists of foreign exchange gain and loss, interest income, loss on debt restructuring, gain (loss) on sale of property and equipment, ship management, insurance claims, gain on reversal of finance lease liability, provision on construction receivables, cost recharges and non-routine special projects. This account decreased by 105.7% amounting to PHP71.1 million from PHP67.3 million other income on December 31, 2020 to (PHP3.8) million other loss on December 31, 2021. This is mainly due to the recognized loss on debt restructuring and loss on sale of property and equipment.

### Operating profit (loss) and operating profit (loss) margin

The Group experienced a decline by 2.8% amounting to PHP3.0 million from PHP105.9 million operating income on December 31, 2020 to PHP103.0 million operating income on December 31, 2021. This is mainly due to increased general and administrative expenses and other loss. Operating profit (loss) margin, in like manner, decreased from 6.3% in 2020 to 5.4% in 2021.

### Finance cost

The Company incurred finance costs, consisting of interest expense and unrealized foreign exchange loss on borrowings. The decrease is attributable to payment of borrowings throughout the year.

### **EBITDA**

EBITDA (earnings before interests, taxes, depreciation and amortization) is lower by 16.9% from PHP654.5 million on December 31, 2020 to PHP543.9 million on December 31, 2021. The decrease can be attributable to the higher increase in general and administrative expenses, other loss and income tax expense.

### Net profit (loss) and net profit (loss) margin

The Group experienced a decline by 86.0% amounting to PHP73.1 million from (PHP84.9) million net loss for the year ended 31 December 2020 to (PHP158.0) million net loss for the year ended 31 December 2021 due mainly to increase in general and administrative expenses, other loss and income tax expense and decrease in share in profit of associates. The ratio of consolidated net income to consolidated service income, net stood at (8.3%) and (5.0%) in 2021 and 2020, respectively.

# 6.5 MATERIAL CHANGES TO THE STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2021 COMPARED TO THE STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2020

### Cash and cash equivalents

The account decreased by 3.1% amounting to PHP8.5 million from PHP272.5 million in 2020 to PHP264.0 million in 2021 mainly due to acquisition of property, plant and equipment, software, investment properties, payment of borrowings and payment of lease liabilities.

### Trade and other receivables, net

The account increased by 29.0% amounting to PHP215.6 million from PHP743.0 million in 2020 to PHP958.5 million in 2021 mainly due receivables from customers for rendering harbor assistance and other marine services and solar energy fee to energy supply which are not yet collected during the year.

### Property and equipment at revalued amounts, net

The increased by 15.8% amounting to PHP227.4 million from PHP1,435.5 million in 2020 to PHP1,662.9 million in 2021 mainly due to acquired property and equipment and revaluations.

### Property, plant and equipment at cost, net

The account decreased by 4.6% amounting to PHP107.5 million from PHP2,332.0 million in 2020 to PHP2,224.5 million in 2021 mainly due to depreciations of barges, building and building improvements, equipment for transportation, diving and oil spill, construction.

### Computer software, net

The account decreased by 17.6% amounting to PHP4.2 million from PHP23.6 million in 2020 to PHP19.4 million in 2021 mainly due to amortization.

### **Investment properties**

The account increased by 7.5% amounting to PHP3.7 million from PHP48.5 million in 2020 to PHP52.2 in 2021 mainly due to capitalized expenditure.

#### Investment in associates

The account increased by 4.7% amounting to PHP9.2 million from PHP198.0 million in 2020 to PHP207.3 million in 2021 mainly due to recognition of share in net income less dividends from associates.

### Deferred income tax assets, net

The account decreased by 100% amounting to PHP33.8 million from PHP33.8 million in 2020 to nil in 2021 mainly due to offsetting to deferred tax liabilities.

### Trade and other payables

The account increased by 34.5% amounting to PHP163.9 million from PHP474.9 million in 2020 to PHP638.8 million in 2021 mainly due to increases in payables related to operations, accrued interest on interest bearing loans, accrued construction costs in relation to unliquidated expenses of construction projects employees, other accrued expenses related to insurance companies and unliquidated business expenses.

### Short-term loans

The account increased by 4.9% amounting to PHP24.3 million from PHP498.0 million in 2020 to PHP522.3 million in 2021 due to additional acquired loan to finance capital expenditures that are non-qualifying assets.

### Borrowings, current portion

The account decreased by 88.7% amounting to PHP2,033.0 million from PHP2,292.3 million in 2020 to PHP259.3 million in 2021 mainly due to payment of borrowings and reclassification of current to non-current borrowings.

### Lease liabilities, current portion

The account increased by 34.2% amounting to PHP1.7 million from PHP5.0 million in 2020 to PHP6.8 million in 2021 mainly due to additional lease and interest expense.

### Trade payables, net of current portion

The account increased by 30.0% amounting to PHP3.5 million from PHP11.7 million in 2020 to PHP15.2 million in 2021 mainly due to accrued construction cost, fuel, provisions and accrued interest payable on long-term loans.

### Non-current portion of loans payable

The account decreased by 100% amounting to PHP69,289 from PHP69,289 in 2020 to nil in 2021 mainly due to payment for loans for working capital.

### Borrowings, net of current portion

The account increased by 154.7% amounting to PHP2,011.5 million from PHP1,300.4 million in 2020 to PHP3,311.9 million in 2021 mainly due to reclassification of current to non-current borrowings.

### Lease liabilities, net of current portion

The account decreased by 10.6% amounting to PHP3.8 million from PHP35.6 million in 2020 to PHP31.8 million in 2021 mainly due to lease payment.

### Deferred income tax liabilities, net

The account increased by 100.0% amounting to PHP49.5 million from nil in 2020 to PHP49.5 million in 2021 due to deferred income tax credited to profit or loss and other comprehensive income.

### Retirement benefits obligation

The account decreased by 14.8% amounting to PHP18.5 million from PHP124.5 million in 2020 to PHP106.0 million in 2021 mainly due to remeasurement brought about by experience adjustments.

### Revaluation surplus, net of tax

The account increased by 304.4% amounting to PHP215.8 million from PHP70.9 million in 2020 to PHP286.7 million in 2021 due to revaluation increment.

### Retained earnings

The account decreased by 134.3% amounting to PHP126.2 million from PHP94.0 million in 2020 to (PHP32.2) million in 2021 mainly due to loss incurred by the Group during the year.

### 6.6 KEY PERFORMANCE INDICATORS

The Company uses the following measures to assess its performance from period to period.

**Table 12: Key Performance Indicators** 

	2022	2021	2020
Revenue Growth	41.4%	13.5%	20.5%
Gross Profit Margin	39.0%	28.4%	27.0%
EBITDA Margin	18.0%	28.5%	38.9%
Net Income Margin	0.0%	(8.3%)	(5.0%)
Return on Asset	0.0%	(2.5%)	(1.4%)
Return on Equity	0.1%	(12.6%)	(7.4%)
Current Ratio	0.53	0.05	0.40
Debt-to-Equity Ratio	2.71	3.93	3.99

- Revenue growth measures the percentage change in revenues for a given period
- Gross profit margin pertains to the ratio of gross profit to revenues. This reflects the profitability of the Group's core business
- EBITDA margin pertains to the ratio of EBITDA to revenues. This reflects the operating profitability of the Group
- Net income margin pertains to the ratio of net income after tax to revenues. This reflects the Group's overall profitability
- Return on Asset pertains to the ratio of the Group's net income to total assets. This measures the Group's ability to generate returns on its assets
- Return on Equity pertains to the ratio of the Group's net income to total equity. This measures the Group's ability to generate returns on its stockholders' equity
- Current ratio is the ratio of the Group's total current assets to total current liabilities. This reflects the Group's liquidity
  - Debt-to-equity ratio is the ratio of the Group's total debt to total stockholders' equity. This reflects the degree to which the Group is financing its operations through debt versus wholly-owned funds.

### 6.7 CASH FLOWS

The table below shows the Group's cash flows for the years ended 31 December 2022, 2021 and 2020:

**Table 13: Cash Flows** 

In PHP thousands,	2022	2021	2020	% Change 2022 vs 2021	% Change 2021 vs 2020
Net cash provided by operating activities	863,485	618,714	756,876	40.6%	(18.3%)
Net cash flow used in investing activities	(381,577)	(231,171)	(226,449)	65.1%	2.1%
Net cash provided by (used in) financing activities	(477,887)	(396,045)	(357,211)	20.7%	10.9%
EFFECTS OF EXCHANGE RATE CHANGES IN CASH	(1,520)	(17)	(183)	8,841.2%	(90.7%)
NET INCREASE (DECREASE) IN CASH	4,020	(8,519)	173,033	(147.2%)	(104.9%)
CASH AT BEGINNING OF THE YEAR	263,963	272,482	99,450	(3.1%)	174.0%
CASH AT THE END OF THE YEAR	266,464	263,963	272,482	1.0%	(3.1%)

Cash and cash equivalents increased by 1.0% amounting to PHP2.5 million from PHP264.0 million in 2021 to PHP266.5 million in 2022 mainly due to acquisition of property, plant and equipment, software, investment properties, payment of borrowings and payment of lease liabilities.

### 6.8 CAPITAL RESOURCES

The table below illustrates the Group's capital sources as of 31 December 2022, 2021 and 2020:

**Table 14: Capital Sources** 

	December 31,	December 31,	December 31,	% Change	% Change
In PHP thousands	2022	2021	2020	2022 vs 2021	2021 vs 2020
Trade and other					
payables	903,938	654,030	486,650	38.2%	34.3%
Short-term loans	22,729	522,272	498,000	(95.6%)	0.4%
Borrowings	3,790,612	3,571,166	3,592,691	6.1%	(0.6%)
Lease liabilities	33,174	38,603	40,633	(91.8%)	(5.0%)
Total debt	4,750,453	4,786,071	4,617,974	(0.7%)	3.6%
Share capital	907,858	907,858	907,858	-	-
Additional paid-in-					
capital	121,633	121,633	121,633	-	-
Retained earnings					
(Deficit) attributable					
to the owners of the					
Parent Company	(7,689)	(32,195)	93,972	(76.1%)	(134.3%)
Fair value reserve on					
financial assets at fair					
value through other					
comprehensive					
income	(160)	(160)	(160)	-	-
Treasury stock	(37,615)	(37,615)	(37,615)	-	-
Revaluation surplus,	, ,	, ,	,		
net of tax	765,856	286,743	70,904	167.1%	304.4%
Total Equity	1,749,883	1,246,264	1,156,591	40.4%	7.8%
Total	6,500,336	6,032,335	5,774,565	7.8%	4.5%

Capital is a critical component of running a business from day to day and financing its future growth. Business capital may derive from the operations of the business or be raised from debt or equity financing.

# 6.9 TRENDS, EVENTS, OR UNCERTAINTIES AFFECTING RECURRING REVENUES AND PROFITS

The Group is exposed to a number of trends, events and uncertainties which can affect its recurring revenues and profits. These include levels of general economic activity and containerized trade volume in countries where it operates, as well as certain cost items, such as labor, fuel and power. In addition, the Group operates in a number of jurisdictions other than the Philippines and collects revenues in various currencies. Continued appreciation of the US dollar relative to other major currencies, particularly the Philippine peso, may have a negative impact on the Group's reported levels of revenues and profits.

The COVID-19 pandemic may also affect the operations of the Group.

### **6.10 RISKS**

The group's diverse operations expose the group to various risks such as market risks, credit and liquidity which movements may materially impact the financial results of the group. The importance of managing these risks has significantly increased in light of the heightened volatility in both the Philippine and international financial markets. With a view to managing these risks, the group has incorporated a financial risk management function in its organization.

### ITEM 7. FINANCIAL STATEMENTS

The audited consolidated financial statements meeting the requirements of Securities Regulation Code (SRC) Rule 68, together with Statement of Management's Responsibility and Auditors' Report, and supplementary schedules are attached hereto as Exhibit 1 and incorporated herein by reference.

# ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There were no changes or disagreements with Harbor Star's external auditors, Isla Lipana & Co., a member firm of PwC network, on accounting and financial statement disclosures.

### 8.1 INFORMATION ON INDEPENDENT ACCOUNTANT

The principal external auditor is the firm Isla Lipana & Co. The Group has engaged Mr. Pocholo C. Domondon, partner of Isla Lipana & Co., for the audit of the Group's books and accounts in 2022.

### 8.2 EXTERNAL AUDIT FEES AND SERVICES

Harbor Star paid its external auditors the following fees for the last three years for professional services rendered:

#### **Table 14: Audit Fees**

In PHP thousands	2022	2021	2020
Audit Fees	1,919	1,874	1,755

The Audit Committee makes recommendations to the Board concerning the external auditors and pre-approves audit plans, scope and frequency before the conduct of the external audit. The Audit Committee reviews the nature of the non-audit related services rendered by the external auditors and the appropriate fees paid for these services.

The reappointment of Isla Lipana and Co. as the Company's external auditors was approved by the stockholders in a regular meeting held on 13 July 2022.

### PART III - CONTROL AND COMPENSATION INFORMATION

### ITEM 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE ISSUER

The following are the Company's Board of Directors and Key Officers as of 31 December 2022:

**Table 15: Board of Directors** 

NAME	AGE	CITIZENSHIP	POSITION	YEAR APPOINTED
Geronimo P. Bella, Jr.	62	Filipino	Chairman of the Board	2006
Ricardo Rodrigo P. Bella	56	Filipino	Executive Director	2006
Ceasar Daniel T. Castro	48	Filipino	Director	2021
Ramon C. Liwag	66	Filipino	Director	2017
Ryota Nagata	58	Japanese	Director	2011
Gene S. De Guzman	61	Filipino	Independent Director	2020
Gemma V. Sadiua	57	Filipino	Independent Director	2020

Latest Election of Directors held 13 July 2022.

Geronimo P. Bella, Jr., 62, Filipino, Chairman of the Board and President. Mr. Bella, Jr. is the Chairman of the Board and President of Harbor Star since 2006. He is also the President and Director of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), Harbor Star Energy Corporation (HSEC), Harbor Star Subic Corp (HSSC), Harbor Star East Asia (Myanmar) Ltd (HSEA), and Harbor Star Construction Company (HSCC). Prior to his present position, he worked in Transpacific Towage, Inc. from 1978 to 1988 and Keppel Smit-Transpacific from 1988 to 2000. Mr. Bella, Jr. is currently the President for the Harbor Tugowners Association of the Philippines, Inc. and a director in Harbor Star Subic Corp., and Peak Flag Sdn. Bhd. He obtained his Bachelor of Science degree in Commerce, Major in Business Management from De La Salle University in 1983.

Ricardo Rodrigo P. Bella, 56, Filipino, Director and Vice President. Mr. Bella is the Vice President of Harbor Star. He is the Director and Vice President of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), Harbor Star Energy Corporation (HSEC), and Harbor Star Subic Corp (HSSC). He is also the Director of Harbor Star East Asia (Myanmar) Ltd (HSEA) and Harbor Star Construction Company (HSCC). Mr. Bella participated in various training seminars in the fields of corporate management, shipbuilding repair and maintenance, and other related disciplines, locally and abroad. Prior to his role as Vice President of Harbor Star, he served as the Vice President of Transpacific Towage, Inc. from 1983 to 1998. Currently, he is a director in various corporations, namely, Harbor Star Subic Corp., Great Eastern Tug Corporation, and Bellridge Resources, Inc. He pursued undergraduate studies in Business Management at De La Salle University in 1985.

*Ceasar Daniel Castro, 48, Director.* Mr. Castro serves as a Director of Harbor Star Shipping Services, Inc. Currently he is the President of The Real Bank and Acting Deputy Chief Operating Officer of New San Jose Builders Inc. He obtained his Bachelor of Science degree in Commerce Major in Business Administration in University of Santo Tomas in 1996.

Ramon C. Liwag, 66, Filipino, Director. Mr. Liwag serves as a director of Harbor Star Shipping Services, Inc. Currently the President of Asia Security Education and Consultancy Inc., Inc. Member of the Philippine Military Academy Class of 1979 and served as the 23<sup>rd</sup> Commandant of the Philippine Coast Guard from 2011 to 2012. He was the commander of six (6) Coast Guard Districts and commanded five (5) Coast Guard Field Stations. He served as Chairman in the PCG's Deputy Commandant for Operations from 2008 to 2011 and the Chairman of the PCG's

Board of Marine Inquiry (BMI). He was awarded with two (2) Legion of Honor (Degree of Maginoo); Gawad sa Kaunlaran Medal; Coast Guard Outstanding Achievement Medal; Six (6) Distinguished Service Stars Medals, Military Merit Medals; Military Commendation Medals, Insurgency Campaign and Rescue and Relief Medals; and scores of Plaques / Certificates of Merit / Appreciation and Letters of Commendation in various capacities and positions both in government and civic organization.

He graduated Bachelor of Science degree in Military Education from the Philippine Military Academy in 1979. And later on, in 1996, he then took his Master's degree in M.S in Maritime Safety Administration from the World Maritime University in Sweden.

Ryota Nagata, 58, Japanese, Director. Mr. Nagata serves as a Director of Harbor Star Shipping Services Inc (HSSSI), Harbor Star Subic Corp (HSSC), and Harbor Star Energy Corporation (HSEC). Currently, he is the President of Philster Corporation. He started his career as a Sales Representative in Kirin Brewery Company Limited from 1987 to 1990. He was a Sales Representative from 1990 to 1996 in Naigai Corporation. In 2001 to 2008, he became the Vice President of Naigai Corporation and eventually became the President and CEO from 2008 to 2011. He obtained his Bachelor of Arts degree in Politics in Keio University, Japan in 1987.

*Gene S. De Guzman, 61, Filipino, Independent Director.* Mr. De Guzman serves as an Independent Director of Harbor Star Shipping Services, Inc. Currently, he is the Vice President and heads the Service Assurance support for the whole PLDT domestic enterprise market, including Global Bilateral partners. He obtained his Bachelor of Science degree in Electrical Engineering from the University of Sto. Tomas in 1983, and pre-Masters at Ateneo School of Business Management in 2001.

Gemma V. Sadiua, 57, Filipino, Independent Director. Ms. Sadiua serves as an Independent Director of Harbor Star Shipping Services, Inc and Director of Harbor Star Construction Company (HSCC). Currently, she is the President of Venture Management Systems Inc. She previously led and served in various institutions such as Talent Bridge, Inc., MIASCOR Aviation Products Inc., Pacific Airside Services Inc., ISLA Logistics Corporation, Rapid Airfreight Inc., and Citadel Shipping Services, Inc. She obtained her degree in Business Management in De La Salle University in 1991, and completed post-graduate studies in Business Planning in the Asian Institute of Management in 2005.

**Table 16: Key Officers** 

NAME	AGE	CITIZENSHIP	POSITION	YEAR ASSUMED
Geronimo P. Bella, Jr.	62	Filipino	President	2006
Ricardo Rodrigo P. Bella	56	Filipino	Vice President	2006
Ignatius Loyola A. Rodriguez	53	Filipino	Corporate Secretary	2000
Dany Cleo B. Uson	60	Filipino	Treasurer, Chief Finance Officer and Compliance Officer	2020
Lorenzo C. Caranzo	55	Filipino	Operations Division Head	2018
Emmanuel L. Falcunit	44	Filipino	Operations Manager – Fleet Operations	2018
Rudiardo L. Arcellana	58	Filipino	Operations Manager – Salvage, Towage, Lighterage & Special Projects	2016
Jay-R L. Castillo	37	Filipino	QHSE Manager	2016

NAME	AGE	CITIZENSHIP	POSITION	YEAR ASSUMED
Edwin G. Amejana	57	Filipino	Commercial Manager	2008
Virginia May P. Bella	48	Filipino	Legal Services Manager	2008
Elionarda L. Refil	54	Filipino	General Services Manager	2009
Adolfo R. Isanan	51	Filipino	Accounting Manager	2020
Effel T. Santillan	45	Filipino	Human Resource Manager	2014
Maria Elizabeth Jean E. Bella	34	Filipino	Procurement Manager	2019
Ryan L. Orila	44	Filipino	ICT Manager	2018
Ronaldo C. Samong	53	Filipino	Business Development Manager for Visayas & Mindanao	2019
Marvin William Trinidad	45	Filipino	Sales & Marketing Manager	2021
Elisalde M. Fantillo	51	Filipino	Engineering & Maintenance Manager	2022
Edith P. Parro	43	Filipino	Administration Manager	2022
Marlon D. Dabu	41	Filipino	Audit Manager	2022
Daisy A. Sta. Maria	50	Filipino	Treasury & Budget Manager	2022

*Ignatius A. Rodriguez, 53, Filipino, Corporate Secretary.* Mr. Rodriguez is the Corporate Secretary of Harbor Star. He served and continues to serve as legal and business consultant to several businesses engaged in telecommunications, information technology, realty, transport, and logistics, among others. Mr. Rodriguez earned his Juris Doctor from the Ateneo Law School in 1996 and his Master in Business Administration, with honors, from the Ateneo Graduate School of Business in 2008.

Dany Cleo B. Uson, 60, Filipino, Treasurer, Chief Finance Officer & Compliance Officer. Mr. Uson is concurrently the Business Development for Asia Pacific and the Investor Relation Officer. He is also Director of ASTRONERGY Development Gensan Inc (ADGI) ASTRONERGY Development F1 (ADF1), ASTRONERGY Development F2 (ADF2), and Harbor Star East Asia (Myanmar) Ltd (HSEA). Mr. Uson served as Harbor Star's Budget Committee Head, Funds Planning & Financing and Marketing Manager before becoming the Corporate Planning Manager. He was involved in the Sales and Marketing department of a number of companies prior to his position at Harbor Star, including Servequest, Inc., Capitol Wireless, Inc., PNB Securities, Inc., G.K. Goh Securities Philippines, Fortune Life and General Insurance Co., and RGV Real Estate Center. He also worked as a Stock Trader for AAA Southeast Equities, Inc. from 1990 to 1996. Mr. Uson obtained his Bachelor of Science degree in Marketing Management and Applied Economics from De La Salle University in 1983. He took up units in MS Computational Finance at De La Salle University.

Lorenzo C. Caranzo, 55, Filipino, Operations Division Head. As of 1 October 2015, Captain Caranzo is appointed as Operations Division Head of Harbor Star. He also serves as the Salvage Master of the Company. Capt. Caranzo is also the Director and Operations Head of Harbor Star Subic Corp (HSSC). Prior to his appointment, he served as the Company's Safety Manager from 2006 to 2015 and served as a Captain and Master for Harbor Star from 2004 until 2006.

Prior to his stint with the Company, Capt. Caranzo was the Assistant Harbor Master for Philippine National Oil Company – Petrochemical Development Corp. from 2000 to 2003, and Master Chief Mate for Loadstar International Shipping Company, Inc. from 1990 to 2000. Currently, Captain Caranzo is also a director of Harbor Star Subic Corp. He obtained his Bachelor of Science degree in Marine Transportation from Bataan Heroes University formerly (BHMC) in 1989. He also finished the Business Leadership and Management course from Ateneo De Manila School of Business in 2015.

Emmanuel L. Falcunit, 44, Filipino, Operations Manager - Fleet. Capt. Falcunit is the Operations Manager of Harbor Star. He is a homegrown employee of the company, having started as a Cadet way back 2002. Also in the same year, he went onboard as a Deck Cadet. In 2003, he officially started his career as a seaman having been a Deck Rating onboard tug. Later on, he became tug master from 2006 to 2009. Then, he went back to head office to become a Safety Officer from 2009 to 2013. He again went back onboard via Harbor Star's AHTS vessel, M/V Rho Cas, as a 2<sup>nd</sup> Mate in 2013 and later on got promoted as Chief Mate. He officially became a full-pledged Captain in 2016. By 2018, he was assigned back to head office to take on the position of Operations Manager. Capt. Falcunit obtained his degree in B.S. Marine Transportation from the Philippine Merchant Marine School. He got his Marine Deck Officer license in 2005 and got his Master Mariner license in 2016.

Rudiardo L. Arcellana, 58, Filipino, Operations Manager – Salvage, Towage, Lighterage & Special Projects. Captain Arcellana is the Operations Manager for Salvage, Towage, Lighterage & Special Projects of Harbor Star. Prior to joining Harbor Star, he served as a Master Mariner in various vessel types, trading internationally. He also worked as a Crewing Manager in Blue Manila, Inc. Captain Arcellana completed his Bachelor of Science in Marine Transportation at Philippine Merchant Marine Academy in 1985 and is currently taking his Master in Ship Management in the same academy's graduate school. He is a licensed Master Mariner, with diverse professional experience in Seafaring for thirty-two (32) years. He is also a MARINA Licensed instructor for IMO course 6.09 and Assessor for IMO course 3.12. His land-based experience includes crew management, technical training, and dry-docking of manned vessels.

Jay-R L. Castillo, 37, Filipino, Quality, Health, Safety, Environment (OHSE) Manager. Mr. Castillo is the OHSE Manager of Harbor Star. Prior to his appointment, he served as the Company's Safety Officer from 2014 to 2015. Before joining the Company, he served as a Occupational Health and Safety Practitioner in various companies such as Atlantic Gulf and Pacific of Manila Inc., Asian Terminals, Inc., and Toshiba. He acquired his accreditation as Occupational Safety and Health (OSH) Consultant last 2020. Mr. Castillo obtained his Bachelor of Science in Mechatronics Engineering at Batangas State University in 2007.

*Edwin G. Amejana*, 57, *Filipino, Commercial Manager*. Mr. Amejana serves as the Commercial Manager of Harbor Star. Prior to his present position in the Company, he was the Operations Officer-in-Charge from 1999 to 2006 and became the Business Development Officer in 2006 to 2008. He obtained his degree in Bachelor of Science major in Marine Transportation in Iloilo Maritime Academy in 1983.

Virginia May P. Bella, 48, Filipino, Legal Services Manager. Ms. Bella is the Legal Services Manager of Harbor Star. Her role also includes serving the subsidiaries as Corporate Secretary to Harbor Star Energy Corporation (HSEC), Harbor Star Subic Corp (HSSC), and Harbor Star Construction Corporation (HSCC). Likewise, she also serves the subsidiaries of HSEC, where she acts as both a Director and Corporate Secretary of ASTRONERGY Development Gensan Inc (ADGI), ASTRONERGY Development F1 (ADF1), and ASTRONERGY Development F2 (ADF2). In her personal capacity, Ms. Bella is currently the Director and Corporate Secretary of Asclepius Recruitment Inc., and Belleridge Resources Inc. Prior to her present positions, Ms. Bella also served as Director of Bellport Shipping Corporation, Mearnz Green Technology Proponents, Inc., Earthlink Resources Inc., and Luscent Oil Services, Inc. She obtained her degree of Bachelor of Science Major in Biology in De La Salle University in 1993 and pursued

her degree in Bachelor of Laws from San Beda College in 2000. After passing the bar exams, she worked as a Legal Associate at Rondain & Mendiola Law Offices for several years prior to joining Harbor Star.

Elionarda L. Refil, 54, Filipino, General Services Department Manager. Ms. Refil is the General Services Department Manager of Harbor Star. She is also a Director of Harbor Star Subic Corp (HSSC). Prior to her present position in the Company, she was the HR Manager and Executive Secretary of the Company from 2006 to 2009. She obtained her Bachelor of Arts Major in Journalism in 1988 at Manuel L. Quezon University. She finished Ateneo's Leadership and Management Development Program ("LMDP") in 2010 and completed her Master's Degree in Development Communication from the University of the Philippines Open University (UPOU) Los Banos, Laguna in 2016.

Adolfo R. Isanan, 51, Accounting Manager. Mr. Isanan served as the Accounting Manager & Chief Accountant of Harbor Star from 2001 until 2008 and Comptroller from 2009 until October 2011. Mr. Isanan rejoined Harbor Star in June 2020 assuming the post of Accounting Manager. Prior to rejoining, he was employed in various companies of different industries such as manufacturing, fishing, ship building and construction which he held positions of Accountant and CFO. Among the companies he previously employed were Soonly Food Products, Inc. North Star Shipping & Marine Services, Inc, South Star Towage, Inc., RBL Fishing Corporation, RBL Shipyard and Zobel Oil Corporation. He is formerly an Accounting Professor & CPA Reviewer at the University of Manila and National College of Business & Arts with combined academic experience of fifteen (15) years. Mr. Isanan is a Certified Public Accountant by Profession who passed the CPA Licensure Examinations in May 1994. He obtained his Bachelor of Science in Business Administration Major in Accounting at the National College of Business & Arts – Manila in 1992.

Effel T. Santillan, 45, Filipino, Human Resource Manager. Ms. Santillan is the Human Resource Manager of Harbor Star. Ms. Santillan has been an HR practitioner for the past twenty-three (23) years. Prior to joining Harbor Star, she worked as an Employee Administration Manager and later headed the crew retention team of Aboitiz Jebsen Company Inc. as Crew and Family Welfare and Protection and Indemnity Manager. Aside from her 13-year experience in the shipping industry, she also worked in various industries like BPO, IT, and retail. Ms. Santillan obtained her Bachelor of Science degree in Psychology from Pamantasan ng Lungsod ng Maynila (PLM) in 1998. She is currently completing her Master's in Business Administration in same University. She completed various certificate programs in San Beda specifically in Human Resource Development, Compensation and Benefits, and Organization Development.

*Maria Elizabeth Jean E. Bella, 34, Filipino, Procurement Manager.* Ms. Bella is the Procurement Manager of Harbor Star. Prior to her appointment, she was the Company's Management Trainee then eventually served as the Special Assistant to the Operations Division Head from 2013 to 2015 then served as the Procurement Officer-in-Charge from 2016 to 2018. Before joining Harbor Star, Ms. Bella worked for Topcon Positioning Systems Inc. as an International Sales Assistant. She completed her degree in International Business at St. Mary's College of California in Moraga, California in 2012. She also received a certification for taking courses in Naval Architecture from Lloyd's Maritime Academy in 2013.

Ryan L. Orila, 44, Filipino and the ICT Manager of Harbor Star. He is a dynamic IT professional with over 22 years of experience in administering and maintaining various IT systems, applications, and networks. He has solid experience in IT management particularly in data center infrastructure, analytics, security, endpoint solutions, and low-code development. Prior to joining Harbor Star, he has been part of multinational companies like Philippine AXA Life Insurance Corporation, TeleTech, and AboJeb Company Inc. where he was able to hone his technical skills as an IT practitioner. He completed his degree in Computer Science from AMA Computer College in 1999.

Ronaldo Antonio C. Samong, 53, Filipino, Business Development Manager for Visayas & Mindanao. Mr. Samong served as Davao Branch Head from 2010-2019 before becoming the Business Development Manager for Visayas & Mindanao of Harbor Star. He was involved in the Sales, Marketing, and Operation department of several companies prior to his position at Harbor Star, including Essen Pharma Inc, G&G Logistic Inc, Crown Pacific Logistics, and Sumifru (Phils.) Corporation. Mr. Samong obtained his Bachelor of Arts Major in Political Science from Western Mindanao State University in 1991 with Postgraduate studies in Master of Ship Management from John B Lacson Foundation Maritime University (Distance Learning module) in Iloilo City, Philippines from June 2015 to June 2016.

Marvin William F. Trinidad, 44, Filipino, Sales & Marketing Manager. Mr. Trinidad served as a Sales & Marketing Officer from 2011-2019 and Sales & Marketing Officer-in-Charge from 2019-2020 before becoming the Sales & Marketing Manager. Prior to joining Harbor Star, He was involved in the Sales & Marketing Department of a number of companies, namely, Mariveles Grain Corporation, Asian Terminals Incorporated, BCI Asia, and PCIB Cignal Life Insurance Corporation and Security Bank Corporation. Mr. Trinidad obtained his degree in B.S.C. Major in Marketing Management from San Beda University (formerly San Beda Collage) in 1999.

Elisalde M. Fantillo, 51, Filipino, Technical Manager. Mr. Fantillo served as a Technical Auditor and Engineering & Maintenance Officer-in-Charge for more than one year before becoming the Technical Manager. Prior to His present position in the Company, he was the Technical Superintendent for GoldenStar Cargo Trade Shipping Corporation from 2018 until 2019, and Maintenance Supervisor for Loadstar Shipping Co. Inc. from 1996 until 2018. Mr. Fantillo obtained his degree in Bachelor of Science in Mechanical Engineering in Technological Institute of the Philippines in 1995 and Bachelor of Science in Marine Engineering in the same University in 1997. He also received a Certificate of Participation in Ship Management Course ISM Internal Audits by ClassNK Academy.

Ma. Edith P. Parro, 43, Filipino, Administration Manager. Honed by time and experience, Ms. Parro served as an HR Supervisor from 2017 until 2019, then became the Diving, Marine Maintenance and Construction Admin Officer-in-Charge from 2020 until 2021 before becoming the Administration Manager. Prior to joining Harbor Star, she was engaged and exposed in different facet of Human Resource Management, Training Development and Administrative work of different industries such as Business Process Outsourcing (BPO), Manufacturing and Construction. Companies she has worked with are San R Mining & Construction Corp, Assurant BPO, Infinit Outsourcing Inc and 24/7. Ms. Parro obtained her degree in Bachelor of Science in Psychology in Ateneo de Naga University in 1999. She is currently the Authorized Managing Officer (AMO) of Harbor Star Construction Corporation (HSCC), the emerging new construction company and subsidiary of Harbor Star Shipping Services Inc.

*Marlon D. Dabu, 41, Filipino, Audit Manager.* Mr. Dabu served as an Internal Auditor from 2009 to 2016, Senior Internal Auditor from 2016 to 2021, Audit Officer-in-Charge from 2021 to 2022 before becoming the Audit Manager. Prior to joining Harbor Star, he was the Auditor of Tri SM Professional Services before becoming the Internal Audit Supervisor of Executive Optical Inc. Mr. Dabu obtained his Bachelor in Science in Accountancy from Philippine School of Business Administration in 2002.

Daisy A. Sta. Maria, 50, Filipino, Treasury and Budget Manager. Ms. Sta Maria served as Accounting Clerk upon joining the Company in June 2001 and rose to ranks from being the Accountant from 2001 to 2009 and Budget Officer from 2009 to 2022 before becoming the Treasury and Budget Manager. Prior to her present position with Harbor Star, she was the Junior Supervisor of A Open Inc. Taiwan (Acer Group of Co.) and she was involved in Accounting Department of several companies, including Golden Landmark, Inc., Renaissance

Towers Condo Corporation and Jollibee Foods Corporation. Ms. Sta. Maria obtained her degree in Bachelor of Science in Accountancy from Polytechnic University of the Philippines in 1993.

### 9.1 SIGNIFICANT EMPLOYEES

A competitive strength of the Company is its roster of technically skilled and most experienced work force in the maritime industry, led by its management team. While the Company values the contribution of each employee, no single person is expected to contribute more significant than others do to the business since the Company considers the collective efforts of all its employees as instrumental to the overall success of the Company's performance.

### 9.2 FAMILY RELATIONSHIPS

Mr. Geronimo P. Bella, Jr., Ricardo Rodrigo P. Bella, who are major shareholders, directors and key officers of the Company and Virginia May P. Bella who is the Legal Services Manager are siblings. Meanwhile Procurement Manager, Maria Elizabeth Jean E. Bella, is the daughter of Mr. Geronimo P. Bella, Jr.

There are no other family relationships known to the Company other than the ones disclosed.

### 9.3 INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS

The Company is not aware of any of legal cases which occurred during the past five years that are material to an evaluation of the ability or integrity of any of its directors/ independent directors and officers, including but not limited to the following:

- a. any bankruptcy petition filed by or against any business of which a director/independent director or officer or person nominated for election as a director/independent director or officer was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- any conviction by final judgment in a criminal proceeding, domestic or foreign, or any criminal proceeding, domestic or foreign, pending against any director/independent director or officer or person nominated for election as a director/independent director or officer, except as noted below;
- c. any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting the involvement of any director/independent director or officer or person nominated for election as a director/independent director or officer in any type of business, securities, commodities or banking activities; and
- d. any finding by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, that any director/independent director or officer or person nominated for election as a director/independent director or officer, has violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

### ITEM 10. EXECUTIVE COMPENSATION

As of 31 December 2022, the following are the Company's top five (5) compensated executive officers, including its CEO/President:

Table 17: Top Five (5) Compensated Executive Officers

Name **Present Position** 

Geronimo P. Bella, Jr. Chairman of the Board and President Director and Vice President Ricardo Rodrigo P. Bella Ignatius A. Rodriguez Corporate Secretary

Dany Cleo B. Uson Chief Finance Officer and Compliance Officer

Lorenzo C. Caranzo Operations Division Head

The following summarizes the executive compensation received by the top five (5) most highly compensated officers of the Company for 2020, 2021 and 2022. It also summarizes the aggregate compensation received by all the officers and directors, unnamed.

**Table 18: Executive Compensation** 

Name and Position	Year	Total	Salary	Bonus	Other Annual Compensation
Geronimo P. Bella, Jr. Chairman & President Ricardo Rodrigo P. Bella Director and Vice President Ignatius A. Rodriguez Director, Corporate Secretary, Chief of Staff, and CIO Dany Cleo B. Uson Chief Finance Officer Lorenzo C. Caranzo Operations Division Head	2020	PHP 26,614,242	PHP 24,333,022	PHP 1,874,976	PHP 456,245
Geronimo P. Bella, Jr. Chairman & President Ricardo Rodrigo P. Bella Director and Vice President Ignatius A. Rodriguez	2021	PHP 26,614,242	PHP 24,333,022	PHP 1,874,976	PHP 456,245

Name and Position	Year	Total	Salary	Bonus	Other Annual Compensation
Director, Corporate Secretary, Chief of Staff, and CIO Dany Cleo B. Uson Chief Finance Officer Lorenzo C. Caranzo Operations Division Head					
Geronimo P. Bella, Jr. Chairman & President Ricardo Rodrigo P. Bella Director and Vice President Ignatius A. Rodriguez Corporate Secretary Dany Cleo B. Uson Chief Finance Officer Lorenzo C. Caranzo Operations Division Head	2022	PHP 26,731,598	PHP 22,132,000	PHP 1,975,583	PHP 624,015
Aggregate compensation	2020	PHP 54,486,384	PHP 49,816,124	PHP 3,736,208	PHP 934,052
paid to all officers and directors as a	2021	PHP 54,486,384	PHP 49,816,124	PHP 3,736,208	PHP 934,052
group unnamed	2022	PHP 62,622,313	PHP 55,562,604	PHP 5,034,765	PHP 2,024,944

### **COMPENSATION OF DIRECTORS**

Under the By-Laws of the Company, by resolution of the Board, each director shall receive a reasonable per diem allowance for his attendance at each meeting of the Board. As compensation, the Board shall receive and allocate an amount of not more than ten percent (10.0%) of the net income before income tax of the corporation during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of the stockholders.

The Directors total per diem allowance for 2020, 2021 and 2022 are presented in the following table:

### Table 19: Director's Per Diem Allowance

Year	Amount
2020	PHP 1,330,927
2021	PHP 1,330,927
2022	PHP 1,330,927

# ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

As of 31 December 2022, the Company does not know of anyone who beneficially owns in excess of 5.0% of the Company's common stock except as set forth in the table below:

# 11.1 SECURITY OWNERSHIP OF CERTAIN RECORD AND BENEFICIAL OWNERS OF MANAGEMENT AS OF 31 DECEMBER 2022

Table 20: Summary of Ownership of Management
As of 31 December 2022

Name	Direct	Indirect	Total direct & indirect shares	% to Total Outstanding Shares
Geronimo P. Bella, Jr.	366,012,998	225,000	366,237,998	40.94%
Ricardo Rodrigo P. Bella	241,553,487	2,205,000	243,758,487	27.00%
Ignatius A. Rodriguez	34,097	0	34,097	0.00%
Ryota Nagata	6,089,645	0	6,089,645	0.68%
Ramon C. Liwag	15,000	0	15,000	0.00%
Gene S. De Guzman	10,000	0	10,000	0.00%
Gemma V. Sadiua	10,000	0	10,500	0.00%

### 11.2 VOTING TRUST OF HOLDERS 5.0% OR MORE

To the best of the Company's knowledge, there were no persons holding more than 5.0% of common shares of the Company under a voting trust or similar agreement as of this writing.

### 11.3 CHANGES IN CONTROL

There are no arrangements which may result in a change in control of the Company as of this writing.

### ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Except for the material related party transactions described in Note 21 of the Company's audited financial statements for the years 2021, 2020 and 2019 there has been no material transaction during the last two years, nor is there any material transaction currently proposed, to which the Company was or is to be a party, in which any director or executive officer, any nominee for election as director, stockholder of more than ten percent (10.0%) of the Company's voting shares, and any member of the immediate family (including spouse, parents, children, siblings, and in-laws) of any such director or officer or stockholder of more than ten percent (10.0%) of the Company's voting shares had or is to have a direct or indirect material interest.

The Company has no transaction for the covered period with parties that fall outside the definition of "related parties" under PAS 24, Related Party Disclosures, but with whom the Company or its related parties has a relationship that enables the parties to negotiate terms of

material transactions that may not be available from other, more clearly independent parties on an arm's length basis.

### PART IV - CORPORATE GOVERNANCE

### **ITEM 13. CORPORATE GOVERNANCE**

Harbor Star is committed to conducting all aspects of its business to the highest ethical and legal standards. On 11 December 2017, the Board of Directors adopted a revised Manual on Corporate Governance in order to monitor and assess the Company's compliance with leading practices on good corporate governance as specified in the Manual and relevant SEC circulars and memoranda.

During the Board of Directors' meeting on 29 May 2019, the board unanimously approved the Board of Director's Charter and the Insider Trading Policy.

The Board of Directors, Management, Employees and Shareholders, believe that corporate governance is a necessary component of what constitutes sound strategic business management and will therefore undertake every effort necessary to create awareness within the organization.

#### 1. BOARD OF DIRECTORS

Compliance with the principles of good corporate governance shall start with the Board of Directors. The Board shall act in a manner characterized by transparency, accountability and fairness. It is the Board's responsibility to foster the long-term success of the Corporation, and to sustain its competitiveness and profitability in a manner consistent with its corporate objectives and the best interests of its shareholders.

The Board shall take care of the interests of the shareholders and protect their investment through the implementation of sound corporate policies and plans while maintaining its independent assessment on Management's performance.

The Chairman of the Board is responsible for designating a Compliance Officer to ensure that the Company adheres to the Manual and to corporate best practices.

### 2. INDEPENDENT DIRECTOR

An "independent director" means a person who, apart from his/her fees and shareholdings, is independent of management and free from any business or other relationship which could, or could reasonably be perceived to, materially interfere with his/her exercise of independent judgment in carrying out his/her responsibilities as a director of the Corporation.

### 3. EXECUTIVE COMMITTEE

The Executive Committee, when the Board of Directors is not in session, may exercise the powers of the Board of Directors in the management of the business and affairs of the Corporation, except with respect to: (a) approval of any action for which stockholders' approval is also required; (b) the filling of vacancies in the Board of Directors; (c) the amendment or repeal of these By-Laws or the adoption of new By-Laws; (d) the amendment or repeal of any resolution of the Board of Directors which by its express terms is not so amendable or repealable; (e) a distribution of cash

dividends to the stockholders; and (f) such other matters as may be specifically excluded or limited by the Board of Directors.

### 4. AUDIT COMMITTEE

The Audit Committee assists the Board in fulfilling its oversight responsibility of the Company's corporate governance processes relating to the: Financial statements and financial reporting process; Internal control systems; Internal and external auditors; Compliance with accounting standards, legal and regulatory requirements, including disclosure policies and procedures; Risk management policies and processes; and Business practices and ethical standards. The Audit Committee also ensures that, in the performance of the work of the Internal Auditor, it shall be free from interference by outside parties.

#### 5. CORPORATE GOVERNANCE COMMITTEE

The Governance Committee assists the Board with respect to governance matters, most especially in the implementation of practices and standards to be observed in an effective stewardship environment. The Committee plays a critical role in fostering a healthier and better culture among the Board Members and Management. Part of the Committee's role is to assess the effectiveness of the Board's processes and procedures in the election or replacement of directors. The Committee also establishes a formal and transparent procedure for developing a policy on remuneration of directors and officers to ensure that their compensation is consistent with the Company's culture, strategy and the business environment in which it operates.

Harbor Star will continue to improve its corporate governance, systems and processes to enhance adherence to practices of good governance.

For further details about the Corporation's governance practices, kindly refer to the Corporation's Annual Corporate Governance Report ("ACGR").

### PART V - EXHIBITS AND SCHEDULES

### ITEM 14. EXHIBITS AND REPORTS ON SEC FORM 17-C

### 14.1 EXHIBITS

Exhibit No.	Description							
1	Audited Consolidated Financial Statements as of 31 December 2022, 2021 and 2020							
2	Sustainability Report							

#### 14.2 REPORTS ON SEC FORM 17-C

REPORT DATE	ITEM REPORTED				
25 May 2022	Notice of Annual or Special Stockholders' Meeting				
27 Mars 2022	Material Information/Transaction - Nominees for Election to the Board of				
27 May 2022	Directors				
13 July 2023	13 July 2023 Results of Annual or Special Stockholders' Meeting				
13 July 2023	Results of Organizational Meeting of Board of Directors				
14 July 2023	[Amend-1] Results of Annual or Special Stockholders' Meeting				
14 July 2023	[Amend-1] Results of Organizational Meeting of Board of Directors				
04 November 2023	Material Information/Transaction - TUGS subsidiary takes delivery of				
04 INOVEILIBEI 2023	Tugboat IZAR				

### **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Makati on APR 1 7 2023 day of April 2023.

By:

GERONIMO P. BELLA, JR. Principal Executive Officer

DANY CLEO B. USON Principal Financial Officer RICARDO RODRIGO P. BELLA
Principal Operating Officer

CHARLENE O. ANG Corporate Secretary

SUBSCRIBED AND SWORN to before me this APR 17 2023 day of April 2023 affiant(s) exhibiting to me their respective government issued identification as follows:

NAMES	TIN No.
Geronimo P. Bella, Jr.	138-640-367
Ricardo Rodrigo P. Bella	162-916-129
Charlene O. Ang	900-321-341
Dany Cleo B. Uson	131-298-796

**Notary Public** 

Doc. No.\_

Page No.\_

Book No.

Series of 2023.

ATTY, JOSEC

NOTARY PUBLIC FOR M

2746 ZENAIDA ST. POBLACI

IBP NO. 25/632/01/02/23

PTR NO. 956233/01/03/23

MCLE COMPLAINCE NO. VII-0013028/04/14/2025

APPOINTMENT NO. M-078



### The following document has been received:

Receiving: Mary Irish De Castro

Receipt Date and Time: April 25, 2023 07:43:09 AM

# **Company Information**

SEC Registration No.: 0000152897

Company Name: HARBOR STAR SHIPPING SVCS. INC.

Industry Classification: 163200 Company Type: Stock Corporation

## **Document Information**

**Document ID:** OST10425202381040371 **Document Type:** Financial Statement

**Document Code: FS** 

Period Covered: December 31, 2022 Submission Type: Consolidated

Remarks: None

Acceptance of this document is subject to review of forms and contents

# COVER SHEET for AUDITED FINANCIAL STATEMENTS

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	Group's Email Address Group's Telephone Number/s Mobile Number    dbuson@harborstar.com.ph																												
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**Note 1:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

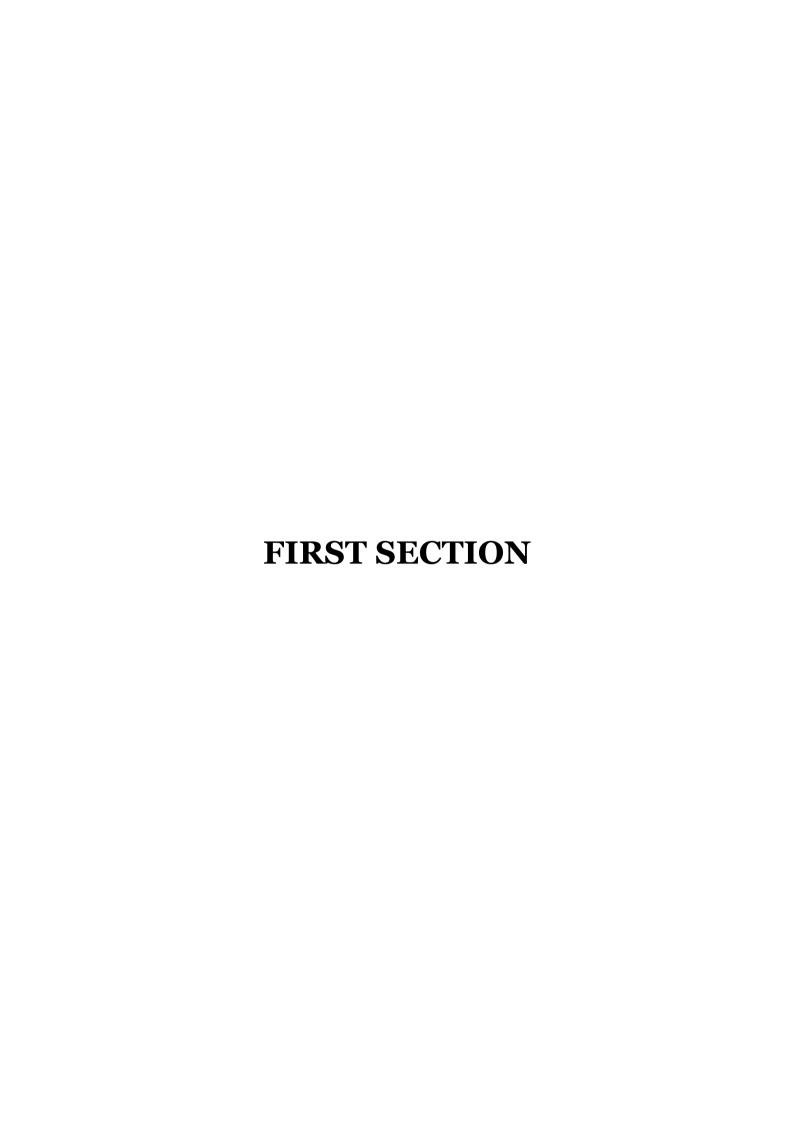
2224 A. Bonifacio Street corner Pres. Sergio Osmeña Highway, Bangkal, Makati City, 1233, Philippines

2: All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

# Harbor Star Shipping Services, Inc. and Subsidiaries

Consolidated Financial Statements As at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022





Audited Consolidated Financial Statements with Supplemental Schedules for the Securities and Exchange Commission December 31, 2022

### TABLE OF CONTENTS

### **First Section**

Statement of management responsibility

Report of independent auditors

Consolidated statements of financial position

Consolidated statements of total comprehensive income

Consolidated statements of changes in equity

Consolidated statements of cash flows

Notes to consolidated financial statements







# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Harbor Star Shipping Services, Inc. and its Subsidiaries is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2022 and 2021, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud of error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

Isla Lipana & Co., the independent auditor, appointed by the stockholders, has audited the financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

MR. GEROMMO P. BELLA JR.

PRESIDENT

MR. RICARDO RODRIGO P. BELLA

VICE PRESIDENT

MR. DANY CLEÓ B. USON CHIEF FINANCE OFFICER

Signed this 18th day of April, 2023.







REPUBLIC OF THE PHILIPPINES ) CITY OF MAKATI ) S.S.

SUBSCRIBED AND SWORN TO BEFORE ME, this \_\_\_\_\_ day of \_\_\_\_\_\_\_

Name	Community Tax Certificate	Date / Place Issued
GERONIMO P. BELLA JR.	# 01779834	05 Jan 2023 / Makati City
RICARDO RODRIGO P. BELLA	# 01779830	05 Jan 2023/ Makati City
DANY CLEO B. USON	# 01779837	05 Jan 2023/ Makati City

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Book No.
Series of

ATTY. JOSELINO N. SUCION
NOTARY PUBLIC FOR MAKEN CITY
UNTIL DECEMBER 31, 4023
2746 ZENAIDA ST. FOBLACION MAKATI
IBP NO. 257632/01/02/23
PTR NO. 956233/01/03/23
MCLE COMPLAINCE NO. VII-6013028/04/14/2028
ROLL NO. 60799
APPOINTMENT NO. M-076



### **Independent Auditor's Report**

To the Board of Directors and Shareholders of **Harbor Star Shipping Services**, **Inc. and Subsidiaries** 2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway Bangkal, Makati City

### **Report on the Audits of Consolidated Financial Statements**

### **Our Opinion**

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Harbor Star Shipping Services, Inc. (the "Parent Company") and Subsidiaries (together as the "Group") as at December 31, 2022 and 2021, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2022 in accordance with Philippine Financial Reporting Standards (PFRS).

What we have audited

The consolidated financial statements of the Group comprise:

- the consolidated statements of financial position as at December 31, 2022 and 2021;
- the consolidated statements of total comprehensive income for each of the three years in the period ended December 31, 2022;
- the consolidated statements of changes in equity for each of the three years in the period ended December 31, 2022;
- the consolidated statements of cash flows for each of the three years in the period ended December 31, 2022; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics), together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

Isla Lipana & Co., 29th Floor, Philamlife Tower, 8767 Paseo de Roxas, 1226 Makati City, Philippines T: +63 (2) 8845 2728, F: +63 (2) 8845 2806, www.pwc.com/ph





### Our Audit Approach

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgments; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarized as follows:

## **Key audit matters**

Revaluation of tugboats

Refer to Notes 6 and 27.10 to the consolidated financial statements for the corresponding details and discussion of the Group's policy on revaluation of tugboats presented as part of property and equipment.

In 2022, the Group recognized a net revaluation increase amounting to Php515.7 million, net of tax, based on the results of most recent appraisal reports finalized during the year. Accordingly, this resulted in the increase of the Group's tugboats' net book value and revaluation surplus, which amounted to Php2.20 billion and Php765.9 million, respectively, as at December 31, 2022. This is an area of focus due to the material impact of these account balances to total assets and total comprehensive income. Likewise, the process of revaluation entails distinct expertise particularly appraisers, who are accredited by the Securities and Exchange Commission (SEC) and/or lender banks

# How our audit addressed the key audit matters

We addressed the matter through the following procedures:

- Obtained the appraisal reports for tugboats prepared by the Securities and Exchange Commission (SEC) accredited appraiser engaged by the Group.
- Independence, objectivity and competence of the accredited appraiser was evaluated in consideration of their professional qualifications, experience and reporting responsibilities.
- Performed understanding and evaluation of the accredited appraiser's work including but not limited to the completeness of data used, reasonableness of assumptions and calculation methods used.
- Under the cost approach, we compared the
  calculated replacement cost as adjusted by
  service life against recorded net book value of
  each tugboat. We checked the accuracy of
  adjustments made to revaluation surplus and to
  impairment losses, as applicable.





### **Key audit matters**

### Impairment of goodwill

Refer to Notes 1.2 and 27.3 to the consolidated financial statements for the corresponding details and discussion of the Group's goodwill.

The Group has an existing goodwill arising from its acquisition of Astronergy Development Gensan Inc., Astronergy Development F1 Inc., and Astronergy Development F2 Inc. in 2017 and 2018. Under PAS 36, Impairment of Assets, the amount of goodwill is required to be tested annually for impairment. This annual impairment test was significant to our audit since the goodwill amounting to Php154.2 million as at December 31, 2022 is material to the consolidated financial statements. In addition, management's assessment process is complex and is based on management judgment and assumptions, specifically forecasted revenue growth rate and pre-tax adjusted discount rate. which are affected by expected future market or economic conditions.

In 2022, the Group recognized full impairment loss of its goodwill based on estimated value in use that was adversely impacted by continuing increase in interest rates and volatility of electricity rates in the spot market.

### Compliance with debt covenants

Refer to Notes 12 and 27.15 to the consolidated financial statements for the corresponding details and discussion of the Group's borrowings.

As at December 31, 2022, the Group's total borrowings amounted to approximately Php3.79 billion, which provide for debt covenants including compliance to financial ratios namely debt to equity, current and debt service coverage.

# How our audit addressed the key audit matters

Our audit procedures included, among others, using a valuation expert to assist us in evaluating the assumptions and methodologies used in management's valuation. We found the methodology used in valuation to be appropriate and consistently applied. The procedures performed to assess the reasonableness of management's assumptions include, among others, the following:

- Forecasted revenue growth rate
  We have assessed revenue growth based on the
  Group's renewable energy supply agreement
  with its sole customer and solar power plant's
  actual capacity.
- Pre-tax adjusted discount rate
  We have involved our valuation experts to
  independently assess the reasonableness of
  inputs used in the weighted average cost of
  capital (WACC) calculations, which is the basis
  of discount rate, with reference to comparable
  companies.
- Other key assumptions
   We tested the reasonableness of costs and
   expenses based on historical results and future
   economic outlook.

In testing the discounted cash flow calculation, we also tested the mathematical accuracy of the discounted cash flow calculation. We also performed sensitivity analysis of discount and revenue growth rates.

We addressed the matter through the following:

- Obtained bank confirmation for all borrowings of the Group and inspected related documents including loan agreements and promissory notes.
- Recalculated interest expense and total restructuring loss arising from renegotiation of certain loan agreements.



Key Audit Matter	How our audit addressed the Key Audit Matter
In addition, loan agreements impose restriction on the sale of any property and equipment and drawdown of new borrowings from other banks.	<ul> <li>Reviewed debt covenants and recalculated all financial ratios to ascertain compliance. In addition, we have confirmed the absence of any defaults during the year.</li> </ul>
For the year ended December 31, 2022, the Group reported interest expense amounting to Php281.5 million and restructuring loss of Php31.6 million.	G V

### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement) and Annual Report are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information namely SEC Form 17-A, which we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the SEC Form 20-IS (Definitive Information Statement) and Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and the SEC.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.





Those charged with governance are responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Pocholo C. Domondon.

Isla Lipana & Co.

Pochd C. Domondon

CPA Cert. No. 108839

P.T.R. No. 0011401; issued on January 9, 2023 at Makati City

SEC A.N. (individual) as general auditors 108839-SEC, Category A;

valid to audit 2021 to 2025 financial statements

SEC A.N. (firm) as general auditors 0142-SEC, Category A;

valid to audit 2020 to 2024 financial statements

T.I.N. 213-227-235

BIR A.N. 08-000745-128-2021; issued on December 9, 2021; effective until December 8, 2024 BOA/PRC Reg. No. 0142, effective until November 14, 2025

Makati City April 19, 2023





### Statements Required by Rule 68, Securities Regulation Code (SRC)

To the Board of Directors and Shareholders of **Harbor Star Shipping Services, Inc. and Subsidiaries** 2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway Bangkal, Makati City

We have audited the consolidated financial statements of Harbor Star Shipping Services, Inc. ("Parent Company") and Subsidiaries (together, the "Group") as at and for the year ended December 31, 2022, on which we have rendered the attached report dated April 19, 2023. The supplementary information shown in the Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration, A Map Showing the Relationships between and among the Parent Company and its Subsidiaries and Associates, and Schedules A, B, C, D, E, F, G as required by the Revised SRC Rule 68, are presented for purposes of filing with the Securities and Exchange Commission and are not required parts of the basic consolidated financial statements. Such supplementary information and schedules are the responsibility of management and have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements. In our opinion, the supplementary information and schedules have been prepared in accordance with the Revised SRC Rule 68.

Isla Lipana & Co.

Pochdlo C. Domondon

Partner 1

CPA Cert. No. 108839

P.T.R. No. 0011401; issued on January 9, 2023 at Makati City

SEC A.N. (individual) as general auditors 108839-SEC, Category A;

valid to audit 2021 to 2025 financial statements

SEC A.N. (firm) as general auditors 0142-SEC, Category A;

valid to audit 2020 to 2024 financial statements

T.I.N. 213-227-235

BIR A.N. 08-000745-128-2021; issued on December 9, 2021; effective until December 8, 2024 BOA/PRC Reg. No. 0142, effective until November 14, 2025

Makati City April 19, 2023

Isla Lipana & Co., 29th Floor, Philamlife Tower, 8767 Paseo de Roxas, 1226 Makati City, Philippines T: +63 (2) 8845 2728, F: +63 (2) 8845 2806, www.pwc.com/ph





## Statements Required by Rule 68, Securities Regulation Code (SRC)

To the Board of Directors and Shareholders of Harbor Star Shipping Services, Inc. and Subsidiaries 2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway Bangkal, Makati City

We have audited the consolidated financial statements of Harbor Star Shipping Services, Inc. (the "Parent Company") and Subsidiaries as at and for the year ended December 31, 2022, on which we have rendered the attached report dated April 19, 2023.

In compliance with SRC Rule 68 and based on the certification received from the Parent Company's corporate secretary and the results of work performed by us, the Parent Company has 114 shareholders owning one hundred (100) or more shares each as at December 31, 2022.

Isla Lipana & Co.

C. Domondon

CPA Cert. No. 108839

P.T.R. No. 0011401; issued on January 9, 2023 at Makati City

SEC A.N. (individual) as general auditors 108839-SEC, Category A;

valid to audit 2021 to 2025 financial statements

SEC A.N. (firm) as general auditors 0142-SEC, Category A;

valid to audit 2020 to 2024 financial statements

T.I.N. 213-227-235

BIR A.N. 08-000745-128-2021; issued on December 9, 2021; effective until December 8, 2024

BOA/PRC Reg. No. 0142, effective until November 14, 2025

Makati City April 19, 2023





Statements Required by Rule 68, Securities Regulation Code (SRC)

To the Board of Directors and Shareholders of **Harbor Star Shipping Services, Inc. and Subsidiaries** 2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway Bangkal, Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Harbor Star Shipping Services, Inc. and Subsidiaries (together, the "Group") as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022, and have issued our report thereon dated April 19, 2023. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised SRC Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022 and no material exceptions were noted.

Isla Lipana & Co.

Pocholo C. Domondon

Partne

CPA Cert. No. 108839

P.T.R. No. 0011401; issued on January 9, 2023 at Makati City SEC A.N. (individual) as general auditors 108839-SEC, Category A; valid to audit 2021 to 2025 financial statements SEC A.N. (firm) as general auditors 0142-SEC, Category A;

valid to audit 2020 to 2024 financial statements

T.I.N. 213-227-235

BIR A.N. 08-000745-128-2021; issued on December 9, 2021; effective until December 8, 2024 BOA/PRC Reg. No. 0142, effective until November 14, 2025

Makati City April 19, 2023

Isla Lipana & Co., 29th Floor, Philamlife Tower, 8767 Paseo de Roxas, 1226 Makati City, Philippines T: +63 (2) 8845 2728, F: +63 (2) 8845 2806, www.pwc.com/ph

# Harbor Star Shipping Services, Inc. and Subsidiaries

Consolidated Statements of Financial Position As at December 31, 2022 and 2021 (All amounts in Philippine Peso)

	Notes	2022	2021
ASSETS ASSETS			
Current assets	2	000 400 504	262 062 505
Cash and cash equivalents	2	266,463,521	263,963,505
Trade and other receivables, net	3	1,248,472,398	958,538,127
Prepayments and other current assets	4	355,733,420	306,421,599
Total current assets		1,870,669,339	1,528,923,231
Non-current assets	•	0.404.550.050	4 000 07 4 000
Property and equipment at revalued amounts, net	6	2,184,552,658	1,662,874,369
Property, plant and equipment at cost, net	7	2,170,480,049	2,224,463,388
Right-of-use assets, net	22	71,611,039	76,928,280
Computer software, net	8	12,243,950	19,417,260
Investment properties	9	54,004,619	52,193,905
Investments in associates	5	194,193,596	207,277,546
Goodwill	1.2	-	154,207,159
Other non-current assets, net	10	293,414,987	282,960,635
Total non-current assets		4,980,500,898	4,680,322,542
Total assets		6,851,170,237	6,209,245,773
LIABILITIES AND	EQUITY		
Current liabilities			
Trade and other payables	11	896,824,732	638,781,516
Short-term loans	12	22,728,600	522,271,500
Borrowings, current portion	12	281,282,804	259,267,337
Lease liabilities, current portion	22	6,178,428	6,771,855
Advances from related parties	21	8,515,256	8,515,256
Income tax payable		8,251,953	296,623
Total current liabilities		1,223,781,773	1,435,904,087
Non-current liabilities		.,===,,	., .00,00 .,00.
Trade payables, net of current portion	11	7,112,842	15,248,351
Borrowings, net of current portion	12	3,509,329,021	3,311,898,604
Lease liabilities, net of current portion	22	26,995,624	31,831,492
Deferred income tax liabilities, net	23	170,358,724	49,454,041
Retirement benefit obligation	20	142,225,772	105,989,538
Total non-current liabilities		3,856,021,983	3,514,422,026
Total liabilities		5,079,803,756	4,950,326,113
		3,079,003,730	4,930,320,113
Equity  Attributable to suppore of the Perent Company			
Attributable to owners of the Parent Company	10	907,857,870	007 057 070
Share capital	13		907,857,870
Additional paid-in-capital	13	121,632,762	121,632,762
Revaluation surplus, net of tax	6	765,856,087	286,743,411
Cumulative translation difference	27.23	(7,497,456)	(7,874,394)
Fair value reserve on financial assets at fair value		(400.000)	(400.000)
through other comprehensive income		(160,000)	(160,000)
Treasury shares	13	(37,614,990)	(37,614,990)
Retained earnings (Deficit)		(7,689,495)	(32,194,999)
		1,742,384,778	1,238,389,660
Non-controlling interest		28,981,703	20,530,000
Total equity		1,771,366,481	1,258,919,660
Total liabilities and equity		6,851,170,237	6,209,245,773

# Harbor Star Shipping Services, Inc. and Subsidiaries

Consolidated Statements of Total Comprehensive Income For each of the three years in the period ended December 31, 2022 (All amounts in Philippine Peso)

	Notes	2022	2021	2020
Service income, net	15	2,375,197,590	1,607,698,208	1,377,142,931
Revenue on generation of solar power		324,357,740	301,641,340	305,407,480
Total revenue		2,699,555,330	1,909,339,548	1,682,550,411
Cost of services	16	(1,645,927,641)	(1,366,189,664)	(1,228,754,317)
Gross profit		1,053,627,689	543,149,884	453,796,094
General and administrative expenses	17	(380,909,458)	(336,685,866)	(314,961,506)
Net impairment losses on financial assets	3	(111,382,619)	(99,678,286)	(100,154,554)
Impairment loss on goodwill	1.2	(154,207,159)	-	-
Other income (loss), net	19	(121,952,029)	(3,803,930)	67,265,192
Operating profit		285,176,424	102,981,802	105,945,226
Finance cost				
Interest expense	11,12,22	(289,083,467)	(270,326,344)	(274,705,862)
Foreign exchange income (loss) on borrowings	12,24	(1,506,721)	264,670	-
		(290,590,188)	(270,061,674)	(274,705,862)
Share in profit (loss) of associates	5	(4,546,498)	20,278,057	82,309,037
Loss before income tax		(9,960,262)	(146,801,815)	(86,451,599)
Income tax (expense) benefit	23	20,458,990	(11,209,505)	1,521,629
Income (Loss) for the year		10,498,728	(158,011,320)	(84,929,970)
Other comprehensive income (loss)				
Items that will not be subsequently reclassified to profit or loss				
Revaluation increment on tugboats, net of tax	6	515,682,323	227,705,159	-
Remeasurements on retirement benefits, net of tax	20	(16,323,060)	25,807,454	2,017,509
Total other comprehensive income, net of tax		499,359,263	253,512,613	2,017,509
Total comprehensive income (loss) for the year		509,857,991	95,501,292	(82,912,461)
Income (Loss) attributable to:				
Owners of the parent	14	2,047,025	(166,628,380)	(99,229,074)
Non-controlling interest		8,451,703	8,617,059	14,299,104
		10,498,728	(158,011,321)	(84,929,970)
Total comprehensive income (loss) attributable to:			·	•
Owners of the parent		501,406,288	86,884,233	(97,211,565)
Non-controlling interest		8,451,703	8,617,059	14,299,104
		509,857,991	95,501,292	(82,912,461)
<b>F</b>				,
Earnings (Loss) per share				

# **Harbor Star Shipping Services, Inc. and its Subsidiaries**

Consolidated Statements of Changes in Equity
For each of the three years in the period ended December 31, 2022
(All amounts in Philippine Peso)

	Equity attributable to owners of the Parent Company										
				Additional	y attributable to t	Cumulative	Fair value reserve on financial assets at				
	Notes	Share capital (Note 13)	Treasury stock (Note 13)	paid-in capital (Note 13)	Revaluation surplus (Note 6)	translation difference (Note 27.23)	fair value through other comprehensive income	Retained earnings	Total	Non- controlling interest	Total equity
Balances at January 1, 2020		907,857,870	(37,614,990)	121,632,762	80,153,162	(6,768,327)	(160,000)	181,933,854	1,247,034,331	(1,161,009)	1,245,873,322
Comprehensive loss											
Loss for the year		-	-	-	-	-	-	(99,229,074)	(99,229,074)	14,299,104	(84,929,970)
Other comprehensive loss											
Remeasurements on retirement benefits, net of tax	20	-	-	-	-	-	-	2,017,509	2,017,509	-	2,017,509
Total comprehensive income (loss)		-	-	-	-	-	-	(97,211,565)	(97,211,565)	14,299,104	(82,912,461)
Depreciation transfer of revaluation surplus	6	-	-	-	(9,249,388)	-	-	9,249,388	-	-	-
Translation adjustments	27.23	-	-	-	-	187,939	-	27	187,966	229,702	417,668
Balances at December 31, 2020		907,857,870	(37,614,990)	121,632,762	70,903,774	(6,580,388)	(160,000)	93,971,704	1,150,010,732	13,367,797	1,163,378,529
Comprehensive loss											
Loss for the year		-	-	-	-	-	<del>-</del>	(166,628,380)	(166,628,380)	8,617,059	(158,011,321)
Other comprehensive income											
Remeasurements on retirement benefits, net of tax	20	-	=	-	-	-	<del>-</del>	25,807,454	25,807,454	-	25,807,454
Revaluation increment on tugboats, net of tax	6	-	-	-	227,705,159	-	-	-	227,705,159	-	227,705,159
Total comprehensive income (loss)		-	-	-	227,705,159	-	-	(140,820,926)	86,884,233	8,617,059	95,501,292
Depreciation transfer of revaluation surplus	6	=	-	-	(11,865,522)	-	-	11,865,522	-	-	-
Translation adjustments	27.23	-	-	-	-	(1,294,006)	-	2,788,701	1,494,695	(1,454,856)	39,839
Balances at December 31, 2021		907,857,870	(37,614,990)	121,632,762	286,743,411	(7,874,394)	(160,000)	(32,194,999)	1,238,389,660	20,530,000	1,258,919,660
Comprehensive income											
Income for the year		-	-	-	-	-	_	2,047,025	2,047,025	8,451,703	10,498,728
Other comprehensive income											
Remeasurements on retirement benefits, net of tax	20	=	-	-	-	-	-	(16,323,060)	(16,323,060)	-	(16,323,060)
Net revaluation on tugboats, net of tax	6	-	-	-	515,682,323	-	-	-	515,682,323	-	515,682,323
Total comprehensive income (loss)			-		515,682,323	-	-	(14,276,035)	501,406,288	8,451,703	509,857,991
Depreciation transfer of revaluation surplus	6	-	=		(36,569,647)	-	-	36,569,647	-	-	-
Translation adjustments	27.23	-	-	-	-	376,938	-	2,211,892	2,588,830	-	2,588,830
Balances at December 31, 2022		907,857,870	(37,614,990)	121,632,762	765,856,087	(7,497,456)	(160,000)	(7,689,495)	1,742,384,778	28,981,703	1,771,366,481

# Harbor Star Shipping Services, Inc. and its Subsidiaries

Consolidated Statements of Cash Flows
For each of the three years in the period ended December 31, 2022
(All amounts in Philippine Peso)

	Notes	2022	2021	2020
Cash flows from operating activities		, <u>,</u>		
Loss before income tax		(9,960,262)	(146,801,815)	(86,451,599)
Adjustments for:				
Depreciation and amortization	6,7,10,16,17	438,718,702	430,799,762	445,085,097
Interest expense	11,12,22	289,083,467	270,326,344	274,705,862
Impairment loss on goodwill	1.2	154,207,159	-	-
Net impairment losses on financial assets	3	111,382,619	99,678,286	100,154,554
Loss (gain) on sale of property, plant and equipment	19	42,618,496	5,104,687	(4,771,817)
Loss on debt restructuring, net	12,19	31,646,568	45,047,143	-
Retirement benefit expense	18,20	14,703,354	16,337,765	16,512,770
Amortization of computer software	8	8,451,037	7,259,577	6,797,074
Provision for impairment of input VAT	10,17	8,158,784	8,283,382	9,058,444
Amortization of right-of-use assets	22	6,918,160	6,805,996	19,262,991
Share in profit of associate	5	4,546,498	(20,278,057)	(82,309,037)
Unrealized foreign exchange loss (gain) on	12	1,506,721	(264,670)	=
borrowings		(0=0 000)	(400.074)	(404.000)
Interest income	2,19	(678,233)	(108,971)	(404,660)
Unrealized foreign exchange loss (gain), net	24	(2,761,923)	16,948	311,648
Provision for assessment	17	-	12,094,358	601,902
Provision for loss on construction advances	4,19	=	-	21,580,622
Direct write-off of accounts receivable	17	=	-	6,825,051
Reversal of property and equipment	40	-	-	6,165
Gain on reversal of finance lease liability	19	-		(8,703,120)
Operating profit before changes in working capital		1,098,541,147	734,300,735	718,261,947
Decrease (Increase) in:		(100.01=01=)	(0.1-0-1.00-)	(222 472 722)
Trade and other receivables		(400,617,947)	(315,254,267)	(290,173,736)
Advances to a related party		(======================================	- (10.000.000)	(1,183,533)
Prepayments and other current assets		(58,572,156)	(10,389,292)	227,179,350
Other non-current assets		(20,234,603)	3,986,658	(18,492,216)
Increase (Decrease) in:		0.45 500 0.40	000 054 704	404 450 447
Trade and other payables		245,506,640	209,351,794	131,450,147
Advances from related parties		-	700,000	570,766
Cash generated from operations		864,623,081	622,695,628	767,612,725
Interest received	20	678,233	108,971	404,660
Retirement obligation paid	20	(231,200)	(511,912)	(2,789,610)
Income taxes paid		(1,585,414)	(3,578,488)	(8,351,961)
Net cash provided by operating activities		863,484,700	618,714,199	756,875,814
Cash flows from investing activities				
Proceeds from disposal of property, plant and				
equipment	6,7	19,638,342	10,578,000	11,037,179
Dividends received	5	8,537,452	11,031,043	776,963
Acquisition of investment properties	9	(1,810,714)	(3,653,534)	(913,384)
Acquisition of property, plant and equipment and				
computer software	6,7,8	(407,942,374)	(249,126,664)	(237,350,078)
Net cash used in investing activities		(381,577,294)	(231,171,155)	(226,449,320)
Cash flows from financing activities				
Proceeds from borrowings	12	9,211,669	50,737,392	185,222,121
Net proceeds from (payments of) short-term loans		(1,486,839)	24,271,500	(1,750,000)
Payment of interest on lease liabilities	22	(854,444)	(1,876,649)	(1,193,385)
Payment of lease liabilities	22	(8,231,512)	(6,892,929)	(5,628,886)
Payments of borrowings	12	(317,673,358)	(202,284,940)	(354,684,359)
Payment of interest on borrowings	12	(158,852,647)	(259,999,319)	(179,176,315)
Net cash provided by (used) financing activities		(477,887,131)	(396,044,945)	(357,210,824)
Net increase (decrease) in cash and cash equivalents		4,020,275	(8,501,901)	173,215,670
Cash and cash equivalents		, -, -	( , - , )	, -,-
Beginning of year	2	263,963,505	272,482,354	99,449,755
Effect of foreign exchange rate changes on	_	,,	,,	, , . 30
cash and cash equivalents		(1,520,259)	(16,948)	(183,071)
l .	2	266,463,521	263,963,505	272,482,354

## Harbor Star Shipping Services, Inc. and Subsidiaries

Notes to the Consolidated Financial Statements As at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022 (In the notes, all amounts are shown in Philippine Peso unless otherwise stated)

### Note 1 - Business information

#### 1.1 General information

Harbor Star Shipping Services, Inc. (the "Parent Company") was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on July 5, 1988. The primary and secondary purpose of the Parent Company is to invest, own, operate, venture into domestic and international maritime commerce, domestic and international manning recruitment, transport in and between ports of the Philippines, domestic and international port and terminal operations, construction and rehabilitation of marine facilities and real estate development.

In July 2012, the Parent Company commenced activities for an initial public offering (IPO) of its common shares in the Philippines. On October 29, 2012, the Parent Company submitted its Registration Statement to the Philippine SEC. On October 30, 2013, the Parent Company completed its listing in the Philippine Stock Exchange (PSE) and became a public company (Note 13). The Group did not have any follow-on offering subsequent to its initial public offering.

As at December 31, 2022, the Parent Company has 117 (2021 - 119) shareholders, 114 of which holds at least 100 common shares (2021 - 117). The Parent Company's major shareholders are its own directors holding 68.93% of its total issued shares and the remaining 31.07% of total issued shares as at December 31, 2022 and 2021 and are held by the public.

The Group's registered office, which is also its principal place of business, is located at 2224 A. Bonifacio Street corner Pres. Sergio Osmena Highway, Brgy. Bangkal, Makati City, 1233, Philippines.

### 1.2 Significant developments

Acquisition of Astronergy Development Gensan Inc. (ADGI); Astronergy Development F1 Inc. (ADF1) and Astronergy Development F2 Inc. (ADF2)

On October 6, 2017, the Parent Company's BOD resolved to acquire 60% shareholdings of ADGI, an entity engaged in power generation through renewable energy through HSEC, a new subsidiary. On the same date, which became the acquisition date, a total of 599,997 shares were acquired, representing 60% of the issued and outstanding shares of ADGI. As a result, ADGI became a subsidiary of HSEC effective October 6, 2017.

ADGI was registered with the Department of Energy (DOE), with Registration No. SESC 2014-12-096 on December 29, 2014, as a Renewable Energy (RE) Developer of Solar Energy Resources. Pursuant to Section 15 Chapter VI of Republic Act (RA) No. 9513, An Act Promoting The Development, Utilization and Commercialization of Renewable Energy Resources and For Other Purposes, ADGI, as RE Developer, is entitled to certain incentives including income tax holiday (ITH) for the first seven (7) years of its commercial operations.

ADGI has permits, licenses and entitlements to operate 25MW, expandable to 75MW, solar power plant in General Santos. Agreement (PPA) with South Cotabato II Electric Cooperative, Inc. ("SOCOTECO II"). Under the PPA, SOCOTECO-II will purchase all the energy output from the project. On March 15, 2018, the Parent ADGI has been issued a Certificate of Commerciality by the DOE and has an existing ERC-approved Power Purchase Company's BOD resolved to acquire the following shares of stocks through HSEC, its subsidiary:

- 40% additional shareholdings of ADGI
- 100% shareholdings of Astronergy Development F1 Inc. (ADF1)
- 100% shareholdings of Astronergy Development F2 Inc. (ADF2)

On April 12 and October 18, 2018, HSEC acquired the remaining 25% and 15% shareholdings of ADGI which represents 250,000 and 150,000 shares of stock, respectively for a total of P75,108,479. The acquisition resulted in the reversal of NCI and a charge to retained earnings amounting to P18,695,948 and P83,342,728, respectively. The acquisition of the remaining shares of stocks made ADGI a wholly-owned subsidiary of HSEC.

The total consideration given with respect to the acquisition of ADGI's 60% shares and 100% shares of ADF1 and ADF2 is P147,453,712. The is attributable to the continuing operations of the acquired businesses. It will not be deductible for tax purposes.

ADF1 and ADF2 have their own ancillary permits and contracts to support the expansion of the 25 MW ADGI solar power plant to 75MW.

On July 27, 2019, ADGI started the commercial operation of its solar power plant in Sitio Changco, Brgy. Bawing, General Santos City, South Cotabato with a capacity of 25MW.

Cash paid for the acquisitions

Cash paid for the acquisition of 60% of ADGI amounting to P20,559,425 is presented net of cash from acquired subsidiary of P50,000 for a net cash paid of P20,509,425 in the consolidated statement of cash flows for the year ended December 31, 2017. In 2018, the cash paid was subsequently adjusted by P20,161,428 due to adjustments in purchase price.

Cash paid for the acquisition of 100% of ADF1 and ADF2 amounting to P147,053,712 is presented net of cash from acquired subsidiaries in the consolidated statement of cash flows for the year ended December 31, 2018.

On May 29, 2019, ADGI has received the Certificate of Approval of Increase in Capital Stock from the SEC. The authorized capital stock was increased from P2,000,000 divided into 2,000,000 shares with a par value of P1 each to P600,000,000 divided into 600,000,000 shares with a par value of P1. Subsequently, HSEC, the parent company of ADGI subscribed to an additional 300,000,000 shares with a par value of P1 for a total of P300,000,000. HSEC has settled P92,000,000 from the subscribed amount through application of its advances of deposit for future subscription.

On December 3, 2019, Energy Regulatory Commission (ERC) granted the Certificate of Compliance (COC No. 19-12-M-00188M) to ADGI after having found to comply with all the requirements in the 2014 Revised COC Rules, the Philippine Grid Code, the Philippine Distribution Code, the Wholesale Electricity Spot Market (WESM) Rules and related laws, orders and regulations. The COC shall be valid for a period of five (5) years, from December 31, 2019 to December 2, 2024, and its application for renewal shall be filed at least six (6) months before its expiration date.

In 2020, ADGI commenced commercial operations for the entire year. On January 26, 2021, SOCOTECO II and ADGI filed an Application on ERC Case No. 2013-2017 RC seeking the Commission's approval of their Renewable Energy Supply Agreement (RESA) for issuance of final authority and collection for the supply of power based on the RESA as at December 31, 2020. In 2020, ADGI has submitted to the ERC all documents to support their claims. As at reporting date, ADGI is awaiting for final ruling from the ERC.

## Critical accounting estimate

## Impairment of goodwill

The Group's goodwill is carried at cost and is reviewed annually for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Changes in those assessment and judgment could have a significant effect on the carrying value of goodwill and the amount and timing of recorded provision for any period. Goodwill is monitored by the Group's management following its acquisition of ADGI, ADF1 and ADF2.

As at December 31, 2021, based on management's assessment and judgment, there is no indication of impairment of goodwill since the recoverable amount of the CGU is higher than the carrying value.

However, in 2022, the Group recognized an impairment loss on goodwill amounting to P154,207,159 as management has assessed that the amount may not be recoverable mainly due to adverse impact of higher interest to discount rate and volatility in electricity prices.

As at December 31, 2022 and 2021, the recoverable amount of ADGI's business was determined based on value in use calculation (using Level 3 inputs) using certain assumptions. The calculations made use of cash flow projections based on financial forecasts. The significant assumptions affecting the cash flow projections is limited to the pre-tax adjusted discount rate.

The cash flow forecasts reflect management's expectations of revenue growth, operating costs and margins based on past experience and outlook, consistent with internal measurements and monitoring.

Pre-tax adjusted discount rate applied to the cash flow forecasts is derived using the weighted average cost of capital as at December 31, 2022 and 2021. The pretax discount rate used amounted to 11% and 13% in 2022 and 2021, respectively.

### Harbor Star East Asia (Myanmar) Limited (HSEAM)

On April 20, 2018, the Parent Company subscribed to 97% or equivalent to 48,500 shares of the 50,000 authorized shares of HSEAM and paid 50% of the subscription amounting to P1,354,522 which gave the Parent Company 100% controlling interest over HSEAM.

HSEAM was incorporated on February 6, 2018 in The Republic of the Union of Myanmar in accordance with Myanmar Companies Act under Registration and Permit no. 1054FC/2017-2018 (YGN) as a Private Company. HSEAM is engaged in providing consultancy and support services, underwater, marine and maritime related business in Myanmar. The period of the validity of permit is from February 6, 2018 to February 5, 2023.

### Harbor Star East Asia (Thailand) Co. (HSEAT)

On September 20, 2019, the Parent Company subscribed to 29% or equivalent to 5,799 shares of the 100,000 authorized shares of Harbor Star East Asia (Thailand) Co. (HSEAT). The total subscribed amount of P49,651 is presented as part of investment in subsidiaries and associates (Note 5). The subscribed shares of 29% and a seat in the BOD gave the Parent Company controlling interest over HSEAT.

HSEAT was incorporated and registered with The Partnership and Company Registration Office of Bangkok Metropolis in Thailand on September 20, 2019. HSEAT is primarily engaged in providing transportation and warehousing in Thailand. Its registered address is 589/2 Central City Tower 1, 17<sup>th</sup> floor, Debaratana Road, Bangnaneua Subdistrict, Bangna District, Bangkok.

On February 2, 2021, the BOD has been informed that HSEAT would be closed due to continuing expenses with no operations. On April 23, 2021, the BOD has been informed that HSEAM would be suspending its operations while the HSEAT is complying with the requirements to permanently wind-up.

On November 11, 2021, HSEAT has completed the registration of its liquidation.

## Other business updates

On August 16, 2018, the Parent Company subscribed to 31% (218,464 shares) of the 705,924 authorized shares of Hi-Energy Marine Services, Inc. (HEMSI) and paid 100% of the subscription amounting to P85,368,971. As a result, HEMSI became an associate.

HEMSI was incorporated and registered with the SEC on February 13, 2012 primarily to engage in towage, mooring, maritime commerce and navigation.

On January 29, 2020, the Maritime Industry Authority (MARINA) issued its first endorsement that it has no objection to the amendment of the Second Article of the Articles of Incorporation of TUGS authorizing it to engage in operation of maritime schools/ educational/training facilities. This is in line with the process of applying for an amendment on AOI with the SEC based on the BOD resolution issued last March 6, 2017. On July 7, 2020, the SEC approved the amendment of the AOI.

On September 8, 2020, the Parent Company has been accredited by the Philippine Contractors Accreditation Board (PCAB) for General Building and Engineering. The Parent Company is licensed to perform both private and public construction work which includes building, rehabilitating and repairing roads, piers, terminations and other infrastructure.

On March 17, 2021, the Parent Company has subscribed to 29,999,999 shares of Harbor Star Construction Corporation (HSCC) for a total amount of P29,999,997, which gave the Group 100% controlling interest over HSCC.

On April 23, 2021, the SEC approved the Certificate of Incorporation of Harbor Star Construction Corporation (HSCC). HSCC's primary purpose is to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.

## 1.3 Consolidation

As at December 31, 2022 and 2021, the consolidated financial statements include the Parent Company and its Subsidiaries, namely, Harbor Star Subic Corp., Peak Flag SDN BHD; HSEC; HSEAM; HSCC; ADGI; ADF1 and ADF2, collectively referred to as the "Group".

The principal activities of the subsidiaries and associates are set out below.

		% of inte	rest held	Registered place of business/	
	Relationship	2022	2021	incorporation	Main activity
Harbor Star Subic Corp. (HSSC)	Subsidiary	100%	100%	Philippines	HSSC was incorporated on September 17, 2015 and registered in the Philippines primarily to engage in marine-related ancillary services such as harbor assistance, towage, lighterage, oil spill response and underwater marine services.
					Its registered address, which is also its principal place of business, is located at Units 9 and 10, Alava Quay, Waterfront Road, Subic Bay Freeport Zone, Subic, Zambales.
Harbor Star Energy Corporation (HSEC)	Subsidiary	100%	100%	Philippines	HSEC was incorporated on May 11, 2017 and registered in the Philippines primarily to engage in the production and sale of renewable energy.
					Its registered address is at 2224 A. Bonifacio cor Pres. Osmeña Bangkal Makati, Metro Manila.
Peak Flag SDN BHD (Peak Flag)	Subsidiary	45%	45%	Malaysia	Peak Flag was incorporated and registered in Malaysia, primarily to carry on the business of providing tugboat harbor assist/ marine support services.
					Its registered address, which is also its principal place of business, is at Suite N-6-04, The Gamuda Biz Suites, No.12, Persiaran Anggerik Vanilla 31/99 Seksyen 31, Kota Kemuning 40460 Shah Alam, Selangor.
Astronergy Development Gensan, Inc. (ADGI)	Subsidiary (indirect)	100%	100%	Philippines	In 2018, HSEC completed full subscription to total share of ADGI, an entity engaged in power generation through renewable energy.
					Its registered address is at Unit 202 Midway Court Building, EDSA Mandaluyong, Metro Manila and principal place of business is at 2224 A. Bonifacio St. corner Pres. Sergio Osmeña Highway, Brgy. Bangkal, Makati City.
Astronergy Development F1 Inc. (ADF1)	Subsidiary (indirect)	100%	100%	Philippines	During 2018, HSEC acquired 100% ownership of Astronergy Development F1 Inc., an entity engaged in power generation through renewable energy (Note 1.2). ADF1 has not started commercial operations as at December 31, 2022.
					Its registered address, which is also its principal place of business, is at 2224 A. Bonifacio Street corner President Sergio Osmeña Highway, Bangkal, Makati City, Philippines.
Astronergy Development F2 Inc. (ADF2)	Subsidiary (indirect)	100%	100%	Philippines	During 2018, HSEC acquired 100% ownership of Astronergy Development F2 Inc., an entity engaged in power generation through renewable energy (Note 1.2). ADF2 has not started commercial operations as at December 31, 2022.
					Its registered address, which is also its principal place of business, is at 2224 A. Bonifacio Street corner President Sergio Osmeña Highway, Bangkal, Makati City, Philippines.

		% of inte	erest held	Registered place of business/ Country of	
	Relationship	2022	2021	incorporation	Main activity
Harbor Star East Asia (Myanmar) Limited (HSEAM)	Subsidiary	100%	100%	Myanmar	During 2018, HSSSI acquired 97% ownership
,	,			,	of HSEAM, an entity providing consultancy and support services including underwater, marine and maritime related business.
					Its registered address, which is also its principal place of business, is at No. Level 8 A, Union Financial Center, Corner of Mahabandoola and Thein Phyu Road, Botahtaung Township, Yangon.
Hi-Energy Marine Services, Inc. (HEMSI)	Associate	31%	31%	Philippines	During 2018, HSSSI acquired 31% ownership of HEMSI, an entity engaged in towage, mooring, maritime commerce and navigation.
					Its registered address, which is also its principal place of business, is at Rm. 306, Velco Center cor. Senior Oca and Delgado Sts., South Port Area, Manila.
Great Eastern Tug Corporation (GETC)	Associate	20%	20%	Philippines	GETC was incorporated and registered with the Philippine SEC on September 9, 2002, primarily to own, charter in/out, operate and manage tugboats or domestic services.
					Its registered address, which is also its principal place of business, is located at 11F Marc 2000 Tower, 1973 Taft Avenue, Malate, Manila.

### Critical accounting judgment

Determining control over investments with ownership of less than half of the entity's total equity

The Parent Company follows the guidance of Philippine Financial Reporting Standards (PFRS) 10, "Consolidated Financial Statements" in determining if control exists for investments with ownership of less than half of its total equity. In making this judgment, the Parent Company considers the power over more than half of the voting rights by virtue of an agreement with other investors, power to govern the financial and operating policies of the entity under a statute or an agreement, power to appoint or remove the majority of the members of the Board of Directors (BOD), or power to cast the majority of votes at meetings of the BOD.

Having a significant influence based on the percentage ownership, the Parent Company initially considered Peak Flag as associate. However, effective January 1, 2014, the Parent Company has gained control over the key economic decisions and policies affecting Peak Flag under the duly signed amended shareholders' agreement including majority board representation. Consequently, based on management's judgment and continuous assessment of the Parent Company, Peak Flag is considered a subsidiary as at December 31, 2022 and 2021.

Assessment of control over subscribed shares of HSEAT is disclosed in Note 1.2.

## Non-controlling interest

Set out below are the summarized financial information of Peak Flag, a subsidiary, that has non-controlling interests to the Group. The amounts disclosed are before intercompany eliminations.

	2022	2021
Total current assets	226,863,589	256,726,874
Total non-current assets	172,733,247	111,618,485
Total current liabilities	337,765,250	306,191,654
Total non-current liabilities	9,682,008	27,232,670
Equity	52,149,578	34,921,035
Total revenue	97,361,867	97,921,562
Total expenses	(81,995,324)	(82,254,181)
Total income for the year	15,366,543	15,667,381
Total comprehensive income for the year	15,366,543	15,667,381
Net cash provided by operating activities	35,442,160	40,217,499
Net cash provided by financing activities	34,704,057	34,355,467

## 1.4 Approval of the consolidated financial statements

The consolidated financial statements of the Group were approved and authorized for issue by the Parent Company's BOD on April 13, 2023. There were no events during the intervening period between BOD approval and audit report date that will impact the consolidated financial statements.

### Note 2 - Cash and cash equivalents

Cash and cash equivalents as at December 31 consist of:

	2022	2021
Cash on hand	2,114,456	2,077,635
Cash in banks	163,998,637	134,147,389
Cash equivalents	100,350,428	127,738,481
	266,463,521	263,963,505

Interest income earned from cash in banks and cash equivalents for the year ended December 31, 2022 amounted to P678,233 (2021 - P108,971; 2020 - P404,660) (Note 19).

The carrying values of cash and cash equivalents represent maximum exposure to credit risk other than cash on hand. While cash and cash equivalents are also subject to the impairment of Philippine Financial Reporting Standards (PFRS) 9, the identified impairment loss is immaterial.

## Note 3 - Trade and other receivables, net

Trade and other receivables, net as at December 31 consist of:

	2022	2021
Trade receivables	1,438,429,369	1,065,929,590
Allowance for impairment of trade receivables	(371,546,215)	(259,514,939)
	1,066,883,154	806,414,651
Advances to officers, employees and others	207,348,389	174,587,028
Allowance for impairment of advances to employees and others	(26,517,886)	(26,517,886)
	180,830,503	148,069,142
Others	758,741	4,054,334
	1,248,472,398	958,538,127

Trade receivables are amounts due from customers for rendering harbor assistance and other marine services and solar energy fee in the ordinary course of the business with an average credit term of 30 to 60 days.

Advances to employees represent outstanding balances with existing employees and regular collections are made through liquidation and salary deduction.

As at December 31, 2022, advances to officers representing key management personnel amounted to P37,693,037 (2021 - P31,854,445) (Note 21).

The carrying value of trade and other receivables as at December 31, 2022 and 2021 approximates its fair value as at reporting date.

### Allowance for impairment

The Group applies PFRS 9 simplified approach in measuring expected credit losses (ECL) which uses a lifetime expected loss allowance for all trade receivables.

To measure the ECL, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on the payment profiles of service fees over a period of 36 to 60 months before January 1, 2022 and 2021 and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the inflation rate in the Philippines to be the most relevant factor, and accordingly adjusts the historical loss rates based on expected changes in such rates.

For advances to officers and others and other receivables, the Group applies a general approach in calculating expected credit losses. The Group recognizes a loss allowance based on either 12-month expected credit losses or lifetime expected credit losses, depending on whether there has been a significant increase in credit risk on these financial assets since initial recognition.

Movements in the provision for impairment of trade and other receivables for the years ended December 31 are as follows:

	Note	2022	2021
As at January 1		286,032,825	192,891,099
Provision for impairment of trade and other receivables	3	111,382,619	99,389,922
Recovery		-	(6,500,000)
Cumulative translation adjustment	27.23	648,657	251,804
As at December 31		398,064,101	286,032,825

For the year ended December 31, 2022, a net provision for impairment of trade and other receivables amounting to P111,382,619 (2021 - P99,389,922; 2020 - P98,417,856) was charged to net impairment losses on financial assets in the statements of total comprehensive income, as a result of management's assessment of collectability. Of this amount, provision pertaining to advances to inactive employees amounted to nil in 2022 (2021 - P2,892,049; 2020 - P2,397,884).

In 2020, the Group wrote off previously provided uncollectible advances to officers, employees and others amounting to P10,036,539. There were no write-offs in 2022 and 2021.

In 2020, the Group had directly written off trade receivables amounting to P6,825,051 based on the management's assessment of collectability. This was charged to general and administrative expenses in the statements of total comprehensive income (Note 17). There were no direct write-offs in 2022 and 2021.

The Group recognized a recovery of previously provided impaired trade receivables amounting to P6,500,000 in 2021 (2022 and 2020 - nil).

# Critical accounting estimates and assumptions

Recoverability of trade and other receivables

The allowance for impairment related to the Group's trade and other receivables is based on assumptions about risk of default and expected loss rates. The Group uses estimates in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period. Details of the key assumptions and inputs used are discussed above.

Estimates and assumptions related to provision for impairment of receivables are continually evaluated based on historical experiences and other factors, including expectations of future events that may have a financial impact on the Group and that are believed to be reasonable under the circumstances.

## Note 4 - Prepayments and other current assets

Prepayments and other current assets as at December 31 consist of:

	Notes	2022	2021
Construction advances		149,168,309	149,233,639
Allowance for construction advances		(24,521,086)	(24,521,086)
Construction advances, net		124,647,223	124,712,553
Input value-added tax (VAT)		56,456,154	28,006,985
Allowance for impairment of input VAT	17	(627,879)	(376,239)
Input VAT, net	10	55,828,275	27,630,746
Prepayments		120,292,881	108,758,683
Advances to suppliers		48,465,803	40,863,926
Refundable deposits	22	6,499,238	3,959,971
Others		-	495,720
		355,733,420	306,421,599

Construction advances pertain to advances to suppliers, contractors and employees related to construction projects subject to liquidation.

Allowance for construction advances pertain to impaired portion of incomplete projects charged to other losses, net (Note 19). There were no additional provisions recognized during 2022 and 2021.

Prepayments consist of mainly unexpired hull and machinery insurance, motor car insurance, life and health insurance, and fuel which are expected to be utilized for a period of less than a year.

Advances to suppliers consist of advance payments on services to be performed within 12 months.

The movement in allowance for impairment of input VAT for the years ended December 31 follows:

	Note	2022	2021
As at January 1		376,239	-
Provision for impairment	17	251,640	376,239
As at December 31		627,879	376,239

# Note 5 - Investments in associates

Investments in associates as at December 31 consist of:

	2022	2021
GETC	16,976,429	15,950,725
HEMSI	177,217,167	191,326,821
	194,193,596	207,277,546

The movement of investments in associates for the years ended December 31 are as follows:

	2022	2021	2020
Beginning of year	207,277,546	198,030,532	116,498,458
Share in net profit (loss)	(4,546,498)	20,278,057	82,309,037
Dividends	(8,537,452)	(11,031,043)	(776,963)
End of year	194,193,596	207,277,546	198,030,532

<sup>\*</sup>Share in net profit include share in prior year adjustment to equity

# (a) GETC

The movements of investment in GETC for the years ended December 31 are as follows:

	2022	2021	2020
Beginning of year	15,950,725	15,242,514	14,965,723
Share in net profit	1,025,704	708,211	276,791
End of year	16,976,429	15,950,725	15,242,514

<sup>\*</sup>Share in net profit include share in prior year adjustment to equity

Set out below is the summarized financial information of GETC as at December 31:

	2022	2021	2020
Total current assets	14,781,369	11,217,254	34,508,667
Total non-current assets	90,812,853	102,695,301	41,879,265
Total current liabilities	6,412,087	14,658,943	175,361
Total non-current liabilities	14,299,989	19,499,985	-
Net assets or equity	84,882,146	79,753,627	76,212,571
Total revenue	23,842,857	16,711,607	11,375,000
Total profit for the year	5,122,019	3,625,017	1,246,456
Total comprehensive income	5,122,019	3,625,017	1,246,456
	2022	2021	2020
Net assets, January 1	79,753,627	76,212,571	74,828,616

2022	2021	2020
79,753,627	76,212,571	74,828,616
5,122,019	3,625,017	1,246,456
6,500	(83,961)	137,499
84,882,146	79,753,627	76,212,571
20%	20%	20%
16,976,429	15,950,725	15,242,514
	79,753,627 5,122,019 6,500 84,882,146 20%	79,753,627 76,212,571 5,122,019 3,625,017 6,500 (83,961) 84,882,146 79,753,627 20% 20%

## (b) HEMSI

The movements of investment in HEMSI for the years ended December 31 are as follows:

	2022	2021	2020
Beginning of year	191,326,821	182,788,018	101,532,735
Share in net profit (loss)	(5,572,202)	19,569,846	82,032,246
Dividends received	(8,537,452)	(11,031,043)	(776,963)
End of year	177,217,167	191,326,821	182,788,018

<sup>\*</sup>Share in net profit include share in prior year adjustment to equity

On May 4, 2022 and December 14, 2022, the Parent Company received dividend income from HEMSI amounting to P3,347,657 and P5,189,795, respectively (2021 - P11,031,043; 2020 - P776,963).

Set out below is the summarized financial information of HEMSI as at December 31:

	2022	2021	2020
Total current assets	281,917,001	335,464,245	375,000,219
Total non-current assets	206,014,911	210,945,316	176,188,530
Total current liabilities	75,521,062	83,817,047	72,858,602
Total non-current liabilities	-	4,666,651	47,918,811
Net assets or equity	412,410,850	457,925,863	430,411,336
Total revenue	365,305,885	305,200,713	693,132,647
Total profit for the year	26,319,466	24,148,331	292,320,115
Total comprehensive income	26,319,466	24,148,331	292,320,115

	2022	2021	2020
Net assets, January 1	457,925,863	430,411,336	147,092,298
Profit for the year	26,319,466	24,148,331	292,350,115
Dividends declared	(27,540,167)	(35,584,010)	(2,506,332)
Adjustment to equity	(44,294,312)	38,950,206	(6,554,748)
Net assets, December 31	412,410,850	457,925,863	430,411,336
Group's share in %	31%	31%	31%
Group's share in net assets	127,847,362	141,957,016	133,427,514
Goodwill	49,369,805	49,369,805	49,369,805
Carrying amount	177,217,167	191,326,821	182,797,319

The shares of GETC and HEMSI are unquoted.

## Critical accounting judgment

Impairment of investments in associates

The Group's investments in associates are carried using equity method. The carrying value is reviewed and assessed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Changes in those management assessment and judgment could have a significant effect on the carrying value of investments in associates and the amount and timing of recorded provision for any period.

As at December 31, 2022 and 2021, based on management's assessment and judgment, there are no indications of impairment or changes in circumstances indicating that the carrying value of its investment in associates may not be recoverable.

# Note 6 - Property and equipment at revalued amounts, net

Details of property and equipment carried at revalued amounts as at December 31 and the movements in the account for the years then ended are as follows:

	Notes	2022	2021
As at January 1			
Revalued amount		8,242,085,705	6,784,376,833
Accumulated depreciation		(6,579,211,337)	(5,348,910,539)
Net carrying amount		1,662,874,368	1,435,466,294
Year ended December 31			
Opening net carrying amount		1,662,874,368	1,435,466,294
Additions		151,120,806	145,693,766
Disposal			
Cost		(69,054,624)	-
Accumulated depreciation		59,915,891	-
Reclassification	7	-	(6,555,657)
Depreciation	16	(219,535,704)	(208,584,173)
Revaluation increments			
Cost		7,980,053,506	1,318,570,762
Accumulated depreciation		(7,299,535,338)	(1,021,716,624)
Impairment loss	16	(81,286,247)	<u>-</u>
Closing net carrying amount		2,184,552,658	1,662,874,369
At December 31			
Revalued amount		16,304,205,394	8,242,085,705
Accumulated depreciation		(14,119,652,735)	(6,579,211,337)
Net carrying amount		2,184,552,659	1,662,874,368

The net book value of the tugboats, had the assets been carried at cost and not at revalued amount as at December 31 would have been as follows:

	Note	2022	2021
As at January 1			
Cost		2,760,674,323	2,621,536,215
Accumulated depreciation		(1,480,124,504)	(1,287,361,027)
Net carrying amount		1,280,549,819	1,334,175,188
Year ended December 31			
Opening net carrying amount		1,280,549,819	1,334,175,188
Additions		151,120,806	145,693,766
Reclassification	7	-	(6,555,656)
Disposals			
Cost		(59,915,891)	-
Accumulated depreciation		59,915,891	-
Depreciation		(179,914,905)	(192,763,477)
Impairment loss	16	(81,286,247)	-
Closing net carrying amount		1,170,469,473	1,280,549,821
At December 31			_
Cost		2,851,879,238	2,760,674,325
Accumulated depreciation		(1,681,409,765)	(1,480,124,504)
Net carrying amount		1,170,469,473	1,280,549,821

The movements of revaluation increment for the years ended December 31 are as follows:

	2022	2021
Beginning of year, net of tax	286,743,411	70,903,774
Revaluation		
Revaluation increment during the year	680,518,168	296,854,138
Deferred tax in OCI at 25%	(163,512,421)	(74,213,534)
Deferred tax in OCI at 5%	(1,323,424)	-
Effect of change in tax rates	-	5,064,555
Revaluation increment of tugboats, net of tax	515,682,323	227,705,159
Amortization		
Amortization of revaluation increment through depreciation	(39,620,799)	(15,820,696)
Amortization of revaluation increment through asset disposal	(9,138,733)	-
Deferred tax in profit and loss at 25%	12,189,885	3,955,174
Amortization of revaluation, net of tax	(36,569,647)	(11,865,522)
End of year, net of tax	765,856,087	286,743,411

There was no revaluation increment in 2020. Amortization of revaluation increment, net of tax in 2020 amounted to P9,249,388.

Depreciation and amortization for the years ended December 31 charged through profit or loss consists of:

	Notes	2022	2021
Cost of services	16	219,535,704	191,216,830
Other expense	19	-	17,367,343
		219,535,704	208,584,173

As at December 31, 2022, certain tugboats with a net carrying value of P1,308,311,815 (2021 - P181,677,181) were valued at P1,907,543,736 (2021 - P478,531,319) by an accredited independent appraiser. The tugboats were revalued based on cost approach due to the specialized nature of the properties. The fair value hierarchy of these assets is Level 2. Certain tugboats were used as collateral to secure the loans obtained from various banks (Note 12). As at December 31, 2022, the Group's tugboats used as collaterals have a net carrying amount of P1,620,091,205 (2021 - P1,355,747,872).

In 2022, the Group sold a tugboat with a carrying value of P9,138,733 for a total consideration of P4,464,286 resulting in a loss amounting to P4,674,447 (Note 19). The total consideration was received in cash during the 2022. No tugboat was disposed of in 2021. In 2020, the Group sold a tugboat with a carrying value of P6,238,407 for a total consideration of P10,000,000 resulting in a gain amounting to P3,761,593 (Note 19). The total consideration was received in cash during 2020.

In 2021, the Parent Company reclassified net carrying cost amounting to P6,555,657 to barges under property and equipment at cost (Note 7). This was considered a non-cash transaction in the statement of cash flows. No reclassification was made in 2022.

As at December 31, 2022, the Parent Company's unpaid acquisitions of property and equipment amounted to P23,537,295 (2021 - P23,937,398), which is considered as non-cash investing activity.

### Critical accounting estimates and assumptions

#### (a) Useful lives of property and equipment at revalued amounts

The Group's management determines the estimated useful lives for its property and equipment at revalued amounts based on the period over which the assets are expected to be available for use. The Parent Company annually reviews the estimated useful lives of property and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned.

If the actual useful lives of the property and equipment differ by +/- 10% from management's estimates, the carrying amount of property and equipment at revalued amount, net as at December 31, 2022 would have been P49,369,415 higher or P60,340,396 lower (2021 - P23,004,235 higher or P28,116,288 lower). The range used was based on the management's assessment where potential impact to operations might occur.

### (b) Revaluation of tugboats

The Group carries its tugboats at appraised value, with changes in fair value being recognized directly in equity under revaluation surplus. The Group reviews the fair value of its tugboats periodically every 3 to 5 years.

The Group considers that it is impracticable to disclose with sufficient reliability the possible effects of sensitivities surrounding the estimates on recent market transactions on arm's length terms at the end of each reporting period. However, it is reasonably possible, on the basis of existing knowledge, that changes in estimates would impact the recorded cost of services and property and equipment at a revalued amount.

The Group engaged an independent valuation specialists in determining the fair value of some of its tugboats as at December 31, 2022 and 2021. Management deems that the revalued amounts of tugboats not subjected to the independent appraisal in 2022 and 2021 still approximate the fair value as at reporting dates with these only recently acquired at substantially comparable prices.

The fair value of the tugboats is within Level 2 hierarchy. The fair value of tugboats was determined using cost approach. Under the cost approach, an estimate was made of the current cost of reproduction and/or replacement of the property in accordance with prevailing market prices for materials, equipment and labor, among others. Prices were derived from available dealers and manufacturers. If certain materials are of foreign origin, pricing process considered import costs including freight and handling. Adjustments are then made to reflect depreciation resulting from physical deterioration plus any functional and economic obsolescence taking into account age and condition.

# Note 7 - Property, plant and equipment at cost, net

Details of property, plant and equipment as at December 31 and the movements in the account for the years then ended are as follows:

			Plant, building and	Transportation	Diving and oil spill, and other	Furniture, fixtures and leasehold	Construction	Construction-	
	Land	Barges	improvements	equipment	equipment	improvements	equipment	in-progress	Total
At January 1, 2021		· ·	'	' '	' '	•	' '	, ,	
Cost	39,556,011	698,312,830	2,015,978,195	69,056,357	337,500,680	6,516,423	16,490,640	18,144,120	3,201,555,256
Accumulated depreciation	· · · · -	(425,697,720)	(179,400,171)	(53,379,255)	(190,021,475)	(5,591,093)	(10,178,076)	· · · · -	(864,267,790)
Cumulative translation adjustments	-	-	-	-	(5,600,043)	278,548	-	-	(5,321,495)
Net carrying amount	39,556,011	272,615,110	1,836,578,024	15,677,102	141,879,162	1,203,878	6,312,564	18,144,120	2,331,965,971
Opening net carrying amount	39,556,011	272,615,110	1,836,578,024	15,677,102	141,879,162	1,203,878	6,312,564	18,144,120	2,331,965,971
Additions	-	100,482,908	=	1,409,294	20,880,576	357,114	166,773	-	123,296,665
Disposal									
Cost	-	(135,661,358)	-	(1,578,690)	-	-	=	-	(137,240,048)
Accumulated depreciation	-	120,097,852	-	1,459,509	-	-	-	-	121,557,361
Reclassification	-	6,555,656	-	-	-	-	(3,803,571)	-	2,752,085
Depreciation	-	(79,058,434)	(96,763,131)	(8,423,808)	(33,269,327)	(723,406)	(2,356,016)	-	(220,594,122)
Translation adjustments	-	-	-	-	2,720,246	5,230-	-	-	2,725,476
Closing net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
At December 31, 2021									
Cost	39,556,011	667,988,051	2,015,978,195	68,886,961	358,381,256	6,873,537	12,853,842	18,144,120	3,188,661,973
Accumulated depreciation	-	(382,956,317)	(276,163,302)	(60,343,554)	(223,290,812)	(6,314,499)	(12,534,092)	-	(961,602,576)
Cumulative translation adjustments	-	-	-	-	(2,879,787)	283,778	-	-	(2,596,009)
Net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
Year ended December 31, 2021									
Opening net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
Additions	-	63,045,066	5,422,589	12,294,642	114,348,455	417,737	9,250,928	4,863,483	209,642,900
Disposal									
Cost	-	(116,370,065)	=	(5,652,959)	(29,861)	-	-	=	(122,052,885)
Accumulated depreciation	-	63,257,169	-	5,652,959	24,652	-	-	-	68,934,780
Reclassification	-	=	(1,034,643)	1,034,643	-	-	-	=	-
Depreciation	-	(82,905,551)	(96,527,566)	(7,890,729)	(27,982,792)	(549,478)	(935,486)	-	(216,791,602)
Translation adjustments	<del></del>	-	-	-	6,278,911	4,557	-	-	6,283,468
Closing net carrying amount	39,556,011	212,058,353	1,647,675,273	13,981,963	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
At December 31, 2022									
Cost	39,556,011	614,663,052	2,020,366,141	76,563,287	472,699,850	7,291,274	22,104,770	23,007,603	3,276,251,988
Accumulated depreciation	-	(402,604,699)	(372,690,868)	(62,581,324)	(251,248,942)	(6,863,977)	(13,469,578)	-	(1,109,459,388)
Cumulative translation adjustments	-	-	-	-	3,399,114	288,335	=	-	3,687,449
Net carrying amount	39,556,011	212,058,353	1,647,675,273	13,981,963	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049

As at December 31, 2022, the Group's unpaid acquisition of property, plant and equipment amounted to P27,495,921 (2021 - P72,996,759), which is considered a non-cash activity (Note 6).

As at December 31, 2022, plant, building and improvements include capitalized costs on solar power plant with a carrying value amounting to P1.60 billion (2021 - P1.69 billion).

Depreciation for the years ended December 31 charged to profit or loss consists of:

	Notes	2022	2021	2020
Cost of services	16	197,326,172	176,030,302	204,530,997
General and administrative expenses	17	19,465,430	20,330,020	19,050,321
Other income (loss), net	19	-	24,233,800	4,784,211
		216,791,602	220,594,122	228,365,529

Construction-in-progress as at December 31, 2022 and 2021 mainly comprise of condominium property and warehouse being prepared for its intended use.

The net carrying value of transportation equipment and barges used as collateral to secure loans from various banks (Note 12) amounted to P13.78 million and P190.25 million, respectively as at December 31, 2022 (2021 - P6.9 million and P207.6 million).

In 2022, the Group sold barges and equipment with a net carrying value of P53,118,105 (2021 - P15,682,687) for a total consideration of P15,174,056 (2021 - P10,578,000; 2020 - P1,037.179) resulting in a total loss on disposal amounting to P37,944,049 (2021 - P5,104,687 loss; P1,010,224 gain). The total consideration was received in cash in 2022 and 2021.

In 2021, the Group reclassified the cost of construction equipment under lease amounting to P3,803,571 to right-of-use asset (Note 8). This was considered a non-cash transaction in the statement of cash flows. There were no reclassifications made during 2022.

### Critical accounting estimates

Useful lives of property, plant and equipment at cost

The Group's management determines the estimated useful lives for its property, plant and equipment at cost based on the period over which the assets are expected to be available for use. The Group annually reviews the estimated useful lives of property, plant and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned.

If the actual useful lives of the property and equipment differ by +/- 10% from management's estimates, the carrying amount of property and equipment at cost, net as at December 31, 2022 would have been P8,451,346 higher or P P10,329,423 lower (2021 - P7,473,547 higher or P9,134,335 lower). The range used was based on the management's assessment where potential impact to operations might occur.

# Critical accounting judgment

## (a) Impairment of property, plant and equipment

The Group's property, plant and equipment, except for tugboats, is carried at cost. The carrying value is reviewed and assessed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Changes in those assessment and judgment could have a significant effect on the carrying value of property, plant and equipment and the amount and timing of recorded provision for any period.

As at December 31, 2022 and 2021, based on management's assessment and judgment, there are no indications of impairment or changes in circumstances indicating that the carrying value of their property, plant and equipment may not be recoverable.

## (b) Decommissioning cost

As at reporting date, ADGI is still discussing with lessor and confirming its contractual obligation to dismantle facilities upon termination of its lease agreement. Hence, management has assessed any obligation to be less likely as at reporting date.

# Note 8 - Computer software, net

The details of computer software, net as at December 31 and the movements in the account for the years then ended:

Year ended December 31, 2021	
Opening net carrying amount	23,576,028
Additions	3,100,809
Amortization (Note 17)	(7,259,577)
Closing net carrying amount	19,417,260
At December 31, 2021	
Cost	36,697,986
Accumulated amortization	(17,280,726)
Net carrying value	19,417,260
Year ended December 31, 2022	
Opening net carrying amount	19,417,260
Additions	1,277,727
Amortization (Note 17)	(8,451,037)
Closing net carrying amount	12,243,950
At December 31, 2022	
Cost	37,975,713
Accumulated amortization	(25,731,763)
Net carrying value	12,243,950

Management assessed that there are no indicators that computer software is impaired as at December 31, 2022 and 2021.

### Note 9 - Investment properties

As at December 31, the Group's investment properties consist of parcels of land in various locations, which are held for capital appreciation.

The movement in investment properties for the years ended December 31 are as follows:

	2022	2021
As at January 1	52,193,905	48,540,371
Additions	1,810,714	3,653,534
As at December 31	54,004,619	52,193,905

The estimated fair value of the investment properties as at December 31, 2022 and 2021 amounted to P456.6 million and P434.5 million, respectively, based on the recent selling price per square meter.

Direct operating expenses amounting to P1.6 million (2021 - P1.9 million and 2020 - P2.0 million), pertaining to the payment for revocable permit application and professional fee of Lemery property, were incurred for the year ended December 31, 2022. There was no income earned related to the investment properties for the years ended December 31, 2022 and 2021.

## Critical accounting judgment

The carrying value of the Group's investment properties is reviewed and assessed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Changes in those assessment and judgment could have a significant effect on the carrying value of investment properties and the amount and timing of recorded provision for any period.

As at December 31, 2022 and 2021, based on management's assessment and judgment, there are no indications of impairment or changes in circumstances indicating that the carrying value of its investment properties may not be recoverable.

# Note 10 - Other non-current assets, net

Other non-current assets as at December 31 consist of:

	Note	2022	2021
Input VAT, net of output VAT		332,068,750	311,908,667
Allowance for impairment of input VAT		(75,799,089)	(67,891,945)
Input VAT, net		256,269,661	244,016,722
Leasehold rights, net		35,400,839	37,022,306
Performance bond		829,087	9
Financial asset at fair value through other			
comprehensive income (FVOCI)		810,000	1,816,198
Lease guarantee deposit	22	55,000	55,000
Refundable deposits		50,400	50,400
		293,414,987	282,960,635

The movement in allowance for impairment of input VAT for the years ended December 31 follows:

	Note	2022	2021
As at January 1		67,891,945	59,984,802
Provision for impairment	17	7,907,144	7,907,143
As at December 31		75,799,089	67,891,945

The Group's leasehold rights pertain to the following:

(a) The Parent Company has existing leasehold rights for a piece of land in San Vicente, Palawan for 25 years.

The movements in leasehold rights for the years ended December 31 are as follows:

	Note	2022	2021
Cost			
As at January 1 and December 31		20,598,235	20,598,235
Accumulated amortization			
As at January 1		(2,309,787)	(1,539,858)
Amortization	17	(769,929)	(769,929)
As at December 31		(3,079,716)	(2,309,787)
Net book value		17,518,519	18,288,448

(b) ADF1 and ADF2 have existing rights over a property in General Santos City for 25 years.

The movements in leasehold rights for the years ended December 31 are as follows:

	Note	2022	2021
Cost			
As at January 1 and December 31		21,288,472	21,288,472
Accumulated amortization			
As at January 1		(2,554,614)	(1,703,076)
Amortization	17	(851,538)	(851,538)
As at December 31		(3,406,152)	(2,554,614)
Net book value		17,882,320	18,733,858

Performance bond is a security required by the contracting party to ensure completion of performance of obligation in the event that the performing party cannot fulfill its obligations, as set forth in the circular no DOE DC 2009-07-0011 Sec 16 Obligations of a Developer.

### Critical accounting judgment

Allowance for impairment of input VAT is maintained at a level considered adequate to provide for potentially unrecoverable tax claims from excess input VAT. An evaluation of the recoverability of the excess input VAT, designed to identify potential charges to the provision, is performed on a continuous basis throughout the period. Management uses judgment based on the best available facts and circumstances, including but not limited to the evaluation of its future utilization based on long-term forecasts, in determining provision for impairment of input VAT. A change in the provision would impact the Group's recorded carrying value of input VAT and provision for impairment.

Further, based on management assessment, out of the total carrying amount of input VAT as at December 31, 2022, P55,828,275 presented under "Prepayments and other current assets" in the statement of financial position (2021 - P27,630,746) (Note 4), will be realized in the next twelve (12) months after reporting date. The remaining balance amounting to P256,269,661 presented under "Other non-current assets" will be realizable beyond twelve (12) months after the reporting date (2021 - P244,016,722).

Management believes that the net carrying amount of input VAT is recoverable based on the long-term business plans of the Group.

## Note 11 - Trade and other payables

Trade and other payables as at December 31 consist of:

	Notes	2022	2021
Current			
Trade payables		399,957,678	333,362,461
Accrued expenses			-
Interest	12	246,762,812	117,218,301
Tug assistance		45,469,757	39,726,705
Fuel		39,743,982	27,499,961
Construction costs		31,124,462	34,606,805
Marketing		7,190,823	8,119,863
Others		53,139,686	25,504,151
Advances from officers and employees	21	45,989,684	12,624,281
Unearned income		11,772,473	10,957,608
Payable to government agencies		7,478,415	5,125,573
Provisions		-	15,765,084
Others		8,194,960	8,270,723
		896,824,732	638,781,516
Non-current			
Trade payable		7,112,842	15,248,351

Trade payables are generally non-interest-bearing and are settled in thirty (30) to ninety (90) days' term.

In 2019, the Group entered into a purchase agreement with a foreign supplier for the purchase of tugboat to be settled in twenty-four (24) monthly installment payments bearing an interest rate of 2.87%. In 2020, the terms of purchase agreement were modified by extending the monthly installments to thirty-six (36) months bearing an interest rate of 5.30%. The modification did not result to any gain or loss. This was fully settled by the Group in 2022.

In 2021, the Group entered into another purchase agreement with a foreign supplier for the purchase of tugboat with an upfront payment of 50% and the remaining balance to be settled in 36 monthly installment payment bearing an interest rate of 5.25% per annum.

In 2022, total interest expense charged to total comprehensive income amounted to P5,505,368 (2021 - P1,088,448; 2020 - P2,875,255).

Accrued expenses are obligations on the basis of normal credit terms and do not bear interest. These pertain to accruals made for professional fees, and delivered goods and services not yet billed by suppliers as of reporting period. Accruals are made based on prior month's billings and/or contracts and are normally settled within twelve (12) months from the reporting period. Other accrued expenses are mainly composed of outstanding payable to insurance companies and unliquidated business expenses which are expected to be settled in the subsequent year.

Accrued construction costs pertain to unliquidated expenses of employees in relation to the construction projects of the Group.

The Group has outstanding advances from officers amounting to P44,265,235 in 2022 (2021 - P10,889,831) (Note 21), which is part of advances from officers and employees.

Unearned income pertains to advance collection from customers. Unearned income amounting to P8,798,494 and P7,188,709 as at January 1, 2022 and 2021, was recognized as service income in 2022 and 2021, respectively.

Payable to government agencies mainly refers to outstanding withholding taxes and other employeerelated statutory contributions that were subsequently paid and remitted by the Group.

Provisions pertain to estimated assessments from regulatory agencies to which respective regulatory bodies have not rendered any final decision as at reporting date. Notwithstanding, the Group's management, with the assistance of third-party counsels, has determined certain loss positions that warranted corresponding provisions. These were recognized based on existing conditions and available information as at reporting date. Accordingly, annual evaluation is conducted by management to identify possible changes in circumstances that would equally require adjustment in its estimates.

Movement in provisions for the years ended December 31 are as follows:

	Note	2022	2021
As at January 1		15,765,084	3,670,726
Provisions	17	-	12,094,358
Utilization		(15,765,084)	-
As at December 31		-	15,765,084

### Note 12 - Short-term loans and borrowings

Details of short-term loans and borrowings as at December 31 are as follows:

	2022	2021
Current		
Short-term loans	22,728,600	522,271,500
Current portion of long-term borrowings	281,282,804	259,267,337
Non-current		
Long-term borrowings	3,509,329,021	3,311,898,604
	3,813,340,425	4,093,437,441

Details and movements in the financial liabilities related to borrowings as at and for the years ended December 31 are as follows:

	2022	2021
As at January 1	3,688,384,236	3,698,009,947
Proceeds from new borrowings	9,211,669	50,737,392
Interest expense	281,522,357	266,877,097
Principal payments	(317,673,358)	(202,284,939)
Interest payments	(158,852,647)	(169,737,728)
Reclassification from short-term loans	498,000,000	-
Loss on debt restructuring	31,646,568	45,047,143
Total	4,032,238,825	3,688,648,912
Unrealized foreign exchange loss	1,506,721	(264,670)
As at December 31	4,033,745,546	3,688,384,242
Borrowings	3,790,611,825	3,571,165,941
Accrued interest	243,133,721	117,218,301
	4,033,745,546	3,688,384,242

The fair value of long-term borrowings approximates its carrying value as at December 31, 2022 and 2021.

### Parent Company

On September 13, 2021, the Parent Company entered into a loan agreement with one of its directors and shareholders, for a principal of JPY 55,000,000 or P24,271,500 for use as upfront fee for the purchase of a tugboat. The loan bears an interest rate of 8.50% per annum and is payable quarterly starting December 13, 2021. The principal amount of the loan is paid on June 13, 2022.

On October 28, 2022, the Parent Company entered into a new loan agreement with the same director and shareholder for a principal of USD405,000 or P23,625,270 for working capital of the Parent Company. The loan bears an interest rate of 8.50% per annum and is payable monthly starting November 27, 2022. The principal amount of the loan is payable on July 25, 2023.

As at December 31, 2022, the Parent Company's long-term borrowings bear annual interest rate ranging from 5.25% to 9.23% (2021 - 4.87% to 9.23%) are payable in various installments maturing on various dates from 2023 to 2028. These are secured by chattel mortgages to certain Parent Company-owned tugboats (Note 6), transportation equipment, and barges (Note 7).

Both short-term loans and long-term borrowings were obtained specifically for working capital purposes and to finance capital expenditures that are non-qualifying assets.

Total interest expense from borrowings charged to the statements of total comprehensive income for the year ended December 31, 2022 amounted to P161,068,179 (2021 - P163,616,488; 2020 - P175,669,164).

There are no qualifying assets as at December 31, 2022 and 2021, hence, no borrowing cost are capitalized.

Due to the impact of the COVID-19 pandemic and community quarantine, the Parent Company has entered into loan restructuring agreement with Rizal Commercial Banking Corporation (RCBC) and Asia United Bank (AUB) in 2020 and with Chinatrust Philippines Commercial Bank Corporation (CTBC) in 2021.

On October 16, 2020, the Parent Company availed of the Credit Assistance and Recovery (CARE) Program of RCBC. The Parent Company entered into a loan conversion agreement whereby its outstanding promissory notes amounting to P1.14 billion and term loan amounting to P146.3 million with maturity dates ranging from October 2019 to November 2020 and from March to July 2019, respectively, was converted into 57 monthly term loan of P1.291 billion with the principal amount payable in 48 monthly installments of P11.125 million starting July 15, 2021 and a balloon payment of P757 million on the 57th month on July 14, 2025. Under the loan conversion agreement, compliance with debt covenants will be effective starting 2021 upon the start of repayment. Gain on debt restructuring was not recognized as it is deemed immaterial.

On July 13, 2020, the Parent Company received the Notice of Approval of Amendments to its outstanding borrowings with AUB amounting to P142.1 million. The amendments to the borrowings include the extension of nine (9) months from original maturity date of September 27, 2022, principal amount to be repaid in 11 quarterly amortizations commencing nine (9) months from December 23, 2020 and a revised fixed interest rate of 7.5% per annum from 6.25%. Loss on debt modification was not recognized as it is deemed immaterial.

On October 7, 2021, the Parent Company entered into a loan restructuring agreement with CTBC whereby outstanding promissory notes were consolidated into one (1) promissory note with the principal amount of P477.3 million. The interest rate previously ranging from 4.88% to 7.00% was revised to three (3) month BVAL plus 3.5% per annum or a minimum of 5.25% per annum subject to quarterly repricing. The principal amount of the long-term borrowing amounting to P477.3 million is to be settled in 20 quarterly payment starting January 2022 with a final balloon payment amounting to 45.53% of the principal to be settled in December 2026. A gain on debt restructuring amounting to P3,928,685 (Note 19) was recognized in 2021. This is considered a non-cash transaction in the statement of cash flow.

On June 30, 2022, the Parent Company entered into a loan restructuring agreement with Development Bank of the Philippines (BDP) whereby outstanding promissory notes were consolidated into one (1) promissory note with the principal amount of P496.6 million. The interest rate previously ranging from 5.25% to 5.50% was revised to 6.50%. The principal amount of the long-term borrowing amounting to P496.6 million is to be settled on December 29, 2028 in 24 quarterly payments starting March 30, 2023. A loss on debt restructuring amounting to P22,892,226 (Note 20) was recognized in 2022. This is considered a non-cash transaction in the statement of cash flow.

The restructured loan agreement with DBP requires compliance by the Parent Company to various covenants including, among others, the maintenance of financial ratios as follow:

- maintaining, at all times, during the entire term of the loan a total debt-to-equity ratio of 70:30;
- not permit the ratio of its current assets to current liabilities to be less than 1.0:1.0 at any time; and
- not permit the ratio of its net operating income to total debt service to be less than 1.0:1.0 at any time.

In 2022 and 2021, the Parent Company is compliant with all its debt covenants.

#### **ADGI**

On January 19, 2018, ADGI secured an Omnibus Loan Agreement with Development Bank of the Philippines (DBP) for a principal amount of P1.59 billion available in the form of advance term loan or Import Letter of Credit payable in 12 years, inclusive of a one (1) year and six (6) months-grace period, with the principal payable in 42 quarterly amortizations with 35% balloon payment due at maturity to commence at the end of seventh (7th) quarter from date of initial drawdown until fully paid. The loan is covered by various securities which include among others 100% ownership shares pledged, continuing deed of assignment of receivables from customers, continuing deed of assignment of rights arising from engineering, procurement and construction contracts with the DOE. The purpose of the borrowing is to finance the construction of the 26.88-megawatt solar power plant in General Santos City.

On February 12, 2020, ADGI entered into an Amendment to the Omnibus Loan Agreement with DBP and agreed on a change in repayment terms. ADGI shall repay the loan in 12 years, inclusive of two (2) years grace period, the principal payable in 40 quarterly amortizations with thirty-five percent (35%) balloon payment due at maturity to commence at the end of the ninth (9th) quarter from the date of initial drawdown until fully paid. All principal payment affected shall be re-amortized.

Due to the impact of the COVID-19 pandemic and community quarantine, ADGI has subsequently entered into a loan restructuring agreement with Development Bank of the Philippines in 2021.

On April 16, 2021, ADGI has entered into a loan restructuring agreement with DBP whereby its outstanding term loan with a principal amount of P1,584,900,000 payable in 40 quarterly amortization starting in July 2020 with thirty-five percent (35%) balloon payment due in April 2030, was extended with an additional two (2) year grace period payable in 43 quarterly amortization to commence on October 19, 2022, with a final maturity on April 19, 2033. Interest on the restructured loan is at a fixed rate for five (5) years based on the lender's prevailing rate at effective date renewable at the end of every five (5) years based on the then prevailing rate. In addition, the interest and other charges related to the term loan amounting to P90.20 million as at January 19, 2021 was capitalized and restructured into a five (5) year term loan with a fixed interest rate based on the lender's prevailing rate at effective date, payable quarterly to commence on October 19, 2022, with a final maturity on October 19, 2025. Under the loan restructured agreement, debt covenants exclude compliance with financial ratios. ADGI is compliant with all its debt covenants as at December 31, 2021. In 2021, a loss on debt restructuring amounting to P48,975,828 (Note 19) was recognized from this restructuring. This is considered a non-cash transaction in the statement of cash flows.

Due to the pending approval of RESA applied by ADGI and SOCOTECO II with ERC and effect of COVID pandemic in the prior years, ADGI has entered into second loan restructuring agreement with DBP in December 16, 2022, whereby its outstanding term loan with a principal amount of P1,584,900,000 payable in 43 quarterly amortization starting in October 19, 2022 was extended with an additional one (1) year grace period payable in 39 quarterly amortization to commence on October 19, 2023, with a final maturity on April 19, 2033. The interest and other charges related to the term loan amounting to P90.20 million which was capitalized and restructured, in January 19, 2021, into a five (5) year term loan with a fixed interest rate based on the lender's prevailing rate at effective date, payable quarterly to commence on October 19, 2022, with a final maturity on April 19, 2025 was extended with an additional one (1) year grace period payable in nine (9) quarterly amortization to commence on October 19, 2023 with seventy-three percent (73%) balloon payment due in October 19, 2025. Under the loan restructured agreement, debt covenants exclude compliance with financial ratios. ADGI is compliant with all its debt covenants as at December 31, 2022. In 2022, a loss on debt restructuring amounting to P8,754,342 was recognized from this restructuring. This is considered a non-cash transaction in the statement of cash flows.

Total interest expense from borrowings charged to the statements of total comprehensive income amounted to P117,420,444 (2021 - P100,500,373; 2020 - P90,446,446).

### **HSSC**

On April 23, 2019, HSSC entered into a three (3) year loan agreement with a local bank for a principal amount of P741,071, to finance the purchase of a vehicle. The amount was drawn with a fixed interest rate of 9.22% per annum. The principal and interest amount are payable in thirty-six (36) monthly amortization commencing April 23, 2019 until maturity of the loan. The vehicle was pledged as collateral for the loan. The loan was fully paid in 2022.

Total interest expense from loans payable charged to profit or loss amounted to P1,068 (2021 - P19,663; 2020 - P42,695).

#### Peak Flag

On April 15, 2021, Peak Flag entered into a three (3) year loan agreement with a local financial institution for a principal amount of P48,645,600 or MYR 4,000,000 for working capital purposes. The amount was drawn with a fixed interest rate of 8.25% per annum. The principal and interest amount are payable in thirty-six (36) monthly amortization commencing May 15, 2021 until maturity of the loan. A tugboat was pledged as collateral for the loan.

Total interest expense from borrowings charged to profit or loss for the year ended December 31, 2022 amounted to P3,033,734 (2021-P2,799,382; 2020 - nil).

The fair value of long-term borrowings approximates its carrying value as at December 31, 2022 and 2021.

## Net debt reconciliation

Detailed analysis of net debt and the movements in net debt for the years ended December 31 are presented below:

	Notes	2022	2021
Cash and cash equivalents	2	266,463,521	263,963,505
Short-term loans		(22,728,600)	(522,271,500)
Borrowings, current portion		(281,282,804)	(259, 267, 337)
Borrowings, net of current portion		(3,509,329,021)	(3,311,898,604)
Interest payable	11	(243,133,721)	(117,218,301)
Unrealized foreign currency exchange loss		(1,506,721)	264,670
Lease liability, current portion	22	(6,178,428)	(6,771,855)
Lease liability, net of current portion	22	(26,995,624)	(31,831,492)
Net debt		(3,824,691,398)	(3,985,030,914)

Net unrealized foreign exchange loss for the year ended December 31, 2022 amounted to P1,506,721 (2021 - P264,670 gain; 2020 - nil). Total borrowings denominated in foreign currency as at December 31, 2022 amounted to P51,118,657 (2021 - P68,122,638; 2020 - nil).

## Note 13 - Share capital and additional paid-in capital

As at December 31, 2022 and 2021, the Parent Company's authorized share capital amounting to P2 billion is composed of 2 billion shares with par value of P1 per share.

Details of issued and outstanding share capital as at December 31 are as follows:

	Number of			
	common			
	shares		Amount	
	issued and		Share	Treasury
	outstanding	Share capital	premium	shares
At December 31, 2022 and 2021	894,586,870	907,857,870	121,632,762	(37,614,990)

As discussed in Note 1.1, on October 29, 2012, the Parent Company submitted its Registration Statement to the Philippine SEC. On October 30, 2013, the IPO of the Parent Company's shares were issued with an issue/offer price of P1.88 per share. Total shares registered and subscribed was 181.6 million shares resulting in share capital of P181.6 million and additional paid-in capital of P121.6 million net of transaction costs amounting to P24.6 million. There are no other share offering after the IPO in 2013.

On March 6, 2017, the BOD and shareholders approved to amend the Parent Company's articles of incorporation to increase its authorized capital stock from P1.5 billion to P2 billion shares (Note 1.2).

On September 5, 2017, the SEC issued an order, in favor or the Parent Company, authorizing the issuance of 302,619,290 common shares with a par value of P1 per share, as stock dividends to stockholders of record as of September 19, 2017, which was subsequently issued by the Parent Company on October 31, 2017.

## Treasury shares

On September 24, 2018, the Parent Company's BOD approved the share buyback program which was implemented in various dates in 2018 and 2019. The Parent Company acquired a total of 13,271,000 treasury shares for a total amount of P37,614,990.

No shares were repurchased for the years ended December 31, 2022 and 2021.

## Note 14 - Earnings (Loss) per share

Basic earnings per share is calculated by dividing the net income attributable to shareholders of the Parent Company by the weighted average number of ordinary shares in issue during the period, excluding ordinary shares purchased by the Parent Company and held as treasury stocks, if any.

Earnings (Loss) per share for the years ended December 31 is calculated as follows:

	2022	2021	2020
Net earnings (loss) attributable to Parent			
Company	2,047,025	(166,628,380)	(99,229,074)
Weighted average number of			
common shares - basic and diluted	894,586,870	894,586,870	894,586,870
Basic and diluted earnings (loss) per share	0.002	(0.186)	(0.111)

The basic and diluted earnings per share are the same each for the year presented as there are no potential dilutive common shares.

### Note 15 - Revenue, net

The components of revenue, net for the years ended December 31 are:

	2022	2021	2020
Over time			
Harbor assistance, net of discounts	1,537,021,589	1,109,333,110	1,030,564,608
Salvage income	470,972,084	260,371,206	109,038,887
Lighterage services	118,825,497	110,736,686	110,097,148
Construction revenue	63,997,041	70,309,281	24,832,096
Towing services	50,579,864	24,306,924	17,719,208
Others	133,801,515	32,641,001	84,890,984
	2,375,197,590	1,607,698,208	1,377,142,931
At a point in time			
Revenue on generation of solar power	324,357,740	301,641,340	305,407,480
	2,699,555,330	1,909,339,548	1,682,550,411

Harbor assistance pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port. The amount of income recognized for the year ended December 31, 2022 is net of discounts amounting to P116.38 million (2021 - P84 million; 2020 - P111.0 million).

The Group has a claim amounting to \$8 million USD for the completed salvage of MV Diamond Highway in June 2019 which has been endorsed for arbitration proceedings. Accordingly, the Group recognized salvage income amounting to P29.4 million which represents the collectible portion as at reporting date based on preliminary discussions with counterparties. The hearing in September 2020 will determine final claimable amount from the vessel and cargo owners. Due to the impact of COVID-19 in 2020, the hearing was postponed to 2021. On November 19, 2021, the Group entered into a settlement agreement with the vessel owners and was able to collect a total amount of P39.4 million or \$0.8 million on December 6, 2021. This was recognized as part of salvage income. In 2021, the Group recognized an additional salvage income amounting to P10.0 million from this transaction.

Others consist of income generated from diving and other underwater services, among others. The Group revenue are divided into two business segments - harbor assistance and renewable energy (Note 27.29).

Note 16 - Cost of services

The components of cost of services for the years ended December 31 are:

	Notes	2022	2021	2020
Fuel and lubricants		467,909,365	256,782,772	208,176,367
Depreciation and amortization	6,7	416,861,876	384,614,475	421,250,565
Personnel costs	18	270,039,265	249,311,527	225,404,453
Outside services		110,518,320	130,285,406	55,572,443
Insurance		107,435,041	50,655,691	59,382,629
Supplies and construction supplies		123,572,242	82,545,490	71,409,085
Charter hire		43,900,444	29,769,774	32,789,449
Repairs and maintenance		25,144,880	17,525,629	22,355,706
Port expense		20,297,518	21,764,867	21,426,970
Transportation and travel		13,156,413	5,912,350	7,582,987
Rent	22	5,382,028	75,825,953	43,674,364
Amortization right-of-use asset	22	4,377,945	4,891,336	17,504,480
Communications, light and water		3,353,009	2,358,348	3,498,150
Professional fees		3,224,593	8,862,291	6,098,960
Taxes and licenses		2,910,031	1,693,258	947,495
Others		27,844,671	43,390,497	31,680,214
		1,645,927,641	1,366,189,664	1,228,754,317

Others mainly consisted of expenses such as survey and valuation fees, commission and utilities expenses.

# Note 17 - General and administrative expenses

The components of general and administrative expenses for the years ended December 31 are:

	Notes	2022	2021	2020
Personnel costs	18	138,703,306	121,601,320	117,103,913
Taxes and licenses		42,839,375	39,233,432	30,537,097
Repairs and maintenance		32,950,597	28,277,680	26,473,486
Representation and entertainment		32,646,203	29,519,098	25,390,124
Transportation and travel		26,087,749	19,411,099	8,595,004
Depreciation and amortization	7	19,465,430	20,330,020	19,050,321
Outsourced services		16,639,091	8,902,341	5,658,700
Professional fees		10,150,983	9,555,318	11,251,796
Amortization of computer software	8	8,451,037	7,259,577	6,797,074
Provision for impairment of input VAT	4,10	8,158,784	8,283,382	9,058,444
Insurance		7,779,761	6,849,231	8,335,319
Supplies and construction materials		6,976,254	3,909,372	5,511,901
Communications		4,069,909	4,022,825	3,730,633
Utilities		3,035,858	2,909,360	2,785,417
Amortization of right-of-use assets	22	2,540,215	1,914,660	1,758,511
Registration and membership fees		2,517,819	1,878,307	100,482
Rent	22	2,177,560	1,935,226	2,206,361
Amortization of leasehold rights	10	1,621,467	1,621,467	1,621,467
Advertising and promotions		204,683	786,644	1,282,142
Fuel and lubricants		46,874	88,835	180,662
Provision for assessment	11	-	12,094,358	601,902
Write-off of trade receivables	3	-	-	6,825,051
Others		13,846,503	6,302,314	20,105,699
		380,909,458	336,685,866	314,961,506

Others mainly consisted of expenses such as directors' fee, membership fees, postage, courier, bank service charges and other expenses.

Note 18 - Personnel costs

The components of personnel costs for the years ended December 31 are:

	Notes	2022	2021	2020
Cost of services				
Salaries and wages		150,845,231	138,078,619	125,714,443
Crew expense		37,033,390	39,575,430	32,472,166
Tug and barge operations		25,684,228	23,519,925	20,599,062
Retirement benefit expense	20	11,044,354	12,516,495	12,249,478
Other employee benefits		45,432,062	35,621,058	34,369,304
	16	270,039,265	249,311,527	225,404,453
General and administrative expenses				
Salaries and wages		116,388,430	100,675,987	101,020,410
Retirement benefit expense	20	3,659,000	3,821,270	4,263,292
Other employee benefits		18,655,876	17,104,063	11,820,211
	17	138,703,306	121,601,320	117,103,913
		408,742,571	370,912,847	342,508,366

Other employee benefits mainly pertain to the employer's share on statutory contributions and insurance.

## Note 19 - Other income (loss), net

The components of other income (loss), net for the years ended December 31 consist of:

	Notes	2022	2021	2020
Insurance claims		22,600,425	-	17,901,148
Foreign exchange gain (loss), net	24	5,925,064	1,418,060	(6,672,523)
Interest income	2	678,233	108,971	404,660
Ship management		-	-	39,216,670
Gain on reversal of finance lease liability	22	-	-	8,703,120
Provision for loss on construction advances	4	-	-	(21,580,622)
Loss on debt restructuring, net	12	(31,646,568)	(45,047,143)	-
Gain (loss) on sale of property and				
equipment, net	6,7	(42,618,496)	(5,104,687)	4,771,817
Impairment loss on tugboats	6	(81,286,247)	-	-
Others		4,395,560	44,820,869	24,520,922
		(121,952,029)	(3,803,930)	67,265,192

Ship management pertains to other income arising from the transport of fuel, freshwater and other supplies for various tugboats.

Insurance claims pertain to reimbursements from insurance companies for the damages on tugboats incurred by the Group in previous years.

Others pertain to cost recharges including depreciation expense, wreck stage, care taking services and non-routine special projects provided by the Group to their customers which do not fall under regular service income.

## Note 20 - Retirement benefits

The Group has an unfunded, non-contributory, and actuarially computed retirement benefit plan which provides a retirement benefit in accordance with the local conditions and practices in the Philippines. Under the Plan, the normal retirement age is 60 with a minimum of five years of service.

The retirement benefit obligation is determined using the "Projected Unit Credit" (PUC) method. Under the PUC method, the annual normal cost for the portion of the retirement benefit is determined as the amount necessary to provide for the portion of the retirement benefit accruing during the year. The latest actuarial valuation reports of the Group prepared by the independent actuary is for the year ended December 31, 2022.

The amounts recognized in the statements of financial position as present value of defined benefit obligation amounted to P142,225,772 and P105,989,538 as at December 31, 2022 and 2021, respectively.

The Group does not have any plan assets. The movements in the retirement benefit obligation recognized in the statements of financial position as at December 31 are as follows:

	2022	2021
As at January 1	105,989,538	124,458,585
Current service cost	10,106,013	12,288,792
Interest cost	4,597,341	4,048,973
Benefits paid	(231,200)	(511,912)
Remeasurement (gain) loss due to:		
Experience adjustments	40,133,109	(22,836,774)
Changes in financial assumptions	(18,369,029)	(11,458,126)
As at December 31	142,225,772	105,989,538

The amounts recognized in as retirement benefit expense in the statements of total comprehensive income for the years ended December 31 are as follows:

	2022	2021	2020
Current service cost	10,106,013	12,288,792	11,796,930
Net interest cost	4,597,341	4,048,973	4,715,840
	14,703,354	16,337,765	16,512,770

Retirement benefit expense is included as part of personnel cost under cost of services and general and administrative expenses (Notes 16 and 17).

The amounts of remeasurement loss (gain) on defined benefit obligation recognized in other comprehensive income for the years ended December 31 are as follows:

	Note	2022	2021	2020
Due to change in financial assumptions		(18,369,029)	(11,458,126)	10,141,991
Due to experience		40,133,109	(22,836,774)	(13,024,145)
Remeasurement loss (gain)		21,764,080	(34,294,900)	(2,882,154)
Deferred income tax expense	23	(5,441,020)	8,573,724	864,645
Deferred income tax effect of CREATE	23	-	(86,278)	
Remeasurement gain, net of tax		16,323,060	(25,807,454)	(2,017,509)

Movements in cumulative other comprehensive income related to retirement benefit obligation for the years ended December 31 presented as part of retained earnings in the statements of financial position follows:

	Note	2022	2021
As at January 1		24,830,867	(976,587)
Remeasurement gain for the year		21,764,080	34,294,900
Deferred income tax effect	23	(5,441,020)	(8,487,446)
As at December 31		41,153,927	24,830,867

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31:

	2022	2021
Less than one year	59,777,655	30,097,095
More than one year to five years	56,467,905	30,965,521
More than five years to 10 years	38,331,693	36,746,586
More than 10 years to 15 years	81,328,663	66,012,757
More than 15 years to 20 years	100,295,745	104,977,081
More than 20 years	215,309,030	182,644,998
Total expected payments	551,510,691	451,444,038

The average duration of the defined benefit obligation at the end of the reporting period is 9.27 years (2021 - 17.16 years).

There are no unusual or significant risks to which the Plan exposes the Group.

### Demographic assumptions

Demographic assumptions, such as mortality rates, are set having regard to the latest trends in life expectancy (including expectations for future improvements), plan experience and other relevant data. The assumptions are reviewed and updated as necessary as part of the periodic actuarial valuation of the pension plan. The assumptions used in 2022 are consistent with those applied in 2021.

Assumptions regarding future mortality experience are set based on advice from published statistics and experience within the industry.

### Critical accounting estimate

The present value of the retirement benefit obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost for pension include the discount rate and future salary increase. Any changes in these assumptions will impact the carrying amount of retirement benefit obligation.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement benefit obligation. In determining the appropriate discount rate, the Group considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related retirement benefit obligation.

The significant actuarial assumptions used by the Group for the years ended December 31 are as follows:

	2022	2021
Discount rate	7.24%	5.09%
Salary growth rate	5.00%	5.00%

The sensitivity of the defined benefit obligation at December 31 to changes in the significant weighted principal assumptions is:

		2022			2021	
		Increase (decrease) in defined benefit ob			bligation	
	Change in	Increase in	Decrease in	Change in	Increase in	Decrease in
	assumption	assumption	assumption	assumption	assumption	assumption
Discount rates	1%	(6,846,640)	8,697,994	1%	(7,808,087)	9,148,268
Salary growth rate	1%	7.853.020	(7.729.458)	1%	9.596.061	(8.346.092)

The sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the retirement benefit obligation recognized within the statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

HSEC, HSSC and ADGI provide for the estimated retirement benefits based on the retirement due under Republic Act (RA) No. 7641, the Retirement Pay Law. Under the Retirement Pay Law, the retirement benefit obligation is computed as one-half of monthly salary for every year of service, a fraction of six months being considered as one whole year. The term one-half of monthly salary shall mean 15 days plus the one-twelfth of the 13<sup>th</sup> month, and the cash equivalent of not more than five days service incentive leaves.

### Note 21 - Related party transactions and balances

The table below summarizes the Group's transactions with their related parties for the years ended December 31:

	Terms and conditions	2022	2021	2020
Purchase of services Associate	Services rendered to the Parent Company are billed based on agreed prices. These are	30,526,960	31,365,575	19,001,400
	unsecured, non-interest bearing and are payable in cash within 30 days after invoice date.			

The table below summarizes the outstanding balances with related parties as at December 31:

	Terms and conditions	Notes	2022	2021
Advances to related party, net of provision:				
Officers	These are unsecured, non-interest bearing and are subject to liquidation.	3	33,862,190	31,854,445
Advances from related parties:	,			
Officers	These are unsecured, non-interest bearing, due on demand and are to be paid in cash.	11	(44,265,235)	(10,889,831)

Key management compensation and benefits

Key management compensation and benefits for the years ended December 31 consist of:

	Terms and conditions	2022	2021	2020
Salaries and short term employee benefits	Key management compensation covering salaries and wages and other short-term benefits are determined based on contract of employment and payable in accordance with the Group's payroll period. These were fully paid at reporting date.	65,654,240	64,027,848	72,101,426
Retirement benefits	Retirement benefits are determined and payable in accordance with policies disclosed in Note 27.19.  These will be settled upon retirement of key management.	3,402,465	4,751,979	5,613,733
Professional fees	Professional fees are paid to a director holding key position in the Parent Company.	665,000	585,000	464,834
		69,721,705	69,364,827	78,179,993

As at December 31, 2022, and 2021, amounts due from and to key management personnel are reflected as part of advances to officers (Notes 3 and 11) and retirement benefit obligation.

The Group has not provided share-based payments, termination benefits or other long-term benefits other than retirement benefits to its key management personnel for the years ended December 31, 2022, 2021 and 2020.

For the year ended December 31, 2022, receivables from related parties, foreign entities, has been determined to be uncollectible, hence, a net provision for impairment of receivable from related parties amounting to nil (2021 - P288,363) was charged to net impairment losses on financial assets in statements of total comprehensive income, as a result of management's assessment of collectability.

Movement in the provision for impairment of due from related parties for the year ended December 31, 2021 are as follows:

	Note	Amount
Beginning of year		1,736,698
Provision for impairment of receivable from related parties	17	288,363
Write-off		(2,025,061)
End of year		-

The following related party transactions and balances were eliminated for the purpose of preparing the consolidated financial statements for the years ended December 31:

	2022	2021	2020
Advances to related parties	1,512,181,645	1,410,621,631	1,349,246,441
Advances from related parties	1,512,181,645	1,410,621,631	1,349,246,441
Investment in subsidiaries	(143,051,304)	(284,174,514)	(268,247,453)
Cost of services	-	(13,669,004)	(13,016,745)
Other income, net	-	13,669,004	13,016,745

Advances to and from related parties are made to finance respective working capital requirements. These are non-interest bearing and payable in cash and on demand.

There are no unrealized gains and losses eliminated in the consolidation.

The Group has a Manual on Corporate Governance that has established a Related Party Transactions Committee which is tasked to review all material related party transactions. Current related party policy also includes appropriate review and approval of material related party transactions that guarantee fairness and transparency of transactions.

#### Note 22 - Leases

The Group has entered into long term and short term lease agreements in 2022 and 2021.

- (a) Long-term lease agreements
- (i) Office space and warehouse lease

The Parent Company entered into two (2) operating lease agreements for its Cebu and Davao branch office space. The Cebu Branch office is located at Unit No. 1 Benley Building, J. de Veyra Street, North Reclamation Area, Cebu City. The lease term of the Cebu Branch office covers a period of two (2) years from February 15, 2019 to February 14, 2021, and was renewed for another two (2) years until February 14, 2023. The Davao Branch office is located at DR 2 Ground Floor Building 1, Insular Village One Commercial Area, Lanang, Davao City. The lease term of the Davao branch office initially covers a period of one (1) year from April 1, 2019 to March 31, 2020, and is renewed annually until March 31, 2023. As at December 31, 2022 and 2021, the required security deposit amounted to P50,400. These are presented as refundable deposits under "Other non-current assets" (Note 10) in the consolidated statement of financial position in 2022 and 2021.

The Parent Company entered into an operating lease agreement for a 200 square meter warehouse space in SOS Mabini Storage Facility, Mabini, Batangas. The lease term initially covers a period of one (1) year from January 9, 2019 to January 4, 2020 which was subsequently renewed for three (3) consecutive years to end on January 4, 2024. The lease agreement is renewable for another year upon agreement by both parties.

On November 18, 2021, HSSC entered into sublease agreement for its Subic office space with a third party. The agreement provides the Company to with the exclusive rights over Unit 9 and 10, Alava Quay, Global Commercial Building located at Central Business District Area, Waterfront Road, Subic Bay Freeport consisting of 48.68 square meters for a period of three (3) years to expire on September 30, 2024. The sublease agreement may be renewed upon the mutual consent of the parties and written consent of SBMA.

### (ii) Barge Queen Jade

The Group entered into a lease agreement covering Barge Queen Jade with the Development Bank of the Philippines (DBP) on February 27, 2014. The lease term covers a period of ten (10) years with an annual interest rate of 6%. The first monthly lease payment commenced on September 15, 2014 until September 15, 2024. The lease agreement required the Parent Company to pay a lease guarantee deposit amounting to P4,301,032 at the inception of the contract which will be applied as final payment at the end of the lease term.

#### (iii) Bareboat charter

The Group entered into two (2) standard bareboat charter lease agreement covering the lease of Crest 2801, a barge, and Crest Opal, a tugboat, with Pacific Crest Pte. Ltd. on September 21, 2018. The lease term covers a period of 12 months from delivery of the barge and tugboat on October 31, 2018 until October 31, 2019. The lease is renewable annually upon mutual agreement by both parties. The Group has issued a letter of intent to lease the barge and tugboat for a period of five (5) years from the commencement of the lease.

Due to the decrease in operations arising from the impact of COVID 19, the Group was not able to fully utilize the barge and tugboat in 2020 resulting in lease modifications.

For the barge, no lease payment was made in 2020. On January 8, 2021, the Group executed a memorandum of agreement and a bill of sale to purchase the barge. This was capitalized under "Property and equipment at cost" (Note 7) in the consolidated statement of financial position.

For the tugboat, no lease payment was made from January to September 2020. The Group entered into a new bareboat charter lease agreement for Crest Opal on December 18, 2020. The new lease term covers a period of 12 months from the delivery of the tugboat effective October 1, 2020. The new lease term also covers a bargain purchase option to acquire the tugboat within the new lease period. The new lease agreement was considered as short-term under PFRS 16, "*Leases*" because the lease term is less than 12 months. On May 31, 2021, the Parent Company acquired the tugboat was capitalized under "Property and equipment at revalued amounts, net" (Note 6) in the consolidated statement of financial position.

### (iv) Construction equipment

On February 1, 2021, the Parent Company entered into a lease agreement with a third party for the lease of a construction equipment. The lease term covers a period of two (2) years starting February 1, 2021 until January 31, 2023. The Parent Company can purchase the construction equipment at the end of the lease term upon settlement of the final lease payment at the end of the lease term.

### (v) Land

On April 12, 2016, ADGI entered into a forest land use agreement with the Department of Environment and Natural Resources (DENR). The agreement provides ADGI with the exclusive right to occupy, manage and develop approximately one hundred fifty-six (156) hectares of forestland in Sitio Chanco, Barangay Bawing, General Santos City, South Cotabato, for the solar power plant project for a period of twenty-five (25) years to expire on April 12, 2041. The agreement is renewable for another twenty-five (25) years subject to mutual agreement by both parties. ADGI shall pay an annual lease of P468,000 upon the signing of the agreement in April 2016 to be increased cumulatively by 10% every year.

### (b) Short-term lease agreements

#### (i) Office space

The Parent Company and subsidiaries have various operating lease agreements covering office spaces for provincial branches for periods ranging from six (6) months to one (1) year which can be extended or renewed upon mutual agreement by both parties.

### (ii) Other short-term lease agreements

The Parent Company also entered into various operating lease agreements with third parties for rental of generator set, equipment, boats, truck, car, housing and other items as the need arises during the normal course of its business operations. The lease term covers a period ranging for one (1) day to less than one (1) year.

Rent expense from the foregoing lease agreements recognized in profit or loss for the years ended December 31 are as follows:

	Notes	2022	2021	2020
Cost of services	16	5,382,028	75,825,953	43,674,364
General and administrative expenses	17	2,177,560	1,935,226	2,206,361
		7,559,588	77,761,179	45,880,725

These short-term lease agreements require the Parent Company to pay the refundable deposits which are presented within prepayments and other current assets (Note 4) in the consolidated statement of financial position. As at December 31, 2022, refundable deposits amounted to P6.5 million (2021 - P3.9 million) (Note 4).

These lease agreements were considered as short-term and low value lease under PFRS 16, "Leases" because the lease term is less than 12 months.

Lease terms are negotiated either on a collective or individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

# (c) Amounts recognized in the consolidated statements of financial position

Leased assets and lease liabilities are presented as separate line items in the consolidated statements of financial position. As at December 31, the carrying amounts of right-of-use assets, net related to the lease agreements above are as follows:

	Office space	_			
	and	Construction			
	warehouse	equipment	Barge	Land	Total
Cost					
January 1, 2021	2,835,188	-	72,975,686	20,956,053	96,766,927
Additions	1,563,104	303,572	-	-	1,866,676
Reclassification (Note 7)	-	3,803,571	-	-	3,803,571
December 31, 2021	4,398,292	4,107,143	72,975,686	20,956,053	102,437,174
Accumulated amortization					_
January 1, 2021	1,706,870	-	12,804,818	4,191,210	18,702,898
Amortization	1,076,417	2,224,702	2,666,635	838,242	6,805,996
December 31, 2021	2,783,287	2,224,702	15,471,453	5,029,452	25,508,894
Net carrying amount					
December 31, 2021	1,615,005	1,882,441	57,504,233	15,926,601	76,928,280
Cost					
January 1, 2022	4,398,292	4,107,143	72,975,686	20,956,053	102,437,174
Additions	1,600,919	<u>-</u>	-	-	1,600,919
December 31, 2022	5,999,211	4,107,143	72,975,686	20,956,053	104,038,093
Accumulated amortization		•			
January 1, 2022	2,783,287	2,224,702	15,471,453	5,029,452	25,508,894
Amortization	1,701,973	1,711,310	2,666,635	838,242	6,918,160
December 31, 2022	4,485,260	3,936,012	18,138,088	5,867,694	32,427,054
Net carrying amount					
December 31, 2022	1,513,951	171,131	54,837,598	15,088,359	71,611,039

Movements in lease liabilities for the years ended December 31 are as follows:

	2022	2021
Lease liabilities		
As at January 1	38,603,347	40,632,828
Additions	1,600,919	4,438,105
Principal payments	(8,231,512)	(6,892,929)
Interest payments	(854,444)	(1,876,649)
Interest expense	2,055,742	2,301,992
As at December 31	33,174,052	38,603,347
Lease liabilities		
Current	6,178,428	6,771,855
Non-current	26,995,624	31,831,492
	33,174,052	38,603,347

## (d) Amounts recognized in the statements of total comprehensive income

Amounts recognized in the consolidated statements of total comprehensive income for the years ended December 31 related to the lease agreements above are as follows:

	Notes	2022	2021
Amortization expense of right-of-use asset	16,17	6,918,160	6,805,996
Expense relating to short-term lease	16,17	7,559,588	77,761,179
Interest expense on lease liabilities		2,055,742	2,301,992
		16,533,490	86,869,167

The total cash outflows for leases for the year ended December 31, 2022 amounted to P16.33 million (2021 - P62.8 million). The Group recognized a net gain on lease modifications amounting to P8.7 million in 2020 as presented in the other income, net (Note 19). No gain or loss on lease modification was recognized in 2022.

### (e) Discount rate

The lease payments for office space and warehouse lease and barge are discounted at 1.86% to 6.87% in 2022 and 2021, which is Group's incremental range of borrowing rate, being the rate that the Group would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

### (f) Extension and termination options

Extension and termination options are included in the lease agreements of the Group. These are used to maximize the operational flexibility in terms of managing the assets used in the Group's operations. The extension and termination options held are exercisable upon mutual agreement by both parties unless specifically stated that extension and termination is at the option of the lessee.

### Critical accounting estimates and judgment

### (a) Incremental borrowing rate of lease liabilities

Payments for leases of properties and office equipment are discounted using the lessee's incremental borrowing rate, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received. Where third party financing cannot be obtained, the Group uses the government bond yield, adjusted for the (1) credit spread specific to each entity under the Group and (2) security using the right-of-use asset.

# (b) Determining lease terms

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The Group considers the factors below as the most relevant in assessing the options:

• If there are significant penalties to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate).

- If any leasehold improvements are expected to have a significant remaining value, the Group is typically reasonably certain to extend (or not terminate).
- Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

Extension and termination options are included in a number of properties, plant and equipment leases of the Group. These are used to maximize operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

Extension options are considered in the bareboat charter lease agreement of the Group based on the letter of intent.

### Note 23 - Income tax expense

All the companies in the Group are subject to normal corporate income tax rate at 25% in 2022 and 2021 except for HSSC and ADGI. HSSC is registered under Republic Act No. 7227, otherwise known as Bases Conversion and Development Act of 1992, that enables it to be under Gross Income Taxation (GIT) of 5%. ADGI is registered under the Renewable Act 9531, an Act Promoting The Development, Utilization, and Commercialization of Renewable Energy Resources and For Other Purposes, that provides for fiscal incentives including income tax holiday.

# Corporate Recovery and Tax Incentives for Enterprises Act (CREATE)

On March 26, 2021, Republic Act (RA) No. 11534, otherwise known as CREATE, was signed into law. Among the salient provisions of CREATE include changes to the Corporate Income Tax (CIT) as follows:

- RCIT rate of 20% (from 30%) shall be applicable to domestic corporations with net taxable income not exceeding P5 million and with total assets not exceeding P100 million (excluding land on which the business entity's office, plant and equipment are situated) from July 1, 2020;
- RCIT rate of 25% (from 30%) shall be applicable to all other domestic and foreign corporations from July 1, 2020; and
- For the period beginning July 1, 2020 until June 30, 2023, the MCIT rate shall be 1%, instead of 2%.

PAS 12, Income Taxes, requires current and deferred taxes to be measured with reference to the tax rates and laws, as enacted or substantively enacted by the end of the reporting period.

Deferred income tax (DIT) assets (liabilities), net as at December 31 consist of:

	Note	2022	2021
DIT assets			
Retirement benefit obligation		35,384,520	26,342,397
Impairment loss on tugboats		17,818,718	-
Allowance for impairment of receivables		14,484,328	13,843,537
Provision for loss on construction advances		6,130,272	6,130,272
Premium on loans payable		5,124,386	-
Unrealized foreign exchange loss, net		-	965,823
		78,942,224	47,282,029
DIT liabilities			
Unrealized foreign exchange gain, net		(129,604)	
Lease liabilities		(689,479)	(356,535)
Discount on loans		(755,335)	(798,398)
Revaluation increment on property and equipment	6	(247,726,530)	(95,581,137)
		(249,300,948)	(96,736,070)
DIT liabilities, net		(170,358,724)	(49,454,041)

The maturity of DIT assets and liabilities are as follows:

	2022	2021
DIT assets:		
Expected to be recovered within 12 months	20,614,600	20,939,632
Expected to be recovered more than 12 months	58,327,624	26,342,397
·	78,942,224	47,282,029
DIT liabilities		
Expected to be settled within 12 months	(819,083)	(356,535)
Expected to be settled more than 12 months	(248,481,865)	(96,379,535)
	(249,300,948)	(96,736,070)
	(170,358,724)	(49,454,041)

The movements in the Group's net DIT assets (liabilities) for the years ended December 31 are as follows:

	Notes	2022	2021
As at January 1		(49,454,041)	33,776,867
DIT credited to profit or loss		38,490,142	(5,594,483)
DIT charged to other comprehensive income	6,20	(159,394,825)	(77,636,425)
As at December 31		(170,358,724)	(49,454,041)

Income tax expense (benefit) for the years ended December 31 is as follows:

	2022	2021	2020
Current	18,031,152	5,615,023	8,667,382
Deferred	(38,490,142)	5,594,483	(10,189,011)
	(20,458,990)	11,209,506	(1,521,629)

# Critical accounting judgment

DIT are determined using income tax rates in the period the temporary differences are expected to be recovered or settled. Realization of the future tax benefits related to DIT assets is dependent on many factors, including the Company's ability to generate taxable income in the future. Management has considered these factors in reaching its conclusion not to recognize certain deferred income tax assets. The Group's unrecognized deferred income tax assets arise from the following:

	2022	2021
Allowance for impairment of trade and other receivables	31,178,145	21,241,766
Net operating loss carry-over (NOLCO)	15,858,156	64,168,873
Minimum corporate income tax (MCIT)	15,794,034	13,989,307
Unrealized foreign exchange loss, net	991,827	30,824
Lease liability	512,505	391,460
Retirement benefit obligation	19,560	322,112
	64,354,227	100,144,342

NOLCO can be carried over as deductible expense from taxable income for three (3) to five (5) consecutive years following the year of incurrence while MCIT can be carried forward on an annual basis and credited against normal income tax payable within three (3) immediately succeeding years from the period when the MCIT was paid.

The reconciliation between income tax expense (benefit) computed at the statutory income tax rate and the actual income tax expense as shown in the statements of total comprehensive income for the years ended December 31 is summarized as follows:

	2022	2021	2020
Income tax (benefit) computed	44,313,545	(23,012,990)	(23,634,319)
Adjustments to income tax resulting from:			
Unrecognized deferred taxes	10,636,287	14,116,348	15,455,884
Unrecognized MCIT	7,207,793	3,688,060	-
Non-deductible expenses	6,987,878	10,461,109	16,982,720
Final income tax expense	1,282,616	1,860,775	1,316,556
Effect of change in tax rates	1,210,896	9,371,707	-
Unrecognized NOLCO	688,326	9,905,558	805,011
Non-deductible expenses under GIT	627,408	509,383	-
Unrecognized movement in deferred tax	7,187	7,187	23,040,821
Limitation on interest expense	5,744	5,069	-
Interest income subjected to final tax	(24,998)	(21,898)	(47,365)
Share in net income of associates	(2,311,754)	(5,069,514)	(26,929,383)
Non-taxable income due to income tax holiday	(3,459,994)	(5,496,923)	(8,511,554)
Non-taxable income due to final income tax	(24,340,467)	(5,114,366)	-
Applied NOLCO	(63,289,457)	-	-
Income tax expense (benefit)	(20,458,990)	11,209,505	(1,521,629)

# Note 24 - Foreign currency denominated monetary assets and liabilities

The Group's foreign currency monetary financial assets and liabilities are as follows:

2022	2021	In USD	In MYR	In USD	In JPY	In MYR
Assets	LULI	111 000	III IVII IX	III OOD	111011	III WITT
Cash	472.807	1.003.490	_	328.062	1.229.155	_
Trade and other receivables	306.754	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	310.424	-	-
Advances to related parties	-	-	16,906,457	22,171	-	17,695,665
•	779,561	1,003,490	16,906,457	660,657	1,229,155	17,695,665
Liabilities	•			•		
Trade and other liabilities	(2,294,880)	(10,955,955)	-	(1,849,478)	(81,717,329)	-
Advances from related parties	-	-	-	-	-	-
Borrowings	(405,000)	-	-	-	(55,000,000)	-
	(2,699,880)	(10,955,955)	-	(1,849,478)	(136,717,329)	-
Net foreign currency assets (liabilities)	(1,920,319)	(9,952,465)	16,906,457	(1,188,821)	(135,488,174)	17,695,665
Year-end exchange rates	56.12	0.42	12.70	50.77	0.44	12.16
Peso equivalent	(107,768,302)	(4,154,159)	214,657,903	(60,361,197)	(59,614,797)	215,179,286

Foreign exchange loss, net presented under other income (loss) in the consolidated statements of total comprehensive income for the years ended December 31 consists of:

	Note	2022	2021	2020
Realized foreign exchange gain (loss)		3,163,141	1,435,008	(6,360,875)
Unrealized foreign exchange gain (loss)		2,761,923	(16,948)	(311,648)
	19	5,925,064	1,418,060	(6,672,523)

Net unrealized foreign exchange loss on borrowings presented under other income (loss), net in the consolidated statements of total comprehensive income for the year ended December 31, 2022 amounted to P1,506,721 (2021 - P264,670 gain; 2020 - nil), which is presented as finance cost in the statement of comprehensive income.

# Note 25 - Critical accounting estimates, assumptions and judgments

In preparing the Group's consolidated financial statements, management has made its best estimates and judgments of certain amounts, giving due consideration to materiality. The estimates and assumptions used in the accompanying consolidated financial statements are based upon management's evaluation of the relevant facts and circumstances as at the date of the consolidated financial statements.

The resulting accounting estimates will, by definition, seldom equal the related actual results. These estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The estimates, assumptions and judgments that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed hereafter.

### (a) Critical accounting estimates and assumptions

- Impairment of goodwill (Note 1.2)
- Recoverability of trade and other receivables (Note 3)
- Useful lives of property, plant and equipment (Notes 6 and 7)
- Revaluation of tugboats (Note 6)
- Incremental borrowing rate (Note 22)
- Retirement benefit obligation (Note 20)

### (b) Critical judgments in applying the Group's accounting policies

- Determining control over investments with ownership of less than half of the entity's total equity (Note 1.3)
- Impairment of investment in associates (Note 5)
- Impairment of property, plant and equipment (Note 7)
- Decommissioning cost (Note 7)
- Impairment of investment properties (Note 9)
- Recoverability of input VAT (Note 10)
- Determining lease terms (Note 22)
- Current and deferred income tax (Note 23)

# Note 26 - Financial risk and capital management

### 26.1 Financial risk management

The Parent Company's BOD has the overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities. The main risks arising from the use of financial instruments are market risk, credit risk and risk. The Parent Company's BOD reviews and approves the policies for managing each of these risks.

# 26.2 Components of financial assets and liabilities

#### (a) Financial assets

The Group's financial assets as at December 31 are as follows:

	Notes	2022	2021
Cash	2	266,463,521	263,963,505
Trade and other receivables, gross*	3	1,476,122,406	1,065,929,590
Refundable deposits	4,10	6,549,638	4,010,369
Financial assets at fair value through		810,000	
other comprehensive income (FVOCI)	10		1,816,198
		1,749,945,565	1,335,719,662

<sup>\*</sup>excluding advances to officers, employees and others subject to liquidation

Trade and other receivables are presented gross of allowance for impairment amounting to P371,546,215 as at December 31, 2022 (2021 - P259,514,939) (Note 3).

### (b) Financial liabilities

The Group's financial liabilities as at December 31 are as follows:

	Notes	2022	2021
Trade and other payables*	11	853,562,224	603,339,881
Short-term loans	12	22,728,600	522,271,500
Borrowings	12	3,790,611,825	3,571,165,941
Lease liabilities	22	33,173,052	38,603,347
		4,700,075,701	4,735,380,669

<sup>\*</sup>excluding accrued construction costs, unearned income and payable to government agencies

#### 26.3 Market risk

### (a) Foreign exchange risk

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Most transactions are carried out in Philippine Peso, which is the Parent Company's functional currency. Exposures to currency exchange rates arise from the Group's overseas transactions, which are primarily denominated in United States Dollar (USD), Japanese Yen (JPY) and Malaysian Ringgit (MYR).

The Parent Company also maintains US Dollar-denominated bank accounts. Further, the Group has JPY payables from foreign suppliers, which have been used for the purchase of certain tugboats (Note 6) and maintains MYR bank accounts and receivables. To mitigate the Group's exposure to foreign currency risk, non-Philippine Peso cash flows are monitored on a regular basis.

The following table demonstrates the sensitivity to a reasonably possible change in the Philippine Peso exchange rate, with all other variables held constant, of the Parent Company's income before tax. There is no impact on the Parent Company's equity other than those already affecting the net income.

		2022			2021	
	•		Effect on incom	e before tax		
	Change in			Change in		_
	exchange			exchange		
Currency	rate	Increase	Decrease	rate	Increase	Decrease
USD	+/-10.53%	(11,346,936)	11,346,936	+/-5.39%	(3,435,211)	3,435,211
JPY	+/-5.42%	(224,982)	224,982	+/-6.24%	(2,377,101)	2,377,101
MYR	+/-2.45%	9,450,215	(9,450,215)	+/-4.13%	5,282,497	(5,282,497)

The reasonable possible changes in foreign exchange rates used in the sensitivity analysis are the rates of change in foreign currencies between the Philippine Peso equivalent at year end and thirty (30) days from reporting date, by which management is expected to receive or settle the Parent Company's most significant financial assets or liabilities, respectively.

### (b) Price risk

The Group is exposed to equity securities price risk because of the Group's proprietary shares in golf and country club classified as financial assets at fair value through other comprehensive income in the consolidated statement of financial position.

As at December 31, 2022 and 2021, the Group's exposure to price risk is not considered significant.

### (c) Cash flow and fair value interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial assets and liabilities will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial assets and liabilities will fluctuate because of changes in market interest rates.

The Group's financial liabilities are subject to fixed rates and are measured at amortized cost, hence not subject to repricing and independent of changes in market interest rates.

## 26.4 Credit risk

Credit risk arises from cash deposited in banks and financial institutions, as well as credit exposures on amounts receivable from customers, related parties and other parties. The Group provides services only to recognized, creditworthy third parties. Individual risk limits are set based on internal ratings in accordance with limits set by the Parent Company's BOD. The utilization of credit limits is regularly monitored. In addition, the Group's receivables are monitored on an ongoing basis and stringent collection policy enforced resulting in an insignificant exposure to bad debt.

The Group's financial assets are categorized based on the Group's collection experience with the counterparties as follows:

- a. High performing settlements are obtained from counterparty following the terms of the contracts without much collection effort.
- b. Underperforming more than 60 days past due but expected to be collected after some reminders/follow ups.
- c. Credit impaired more than 360 days past due and unlikely to be collected despite reminders/follow ups.

The aging analysis of the Group's financial assets that are exposed to credit risks are as follows:

			High	Under-	Credit
	Notes	Gross amount	performing	performing	impaired
December 31, 2022					
Cash and cash equivalents	2	264,349,065	264,349,065	-	-
Trade and other receivables	3	1,476,122,406	609,489,407	468,568,898	398,064,101
Refundable deposits	4,10	6,549,638	6,549,638	-	-
		1,747,021,109	880,388,110	468,568,898	398,064,101
December 31, 2021					
Cash and cash equivalents	2	261,885,870	261,885,870	-	-
Trade and other receivables	3	1,097,784,035	653,731,420	158,019,790	286,032,825
Refundable deposits	4,10	4,010,369	4,010,369	-	-
	•	1,363,680,274	919,627,659	158,019,790	286,032,825

The maximum exposure to credit risk at the reporting date is equal to the carrying value of the financial assets summarized above.

None of the financial assets that are fully performing has been renegotiated in 2022 and 2021.

# Credit quality of fully performing financial assets

## (a) High performing

#### (i) Cash in banks

To minimize credit risk exposure, the Group deposits its cash in the following banks:

	2022	2021
Universal banks	132,592,509	98,167,137
Commercial banks	131,756,556	163,718,733
	264,349,065	261,885,870

The remaining item in cash presented in the consolidated statements of financial position pertains to cash on hand amounting to P2,114,456 as at December 31, 2022 (2021 - P2,077,635) (Note 2).

#### (ii) Trade and other receivables

There is no concentration of credit risk with respect to trade and other receivables as the Group has a large number of customers other than its energy business which only has one (1) customer. Presently, ongoing discussion are being made to address long outstanding balances with the Group's customer in its energy business. Accordingly, the Group provided for allowance for bad debts amounting to P371,546,215 in 2022 (2021 - P214,417,660). To minimize credit risk, the Group transacts only with new counterparties whose credit standing is assessed to be good. As at December 31, 2022, trade and other receivables amounting to P609,489,407 (2021 - P653,731,420) are fully performing thus, collectible. On that basis, the loss allowance from trade receivables as at December 31 was determined as follows:

	Current	High performing	Credit impaired	Total
2022				
	Within	Within		
Expected loss rate	0% to 3%	0% to 2%	48%	
Trade receivables	195,502,216	468,568,898	774,358,255	1,438,429,369
Loss allowance	808,847	1,361,607	369,375,761	371,546,215
2021	<u>-</u>	<del>-</del>		
	Within	Within		
Expected loss rate	0% to 3%	0% to 2%	56%	
Trade receivables	187,157,362	434,656,010	444,116,218	1,065,929,590
Loss allowance	5,895,210	7,161,896	246,457,833	259,514,939

## (iii) Advances to officers, employees and others; Due from related parties

Advances to employees are collected through liquidation and salary deduction, thus, not a financial asset subject to credit risk.

Advances to officers and others and due from a related parties which mainly pertain to cash advances to the Group's officers and its related parties are subject to normal credit terms. Credit risk is minimized since the related party is paying on normal credit terms. Those identified to be uncollectible based on the management's assessment of collectability were fully provided and the expected credit loss on the remaining balance is expected to be immaterial.

# (iv) Refundable deposits

Refundable deposits amounting to P6,549,638 as at December 31, 2022 (2021 - P4,010,369) pertain to deposits made to lessors for the lease of the Group's office space and warehouse, which are refundable at the end of the respective lease term.

### (b) Underperforming

Underperforming trade and other receivables as at December 31, 2022 amounting to P468,568,898 (2021 - P158,019,790) are related to a number of independent customers with delay in payments but no history of default. Management has assessed based on credit worthiness and existing relationship with customers as well as historical experience that these accounts are fully collectible.

### (c) Credit impaired

As at December 31, 2022, trade and other receivables amounting to P398,064,101 (2021 - P286,032,825) are impaired and have been fully provided for with allowance for impairment. The individually impaired receivable from customers relate to customers that are in unexpectedly difficult economic situations. These trade receivables were assessed by management as non-recoverable.

### 26.5 Liquidity risk

The Group manages liquidity risk by maintaining a balance between continuity of funding and flexibility. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows.

The table below analyzes the Group's financial liabilities into relevant maturity groupings based on the remaining period at reporting date to the contractual maturity date. Amounts disclosed in the table are the contractual undiscounted cash flows.

			Less than	3 to	More than
	Notes	Gross amount	3 months	12 months	one year
December 31, 2022					
Trade and other payables	11	168,674,199	154,883,149	13,791,050	-
Short-term loans	12	22,728,600	-	22,728,600	-
Borrowings	12	1,593,420,832	1,283,268,616	38,590,088	271,562,128
Future interest payable					
on short-term loans and		22 700 260	E 276 0EE	15 017 010	2.045.000
borrowings	22	23,708,368	5,376,055	15,317,313	3,015,000
Lease liabilities	22	20,817,196	2,166,082	5,862,702	12,788,412
Future interest payable		40.000.007	0.40.000	000.054	10 717 107
on lease liabilities		19,603,997	248,239	638,351	18,717,407
		1,848,953,192	1,445,942,141	96,928,104	306,082,947
December 31, 2021					
Trade and other payables	11	603,339,881	574,300,480	13,791,050	15,248,351
Short-term loans	12	522,271,500	-	522,271,500	-
Borrowings	12	3,571,165,941	4,101,306	255,166,031	3,311,898,604
Future interest payable					
on short-term loans and					
borrowings		1,283,268,616	38,590,088	271,562,128	973,116,400
Lease liabilities	22	38,603,347	1,153,944	5,617,911	31,831,492
Future interest payable		, ,	, ,	, ,	, ,
on lease liabilities		20,731,600	162,904	1,491,338	19,077,358
		6,039,380,885	618,308,722	1,069,899,958	4,351,172,205

The Group expects to settle above financial liabilities in accordance with their contractual maturity.

Historically, maturing obligations are funded by cash flows from operating activities and through short term bank borrowings, as needed, hence, there is no perceived liquidity risks. Long term loans may be obtained only when there is a material capital expenditure.

As at December 31, 2022 and 2021, the Group has undrawn credit lines with local banks.

# 26.6 Capital management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue its operations on a going concern basis in order to provide adequate return to its shareholders and maintain optimal capital structure to reduce cost of capital and lessen the need to obtain long-term borrowings and maximize shareholder value.

The Group manages its capital structure and makes the adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes as at December 31, 2022 and 2021.

The Group monitors capital on the basis of the carrying amount of equity as presented in the consolidated statements of financial position.

As at December 31, the Group's debt-to-equity ratio is calculated as follows:

	2022	2021
Total debt	4,750,452,051	4,786,070,651
Total equity	1,749,882,234	1,246,264,055
Debt-to-equity ratio	2.71	3.84

As at December 31, 2020, the Parent Company has not complied with certain financial ratios including debt to equity and debt service cover ratio that resulted in the reclass of a portion of loans to current.

The Group computes its total debt as at December 31 as follows:

	Notes	2022	2021
Trade and other payables	11	903,937,574	654,029,867
Short-term loans	12	22,728,600	522,271,500
Borrowings	12	3,790,611,825	3,571,165,941
Lease liabilities	22	33,174,052	38,603,347
		4,750,452,051	4,786,070,655

The Group computes its total equity as at December 31 as follows:

	Notes	2022	2021
Share capital	13	907,857,870	907,857,870
Additional paid-in capital	13	121,632,762	121,632,762
Retained earnings (deficit) attributable to the owners of			
Parent Company		765,856,087	(32,194,999)
Financial asset at fair value through other			
comprehensive income		(160,000)	(160,000)
Treasury shares		(37,614,990)	(37,614,990)
Revaluation surplus, net of tax	6	(7,689,495)	286,743,411
		1,749,882,234	1,246,264,054

As part of the reforms of the PSE to expand capital market and improve transparency among listed firms, PSE has required listed entities to maintain a minimum of fifteen percent (15%) of their listed issued and outstanding shares to be held by public. The Group is compliant with respect to this requirement as at December 31, 2022 and 2021.

# Note 27 - Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

## 27.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). The term PFRS, in general, includes all applicable PFRS, Philippine Accounting Standards (PAS), and interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Interpretations Committee (IFRIC) which have been approved by the Financial Reporting Standards Council (FRSC) and adopted by the SEC.

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of property and equipment - tugboats and fair value measurement of financial assets at fair value through other comprehensive income.

The preparation of consolidated financial statements in conformity with PFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are summarized in Note 26.

# Changes in accounting policy and disclosures

(a) New interpretation and amended standards adopted by the Group

The Group has applied the following standard for the first time for their annual reporting period commencing January 1, 2022:

- Property, Plant and Equipment: Proceeds before intended use Amendments to PAS 16 (effective January 1, 2022). The amendment to PAS 16 Property, Plant and Equipment (PP&E) prohibits an entity from deducting from the cost of an item of PP&E any proceeds received from selling items produced while the entity is preparing the asset for its intended use. It also clarifies that an entity is 'testing whether the asset is functioning properly' when it assesses the technical and physical performance of the asset. The financial performance of the asset is not relevant to this assessment. Entities must disclose separately the amounts of proceeds and costs relating to items produced that are not an output of the entity's ordinary activities.
- Onerous Contracts Cost of Fulfilling a Contract: Amendments to PAS 37 (effective January 1, 2022). The amendment to PAS 37 clarifies that the direct costs of fulfilling a contract include both the incremental costs of fulfilling the contract and an allocation of other costs directly related to fulfilling contracts. Before recognizing a separate provision for an onerous contract, an entity recognizes any impairment loss that has occurred on assets used in fulfilling the contract.

- Annual Improvements to PFRS Standards 2018-2020 (effective January 1, 2022). The following improvements were finalized in May 2020: PFRS 9 Financial Instruments clarifies which fees should be included in the 10% test for derecognition of financial liabilities.
  - PFRS 16 Leases amendment of illustrative example 13 to remove the illustration of payments from the lessor relating to leasehold improvements, to remove any confusion about the treatment of lease incentives.
  - o *PFRS 1 First-time Adoption of International Financial Reporting Standards* allows entities that have measured their assets and liabilities at carrying amounts recorded in their parent's books to also measure any cumulative translation differences using the amounts reported by the parent. This amendment will also apply to associates and joint ventures that have taken the same PFRS 1 exemption.

The amendments did not have a significant impact on the consolidated financial statements of the Group.

(b) New standards, amendments and interpretations not yet adopted

Certain new accounting standards, amendments and interpretations have been published that are not mandatory for December 31, 2022 reporting periods and have not been early adopted by the Group. None of these, standards, amendments and interpretation is expected to have a significant impact on the Group's consolidated financial statements except for:

- Classification of Liabilities as Current or Non-current Amendments to PAS 1 (effective January 1, 2023). The narrow-scope amendments to PAS 1 Presentation of Financial Statements clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectations of the entity or events after the reporting date (e.g. the receipt of a waver or a breach of covenant). The amendments also clarify what PAS 1 means when it refers to the 'settlement' of a liability. The amendments could affect the classification of liabilities, particularly for entities that previously considered management's intentions to determine classification and for some liabilities that can be converted into equity. It must be applied retrospectively in accordance with the normal requirements in PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.
- Disclosure of Accounting Policies Amendments to PAS 1 and PFRS Practice Statement 2 (effective January 1, 2023). The IASB amended PAS 1 to require entities to disclose their material rather than their significant accounting policies. The amendments define what is 'material accounting policy information' and explain how to identify when accounting policy information is material. They further clarify that immaterial accounting policy information does not need to be disclosed. If it is disclosed, it should not obscure material accounting information. To support this amendment, the IASB also amended PFRS Practice Statement 2 Making Materiality Judgements to provide guidance on how to apply the concept of materiality to accounting policy disclosures.
- Definition of Accounting Estimates Amendments to PAS 8 (effective January 1, 2023). The amendment to PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors clarifies how companies should distinguish changes in accounting policies from changes in accounting estimates. The distinction is important, because changes in accounting estimates are applied prospectively to future transactions and other future events, but changes in accounting policies are generally applied retrospectively to past transactions and other past events as well as the current period.

Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to PAS 12 (effective January 1, 2023). The amendments to PAS 12 Income Taxes require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. They will typically apply to transactions such as leases of lessees and decommissioning obligations and will require the recognition of additional deferred tax assets and liabilities. The amendment should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, entities should recognize deferred tax assets (to the extent that it is probable that they can be utilized) and deferred tax liabilities at the beginning of the earliest comparative period for all deductible and taxable temporary differences associated with: - right-of-use assets and lease liabilities, and - decommissioning, restoration and similar liabilities, and the corresponding amounts recognized as part of the cost of the related assets. The cumulative effect of recognizing these adjustments is recognized in retained earnings, or another component of equity, as appropriate. PAS 12 did not previously address how to account for the tax effects of on-balance sheet leases and similar transactions and various approaches were considered acceptable. Some entities may have already accounted for such transactions consistent with the new requirements. These entities will not be affected by the amendments.

The Group is still assessing the impact of the above new, amendments and interpretations to existing standards. However, initial assessment is that adoption of these standards are not expected to significantly impact the Group's financial reporting. All other standards, amendment and interpretations effective after December 31, 2022 are not considered relevant to the Group.

## 27.2 Consolidation

#### (a) Business combination

The Group applies the purchase or acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group measures non-controlling interest based on the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PFRS 9 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is not accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognized and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly in profit or loss.

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## (b) Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has a right to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The subsidiary is fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date the control ceases.

Intercompany transactions, balances and unrealized gain on transactions between Parent Company and its subsidiaries are eliminated.

When the Group ceases to have control, any retained interest in the subsidiary is re-measured to its fair value at the date when control is lost, with the change in carrying amount generally recognized in profit or loss. The fair value is the initial carrying amount for purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

If the Group surrenders control to a related party within the Group it ultimately belongs, the difference between the consideration received and the fair value of the subsidiary at divestment date, is recognized within equity.

## (c) Associate

An associate is an entity over which the Group is able to exert significant influence, but which is neither a subsidiary nor a joint venture. Investment in associate is initially recognized at cost and subsequently accounted for using the equity method.

Under the equity method, the carrying amount of the investment in associate is increased or decreased to recognize the Group's share of the net earnings (losses) and other comprehensive income of the associates after the date of acquisition. The Group's share in the net earnings (losses) and other comprehensive income of the associates is recognized in the Group's profit or loss. Items that have been directly recognized in the associates' equity are recognized in equity of the Group. Distributions received from the associates reduce the carrying amount of the investment.

If the Group's share in net losses of associates equals or exceeds its interest in the associates, the Group will discontinue recognizing its share of further losses. The interest in an associate is the carrying amount of the investment in the associate under the equity method together with any long-term interests that, in substance, form part of the Group's net investment in the associate.

After the Group's interest is reduced to zero, additional losses are provided for, and a liability is recognized, only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the Group resumes recognizing its share of those net earnings only after its share of the earnings equals the share of losses not recognized.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount adjacent to 'share of profit (loss) of an associate' in profit or loss.

Investment in associate is derecognized when the risk and rewards of ownership have been transferred or extinguished. When the investment in associate is derecognized, its cost and related impairment, if any, are eliminated from the accounts.

## 27.3 Goodwill

Goodwill is initially measured as the excess of the aggregate of the consideration transferred (including the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquire) over the fair value of the identifiable net assets acquired. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, in the case of a bargain purchase, the difference is recognized directly in profit or loss.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units (CGUs), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the Group at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognized immediately as an expense and is not subsequently reversed.

# 27.4 Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, deposits held at call with banks and other short-term, highly liquid investments with original maturities of three months or less from date of acquisition. Deposits held at call with banks earn interest at the prevailing bank interest rate. These are carried at amortized cost.

Other accounting policies related to cash and cash equivalents are disclosed in Note 27.5.

# 27.5 Investments and other financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity of another entity. The Group recognizes a financial instrument in the consolidated statement of financial position, when and only when, the Group becomes a party to the contractual provisions of the instrument.

### Financial assets

### (a) Classification

The Group classifies its financial assets in the following categories:

- those to be measured subsequently at fair value (either through other comprehensive income (OCI) or through profit or loss), and
- those to be measured at amortized cost

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. The Group has (a) financial assets classified as financial assets at amortized cost as at December 31, 2022 and 2021 which comprise cash and cash equivalents (Note 27.4), trade and other receivables (Note 27.8), advances to related parties (Note 27.28) and refundable deposits (b) financial assets at fair value through other comprehensive income in the consolidated statement of financial position.

#### (b) Recognition and derecognition

Regular way purchases and sales of financial assets are recognized on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

### (c) Measurement

At initial recognition, the Group measures a financial asset at its fair value.

Subsequent to initial recognition, measurement depends on the Group's business model for managing the asset and cash flow characteristic of the asset. For financial assets at amortized cost, interest income, if any, from these financial assets is included within other income in the statement of total comprehensive income using the effective interest rate method. Impairment losses are presented as separate line item the statement of total comprehensive income.

Where the Group's management has elected to present fair value gains and losses on investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognized in profit or loss when the Group's right to receive payments is established.

# (d) Impairment

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortized cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

Impairment loss is recognized in profit or loss and the carrying amount of the asset is reduced through the use of an allowance. The Group applies the ECL model to measure the impairment for all financial assets at amortized costs.

The Group calculates the allowance for credit losses by considering on a discounted basis the cash shortfalls it would incur in various default scenarios for prescribed future periods and multiplying the shortfalls by the probability of each scenario occurring. ECL are measured through an allowance at an amount equal to:

- the 12-month ECL (that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or
- full lifetime ECL (that result from all possible default events over the life of the financial instrument).

### Financial liabilities

## (a) Classification

The Group classifies its financial liabilities in the following categories: financial liabilities at fair value through profit or loss (including financial liabilities held for trading and those that designated at fair value); and other financial liabilities. As at December 31, 2022 and 2021, the Group's financial liabilities are limited to other financial liabilities at amortized cost.

The Group's trade and other payables (excluding payable to government agencies, unliquidated expenses and unearned income) (Note 27.14), advances from related parties (Note 27.28), short-term loans and borrowings (Note 27.16), lease liabilities (Note 27.26) are classified under other financial liabilities at amortized cost (Note 27.15).

Issued financial instruments or their components, which are not designated at fair value through profit or loss, are classified as other financial liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder. Other financial liabilities include accrued expenses. These are included in current liabilities except for maturities greater than 12 months after the reporting period which are classified as non-current liabilities.

## (b) Initial recognition and derecognition

Financial liabilities are initially recognized at fair value of the consideration received plus directly attributable transaction costs. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

### (c) Subsequent measurement

Other financial liabilities are subsequently measured at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate.

# 27.6 Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or the counterparty.

The Parent Company has the right to offset intercompany payables and receivables as at December 31, 2022 and 2021. Total intercompany receivables offset against payables amounts to P74,803,041 in 2022 (2021 - P64,388,861).

#### 27.7 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Group classifies its fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2); and
- inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1.

The fair value of assets and liabilities that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the asset or liability is included in Level 2.

If one or more of the significant inputs is not based on observable market data, the asset or liability is included in Level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

The Group's financial asset at FVOCI with quoted market price is valued using Level 1 of the fair value hierarchy.

The Group has no other significant financial assets and liabilities carried at fair value.

The carrying amount of significant financial assets and liabilities, except borrowings (Note 27.5) and lease liabilities (Note 27.26) approximates their fair value as the impact of discounting is not considered significant considering that the remaining significant financial assets and liabilities generally have short term maturity.

For non-financial assets, the Group uses valuation techniques that are appropriate in the circumstances and applies the technique consistently. Commonly used valuation techniques are as follows:

- Market approach A valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable (i.e., similar) assets, liabilities or a group of assets and liabilities, such as a business.
- Income approach Valuation techniques that convert future amounts (e.g., cash flows or income and expenses) to a single current (i.e., discounted) amount. The fair value measurement is determined on the basis of the value indicated by current market expectations about those future amounts.
- Cost approach A valuation technique that reflects the amount that would be required currently to replace the service capacity of an asset (often referred to as current replacement cost).

The Group's tugboats are valued using Level 2 of the fair value hierarchy. The fair value of tugboats was determined using cost approach where valuation performed are based on cost of reproduction of new vessel, accumulated depreciation, character and utility of the vessel (Note 6).

The Group determines the fair value of its investment properties, which is carried at cost (Note 9), using Level 2 of the fair value hierarchy by direct comparison approach with reference to open market of similar properties with consideration of the location, property size, physical features and economic factors.

The Group has no other significant non-financial assets and liabilities carried at fair value.

### 27.8 Trade and other receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less, these are classified as current assets. If not, these are presented as non-current assets.

Trade and other receivables are recognized initially at fair value and subsequently measured at amortized cost using effective interest method, less provision for impairment.

The carrying amount of the receivable is reduced through the use of an allowance account, and the amount of loss is recognized as net impairment losses on financial assets in the statements of total comprehensive income. When a receivable remains uncollectible after the Group has exerted all legal remedies, it is written off against the allowance account for receivables. If in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the reversal of the previously recognized impairment loss is recognized in profit or loss.

Reversal of previously recorded impairment provision are based on the result of management's update assessment, considering the available facts and changes in circumstances, including but not limited to results of recent discussions and arrangements entered into with customers as to the recoverability of receivables at the end of the reporting period. When a receivable remains uncollectible after the Group has exerted all legal remedies, it is written-off against the allowance account for receivables. Subsequent recoveries of the amounts previously written off are credited to general and administrative expenses in profit or loss.

Other relevant policies including impairment on receivables are disclosed in Note 27.5.

### 27.9 Prepayments and other assets

Prepayments are recognized in the consolidated statement of financial position in the event that payment has been made in advance of obtaining right of access to goods or receipt of services and measured at nominal amounts.

Other assets consist substantially of input VAT and leasehold rights.

Input VAT are recognized as assets in the period such input VAT become available as tax credits to the Group and carried over to the extent that it is probable that the benefit will flow to the Group. A provision for unrecoverable input VAT is established when there is objective evidence that the Group will not be able to recover the claims. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in profit or loss within general and administrative expenses.

Leasehold rights include rights and interests acquired for specific land assets. Leasehold rights are recognized at cost which approximates purchase price or total consideration. Leasehold rights with definite life are amortized over the period of the contract while leasehold rights that have indefinite life, are carried at cost less impairment, if any.

Prepayments and other assets are included in current assets, except when the related goods or services are expected to be received or rendered more than twelve months after the reporting period which are classified as non-current assets.

Prepayments are derecognized in the consolidated statement of financial position upon receipt of goods or services, through amortization over a certain period of time, and use or consumption.

Input VAT are derecognized when applied against output or when written off.

### 27.10 Property, plant and equipment

All property, plant and equipment are carried at cost less accumulated depreciation and any impairment except for tugboats which are carried at revalued amounts.

Tugboats are initially recognized at cost. Subsequently, tugboats are carried at revalued amounts, which is the fair value at date of revaluation less any subsequent accumulated depreciation and accumulated impairment losses. The Parent Company engages external, independent and qualified valuers to determine the fair value of the Parent Company's tugboats once every 3-5 years. Increases in the carrying amounts arising on revaluation of tugboats are recognized, net of tax, in other comprehensive income and revaluation surplus, net of tax, in shareholders' equity. To the extent that the increase reverses a decrease previously recognized in profit or loss, the increase is first recognized in profit or loss. Decreases that reverse previous increases of the same asset are first recognized in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss.

Each year, the Group transfers from revaluation surplus reserve to retained earnings the difference between the depreciation charges calculated based on the revalued amount and the depreciation charge based on the assets' historical cost.

The profit or loss on disposal of a revalued asset is determined as the difference between the net disposal proceeds and the carrying amount of the asset. On disposal of the revalued asset, the relevant revaluation surplus included in equity is transferred directly to retained earnings.

All other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to profit or loss during the financial period in which these are incurred.

Dry docking cost represents major inspection and overhaul costs and is depreciated to reflect consumption benefits which is to be replaced or restored by the subsequent dry docking generally every two (2) years. The Group has included these dry-docking expenses as part of tugboat component. Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their costs or revalued amounts to their residual values over their estimated useful lives (in years), as follows:

Tugboats	8 to 26
Barges	10 to 37
Plant, building and improvements	10-25
Transportation equipment	5
Construction equipment	5
Diving and oil spill equipment	3 to 5
Furniture, fixtures and leasehold improvements	3 to 4

Construction in-progress is stated at cost. This includes cost of construction and other direct costs. Construction in-progress is not depreciated until such time as the relevant assets are completed and are available for use. Tugboats under construction is classified as "Property, plant and equipment at cost" and subsequently transferred to "Property and equipment at revalued amounts" upon completion.

Leasehold improvements are amortized over the estimated useful life of the improvements, which is shorter than the lease term, considering the renewal option.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 27.13).

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal at which time the cost, appraisal increase and their related accumulated depreciation are removed from the consolidated statement of financial position. Any gains and losses on disposals of an asset as cost are determined by comparing proceeds with carrying amount and are recognized in profit or loss.

### 27.11 Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs will be amortized over its estimated useful lives of five (5) years from the start of its use. Costs associated with maintaining computer software programs are recognized as an expense as incurred.

Computer software is derecognized upon disposal or when no future economic benefits are expected from its use or disposal at which time the cost and the related accumulated amortization are removed from the consolidated statement of financial position. Any gains and losses on disposals are determined by comparing the proceeds with the carrying amount of the assets and are recognized in profit or loss.

Relevant disclosures for Group's accounting policies on impairment of computer software are discussed in Note 27.13.

#### 27.12 Investment property

Investment property is recognized as an asset, when it is probable that the future economic benefits that are associated with the investment property will flow to the Group and the cost of the asset can be measured reliably.

Investment properties consist of land in various locations. Land is initially recognized at cost and subsequently carried at cost less any impairment losses. Land is not depreciated.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation and commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the deemed cost of property for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

Investment property is derecognized when it has either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Gains or loss on derecognition of an investment property is calculated as the difference between any disposal proceeds and the carrying amount of the related asset and is recognized in profit or loss in the year of derecognition.

# 27.13 Impairment of non-financial assets

Non-financial assets that have an indefinite useful life, such as land, are not subject to amortization and are tested annually for impairment. Other non-financial assets, mainly property, plant and equipment, computer software, investment properties, input VAT, investment in associate and leasehold rights, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impairment losses, if any, are recognized in profit or loss as part of general and administrative expenses.

When impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash-generating unit in prior years. Reversals of an impairment loss are credited to the provision account in profit or loss.

### 27.14 Trade and other payables

Trade and other payables are recognized in the period in which the related money, goods or services are received or when a legally enforceable claim against the Group is established or when the corresponding assets or expenses are recognized. These are classified as current liabilities if payment is due within one year or less. If not, these are presented as non-current liabilities.

Trade and other payables are recognized initially at fair value and subsequently measured at amortized cost using effective interest method.

These are derecognized when extinguished or when the obligation is discharged, cancelled, or has expired.

Other relevant policies on trade and other payables are disclosed in Note 27.5.

### 27.15 Borrowings and borrowing cost

## (a) Borrowings

Borrowings are measured initially at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

Borrowings are derecognized when the obligation is settled, paid or discharged.

A substantial modification of the terms of an existing financial liability or a part of it shall be accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Where the terms of a financial liability are modified, a gain or loss is recognized in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate. If the modification of the terms of borrowings is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on extinguishment. If the modification of the terms of borrowings is not accounted for as an extinguishment, any cost or fees incurred adjust the carrying amount of the liability and are amortized over the remaining term of the modified liability.

### (b) Borrowing costs

Borrowing costs incurred for the construction of any qualifying asset, if any, are capitalized during the period of time that is required to complete and prepare the asset for its intended use.

All other borrowing costs are recognized in profit or loss in the period in which these are incurred.

#### 27.16 Provisions and contingencies

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognized for future operating losses. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed and derecognized from the consolidated statement of financial position.

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefit is probable. If it becomes virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the consolidated financial statements.

#### 27.17 Current and deferred income tax

The tax expense for the year comprises current and deferred tax. Tax is recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax (DIT) is recognized on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, DIT is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. DIT is determined using tax rates (and laws) that have been enacted or substantively enacted by the reporting date and are expected to apply when the related DIT asset is realized or the DIT liability is settled.

DIT assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

DIT liabilities are recognized in full for all taxable temporary differences, except to the extent that the DIT liability arises from the initial recognition of goodwill. DIT liabilities are provided on taxable temporary differences arising from investments in subsidiaries and associates, except for DIT liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Generally, the Group is unable to control the reversal of the temporary difference for associates. Only where there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference not recognized.

DIT assets are recognized on deductible temporary differences arising from investments in subsidiaries and associates only to the extent that it is probable that the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilized.

Specifically, DIT is provided on the temporary difference between the carrying amount of the revalued property, plant and equipment and its tax base. Any taxable temporary difference reflects the tax consequences that would follow from the recovery of the carrying amount of the asset through sale (non-depreciable assets) and through use (depreciable assets), using the tax rate applicable to the taxable amount derived from the sale of a non-depreciable capital or ordinary asset or the tax rate applicable during the years the asset is utilized.

DIT assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the DIT assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

The Group re-assesses at each reporting date the need to recognize a previously unrecognized DIT asset, if any.

DIT assets and liabilities are derecognized when the related temporary difference is realized or settled.

### 27.18 Employee benefits

The Group provides short-term, retirement and terminal benefits to its employees. The Group did not grant any stock options or share based payments to its officers and employees.

(a) Other short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

### (b) Retirement benefit obligations

Defined benefit plan is defined as an amount of retirement benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in respect of defined benefit retirement plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, if any. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related retirement obligation.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in unrestricted earnings in the period in which these arise.

Past service costs are recognized immediately in profit or loss.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in personnel cost (Note 18) in profit or loss.

### (c) Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognizes costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

## 27.19 Share capital

Common shares, recognized at par value, are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax.

When the shares are issued at a premium, the difference between the proceeds and the par value is credited to the "Additional paid-in capital" account. When the shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. In case the shares are issued to extinguish or settle the liability of the Group, the shares shall be measured either at fair value of the share issued or fair value of the liability settled, whichever is more reliably determinable.

Where any member of the Group purchases the Group's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Group's equity holders.

### 27.20 Other comprehensive income

Other comprehensive income comprises items of income and expense (including items previously presented under the consolidated statement of changes in equity) that are not recognized in profit or loss for the year in accordance with PFRS.

### 27.21 Retained earnings (deficit)

Retained earnings (deficit) represent the accumulated profit or loss arising from the operations of the Group and reserves for remeasurement on retirement benefit obligation less any dividends declared by the Parent Company.

Appropriation of retained earnings is recognized based on the provisions of the Corporation Code of the Philippines and by approval of the Parent Company's BOD. The Parent Company's BOD releases retained earnings from the appropriation when the purpose of such appropriation has been completed.

### 27.22 Dividend distribution

Dividend distribution to the Parent Company's shareholders is recognized as a liability in the consolidated financial statements in the period in which the dividends are approved by the Parent Company's BOD.

### 27.23 Foreign currency transactions and translation

### (a) Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency.

### (b) Transactions and balances

Foreign currency transactions are translated into Philippine Peso using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss. All foreign exchange gains and losses except for foreign exchange loss on borrowings are presented in profit or loss within other income (expense), net. Foreign exchange gains and losses from borrowings are presented as part of finance cost in profit or loss.

### (c) Subsidiary

The results and financial position of the subsidiary, (which has no currency of a hyperinflationary economy), that has a functional currency different from the presentation currency are translated into the presentation currency as follows:

- i) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- ii) Income and expenses for each statement of income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- iii) All resulting exchange differences are recognized as cumulative translation differences as a separate line item under equity.

As at December 31, 2022, cumulative loss on translation differences recognized in equity amounted to P7,497,456 (2021 - P7,874,394).

#### 27.24 Revenue recognition

Revenue is measured based on the consideration specified in a contract with customer. The Group recognizes revenue when it transfers control over service to a customer.

### (a) Sale of services

The Group provides (i) harbor assistance, (ii) lighterage services (iii) towing services and (iv) salvage income. These services are provided on a time-basis or as a fixed-price contract, net of any subsequent discounts. Discounts are considered as part of the transaction price when granting such is highly probable. Contract terms of services are generally range from less than a year. Revenue from providing services is recognized in the accounting period in which the services are rendered. For fixed-price contracts, revenue is recognized based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided because the customer receives and uses the benefits simultaneously.

### (b) Revenue on generation and sale of solar energy

The Group is engaged in the generation and sale of solar energy. Revenue is recognized monthly based on the transmission of solar energy to its sole customer. Revenue is recognized when the solar energy is delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due. Revenue is also recognized based on the price agreed with the costumer and is only recognized to the extent that it is probably that a significant reversal will not occur. No element of financing is deemed present as the sale are made with a credit of ten (10) to fifteen (15) days.

### (c) Revenue/Income on construction contracts

A construction contract is a contract specifically negotiated for the construction of an asset or combination of assets that are closely interrelated or interdependent in terms of their design and function or their ultimate purpose or use.

When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognized over the period of the contract by reference to the stage of completion. Contract costs are recognized as expenses by reference to the stage of completion of the contract activity at the end of the accounting period.

When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable. Variations in contract work, claims and incentive payments are included in contract revenue to the extent that may have been agreed with the customer and are capable of being reliably measured.

The Group uses the 'percentage of completion method' to determine the appropriate amount to recognize in a given period. The stage of completion is measured by reference to the contract costs incurred up to the end of the reporting period as a percentage of total estimated costs for each contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion. These are presented as inventories, prepayments or other assets, depending on their nature.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognized immediately in profit or loss as part of cost of construction contracts, with a corresponding credit to allowance. The amount of such loss is determined irrespective of whether or not work has commenced on the contract, the stage of completion of contract activity, or the amount of profits expected to arise on other contracts, which are not treated as a single construction contract.

Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions and final contract settlements which may result in revisions to estimated costs and gross margins will be recognized in the year in which the changes are determined.

Progress payments received under the construction contracts are deducted from contract assets as the contract is completed. Progress payments received before corresponding work has been performed (or in excess of percentage of completion) are presented as advances from customers under trade and other payable in the consolidated statement of financial position.

The Group recognizes on a net and gross basis when it satisfies its promise to facilitate the service over a period of time when it is not a principal in a contract and acting as the principal in a contract, respectively. The Group is not the principal for construction contracts, wherein the Group does not control the service before it is transferred to a customer and the Group is not solely responsible for the service and discretion in establishing contract prices.

### (d) Financing components

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

### (e) Contract assets and liabilities

Lighterage services are normally billed to the customer one month in advance. The customer pays the fixed amount based on the billing. If the performance obligations fulfilled by the Group exceed the total payments received to date, a contract asset is recognized. If the total payments received to date exceed the performance obligation fulfilled, a contract liability is recognized and is presented as unearned revenue. The contract assets are transferred to receivables when the Group's rights to the contract consideration become unconditional. A right to consideration is unconditional if only the passage of time is required before payment of that consideration is due.

## Other income

#### (a) Interest income

Interest income is recognized in profit or loss on a time-proportion basis using the effective interest method. Interest income from cash in banks and short-term placements is presented net of final taxes paid and withheld.

### (b) Dividend income

Dividend income is recognized in profit or loss when the right to receive payment is established.

#### 27.25 Costs and expenses

Costs and expenses are recognized:

- (a) on the basis of a direct association between the costs incurred and the earning of specific items of income;
- (b) on the basis of systematic and rational allocation procedures (i.e. when economic benefits are expected to arise over several accounting periods and the association with income can only be broadly or indirectly determined); or
- (c) immediately and as incurred (i.e. when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition in the consolidated statement of financial position).

Costs and expenses are presented in the profit or loss according to their function.

## 27.26 Leases where Group is a lessee

Assets and liabilities arising from a lease are initially measured on a present value basis. The interest expense is recognized in the profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is amortized over the shorter of the asset's useful life and the lease term on a straight-line basis.

### (a) Measurement of lease liabilities

Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate
- amounts expected to be payable by the lessee under residual value guarantees
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for the Group's leases, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received,
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held for entities which do not have recent third-party financing, and
- makes adjustments specific to the lease (i.e. term, currency and security).

Lease payments are allocated between principal and interest expense. The interest expense is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

## (b) Measurement of right-of-use assets

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability,
- · any lease payments made at or before the commencement date less any lease incentives received,
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally amortized over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use assets are amortized over the underlying asset's useful life.

## (c) Extension and termination options

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is revised only if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

## (d) Short-term leases and leases of low-value assets

Payments associated with short-term leases and leases of low-value assets are recognized on a straight-line basis as an expense in the profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT-equipment and small items of office furniture.

# 27.27 Earnings (Loss) per share

#### (a) Basic

Basic earnings (loss) per share is calculated by dividing the profit attributable to shareholders of the Parent Company by the weighted average number of common shares in issue during the year, excluding common shares purchased by the Parent Company and held as treasury shares. In a capitalization or bonus issue or a share split, common shares are issued to existing shareholders for no additional consideration. Therefore, the number of common shares outstanding is increased without an increase in resources. The number of common shares outstanding before the event is adjusted for the proportionate change in the number of common shares outstanding as if the event had occurred at the beginning of the earliest period presented.

#### (b) Diluted

Diluted earnings (loss) per share is calculated by adjusting the weighted average number of common shares outstanding to assume conversion of all dilutive potential common shares. The Parent Company has two possible categories of dilutive potential common shares: convertible debt and share options. The Parent Company has no convertible debt nor share options as at December 31, 2022, 2021 and 2020.

### 27.28 Related party relationships and transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprise and its key management personnel, directors, or its shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

Related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

## 27.29 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Executive Management Committee that makes strategic decisions, under the policies adopted by the BOD.

As at December 31, 2022 and 2021, the Group has two (2) operating business segments which pertains to revenue and related economic activities arising from harbor assistance including those of Jetty construction services and renewable energy. In 2017, the Group started to venture into renewable energy by establishing HSEC and acquiring ADGI, then ADF1 and ADF2 in 2018.

Below are the segments of the Group:

As at and for the year ended December 31, 2022

	Harbor	Renewable		
	assistance	energy	Elimination	Total
Revenue	2,375,197,590	324,357,740	-	2,699,555,330
Segment result	400,408,749	(106,694,873)	(8,537,452)	285,176,424
Share in net profit of associate	(4,546,498)	-	- -	(4,546,498)
Finance costs	(168,085,128)	(122,505,060)	-	(290,590,188)
Income tax expense	20,458,990	-	-	20,458,990
Profit (Loss) for the year	248,236,113	(229,199,933)	(8,537,452)	10,498,728
Segment assets	5,562,332,723	2,944,070,362	(1,655,232,848)	6,851,170,237
Segment liabilities	(3,368,646,885)	(3,223,338,516)	1,512,181,645	(5,079,803,756)
Capital expenditures	1,661,547,174	(6,165)	-	1,661,541,009
Depreciation and amortization	363,940,642	89,377,328	-	453,317,970
Non-cash expenses other than depreciation and amortization	-	-	-	-

As at and for the year ended December 31, 2021

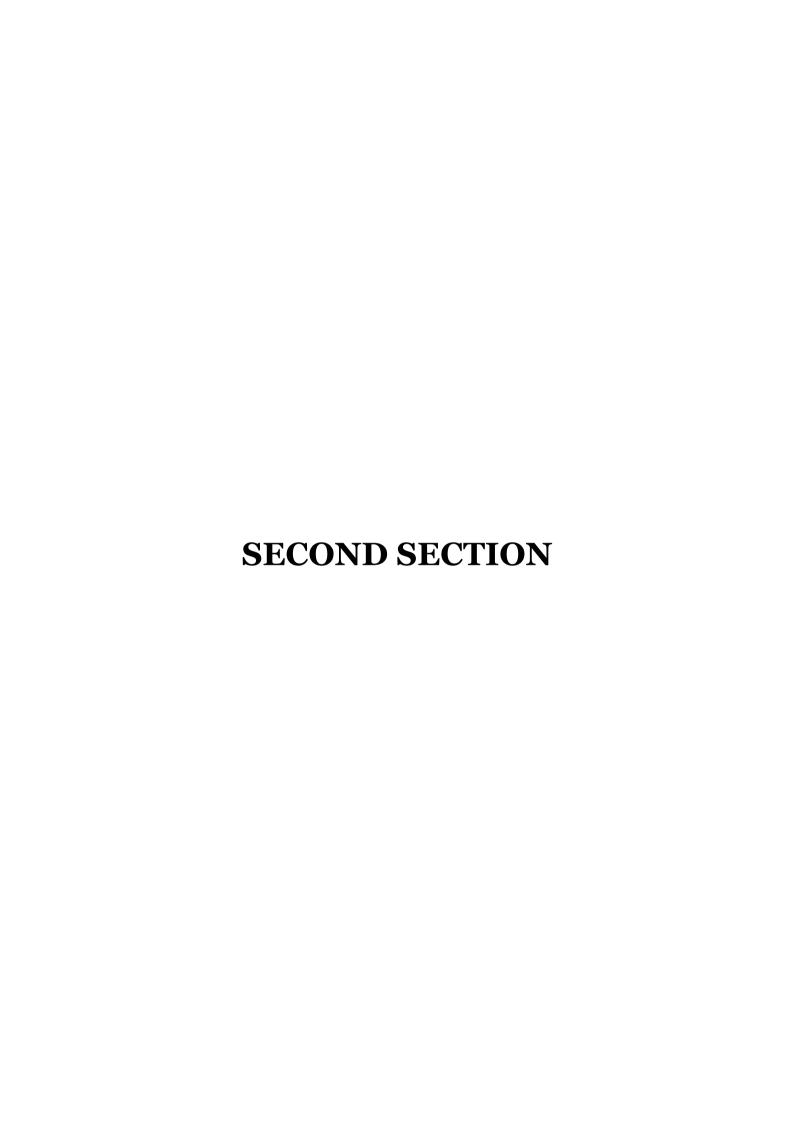
	Harbor	Renewable		
	assistance	energy	Elimination	Total
Revenue	1,607,698,208	301,641,340	-	1,909,339,548
Segment result	109,584,985	4,427,860	(11,031,043)	102,981,802
Share in net profit of associate	20,278,057	-	- -	20,278,057
Finance costs	(168,382,240)	(101,679,434)	-	(270,061,674)
Income tax benefit	(11,209,506)	- -	-	(11,209,506)
Loss for the year	(49,728,704)	(97,251,574)	(11,031,043)	(158,011,321)
Segment assets	4,913,775,959	2,907,718,566	(1,612,248,752)	6,209,245,773
Segment liabilities	(3,504,820,722)	(2,957,786,784)	1,512,281,393	(4,950,326,113)
Capital expenditures	272,037,935	53,304	-	272,091,239
Depreciation and amortization	347,834,822	90,224,517	-	438,059,339
Non-cash expenses other than				
depreciation and amortization	-	-	-	-

### Note 29 - Impact of Coronavirus disease (Covid-19)

Subsequent to the outbreak of the Coronavirus Disease 2019 ("COVID-19 pandemic") in early 2020, a series of measures to curb the COVID-19 outbreak has been and continues to be implemented in countries where the Group and its related parties operates. The Group has taken appropriate measures to preserve the health and safety of its employees and stakeholders as well as the business operations and in compliance with government mandated issuances and regulations.

The pandemic has resulted in limited operations of the TUG's business as a result of government-imposed restrictions in the country starting March 17, 2020 leading to a slow down of the Group's service income. In 2022, recovery was seen as government-imposed restrictions were slowly lifted. Service income has improved as compared to 2021. However, the quarantine restrictions brought about by the pandemic continue to affect the capacity of customers to pay their outstanding balances and thereby increasing the number of overdue accounts. The Group also entered into loan restructuring agreements with local banks.

The Group is closely monitoring the status of the COVID-19 pandemic and its continuing impact on its business operations. Nonetheless, management has appropriately considered the impact of the pandemic in determining the recoverability of its assets and sufficiency of provisions as at December 31, 2022 and along with this, will continue to address the issues that directly affect its business operations and is optimistic and expects that the COVID-19 pandemic would not have a significant long-term impact on the Group's financials.



## **Second Section**

Schedules	Supplementary Schedules	<u>Remarks</u>
A	Financial Assets	Schedule A
В	Amounts Receivable and Payable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related parties)	Schedule B
С	Amounts Receivable and Payable from Related Parties which are eliminated during the consolidation of financial statements	Schedule C
D	Long-term Debt	Schedule D
E	Indebtedness to Related Parties	Schedule E
F	Guarantees of Securities of Other Issuers	Schedule F
G	Share Capital	Schedule G
Annex 68-C	Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration	Annex 68-C
Annex 68-H	A Map Showing the Relationship between and among the Parent Company and its Ultimate Parent Company, Middle Parent, Subsidiaries or Co-subsidiaries and Associate	Annex 68-H
	Schedule of Financial Soundness Indicator	

## **SCHEDULE A**

## $Harbor\ Star\ Shipping\ Services, Inc.\ and\ Subsidiaries$

## Financial Assets December 31, 2022

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the statement of financial position	Value based on market quotations at end of reporting period	Income received and accrued
Financial assets at amortized cost				
Cash on hand and in banks	-	266,463,521	-	678,233
Trade and other receivables				
South Cotabato II Electric Cooperative, Inc. (SOCOTECO II)	-	1,034,142,760	-	-
Other trade receivables	-	441,979,646	-	-
Refundable deposits	-	6,549,638	-	-
	-	1,749,135,565	-	678,233
Financial asset at fair value through other comprehensive income				
Investment in BDO Short Term Fund	-	-	-	-
Investment in golf shares- Rancho Palos Verdes Golf and Country Club	-	810,000	-	-
Total	-	1,749,945,565		678,233

Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)

December 31, 2022
(All amounts in Philippine Pesos)

Name of designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written-off	Current	Balance at end of the period
Bella, Geronimo	a c gg c. p cca					
Dela Paz (President)	17,920,052	7,830,827	(1,261,658)	-	24,489,221	24,489,221
Bella, Ricardo	, ,		, , ,		, ,	, ,
Rodrigo Dela Paz (Vice President)	8,793,866	1,155,500	(1,056,843)	-	8,892,523	8,892,523
Bella, Virginia May Dela Paz						
(Corporate secretary)	(15,844)	5,500,000	(5,700,000)	-	(215,844)	(215,844)
Caranzo, Lorenzo Cabanlit (Director)	3,000,712	299,005	(973,239)	-	2,326,478	2,326,478
Refil, Elionarda Liu (Director)	(25,830)	193,134	(148,134)	-	19,170	19,170
Rodriguez, Ignatius Alafriz						
(Corporate secretary)	2,181,489	-	-	-	2,181,489	2,181,489
	31,854,445	14,978,466	(9,139,874)		37,693,037	37,693,037

# Amounts Receivable from Related Parties which are Eliminated during Consolidation of Financial Statements December 31, 2022 (All amounts in Philippine Pesos)

Name of designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written-off	Current	Balance at end of the period
Advances to related parties	•					•
Peak Flag SDN BHD	215,204,055	9,442,280	(9,958,891)	-	214,687,444	214,687,444
Astronergy Development Gensan Inc.	352,409,629	58,109,743	(13,588,051)	-	396,931,321	396,931,321
Astronergy Development F1, Inc.	348,727	76,969	-	-	425,696	425,696
Astronergy Development F2, Inc.	353,306	76,969	-	-	430,275	430,275
Harbor Star Subic Corp.	212,907,846	408,519,145	(661,305)	-	620,765,686	620,765,686
Harbor Star Energy Corporation	626,607,489	213,763,817	(564,934,506)	-	275,436,800	275,436,800
Harbor Star Construction Corporation	525,755	739,878	(27,771)	-	1,237,862	1,237,862
Harbor Star East Asia (Myanmar) Ltd.	2,264,824	1,737	=	-	2,266,561	2,266,561
	1,410,621,631	690,730,538	(589,170,524)	-	1,512,181,645	1,512,181,645

Long-term Debt December 31, 2022

		A	A	
		Amount shown under	Amount shown under	
		caption "current portion	caption "long-term	
Title of increased time	A	of long-term debt" in	debt" in related	
Title of issue and type	Amount authorized by	related statement of	statement of financial	
of obligation	indenture	financial position	position"	Notes
Bank borrowings	1,726,041,977	7,944,555	1,718,097,422	DBP restructured cash loan and its capitalized accrued interest, interest at 6.50% per
				annum, interest, and principal amortization payable quarterly starting October 2023, matures
				on April 19, 2033.
Bank borrowings	517,097,544	19,748,171	497,349,373	DBP restructured cash loan at 6.50% per annum, interest, and principal amortization payable
				quarterly starting March 30, 2023, matures on December 29, 2028.
Bank borrowings	150,000,000	27,600,000	-	PNB cash loans, interest at 8% per annum, various maturities in 2023
Bank borrowings	320,000,000	28,085,494	-	AUB cash loan, interest at 7.50% per annum, interest and principal amortization payable
				quarterly, matures on June 26, 2023
Bank borrowings	750,000,000	41,621,409	407,692,255	CTBC restructured cash loans, interest at 5.25% per annum subject to quarterly repricing,
				interest and principal amortization payable quarterly starting January 2022, matures on
				December 30, 2026.
Bank borrowings	6,348,400	906,914	3,400,928	Ambank cash loan, MYR500,000 (or PHP6,080,700) term loan with interest at 6.70% interest
				and principal amortization payable monthly from initial drawdown, matures in September
				2027
Borrowing from	63,484,000	17,758,197	6,366,820	Orix cash loan, MYR5,000,000 (or PHP48,645,600) term loan with interest at 8.25%, interest
financial institution				and principal amortization payable monthly from initial drawdown, matures in April 15, 2024
Bank borrowings	1,750,000,000	133,500,000	871,250,000	RCBC cash loan, interest at 7.50% per annum, interest and principal amortization payable
•				quarterly, matures on July 14, 2025
Bank borrowings	11,717,900	3,789,701	5,172,223	RCBC car loan, interest rates ranging from 8.12% to 8.97% per annum, interest and principal
J	•		•	amortization payable monthly, various maturities from 2024 to 2025
Bank borrowings	906,400	328,363	-	SBC car loan, interest at 8.60% per annum, interest and principal amortization payable
3		,		monthly, matures on December 10, 2023
Lease liability	38,709,295	4,797,955	3,361,936	DBP Leasing, interest at 6% per annum, for 10 years, matures on September 15, 2024.
•	5,334,305,516	286,080,759	3,512,690,957	

## **SCHEDULE E**

## Harbor Star Shipping Services, Inc. and Subsidiaries

Indebtedness to Related Parties (Long-term Loans from Related Companies) December 31, 2022

Name of related party	Balance at beginning of period	Balance at end of period
NONE		

## **SCHEDULE F**

## Harbor Star Shipping Services, Inc. and Subsidiaries

Guarantees of Securities of Other Issuers December 31, 2022

Name of issuing entity of securities			
guaranteed by the Group	Title of issue of each class	Amount owned by person	
for which this statement is filed	of securities guaranteed	for which statement is filed	Nature of guarantee
NONE			-

## **SCHEDULE G**

## $Harbor\ Star\ Shipping\ Services, Inc.\ and\ Subsidiaries$

Capital Stock December 31, 2022

		Number of shares	Number of shares	Num	ber of shares he	eld by
	Number of	issued and outstanding	reserved for options,		Directors,	_
	shares	as shown under statement of	warrants, conversion	Related	officers and	
Title of issue	authorized	financial position caption	and other rights	parties	employees	Others
Common stock - P1 par value	2,000,000,000	894,586,870	-	-	616,665,227	277,921,643

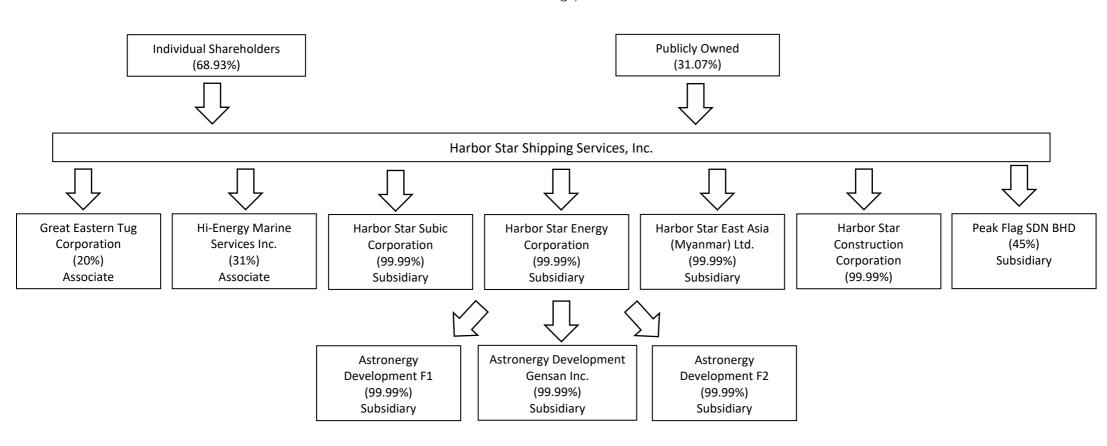
#### Annex 68-H

## Harbor Star Shipping Services, Inc. and Subsidiaries

2224 A. Bonifacio St., and Pres. Sergio Osmeña Bangkal, Makati City

A Map Showing the Relationships between and among the Parent Company and its Subsidiaries and Associates

December 31, 2022



## Schedule of Financial Soundness Indicator December 31, 2022 and 2021

Ratio	Formula	2022	2021
Current ratio	Current assets	1.53:1	1.06:1
	Current liabilities		
Acid test ratio	Cash and cash equivalents+	1.24:1	0.85:1
	Trade and other receivables, net+		
	Advances to a related party	_	
	Current liabilities		
Solvency ratio	Total assets	_ 1.35	1.25
	Total liabilities		
Debt to equity ratio	Total debt	2.71:1	3.84:1
	Total equity		
Asset-to-equity ratio	Total assets	3.87	4.93
	Total equity	_	
Interest coverage ratio	Operating income (loss)	0.98	0.38
	Interest expense	_	
Profit (Loss) on average	Profit (Loss)	1.16%	(17.66%)
equity (%)*	Average issued and outstanding shares	_	
Loss on average assets (%)*	Profit (Loss)	0.16%	(2.61%)
	Average total assets	_	
Net income(loss) attributable	Net income (loss) attributable to	0.08%	(0.720/)
to majority shareholders	majority shareholders	0.06%	(8.73%)
(% to Sales)	Net sales	<del></del> _	
Net profit margin	Income (Loss) for the year	0.39%	(8.28%)
	Total revenue	_	•

<sup>\*</sup>Attributable to majority shareholders

## Harbor Star Shipping Services, Inc. and Subsidiaries 2224 A. Bonifacio St., and Pres. Sergio Osmeña

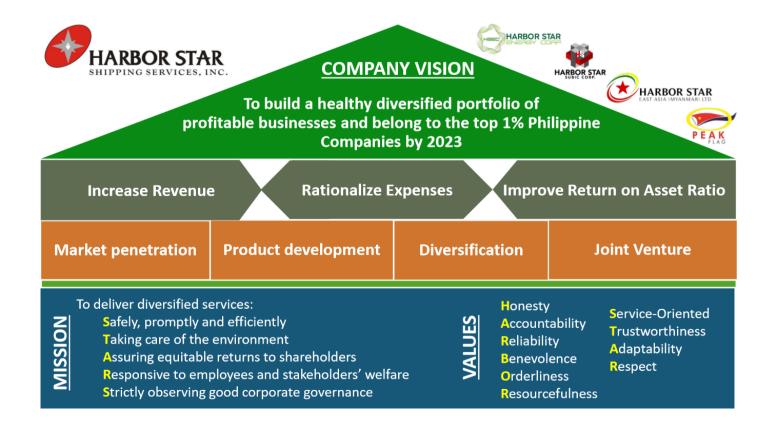
Bangkal, Makati City

Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration For the year ended December 31, 2022 (All amounts in Philippine Peso)

Unappropriated retained earnings available for dividend distribution, unadjusted, January 1, 2022	85,933,368	
Adjustments: Accumulated remeasurements on retirement benefit, net of tax		(27,015,359)
Unappropriated retained earnings available for dividend distribution, as adjusted, January 1, 2022		58,918,009
Net income based on the face of the audited financial statements	104,481,224	
Less: Non-actual/unrealized income net of tax  Equity in net income of associate/joint venture Unrealized foreign exchange gain - net (except those attributable to cash) Unrealized actuarial gain Fair value adjustment (M2M gains) Fair value adjustment of Investment Property resulting to gain	- - - -	
Adjustment due to deviation from PFRS/GAAP-gain Other unrealized gains (losses) or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	-	
Add: Non-actual losses  Depreciation on revaluation increment (after tax)  Adjustment due to deviation from PFRS/GAAP - loss  Loss on fair value adjustment of available-for sale  financial assets (after tax)	36,569,649	1/1 050 873
financial assets (after tax)  Profit (loss) actually earned/realized during the year  Add: Release of retained earnings appropriation  Less: Treasury shares  Stock dividends declared during the year  Cash dividends declared during the year		141,050,873 141,050,873
Unappropriated retained earnings, as adjusted, December 31, 2022		199,968,882

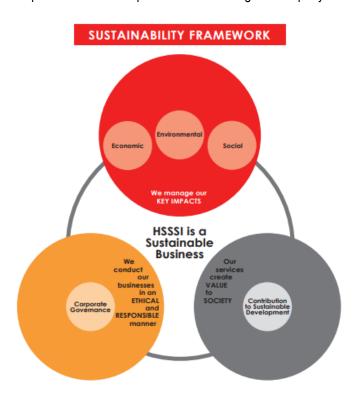
# Harbor Star Shipping Services, Inc. Sustainability Report

This report has been prepared in accordance with the GRI Standards: Core Option. It covers the period of January to December 2022. (102-48, 102-49, 102-54)



## **Sustainability Framework**

This sustainability framework is crafted for PLCs operating in the Philippines. It is a systematic approach that serves as our guidelines to manage our issues and improve our business practices in achieving the company's sustainability.



## **Material Topics and Boundaries**

(102-46, 102-47)

In identifying the materiality of the topics to be included in the report, we have involved the department heads by providing them a risk assessment form to identify the stakeholders and its significant issues that reasonably have adverse and beneficial impacts to the origination's economic, environmental, and social or those that can influence the decisions of the stakeholders. After collating the contextual issues, top management conducted several dialogues to finalize which topics are considered significant. (102-46)

	Business Economic Performance	Value for Customers	Employee Engagement	Employee Well- being	Environment Protection	Workplace Safety and Health	Compliance to International Standard	Fleet Management
Metric	<ul> <li>Direct economi</li> <li>c value generat</li> <li>ed</li> <li>Direct</li> <li>economic value</li> <li>distributed</li> </ul>	∔ Market Share	Attrition Rate	↓ Attrition Rate	<ul><li>Compliance monitoring</li><li>GHG footprint</li></ul>	<ul><li>♣ Accident</li><li>Frequency Rate</li><li>♣ Lost Time Injury</li><li>Rate</li></ul>		
Manageme nt Approach	Increase Revenue by means of business diversification, joint venture, market penetration, product development Rationalize expenses	Establish transparent and good relationship with the customers. Continuous improvement of services based on the customer's feedback. ISO 9001:2015 Certification	Code of Conduct	<ul> <li>Mental Health Policy and Programs</li> <li>Family Welfare Programs</li> </ul>		<ul> <li>Compliance with Occupational Health and Safety (OSH) Standard</li> <li>Developing interdependent culture of safety</li> <li>ISO 45001 Certification</li> <li>Established and ensure compliance of employees to COVID-19 Pandemic Policy</li> </ul>	Maintain the IMS Certification (ISO 9001, ISO 14001, and ISO 45001)	♣ Preventive Maintenance System

	STAKEHOLDER ENGAGEMENT										
Item	Stakeholder Groups (102-40)	Name of the Stakeholders	Relevance to the Organization (102-42)	Topics / Concerns Raised (102-44)	Approach to Stakeholder Engagement (102-43)						
1	Employees	All employees	Workforce/manpower that helps the company meets vision, mission, and strategic objectives.	Benefits and compensation     Occupational Safety & Health     Training & Development     Employee Welfare     Performance Evaluation     Corporate Social Responsibility (CSR)     General Labor Law Compliance Obligation     Marine Environment Protection     COVID-19 response	100% compliance to Occupational Safety & Health Standard; General Labor Standard; Environmental Laws  Provision of internal and external training based on the Training Needs Analysis (TNA)  Involvement of all employees in CSR activities.  COVID-19 Pandemic Policy						
2	Clients or Customers	Vessel owners / Port Operators	Patrons of HSSSI operations	Value for Customers	Client call     Customer feedback form     Continuous improvement     of services						
3	Investors	Stockholders	Contribute capital to the business	Business economic performance     Business strategic plans     Sustainable value for stakeholders	Annual Stockholder's Meeting						
4	Business partners	Suppliers / Service providers / Contractors Manning agencies Insurance	Provide resources and services essentials to the operation Provide manpower for an international voyage Insured assets	Value for suppliers      Incident/ Accident Reporting	Supplier Accreditation and audit     Second Party Audit (Supplier's Audit)     Contract with the manning agency      Insurance claim process						
		ISO Certifying Body	Continuous improvement of the management system performance; Fulfillment of legal requirements and other requirements; Achievement of objectives.	Maintenance of ISO certification	Renewal of certification						
5	Community	Local community partner in CSR	Helps the company and other stakeholders to be socially accountable	Corporate Social Responsibility (CSR)	Quarterly visitation of the partner community						
6	Government	Local government regulatory bodies; NGOs	Issuance of permit to operate	Sustainable operation	1. ISO Certification to ensure compliance with legal requirements     2. Attend Conferences						
7	Trade Organization	International and Local Trade Unions	Compliance to international standards To get more clients	Compliance with the requirements	Renewal of membership     Ensure compliance with the requirements						

## **BUSINESS ECONOMIC PERFORMANCE**

## **Economic Performance**

Direct Economic Value Generated and Distributed (201-1)			
Disclosure	Amount	Units	
Direct economic value generated (revenue)	2,699,555,330.00	PhP	
Direct economic value distributed:			
a. Operating costs	1,618,094,528.00	PhP	
b. Employee wages and benefits	408,742,571.00	PhP	
c. Payments to suppliers, other operating costs	387,541,807.00	Php	
d. Dividends given to stockholders and interest payments to loan providers	289,083,467.00	PhP	
e. Taxes given to government	4,305,735.76	PhP	
f. Investments to community (e.g. donations, CSR)	247,000.00	PhP	

## **VALUE FOR CUSTOMER**

Harbor Star is committed to delivering quality service that meets customer requirements. The company continues to maintain its ISO certifications to ensure compliance with legal and other requirements and ensure continuous improvements of its system towards operational excellence.

As of 31 December 2022, Harbor Star services has approximately one hundred sixty-eight (168) ports within the Philippines, of which twelve (11) are base or hub ports. In some of the base, there are a number of sub-ports or privately owned and operated ports that the Company also provides maritime services. There are fifteen (15) sub-ports in Bataan, thirty-three (33) in Batangas, twenty-four (24) in CDO, thirty-eight (38) in Davao, and forty-four (44) in Cebu.

## EMPLOYEE ENGAGEMENT AND WELL-BEING

Harbor Star has taken significant steps towards sustainability through their employee engagement initiatives. As part of their commitment to responsible maritime practices, Harbor Star recently acquired a state-of-the-art simulator in November 2022. This acquisition, driven by their HR and Operations teams, focuses on enhancing the maneuvering and navigational competencies of their officers and crew to minimize risks and prevent accidents that may have environmental implications.

The simulator not only reflects Harbor Star's dedication to safety and competency but also aligns with their economic sustainability goals. By investing in advanced training technology, Harbor Star aims to minimize costs associated with accidents, repairs, and legal liabilities. This initiative underscores their commitment to employee engagement, as it empowers their workforce with the latest tools and knowledge, fostering a culture of safety, professionalism, and continuous improvement.

As a responsible maritime organization, Harbor Star recognizes the importance of prioritizing employee development and well-being to create a positive work culture that promotes responsible maritime practices and safeguards the environment. This acquisition is a testament to their unwavering commitment to sustainability and reflects their dedication to innovation and continuous improvement in their operations. Harbor Star is set to cascade the portable simulator to all vessels in 2023 after completing the Training the trainers last December 2022.

In addition to their unwavering commitment to sustainability and dedication to innovation and continuous improvement in their operations, Harbor Star also values the importance of cultural sustainability. They believe that preserving and celebrating cultural traditions is integral to maintaining their rich heritage while promoting social sustainability within their organization. In August, Harbor Star launched their first Linggo ng Wika celebration, a week-long event dedicated to showcasing Filipino cultural traditions. During this event, employees were encouraged to wear Filipiniana attire made from sustainable materials, and traditional Filipino games were organized using eco-friendly materials.

Through the use of technology, Harbor Star also engaged their crew during the Day of the Seafarers celebration in June and the Maritime Week in September, while also emphasizing the importance of sustainable technology solutions for the maritime industry and the protection of the environment. Their recognition and commendation program, during the Maritime Week, also highlights sustainability efforts, recognizing employees who contribute video presentations to sustainable practices within the company and the maritime industry.

Harbor Star is proud to report that their company's commitment to sustainability goes beyond traditional measures, encompassing initiatives that prioritize the well-being of their employees. As part of their comprehensive approach to sustainability, they have implemented a robust mental health program that focuses on the mental well-being of their workforce, which includes hiring a dedicated nurse to monitor employee health and wellness, mental health awareness and education programs, and initiatives that promote work-life balance and stress management.

Furthermore, Harbor Star continued to offer a hybrid work arrangement that provided flexibility in work arrangements, including remote work options, to support their employees' work-life balance. This allowed employees to have greater control over their work schedules and better manage their personal and professional responsibilities, resulting in increased job satisfaction and well-being.

At Harbor Star, they remain steadfast in their pursuit of sustainability goals and look forward to further initiatives that promote employee engagement and responsible maritime practices. Together, they strive towards being a responsible and environmentally-conscious organization, committed to making a positive impact on their industry and the environment.

#### **Employee Management**

Employee Data (401-1)		
Disclosure	Quantity	Units
Total number of employees		
a. Number of female employees	49	#
b. Number of male employees	567	#
Attrition rate	16	%

Employee Benefits (401-2)			
Disclosure	Y/N	% of female employees who availed for the year	% of male employees who availed for the year
SSS	Y	10%	16%
PhilHealth	Y	10%	5%
Pag-ibig	Y	16%	23%
Parental leaves	Υ	0	3%
Vacation leaves	Y	100%	80%
Sick leaves	Y	80%	13%
Medical benefits (aside from PhilHealth)	Y	254 (Times Availed)	861 (Times Availed)
Housing assistance (aside from Pag- ibig)	N		
Retirement fund (aside from SSS)	Y		
Further education support	N	2%	0.2%
Company stock options	Y	75%	11.11%
Telecommuting	N		
Flexible-working Hours	Y	100%	15%

Employee Training and Development (404-1)				
Disclosure	Quantity	Units		
Total training hours provided to employees				
a. Female employees	671	hours		
b. Male employees	1527	hours		
Average training hours provided to employees				
a. Female employees	2.43	hours/employee		
b. Male employees	2.35	hours/employee		

Diversity and Equal Opportunity (405-1)			
Disclosure	Quantity	Units	
% of female workers in the workforce	8%	%	
% of male workers in the workforce	92%	%	
Number of employees from indigenous communities and/or vulnerable sector*	37 - single parents but no solo parent IDs; 1 HIV	#	

Relationship with Commun	Relationship with Community					
Significant Impacts on Local Communities (413-1)						
Operations with significant (positive or negative) impacts on local communities (exclude CSR projects; this has to be business operations)	Location	Vulnerable groups (if applicable)	Does the particular operation have impacts on indigenous people (Y/N)?	Collective or individual rights that have been identified that or particular concern for the community	Mitigating measures (if negative) or enhancement measures (if positive)	
Mangrove Planting	Brgy. Banoyo, San Luis Batangas	Elderly	N	None	Conserves marine resources and protects people living in coastal areas against natural hazards	

## **ENVIRONMENTAL PROTECTION AND SUSTAINABLE OPERATIONS**

Harbor Star recognizes its responsibility to protect the environment and the community from climate change and its own operations. 90% of office lighting has been replaced with energy-efficient lighting, such as LED, to enhance the building's environmental performance. The Energy Conservation Committee (ENERCON) continues to monitor CO2 emissions and ensure that the 3% reduction target per tugboat movement is met. As a consequence, CO2 emissions per move were reduced by 3%, from 0.87 in 2021 to 0.85 in 2022. This was achieved through the implementation of various fuel-saving programs, including shoreline and tug-to-tug connections.

## **Resource Management**

Energy consumption within the organization (302-1)		
Disclosure	Quantity	Units
Energy consumption (diesel)	322,100	GJ
Energy consumption (electricity)	209,469	kWh

Water consumption within the organization ( 303-3, 303-5)			
Disclosure	Quantity	Units	
Water withdrawal	0	cum	
Water consumption	18,729	cum	
Water recycled and reused	0	cum	

Hazardous Waste (306-4)		
Disclosure	Quantity	Units
Total weight of hazardous waste generated	14,878	kg
Total weight of hazardous waste transported	14,878	kg

Air Emissions : GHG (305-1, 305-2,305-6)		
Disclosure	Quantity	Units
Direct (Scope 1) GHG Emissions	22,747	Tonnes
Energy indirect (Scope 2) GHG Emissions	165	Tonnes

## **WORKPLACE SAFETY AND HEALTH**

#### **EMPLOYEE'S SAFETY AND HEALTH**

The employee's health and safety are the utmost priority of Harbor Star. The Company has its own team responsible for monitoring and implementing health and safety policies and procedures. Harbor Star continues to cultivate an interdependent safety culture in which employees will soon adopt the conduct of "observing each other's welfare." Through the Hazard Reporting and Correction Program, the organization establishes a reporting mechanism for reporting harmful circumstances and behaviors.

Harbor Star acknowledges that its employees are its most valuable asset; consequently, the company requires their participation in incident investigations, hazard identification, risk assessment and control (HIRAC), review of procedures and policies, and other occupational health and safety programs.

Harbor Star ensures that all operational personnel are competent and skilled in safety procedures and are aware of potential hazards and how to avoid them. To enhance the individual competence and skills of our workforce, the Company does various supported training such as:

## **Employee Training and Development**

- 1. New Employee Orientation
- 2. Drug Free Workplace
- 3. HIV-AIDS Prevention and Control
- 4. Pulmonary Tuberculosis Prevention and Control
- 5. Hepa-B Prevention and Control
- 6. First Aid and Basic Life Support Training
- 7. Emergency Response Training (High Angle Rescue Training) 14
- 8. Basic Occupational Safety and Health (BOSH)
- 9. Construction Occupational Safety and Health (COSH)
- 10. Maritime Occupational Safety and Health (MOSH)
- 11. Fire Safety Practitioner Training
- 12. Hazardous Waste Operations & Emergency Response (HAZWOPER)
- 13. Behavior Based Safety
- 14. Chemical Safe Handling
- 15. Work Improvements in Small / Medium Enterprises (WISE)
- 16. Work Improvements On-board
- 17. 8-hour OSH Training
- 18. Safety Management System (SMS) Manual

Occupational Health and Safety (403-9)		
Disclosure	Quantity	Units
Safe Man-Hours	11,446,055	Man-hours
No. of work-related injuries	3	#
No. of work-related fatalities	0	#
No. of work related ill-health	0	#
No. of safety drills	1601	#

## COMPLIANCE TO INTERNATIONAL STANDARDS and MAINTENANCE

Harbor Star is committed to maintaining its position as a leader in the industry by placing the utmost importance on excellence, quality service, and safety, Thus, Harbor Star continues to be recognized both here and abroad for operations that are at par with global industry standards.

The Company has once again retained its international certifications for its management systems, specifically International Organization for Standardization (ISO) 9001:2015 Certification-Quality Management System, ISO 14001:2015 Certification-Environmental Management System, and ISO 45001:2018 Certification-Occupational Health & Safety Management System. All of the Company's major processes are evaluated constantly, and continuous improvements are implemented to keep operations in line with international standards. The Company consistently maintains a strict adherence to ISO standards to ensure quality and safety in all its services. In addition to these, Harbor Star also received the Integrated Management System (IMS) Certification for completing the three (3) certifications from DNV GL.

Harbor Star continues to have robust and proactive maintenance and dry docking program for its vessel fleet to minimize the potential for engine breakdown, engine overhauls, and other types of repairs.

The Company ensures compliance with all environmental laws and regulations of the Department of Environment and Natural Resources (DENR) and the Philippine Coast Guard (PCG). Harbor Star also complied with the reportorial requirements of the Department of Labor and Employment (DOLE). Maintaining an injury and illness-free workplace while conserving and preserving the environment.

Harbor Star has secured a certificate of no violation of Occupational Health and Safety standards and, no pending case related to violation of environmental requirements.

Moving forward, as the industry moves toward higher standards of safety, maintenance, and employee development, the Company would continuously do its part in investing in our workforce to be at par with the global industry standards.





## **United Nation Sustainable Development Goals**





Solar Power Farm

Adopt-A-Mangrove Program

#### Harbor Star's Adopt-A-Mangrove Program: A Commitment to Marine Conservation and Community Engagement

At Harbor Star, we take our responsibility towards the environment and local communities seriously. Our Adopt-A-Mangrove Program, launched in 2011, has been a cornerstone of our sustainability efforts. Through collaborative partnerships with Barangay Banoyo, the Municipality of San Luis, Batangas, the Provincial Government Environment and Natural Resource Office (PGENRO), and the Coastal Conservation and Education Foundation, Inc. (CCEF), we have made significant strides in conserving marine resources and protecting coastal areas against natural hazards.

Since the inception of our Adopt-A-Mangrove Program, we have been committed to creating a positive impact on the local ecosystem. Our dedicated team of employees planted the first batch of 5,000 propagules (mangrove seedlings) in 2011, marking the beginning of our journey towards marine conservation. Through ongoing monitoring and replanting efforts, we are proud to report an estimated 63,000 healthy mangrove plants in the area today. This remarkable achievement showcases our commitment to the growth and sustainability of the mangrove ecosystem.

Our Adopt-A-Mangrove Program has had a significant positive impact on the environment. The increased mangrove coverage has contributed to carbon sequestration, coastal erosion prevention, and the provision of habitat for diverse marine species. Our monitoring efforts have helped us observe positive changes in the area, indicating the successful restoration and conservation of the mangrove ecosystem. We are proud to contribute to the preservation of this vital natural resource and its associated benefits. At Harbor Star, we believe that sustainability goes hand in hand with community engagement. Our Adopt-A-Mangrove Program has fostered meaningful relationships with Barangay Banoyo and other stakeholders. We have worked closely with the local community to raise awareness about the importance of mangroves and their role in protecting coastal areas. Furthermore, our program has provided economic benefits to local livelihoods, including supporting fishery resources and promoting eco-tourism activities. We are committed to creating a positive impact on the well-being of the community and the environment through our initiatives.

Our Adopt-A-Mangrove Program aligns with the United Nations' Sustainable Development Goals (SDGs), reflecting our commitment to global sustainability. By conserving mangroves and their associated ecosystems, we contribute to SDG 14 (Life Below Water), SDG 13 (Climate Action), and SDG 17 (Partnerships for the Goals). We are proud to be actively working towards achieving these global sustainability goals and making a meaningful difference in our local community and beyond.

In conclusion, Harbor Star's Adopt-A-Mangrove Program exemplifies our commitment to marine conservation, community engagement, and environmental stewardship. We are proud of the significant progress we have made in conserving mangroves and protecting coastal areas, and we remain dedicated to our ongoing efforts towards a more sustainable future. We extend our gratitude to our partners, employees, and the local community for their unwavering support. As we continue to strive for excellence in sustainability, we look forward to making a positive impact on the environment and society in the years to come.

#### **Harbor Star Energy (Solar Power Farm)**

As of 31 December 2022, ADGI has delivered 121,610,000 KWh of electricity to SOCOTECO II.

## **GRI Content Index**

For the Materiality Disclosures Service, GRI Services reviewed that the GRI content index is presented and the references for Disclosures 102-40 to 10249 align with appropriate sections in the body of the report.

GRI Standard	Disclosure		Page Number(s), direct answers and/or URLs	Reason for Omission
RI 101: Foundation	on 2016		L	1
eneral Disclosure	es			
RI 102:	Organizatio	onal Profile		
General Disclosures 2016	102-1	Name of the organization	Refer to 17-A Page 3: Business Development and Updates	
	102-2	Activities, brands, products, and services	Refer to 17-A Page 7: Business of the Issuer	
	102-3	Location of headquarters	Refer to 17-A Page 1	
	102-4	Location of operations	Refer to 17-A Page 3: Business Development and Updates	
	102-5	Ownership and legal form	Refer to 17-A Page 3: Business Development and Updates	
	102-6	Markets served	Refer to 17-A Page 9: Market	
	102-7	Scale of the organization	Refer to Employee Data, Page 7	
	102-8	Information on employees and other workers	Refer to Employee Management, Page 8	
	102-9	Supply chain	The company's key focus of the operation is providing maritime services and not a supply chain. However, the company has a supplier/service provider accreditation process to ensure compliance with ISO standards and for sustainable development.	
	102-10	Significant changes to the organization and its supply chain	·	None to report
	102-11	Precautionary Principle or approach	Since the company is an IMS certified, we are using the ISO standards when planning our processes and projects balancing the three pillars of sustainability.	
	102-12	External initiative	See UN SDGs, Page 12	
	102-13	Membership of associations	International Salvage     Union (ISU)     Employer     Confederation of the     Philippines (ECOP)     Philippine Chamber of     Commerce and     Industry (PCCI)     People Management     Association of the     Philippines (PMAP)     Harbor Tugs     Association of the     Philippines (HTAP)     Philippine Inter-island     Shipping Association     (PISA)	
	Strategy			
	102-14	Statement from senior decision-maker	Refer to Annual Report	
	Ethics and	Integrity	·	•

	102-16	Values, principles, standards, and norms of behavior	Refer to Mission, Vision and				
	Governance		Values; page 2				
				1			
	102-18	Governance structure Refer to Company Website: http://www.harborstar.com.ph/csr					
	Stakeholder	Engagement					
	102-40	List of stakeholder groups	Page 4				
	102-41	Collective bargaining agreements		None to report			
	102-42 102-43	Identifying and selecting stakeholders	Page 4				
	102-43	Approach to stakeholder engagement  Key topics and concerns raised	Page 4 Page 4				
	Reporting Pr		1 ago				
	102-45	Entities included in the consolidated financial statements	Parent and Subsidiaries				
	102-46	Defining report content and topic Boundaries	Page 3				
	102-47	List of material topics	Page 3				
	102-48	Restatements of information		None to report			
	102-49 102-50	Changes in reporting  Reporting period	Dage 1	None to report			
	102-50	Date of most recent report	Page 1 2021				
	102-52	Reporting cycle	Annual				
	102-53	Contact point for questions regarding the report	Jay-R L. Castillo , QHSE Manager				
	102-54	Claims of reporting in accordance with the GRI Standards	Page 1				
	102-55 102-56	GRI Content Index External assurance		Not applicable			
MATERIAL TORICS		LAGITAL ASSUIDE		Not applicable			
MATERIAL TOPICS  Economic Performa							
GRI 103:	103-1	Explanation of the material topic and its Boundary	Page 3				
Management Approach 2016	103-2	The management approach and its components	Page 10, Refer to 17-A Development Activities, page 13				
	103-3	Evaluation of the management approach	Pages 4				
GRI 201: Economic Performance 2016	201-1	Direct Economic Value Generated and Distributed	Page 5				
Environmental Perf	ormance						
Energy							
GRI 103:	103-1	Explanation of the material topic and its Boundary	Page 3				
Management Approach 2016	103-2	The management approach and its components	Pages 3, 4				
GRI 302: Energy	103-3 302-1	Evaluation of the management approach Energy consumption within the organization	Page 9 Page 9				
2016	302-1	Lifelyy consumption within the organization	rage 9				
Water							
GRI 103:	103-1	Explanation of the material topic and its Boundary	Page 3				
Management Approach 2016	103-2 103-3	The management approach and its components  Evaluation of the management approach	Pages 3, 4 Page 9				
GRI 303: Water	303-1	Water withdrawal	Page 9				
2016							
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GRI 103: Management	103-1 103-2	Explanation of the material topic and its Boundary  The management approach and its components	Page 3 Pages 3, 4				
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**Contact Person's Address** 

2224 A. Bonifacio St., corner Pres. Sergio Osmeña Highway, Bangkal, Makati City, 1233, Philippines

**Note**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designate

## **SECURITIES AND EXCHANGE COMMISSION**

## SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended March 31, 2023

2. Commission identification number 152897

3.	3. BIR Lax Identification No. <u>201-128-653-000</u>							
4.	Exact name of issuer as specified in its charter <b>HARBOR STAR SHIPPING SERVICES INC.</b>							
5.	Province, country or other jurisdiction	on of incorporation or organization Philippines						
6.	Industry Classification Code:	(SEC Use Only)						
7.	Address of issuer's principal office	Postal Code						
	2224 A. Bonifacio St., cor. Pres. S	Sergio Osmeña Highway, Bangkal, Makati City, 1233						
8.	Issuer's telephone number, including	ng area code <u>(+632)-8886-37-03</u>						
9.	Former name, former address and	former fiscal year, if changed since last report						
10.	Securities registered pursuant to Sec	ctions 8 and 12 of the Code, or Sections 4 and 8 of the RSA						
	Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding						
	<u>Common</u> <u>Treasury</u>	894,586,870 13,271,000						
11	Are any or all of the securities liste Yes [X] No []	d on a Stock Exchange?						
	If yes, state the name of such	Stock Exchange and the class/es of securities listed therein:						
	Philippine Stock Exchange	Common stock						
12	Indicate by check mark whether th	e registrant:						
of	reunder or Sections 11 of the RSA	• • •						
	(b) has been subject to such fil days	ing requirements in the past 90						
	Yes [X] No [	]						

#### **PART I – FINANCIAL INFORMATION**

#### Item 1. Financial Statements

The summary financial data as at and for the period ended March 31, 2022 are based on the interim unaudited financial statements as at and for the three months ended March 31, 2022 of Harbor Star Shipping Services, Inc. and its subsidiaries (the "Group"). The financial statements for the annual and interim period are prepared in accordance with Philippine Financial Reporting Standards ("PFRS").

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Results of Operations**

For the Three Months Ended March 31,					
	<b>2023</b> (Unaudited)	<b>2022</b> (Unaudited)	% Change		
Service income, net	631,452,280	703,252,175	(10.21%)		
Cost of Services	402,214,881	337,555,362	`19.16%		
General and Admin.	102,161,640	98,799,407	3.40%		
Expenses					
Other Charges, net	75,104,519	67,964,787	10.51%		
Net Income (Loss) Before					
Income Tax	51,971,239	198,932,618	(73.87%)		

### Service Income, Net

The Group has posted total service income, net of P631.45 million for the three-month period ended March 31, 2023, or 10,21% lower than P703.25 million posted in 2022 of the same period (Note 16).

#### **Cost of Services**

The Group's total cost of services for the three-month period ended March 31, 2023 has increased by 19.16% (P64.66 million) from P337.56 million posted in March 2022 to P402.21 million posted in March 2023 mainly due to fuel and lubricants, depreciation, personnel cost, insurance, supplies, transportation, port expense and others (Note 17).

#### **General and Administrative Expenses**

The Group's general and administrative expenses posted as of first quarter of 2023 have increase by 3.40% (P3.36 million) from P98.80 million on March 31, 2022 to P102.10 million on March 31, 2023 mainly due to depreciation, professional fees, supplies, personnel cost, transportation, taxes and license and others (Note 18).

#### Other Charges, Net

The net increase change in other charges, net of 10.51% (P7.14 million) from P67.96 million on March 31, 2022 to P75.10 million on March 31, 2023 is mainly due to the interest expense on borrowings and loans.

## Net Income (Loss) Before Tax

The pre-tax net income of the Group has decreased by 73.87% amounting to P146.96 million from net income of P198.93 million on March 31, 2022 to net income of P51.97 million on March 31, 2023 mainly because there was no salvage activity during the 1st quarter 2023, lower

revenues from construction and generation of solar power posted in 1st quarter of 2023.

#### **Financial Condition**

	As at March 31, 2023	As at December 31, 2022
	(Unaudited)	(Audited)
Total Assets	7,145,057,065	6,851,170,237
Total Liabilities	5,255,438,225	5,079,803,756
Total Equity	1,889,618,840	1,771,366,481

#### Cash and Cash Equivalent

The account has increased by 17.93% or P47.76 million from P266.43 million on December 31, 2022 to P314.23 million on March 31, 2023 mainly due to collections from recurring activities and short-term borrowings for working capital requirements. (Note 4).

#### Trade and Other Receivables, Net

The account has increased by 9.31% (P116.26 million) from P1.25 billion on December 31, 2022 to P1.36 billion on March 31, 2023 mainly due to trade receivable on operations. (Note 5).

## Prepayments and Other Current Assets

The account has increased by 24.72% (P87.95 million) from P355.73 million on December 31, 2022 to P443.68 million on March 31, 2023 mainly due increase in refundable deposits, input tax and other prepayments (Note 6).

#### Property and Equipment at Cost, Net

The account has decreased by 0.73% (P15.91 million) from P2.17 billion on December 31, 2022 to P2.15 billion on March 31, 2023 mainly due to depreciation of the assets (Note 9).

#### Trade and Other Payables

The account has increased by 25.27% (P226.59 million) from P896.82 million on December 31, 2022 to P1.12 billion on March 31, 2023 mainly due to trade payables related to operations, advances from employees and payable to government agencies and others (Note 13).

#### Borrowings, Current Portion

The account has decreased by 15.26% (P42.94 million) from P281.28 million on December 31, 2022 to P238.35 million on March 31, 2023 due to payment of borrowings (Note 14). Lease Liabilities, Current Portion

The account has not changed from December 31, 2022 to March 31, 2023. (Note 14).

#### Trade payables, net of current portion

The account has increased by 9.80% (P.70 million) from P7.11 million on December 31, 2022 to P7.81 million on March 31, 2023 due to unsettled obligations related to operations due more than one year from the end of reporting period.

#### Borrowings, net of current portion

The account has not significantly changed from December 31, 2022 to March 31, 2023. (Note 14).

#### Retained earnings (Deficit)

The account has improved from a retained earnings deficit of P7.69 million in December 2022 to positive retained earnings of P110.70 million in March 2023.

#### **Discussion and Analysis of Material Events and Uncertainties**

As at and for the periods ended March 31, 2023 and December 31, 2022:

- There are no other material changes in the Group's financial position (changes of 5.00% or more) and condition that will warrant a more detailed discussion.
- The Group is not aware of any known trends, or any known demands, commitments, events, or uncertainties that will result in or that are reasonably likely to result in the Group's liquidity increasing or decreasing in any material way.
- The Group is not aware of any event that would trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation.
- All material off-balance sheet transactions, arrangements, obligations and other relationships of the Group with unconsolidated entities or other persons created during the period were considered.
- There are no known trends, events, or uncertainties that have had or that are reasonably expected to have materially favorable or unfavorable impact on net revenues or income from continuing operations.
- The Group is not aware of any significant elements of income and loss that did not arise from the Group's continuing operations.
- The Group is not aware of any seasonal aspects that had a material effect on the financial condition or results of operations.

#### **Comparative Key Performance Indicators**

The Group uses the following financial metrics to assess its performance from period to period.

Financial Soundness	March 31 2023	March 31 2022	December 31 2022	December 31 2021
Indicator	(Unaudited)	(Unaudited)	(Audited)	(Audited)
Current Ratio	1.55:1	1.13:1	1.53:1	0.05:1
Quick Ratio	1.20:1	0.87:1	1.24:1	0.86:1
Debt-to-Equity Ratio	2.64:1	3.31:1	2.71:1	3.93:1
Asset-to-Equity Ratio	3.82:1	4.44:1	3.87:1	4.93:1
Interest Coverage Ratio	1.77	0.38	0.98	0.38
Net Profit Margin Ratio	7.93%	28.14%	0.39%	(5.28%)
Gross Profit Margin Ratio	36.30%	52.00%	39.03%	28.45%

## Financial Risk Management Objectives and Policies

Please refer to Note 22 of the notes to the consolidated financial statements.

## **PART II - OTHER INFORMATION**

There are no disclosures not reported under SEC Form 17-C.

## **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: HARBOR STAR SHIPPING SERVICES, INC.

GERONIMO P. BELLA JR.

Chairman and President Date signed:15 May 2023 Chief Financial Officer

Date signed: 15 May 2023

## HARBOR STAR SHIPPING SERVICES, INC. AND ITS SUBSIDIARIES 17Q Unaudited Financial Statements with Supplemental Schedules for the Securities and Exchange Commission March 31, 2023

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Aging of Trade and Other Receivables, net

Consolidated Statements of Financial Position (All amounts in Philippine Peso

		March 31, 2023 Unaudited	December 31, 2022 Audited
	Notes	Consolidated	Consolidated
<u>ASSETS</u>			
Current assets			
Cash and cash equivalents	4	314,228,265	266,463,521
Trade and other receivables, net	5	1,364,734,662	1,248,472,398
Advances to related parties		46,261,345	-
Prepayments and other current assets	6	443,683,909	355,733,420
Total current assets		2,168,908,181	1,870,669,339
Non-current assets			
Property and equipment at revalued amounts, net	8	2,197,746,137	2,184,552,658
Property and equipment at cost, net	9	2,154,568,777	2,170,480,049
Right-of-use asset, net		71,401,479	71,611,039
Computer software, net	10	11,943,216	12,243,950
Investment properties	11	54,004,619	54,004,619
Investment in subsidiaries and associate	7	194,193,596	194,193,596
Other non-current assets, net	12	292,291,060	293,414,987
Total non-current assets		4,976,148,884	4,980,500,898
Total assets		7,145,057,065	6,851,170,237
LIABILITIES AND EQUITY			
Current liabilities			
Trade and other payables	13	1,123,418,623	896,824,732
Short-term loans	14	21,978,600	22,728,600
Borrowings, current portion	14	238,346,679	281,282,804
Lease liability, current	14	6,178,427	6,178,428
Advances from related parties	20	-	8,515,256
Income tax payable		9,949,617	8,251,953
Total current liabilities		1,399,871,946	1,223,781,773
Non-current liabilities			
Non-current portion of trade payable	13	7,812,842	7,112,842
Borrowings, net of current portion	14	3,509,037,263	3,509,329,021
Lease liability, non-current	14	26,131,678	26,995,624
Deferred income tax liabilities, net		170,358,724	170,358,724
Retirement benefit obligation		142,225,772	142,225,772
Total non-current liabilities		3,855,566,279	3,856,021,983
Total liabilities		5,255,438,225	5,079,803,756
Equity		, , ,	, , ,
Share capital	15	907,857,870	907,857,870
Additional paid-in-capital		121,632,762	121,632,762
Revaluation surplus, net of tax	8	765,856,087	765,856,087
Cumulative translation difference		(7,925,761)	(7,497,456)
Fair value reserve on available-for-sale financial		, , ,	(160,000)
assets		(160,000)	(160,000)
Treasury stock	15	(37,614,990)	(37,614,990)
Retained earnings		110,701,172	(7,689,495)
Total equity		1,860,347,141	1,742,384,778
Non-controlling interest		29,271,698	28,981,703
Total equity		1,889,618,840	1,771,366,481
Total liabilities and equity		7,145,057,065	6,851,170,237

See accompanying Notes to Financial Statements

Consolidated Statements of Total Comprehensive Income - Unaudited (All amounts in Philippine Peso)

		Three Months Ended March 31,			
	Notes	2023	2022		
Service income, net	16	631,452,280	703,252,175		
Cost of services	<u>17</u>	(402,214,881)	(337,555,362)		
Gross profit/(loss)		229,237,398	365,696,813		
General and administrative expenses		(102,161,640)	(98,799,407)		
Other income, net		402,093	272,705		
Operating profit/(loss)		127,477,851	267,170,110		
Finance cost					
Interest expense		(67,560,893)	(71,994,827)		
Foreign exchange gains (losses), net		(7,945,719)	3,757,334		
		(75,506,612)	(68,237,492)		
Profit before income tax		51,971,239	198,932,618		
Income tax expense	<u>21</u>	(1,920,081)	(1,062,606)		
Profit for the year		50,051,158	197,870,012		
Profit (loss) attributable to:					
Owners of the parent		49,237,680	188,012,356		
Non-controlling interest		813,479	9,857,656		
		50,051,158	197,870,012		
Earnings per share					
Basic and diluted	<u>15</u>	0.06	0.21		

See accompanying Notes to Financial Statements

## Harbor Star Shipping Services, Inc. and its Subsidiaries

Consolidated Statements of Changes in Equity - Unaudited For the Three Months Ended March 31, 2023 and 2022 (All amounts in Philippine Peso)

	Share capital	Treasury Stock	Additional paid in capital	Revaluation surplus	Cumulative translation differences	Fair value reserve on available-for- sale financial assets	Retained earnings	Total	Non- controlling interest	Total equity
Balances at January 1, 2023	907,857,870	(37,614,990)	121,632,762	765,856,087	(7,497,456)	(160,000)	(7,689,496)	1,742,384,778	28,981,703	1,771,366,481
Net income for the period	-	-	-	-	-	-	49,237,680	49,237,680	813,479	50,051,158
Depreciation transfer of revaluation surplus	-	-	-	-	-	-		-	-	-
Translation adjustment	-	-	-	-	(428,305)	-	-	(428,305)	-	(428,305)
Non-controlling interest	<u>-</u>	-	-	-	-	-	69,152,989	69,152,989	(523,484)	68,629,505
Balances at March 31, 2023	907,857,870	(37,614,990)	121,632,762	765,856,087	(7,925,761)	(160,000)	110,701,172	1,860,347,142	29,271,698	1,889,618,840
Balances at January 1, 2022	907,857,870	(37,614,990)	121,632,762	70,903,774	(6,580,388)	(160,000)	93,971,704	1,150,010,732	13,367,797	1,163,378,528
Net income for the period	-	-	-	-	-	-	(67,005,155)	(67,005,155)	375,309	(66,629,846)
Depreciation transfer of revaluation surplus	-	-	-	-	-	-	-	-	-	-
Translation adjustment	-	-	-	-	(301,340)	-	-	(301,340)	-	(301,340)
Non-controlling interest	-	-	-	-	-	-	56,336	56,336	(165,738)	(109,401)
Balances at March 31, 2022	907,857,870	(37,614,990)	121,632,762	70,903,774	(6,881,728)	(160,000)	27,022,885	1,082,760,573	13,577,368	1,096,337,941

See accompanying Notes to Financial Statements

## Harbor Star Shipping Services, Inc. and its Subsidiaries

Consolidated Statements of Cash Flows - Unaudited For the Three Months Ended March 31, 2023 and 2022 (All amounts in Philippine Peso)

		Three Month	s Ended March 31
	Notes	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES			
Income (loss) before income tax		51,971,239	198,932,618
Adjustments for:		-	
Depreciation and amortization	17,18	122,858,520	94,626,537
Interest expense		67,560,893	71,993,759
Retirement benefit expense		-	304,000
Unrealized foreign exchange loss(gain) - net	18	215,331	(3,405,932)
Interest income		(313,059)	(272,705)
Operating income before working capital changes		242,292,923	362,178,278
Decrease (increase) in:			
Trade and other receivables	5	(117,013,871)	(116,561,872)
Prepayments and other current assets	6	(74,673,016)	(127,341,077)
Increase (decrease) in trade and other payables	13	222,034,823	238,034,543
Net cash generated from operations		272,640,859	356,309,871
Retirement obligation paid		-	(304,000)
Interest paid		(67,560,893)	(71,993,759)
Income taxes paid		(222,419)	(1,062,606)
Interest received		313,059	272,705
Net cash flows from (used in) operating activities		205,170,607	283,222,210
CASH FLOWS FROM INVESTING ACTIVITIES Acquisitions of:			
Property and equipment	8,9	(61,894,131)	(102,778,362)
Intangible asset		(227,652)	(173,964)
Advances to related parties	20	(976,005)	(9,040,742)
Other noncurrent assets	12	911,040	2,471,487
Net cash flows from (used in) investing activities		(62,186,747)	(109,521,581)
CASH FLOWS FROM FINANCING ACTIVITIES Payment of:			
Interest-bearing loans and borrowings	14	(46,122,389)	(88,461,720)
Lease liabilities	14	(863,946)	(732,368)
Increase (decrease) in advances from related parties	20	(44,547,033)	14,554,102
Net cash flows from (used in) financing activities		(91,533,367)	(74,639,986)
EFFECTS OF EXCHANGE RATE CHANGES IN CASH		(441,308)	(1,205,469)
NET INCREASE (DECREASE) IN CASH	4	51,009,184	97,855,175
CASH AT BEGINNING OF THE PERIOD	4	263,219,080	262,899,485
CASH AT END OF THE PERIOD	4	314,228,265	360,754,660
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See accompanying Notes to Financial Statements

# HARBOR STAR SHIPPING SERVICES, INC. AND ITS SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Business Information

## 1.1 General Information

Harbor Star Shipping Services, Inc. (the "Parent Company") was incorporated in the Philippines and registered with the Securities and Exchange Commission ("SEC") on July 5, 1988, primarily to engage in harbor assistance (docking and undocking), ship salvage, towage/lighterage and specialized cargo handling operations and other marine services.

In July 2012, the Parent Company commenced activities for an initial public offering ("IPO") of its common shares in the Philippines. On October 29, 2012, the Parent Company submitted its Registration Statement to the Philippine SEC. On October 30, 2013, the Parent Company completed its listing in the Philippine Stock Exchange ("PSE") and became a public company. The Parent Company did not have any follow-on offering subsequent to its initial public offering.

As a public Company, the Parent Company is covered by Part I Section 2A(i) of the Securities Regulation Code (SRC) Rule 68, as amended on October 20, 2011 and also covered by additional requirements under SRC Rule 68, as amended, Part II.

As at March 31, 2023, the Parent Company has 114 shareholders, 113 of which holds at least 100 common shares (2020 - 110). The Parent Company's major shareholders are its own directors holding 68.93% of its total issued shares and the remaining 31.07% of total issued shares as at March 31, 2023 and 2022 and are held by the public.

The Group's registered office, which is also its principal place of business, is located at 2224 A. Bonifacio Street corner Pres. Sergio Osmeña Highway, Bangkal, Makati City, 1233, Philippines.

#### 1.2 Significant Developments

Acquisition of Astronergy Development Gensan Inc. (ADGI);
Astronergy Development F1 Inc. (ADF1) and Astronergy Development F2 Inc. (ADF2)

On October 6, 2017, the Parent Company's BOD resolved to acquire 60% shareholdings of ADGI, an entity engaged in power generation through renewable energy through HSEC, a new subsidiary. On the same date, which became the acquisition date, a total of 599,997 shares were acquired, representing 60% of the issued and outstanding shares of ADGI. As a result, ADGI became a subsidiary of HSEC effective October 6, 2017.

ADGI was registered with the Department of Energy (DOE), with Registration No. SESC 2014-12-096 on December 29, 2014, as a Renewable Energy (RE) Developer of Solar Energy Resources. Pursuant to Section 15 Chapter VI of Republic Act (RA) No. 9513, An Act Promoting The Development, Utilization and Commercialization of Renewable Energy Resources and For Other Purposes, ADGI, as RE Developer, is entitled to certain incentives including income tax holiday (ITH) for the first seven (7) years of its commercial operations.

ADGI has permits, licenses and entitlements to operate 25MW, expandable to 75MW, solar power plant in General Santos. ADGI has been issued a Certificate of Commerciality by the DOE and has an existing ERC-approved Power Purchase Agreement (PPA) with South Cotobato II Electric Cooperative, Inc. ("SOCOTECO II"). Under the PPA, SOCOTECO-II will purchase all the energy output from the project. On March 15, 2018, the Parent Company's BOD resolved to acquire the following shares of stocks through HSEC, its subsidiary:

- 40% additional shareholdings of ADGI
- 100% shareholdings of Astronergy Development F1 Inc. (ADF1)
- 100% shareholdings of Astronergy Development F2 Inc. (ADF2)

On April 12 and October 18, 2018, HSEC acquired the remaining 25% and 15% shareholdings of ADGI which represents 250,000 and 150,000 shares of stock, respectively for a total of P75,108,479. The acquisition resulted in the reversal of NCI and a charge to retained earnings amounting to P18,695,948 and P83,342,728, respectively. The acquisition of the remaining shares of stocks made ADGI a wholly-owned subsidiary of HSEC.

The total consideration given with respect to the acquisition of ADGI's 60% shares and 100% shares of ADFI and ADF2 is P147,453,712. Provisional goodwill amounting to P48,603,347 recognized in 2017 was then subsequently adjusted in 2018 to P154,207,159 which considered likewise subsequent acquisition that pertains to the same PPA. The goodwill is attributable to the continuing operations of the acquired businesses. It will not be deductible for tax purposes.

ADF1 and ADF2 have their own ancillary permits and contracts to support the expansion of the 25 MW ADGI solar power plant to 75MW.

On July 27, 2019, ADGI started the commercial operation of its solar power plant in Sitio Changco, Brgy. Bawing, General Santos City, South Cotabato with a capacity of 25MW.

## Cash paid for the acquisitions

Cash paid for the acquisition of 60% of ADGI amounting to P20,559,425 is presented net of cash from acquired subsidiary of P50,000 for a net cash paid of P20,509,425 in the consolidated statement of cash flows for the year ended December 31, 2017. In 2018, the cash paid was subsequently adjusted by P20,161,428 due to adjustments in purchase price.

Cash paid for the acquisition of 100% of ADF1 and ADF2 amounting to P147,053,712 is presented net of cash from acquired subsidiaries in the consolidated statement of cash flows for the year ended December 31, 2018.

On May 29, 2019, ADGI has received the Certificate of Approval of Increase in Capital Stock from the SEC. The authorized capital stock was increased from P2,000,000 divided into 2,000,000 shares with a par value of P1 each to P600,000,000 divided into 600,000,000 shares with a par value of P1. Subsequently, HSEC, the parent company of ADGI subscribed to an additional 300,000,000 shares with a par value of P1 for a total of P300,000,000. HSEC has settled P92,000,000 from the subscribed amount through application of its advances of deposit for future subscription.

On December 3, 2019, Energy Regulatory Commission (ERC) granted the Certificate of Compliance (COC No. 19-12-M-00188M) to ADGI after having found to comply with all the requirements in the 2014 Revised COC Rules, the Philippine Grid Code, the Philippine Distribution Code, the Wholesale Electricity Spot Market (WESM) Rules and related laws, orders and regulations. The COC shall be valid for a period of five (5) years, from December 31, 2019 to December 2, 2024, and its application for renewal shall be filed at least six (6) months before its expiration date.

In 2020, ADGI commenced commercial operations for the entire year. On January 26, 2021, SOCOTECO II and ADGI filed an Application on ERC Case No. 2013-2017 RC seeking the Commission's approval of their Renewable Energy Supply Agreement (RESA) for issuance of final authority and collection for the supply of power based on the RESA as at December 31, 2020. In 2020, ADGI has submitted to the ERC all documents to support their claims. As at reporting date, ADGI is awaiting for final ruling from the ERC.

#### Other significant investment in 2018

On April 20, 2018, the Parent Company subscribed to 97% or equivalent to 48,500 shares of the 50,000 authorized shares of Harbor Star East Asia (Myanmar) Limited (HSEA) and paid 50% of the subscription amounting to P1,354,522 which gave the Parent Company 100% controlling interest over HSEA.

HSEA was incorporated on February 6, 2018 in The Republic of the Union of Myanmar in accordance with Myanmar Companies Act under Registration and Permit no. 1054FC/2017-2018 (YGN) as a Private Company. HSEA is engaged in providing consultancy and support services, underwater, marine and maritime- related business in Myanmar. The period of the validity of permit is from February 6, 2018 to February 5, 2023.

On August 16, 2018, the Parent Company subscribed to 31% (218,464 shares) of the 705,924 authorized shares of Hi-Energy Marine Services, Inc. (HEMSI) and paid 100% of the subscription amounting to P85,368,973. As a result, HEMSI became an associate.

HEMSI was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 13, 2012 primarily to engage in towage, mooring, maritime commerce and navigation.

### Other significant investments in 2019

On September 20, 2019, the Parent Company subscribed to 29% or equivalent to 5,799 shares of the 100,000 authorized shares of Harbor Star East Asia (Thailand) Co. (HSEAT). The total subscribed amount of P49,651 is has yet to be paid as at December 31, 2020. The subscribed shares of 29% and a seat in the BOD gave the Parent Company controlling interest over HSEAT.

HSEAT was incorporated and registered with The Partnership and Company Registration Office of Bangkok Metropolis in Thailand on September 20, 2019. HSEAT is primarily engaged in providing transportation and warehousing in Thailand.

Its registered address is 589/2 Central City Tower 1, 17th floor, Debaratana Road, Bangnaneua Subdistrict, Bagna District, Bangkok.

## Other business updates

On January 29, 2020, the Maritime Industry Authority (MARINA) issued its first endorsement that it has no objection to the amendment of the Second Article of the Articles of Incorporation of TUGS authorizing it to engage in operation of maritime schools/educational/training facilities. This is in line with the process of applying for applying for an amendment on AOI with SEC based on the BOD resolution issued last March 6, 2017. On July 7, 2020, the SEC approved the amendment of the AOI..

On September 8, 2020, the Parent Company has been accredited by the Philippine Contractors Accreditation Board (PCAB) for General Building and Engineering. The Parent Company is licensed to perform both private and public construction work which includes building, rehabilitating and repairing roads, piers, terminations and other infrastructure.

On February 2, 2021, the BOD has been informed that HSEAT would be closed due to continuing expenses with no operations. On April 23, 2021, the BOD has been informed that HSEAM would be suspending its operations while the Company is complying with the requirements to permanently wind-up. On November 11, 2021, HSEAT has completed the registration of its liquidation.

On March 17, 2021, the Parent Company has subscribed to 29,999,999 shares of Harbor Star Construction Corporation (HSCC) for a total amount of P29,999,997, which gave the Group 100% controlling interest over HSCC.

On April 23, 2021, the SEC has approved the Certificate of Incorporation of Harbor Star Construction Corporation (HSCC). HSCC's primary purpose is to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.

#### 1.3 Consolidation

As at March 31, 2023 and December 31, 2022, the consolidated financial statements include the Parent Company and its Subsidiaries, namely, Harbor Star Subic Corp., Peak Flag SDN BHD, Harbor Star Energy Corporation, Harbor Star East Asia (Myanmar) Limited, Harbor Star Construction Corp., Astronergy Development Gensan Inc., Astronergy Development F1, Inc., and Astronergy Development F2, Inc. In both reporting period, they are collectively referred to as the "Group".

The principal activities of the subsidiaries and associate are set out below.

		% of inte	erest held	Registered place of business/ Country of	
	Relationship	2023	2022	incorporation	Main activity
Harbor Star Subic Corp. (HSSC)	Subsidiary	100%	100%	Philippines	HSSC was incorporated on September 17, 2015 and registered in the Philippines primarily to engage in marinerelated ancillary services such as harbor assistance, towage, lighterage, oil spill response and underwater marine services.
					Its registered address, which is also its principal place of business, is located at Units 9 and 10, Alava Quay, Waterfront Road, Subic Bay Freeport Zone, Subic, Zambales.
Harbor Star Energy Corporation (HSEC)	Subsidiary	100%	100%	Philippines	HSEC was incorporated on May 11, 2017 and registered in the Philippines primarily to engage in the production and sale of renewable energy.
					Its registered address is at 2224 A. Bonifacio cor Pres. Osmeña Bangkal Makati, Metro Manila.
Peak Flag SDN BHD (Peak Flag)	Subsidiary	45%	45%	Malaysia	Peak Flag was incorporated and registered in Malaysia, primarily to carry on the business of providing tugboat harbor assist/marine support services.
					Its registered address, which is also its principal place of business, is at Suite N-6-04, The Gamuda Biz Suites, No.12, Persiaran Anggerik Vanilla 31/99 Seksyen 31, Kota Kemuning 40460 Shah Alam, Selangor.

	Relationship	% of inte	erest held 2022	Registered place of business/ Country of incorporation	Main activity
Astronergy Development Gensan, Inc. (ADGI)	Subsidiary (indirect)	100%	100%	Philippines	In 2018, HSEC completed full subscription to total share of ADGI, an entity engaged in power generation through renewable energy. ADGI has not started commercial operations as at June 30, 2019.  Its registered address, which is also its principal place of business, is at Unit 202 Midway Court Building, EDSA
Astronergy Development F1 Inc. (ADF1)	Subsidiary (indirect)	100%	100%	Philippines	Mandaluyong, Metro Manila.  During 2018, HSEC acquired 100% ownership of Astronergy Development F1 Inc., an entity engaged in power generation through renewable energy. ADF1 has not started commercial operations as at June 30, 2019.  Its registered address, which is also its principal place of business, is at 2224 A. Bonifacio Street corner President Sergio Osmeña Highway, Bangkal,
Astronergy Development F2 Inc. (ADF2)	Subsidiary (indirect)	100%	100%	Philippines	Makati City, Philippines.  During 2018, HSEC acquired 100% ownership of Astronergy Development F2 Inc., an entity engaged in power generation through renewable energy. ADF2 has not started commercial operations as at June 30, 2019.  Its registered address, which is also its principal place of business, is at 2224 A. Bonifacio Street corner President Sergio Osmeña Highway, Bangkal,
Harbor Star East Asia (Myanmar) Limited (HSEAM)	Subsidiary	100%	100%	Myanmar	Makati City, Philippines.  During 2018, HSSSI acquired 97% ownership of Harbor Star East Asia (Myanmar) Limited,an entity providing consultancy and support services including underwater, marine and maritime related business.  Its registered address, which is also its principal place of business, is at No. Level 8 A, Union Financial Center, Corner of Mahabandoola and Thein Phyu Road, Botahtaung Township, Yangon.

				Dogiotora -	
				Registered place of	
				business/	
		% of inte	rest held	Country of	
	Relationship	2023	2022	incorporation	Main activity
Harbor Star Construction Corporation (HSCC)	Subsidiary	100%	-	Philippines	HSCC was incorporated on April 23, 2021 and registered in the Philippines primarily to engage in the business of general building construction and other allied business including the constructing, developing, repairing, altering, enlarging, removing, restoring, designing, or otherwise engaging in any construction jobs of all description or works.
					Its registered address, which is also its principal place of business is located at 2224 A. Bonifacio cor Pres. Osmena Bangkal Makati, Metro Manila.
Hi-Energy Marine Services, Inc. (HEMSI)	Associate	31%	31%	Philippines	During 2018, HSSSI acquired 31% ownership of HEMSI, an entity engaged in towage, mooring, maritime commerce and navigation.
					Its registered address, which is also its principal place of business, is at Rm. 306, Velco Center cor. Senior Oca and Delgado Sts., South Port Area, Manila.
Great Eastern Tug Corporation (GETC)	Associate	20%	20%	Philippines	GETC was incorporated and registered with the Philippine SEC on September 9, 2002, primarily to own, charter in/out, operate and manage tugboats or domestic services.
					Its registered address, which is also its principal place of business, is located at 11F Marc 2000 Tower, 1973 Taft Avenue, Malate, Manila.

## Critical accounting judgments

## (a) Determining control over investments with ownership of less than half of the entity's total equity

The Parent Company follows the guidance of Philippine Financial Reporting Standards (PFRS) 10 "Consolidated Financial Statements" in determining if control exists for investments with ownership of less than half of its total equity. In making this judgment, the Parent Company considers the power over more than half of the voting rights by virtue of an agreement with other investors, power to govern the financial and operating policies of the entity under a statute or an agreement, power to appoint or remove the majority of the members of the Board of Directors (BOD), or power to cast the majority of votes at meetings of the BOD.

Having a significant influence based on the percentage ownership, the Parent Company initially considered Peak Flag as associate. However, effective January 1, 2014, the Parent Company has gained control over the key economic decisions and policies affecting Peak Flag under the duly signed amended shareholders' agreement including majority board representation. Consequently, based on management's

judgment and continuous assessment of the Parent Company, Peak Flag is considered a subsidiary as at March 31, 2023 and December 31, 2022.

Assessment of control over subscribed shares of HSEAT is disclosed in Note 1.2

## (b) Non-controlling interest

Set out below are the summarized financial information of Peak Flag, a subsidiary, that has non-controlling interest to the Group. The amounts disclosed are before intercompany eliminations.

	March 31, 2023	December 31, 2022
Total current assets	244,531,936	226,836,589
Total non-current assets	164,679,255	172,733,247
Total current liabilities	340,699,615	337,765,250
Total non-current liabilities	9,390,248	9,682,008
Equity	59,121,328	52,149,578
Total revenue	31,207,481	97,361,867
Total expense	(29,728,429)	(81,995,324)
Total income (loss) for the year	1,479,052	15,366,543
Total comprehensive income for the year	1,479,052	15,366,543
Net cash provided by operating activities	1,574,520	35,442,160
Net cash provided by financing activities	16,979,401	34,704,057

## 2. Basis of Preparation, Statement of Compliance and Summary of Significant Accounting Policies

#### Basis of Preparation

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). The term PFRS, in general, includes all applicable PFRS, Philippine Accounting Standards (PAS), interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Interpretations Committee (IFRIC) which have been approved by the Financial Reporting Standards Council (FRSC) and adopted by the SEC.

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of property and equipment - tugboats and fair value measurement of financial assets at fair value through other comprehensive income.

The preparation of consolidated financial statements in conformity with PFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies.

## Changes in accounting policies and disclosures

## a. New and amended standards and interpretations adopted by the Group

There are a number of new accounting standards, amendments and interpretations that have been published that are mandatory for March 31, 2023 reporting period.

Interest Rate Benchmark Reform Phase 2 - Amendments to PFRS 9 PAS 39, PFRS 7, PFRS 4 and PFRS 16 (effective January 1, 2021)

In August 2020, the IASB made amendments to PFRS 9, PAS 39, PFRS 7, PFRS 4 and PFRS 16 to address the issues that arise during the reform of an interest rate benchmark rate, including the replacement of one benchmark with an alternative one.

The Phase 2 amendments provide the following reliefs:

- When changing the basis for determining contractual cash flows for financial assets and liabilities (including lease liabilities), the reliefs have the effect that the changes, that are necessary as a direct consequence of IBOR reform and which are considered economically equivalent, will not result in an immediate gain or loss in the income statement.
- The hedge accounting reliefs will allow most PAS 39 or PFRS 9 hedge relationships that are directly affected by IBOR reform to continue. However, additional ineffectiveness might need to be recorded.

Affected entities need to disclose information about the nature and extent of risks arising from IBOR reform to which the entity is exposed, how the entity manages those risks, and the entity's progress in completing the transition to alternative benchmark rates and how it is managing that transition. Given the pervasive nature of IBOR-based contracts, the reliefs could affect companies in all industries.

#### Covid-19-Related Rent Concessions - Amendments to PFRS 16 (Effective June 1, 2020)

As a result of the COVID-19 pandemic, rent concessions have been granted to lessees. Such concessions might take a variety of forms, including payment holidays and deferral of lease payments. In May 2020, the IASB made an amendment to PFRS 16 Leases which provides lessees with an option to treat qualifying rent concessions in the same way as they would if they were not lease modifications. In many cases, this will result in accounting for the concessions as variable lease payments in the period in which they are granted. The Group has no lease concessions as at December 31, 2022.

None of these standards, amendments and interpretations have a significant impact on the Group's financial statements.

## b. New standards, amendments and interpretations not ye adopted by the Group

There are new PFRS, interpretation, amendments and annual improvements to existing standards effective for annual periods subsequent to 2020. Management will adopt the following relevant pronouncements in accordance with their transitional provisions. None of those standards are expected to have a significant impact on the consolidated financial statements of the Group, but the more relevant ones are set out:

## <u>Classification of Liabilities as Current or Non-current - Amendments to PAS 1</u> (Effective January 1, 2023)

The narrow-scope amendments to PAS 1 Presentation of Financial Statements clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectations of the entity or events after the reporting date (e.g. the receipt of a waver or a breach of covenant). The amendments also clarify what PAS 1 means when it refers to the 'settlement' of a liability.

The amendments could affect the classification of liabilities, particularly for entities that previously considered management's intentions to determine classification and for some liabilities that can be converted into equity.

They must be applied retrospectively in accordance with the normal requirements in PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.

# <u>Property, Plant and Equipment: Proceeds before intended use - Amendments to PAS 16 (Effective January 1, 2022)</u>

The amendment to PAS 16 Property, Plant and Equipment (PP&E) prohibits an entity from deducting from the cost of an item of PP&E any proceeds received from selling items produced while the entity is preparing the asset for its intended use. It also clarifies that an entity is 'testing whether the asset is functioning properly' when it assesses the technical and physical performance of the asset. The financial performance of the asset is not relevant to this assessment.

Entities must disclose separately the amounts of proceeds and costs relating to items produced that are not an output of the entity's ordinary activities.

## Reference to the Conceptual Framework - Amendments to PFRS 3 (effective January 1, 2022)

Minor amendments were made to PFRS 3 Business Combinations to update the references to the Conceptual Framework for Financial Reporting and add an exception for the recognition of liabilities and contingent liabilities within the scope of PAS 37 Provisions, Contingent Liabilities and Contingent Assets and Interpretation 21 Levies. The amendments also confirm that contingent assets should not be recognized at the acquisition date.

### Annual Improvements to PFRS Standards 2018 - 2020 (effective January 1, 2022)

The following improvements were finalized in May 2020:

- PFRS 9 Financial Instruments clarifies which fees should be included in the 10% test for derecognition of financial liabilities.
- PFRS 16 Leases amendment of illustrative example 13 to remove the illustration of payments from the lessor relating to leasehold improvements, to remove any confusion about the treatment of lease incentives.
- PFRS 1 First-time Adoption of International Financial Reporting Standards allows entities that
  have measured their assets and liabilities at carrying amounts recorded in their parent's books to
  also measure any cumulative translation differences using the amounts reported by the parent. This
  amendment will also apply to associates and joint ventures that have taken the same PFRS 1
  exemption.

## <u>Disclosure of Accounting Policies - Amendments to PAS 1 and PFRS Practice Statement 2 (effective January 1, 2023)</u>

The IASB amended PAS 1 to require entities to disclose their material rather than their significant accounting policies. The amendments define what is 'material accounting policy information' and explain how to identify when accounting policy information is material. They further clarify that immaterial accounting policy information does not need to be disclosed. If it is disclosed, it should not obscure material accounting information.

To support this amendment, the IASB also amended PFRS Practice Statement 2 Making Materiality Judgements to provide guidance on how to apply the concept of materiality to accounting policy disclosures.

## Definition of Accounting Estimates - Amendments to PAS 8 (effective January 1, 2023)

The amendment to PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors clarifies how companies should distinguish changes in accounting policies from changes in accounting estimates. The distinction is important, because changes in accounting estimates are applied prospectively to future transactions and other future events, but changes in accounting policies are generally applied retrospectively to past transactions and other past events as well as the current period.

# <u>Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to PAS 12 (effective January 1, 2023)</u>

The amendments to PAS 12 Income Taxes require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. They will typically apply to transactions such as leases of lessees and decommissioning obligations and will require the recognition of additional deferred tax assets and liabilities.

The amendment should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, entities should recognize deferred tax assets (to the extent that it is probable that they can be utilized) and deferred tax liabilities at the beginning of the earliest comparative period for all deductible and taxable temporary differences associated with:

- · right-of-use assets and lease liabilities, and
- decommissioning, restoration and similar liabilities, and the corresponding amounts recognized as part of the cost of the related assets.

The cumulative effect of recognizing these adjustments is recognized in retained earnings, or another component of equity, as appropriate. PAS 12 did not previously address how to account for the tax effects of on-balance sheet leases and similar transactions and various approaches were considered acceptable. Some entities may have already accounted for such transactions consistent with the new requirements. These entities will not be affected by the amendments.

None of these standards are expected to have a significant impact on the financial statements of the Group.

## Consolidation

#### a. Business combination

The Group applies the purchase or acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PFRS 9 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is not accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognized and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly in profit or loss.

### b. Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has a right to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The subsidiary is fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date the control ceases.

Intercompany transactions, balances and unrealized gain on transactions between Parent Company and its subsidiaries are eliminated.

When the Group ceases to have control, any retained interest in the subsidiary is re-measured to its fair value at the date when control is lost, with the change in carrying amount generally recognized in profit or loss. The fair value is the initial carrying amount for purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

If the Group surrenders control to a related party within the Group it ultimately belongs, the difference between the consideration received and the fair value of the subsidiary at divestment date, is recognized within equity.

#### c. Associate

An associate is an entity over which the Group can exert significant influence, but which is neither a subsidiary nor a joint venture. Investment in associate is initially recognized at cost and subsequently accounted for using the equity method.

Under the equity method, the carrying amount of the investment in associate is increased or decreased to recognize the Group's share of the net earnings (losses) and other comprehensive income of the associates after the date of acquisition. The Group's share in the net earnings (losses) and other comprehensive income of the associates is recognized in the Group's profit or loss. Items that have been directly recognized in the associates' equity are recognized in equity of the Group. Distributions received from the associates reduce the carrying amount of the investment.

If the Group's share in net losses of associates equals or exceeds its interest in the associates, the Group will discontinue recognizing its share of further losses. The interest in an associate is the carrying amount of the investment in the associate under the equity method together with any long-term interests that, in substance, form part of the Group's net investment in the associate.

After the Group's interest is reduced to zero, additional losses are provided for, and a liability is recognized, only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the Group resumes recognizing its share of those net earnings only after its share of the earnings equals the share of losses not recognized.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount adjacent to 'share of profit (loss) of an associate' in profit or loss.

Investment in associate is derecognized when the risk and rewards of ownership have been transferred or extinguished. When the investment in associate is derecognized, its cost and related impairment, if any, are eliminated from the accounts.

#### Goodwill

Goodwill is initially measured as the excess of the aggregate of the consideration transferred (including the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquire) over the fair value of the Group's share of the identifiable net assets acquired. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, in the case of a bargain purchase, the difference is recognized directly in profit or loss.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units (CGUs), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest

level within the Group at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognized immediately as an expense and is not subsequently reversed.

#### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, deposits held at call with banks and other short-term, highly liquid investments with original maturities of three months or less from date of acquisition. Deposits held at call with banks earn interest at the prevailing bank interest rate. These are carried at amortized cost.

#### Investments and other financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity of another entity. The Group recognizes a financial instrument in the consolidated statements of financial position, when and only when, the Group becomes a party to the contractual provisions of the instrument.

## Financial assets

#### a. Classification

The Group classifies its financial assets in the following categories:

- those to be measured subsequently at fair value (either through other comprehensive income (OCI) or through profit or loss), and
- those to be measured at amortized cost

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. The Group only holds financial assets classified as financial assets at amortized cost as at March 31, 2023 and December 31, 2022 which comprise cash and cash equivalents, trade and other receivables, deposit bond, advances to related parties, refundable deposits and financial assets at fair value through other comprehensive income in the consolidated statements of financial position.

## b. Recognition and derecognition

Regular way purchases and sales of financial assets are recognized on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### c. Measurement

At initial recognition, the Group measures a financial asset at its fair value.

Subsequent to initial recognition, measurement depends on the Group's business model for managing the asset and cash flow characteristic of the asset. For financial assets at amortized cost, interest income, if any, from these financial assets is included within other income in the statement of total comprehensive income using the effective interest rate method. Impairment losses are presented as separate line item in profit or loss.

Where the Group's management has elected to present fair value gains and losses on investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the

derecognition of the investment. Dividends from such investments continue to be recognized in profit or loss when the Group's right to receive payments is established.

## d. Impairment

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortized cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

Impairment loss is recognized in profit or loss and the carrying amount of the asset is reduced through the use of an allowance. The Group applies the ECL model to measure the impairment for all financial assets at FVOCI and at amortized costs.

The Group calculates the allowance for credit losses by considering on a discounted basis the cash shortfalls it would incur in various default scenarios for prescribed future periods and multiplying the shortfalls by the probability of each scenario occurring. ECL are measured through an allowance at an amount equal to:

- the 12-month ECL (that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or
- full lifetime ECL (that result from all possible default events over the life of the financial instrument).

#### Financial liabilities

#### a. Classification

The Group classifies its financial liabilities in the following categories: financial liabilities at fair value through profit or loss (including financial liabilities held for trading and those that designated at fair value); and other financial liabilities. As at March 31, 2023 and December 31, 2022, the Group's financial liabilities are limited to other financial liabilities at amortized cost.

The Group's trade and other payables (excluding payable to government agencies, unliquidated expenses and unearned income), advances from related parties, short-term loans and borrowings, finance lease liabilities and lease liabilities are classified under other financial liabilities at amortized cost.

Issued financial instruments or their components, which are not designated at fair value through profit or loss, are classified as other financial liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder. Other financial liabilities include accrued expenses. These are included in current liabilities except for maturities greater than 12 months after the reporting period which are classified as non-current liabilities.

## b. Initial recognition and derecognition

Financial liabilities are initially recognized at fair value of the consideration received plus directly attributable transaction costs. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

### c. Subsequent measurement

Other financial liabilities are subsequently measured at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate.

## Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or the counterparty.

The Parent Company has right to offset intercompany payables and receivables as at March 31, 2023. Total intercompany receivables offset against payables amounts to P9,891,578.

## Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Group classifies its fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2); and
- inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1.

The fair value of assets and liabilities that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the asset or liability is included in Level 2.

If one or more of the significant inputs is not based on observable market data, the asset or liability is included in Level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

The Group's financial asset at FVOCI with quoted market price is valued using Level 1 of the fair value hierarchy.

The Group has no other significant financial assets and liabilities carried at fair value.

The carrying amount of significant financial assets and liabilities, except borrowings approximates their fair value as the impact of discounting is not considered significant considering that the remaining significant financial assets and liabilities generally have short term maturity.

For non-financial assets, the Group uses valuation techniques that are appropriate in the circumstances and applies the technique consistently. Commonly used valuation techniques are as follows:

- Market approach A valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable (i.e., similar) assets, liabilities or a group of assets and liabilities, such as a business.
- Income approach Valuation techniques that convert future amounts (e.g., cash flows or income
  and expenses) to a single current (i.e., discounted) amount. The fair value measurement is
  determined on the basis of the value indicated by current market expectations about those future
  amounts.
- Cost approach A valuation technique that reflects the amount that would be required currently to replace the service capacity of an asset (often referred to as current replacement cost).

The Group's tugboats are valued using Level 2 of the fair value hierarchy. The fair value of tugboats was determined using cost approach where valuation performed are based on cost of reproduction of new vessel, accumulated depreciation, character and utility of the vessel (Note 8).

The Group determines the fair value of its investment properties, which is carried at cost (Note 11), using Level 2 of the fair value hierarchy by direct comparison approach with reference to open market of similar properties with consideration of the location, property size, physical features and economic factors.

The Group has no other significant non-financial assets and liabilities carried at fair value.

#### Trade and other receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less, these are classified as current assets. If not, these are presented as non-current assets.

Trade and other receivables are recognized initially at fair value and subsequently measured at amortized cost using effective interest method, less provision for impairment.

The carrying amount of the receivable is reduced through the use of an allowance account, and the amount of loss is recognized within general and administrative expenses in profit or loss. When a receivable remains uncollectible after the Group has exerted all legal remedies, it is written off against the allowance account for receivables. If in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the reversal of the previously recognized impairment loss is recognized in profit or loss. Reversal of previously recorded impairment provision are based on the result of management's update assessment, considering the available facts and changes in circumstances, including but not limited to results of recent discussions and arrangements entered into with customers as to the recoverability of receivables at the end of the reporting period. Subsequent recoveries of the amounts previously written off are credited to general and administrative expenses in profit or loss.

#### Prepayment and other assets

Prepayments are recognized in the consolidated statement of financial position in the event that payment has been made in advance of obtaining right of access to goods or receipt of services and measured at nominal amounts.

Other assets consist substantially of input value-added taxes (VAT) and leasehold rights.

Input VAT are recognized as assets in the period such input VAT become available as tax credits to the Group and carried over to the extent that it is probable that the benefit will flow to the Group.

A provision for unrecoverable input VAT is established when there is objective evidence that the Group will not be able to recover the claims. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in profit or loss within general and administrative expenses.

Leasehold rights are recognized at cost which approximates purchase price or total consideration. Leasehold rights with definite life is amortized over the period of the contract while leasehold rights that have indefinite life, are carried at cost less impairment, if any.

Prepayments and other assets are included in current assets, except when the related goods or services are expected to be received or rendered more than twelve months after the reporting period which are classified as non-current assets.

Prepayments are derecognized in the consolidated statement of financial position upon receipt of goods or services, through amortization over a certain period of time, and use or consumption.

Input VAT are derecognized when applied against output or when written off.

#### Property, plant and equipment

All property, plant and equipment are carried at cost less accumulated depreciation and any impairment except for tugboats which are carried at revalued amounts.

Tugboats are initially recognized at cost. Subsequently, tugboats are carried at revalued amounts, which is the fair value at date of revaluation less any subsequent accumulated depreciation and accumulated impairment losses. The Group engages external, independent and qualified valuers to determine the fair value of the Group 's tugboats once every 3-5 years. The increase of the carrying amount of an asset as a result of a revaluation is credited directly to equity (under the heading 'revaluation surplus'), unless it reverses a revaluation decrease previously recognized as an expense, in which case it is credited in profit or loss. A revaluation decrease is charged directly against any related revaluation surplus, with any excess being recognized as an expense in profit or loss.

Each year, the Group transfers from revaluation surplus reserve to retained earnings the difference between the depreciation charges calculated based on the revalued amount and the depreciation charge based on the assets' historical cost.

The profit or loss on disposal of a revalued asset is determined as the difference between the net disposal proceeds and the carrying amount of the asset. On disposal of the revalued asset, the relevant revaluation surplus included in equity is transferred directly to retained earnings.

All other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to profit or loss during the financial period in which these are incurred.

Dry docking cost represents major inspection and overhaul costs and is depreciated to reflect consumption benefits which is to be replaced or restored by the subsequent dry docking generally every two (2) years. The Group has included these dry-docking expenses as part of tugboat component. Land is not depreciated.

Depreciation on other assets is calculated using the straight-line method to allocate their costs or revalued amounts to their residual values over their estimated useful lives (in years), as follows:

Tugboats	8 to 26
Barges	10 to 37
Building and building improvements	10
Transportation equipment	5
Construction equipment	5
Diving and oil spill equipment	3 to 5
Furniture, fixtures and leasehold improvements	3 to 4

Construction in-progress is stated at cost. This includes cost of construction and other direct costs. Construction in-progress is not depreciated until such time as the relevant assets are completed and are available for use. Tugboats under construction is classified as "Property, plant and equipment at cost" and subsequently transferred to "Property and equipment at revalued amounts" upon completion. Leasehold improvements are amortized over the estimated useful life of the improvements, which is shorter than the lease term, considering the renewal option.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal at which time the cost, appraisal increase and their related accumulated depreciation are removed from the consolidated statement of financial position. Any gains and losses on disposals of an asset as cost are determined by comparing proceeds with carrying amount and are recognized in profit or loss.

## Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs will be amortized over its estimated useful lives of five (5) years from the start of its use. Costs associated with maintaining computer software programs are recognized as an expense as incurred.

Computer software is derecognized upon disposal or when no future economic benefits are expected from its use or disposal at which time the cost and the related accumulated amortization are removed from the consolidated statement of financial position. Any gains and losses on disposals are determined by comparing the proceeds with the carrying amount of the assets and are recognized in profit or loss.

## Investment property

Investment property is recognized as an asset, when it is probable that the future economic benefits that are associated with the investment property will flow to the Group and the cost of the asset can be measured reliably.

Investment properties consist of land in various locations. Land is initially recognized at cost and subsequently carried at cost less any impairment losses. Land is not depreciated.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation and commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the deemed cost of property for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

Investment property is derecognized when it has either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Gains or loss on derecognition of an investment property is calculated as the difference between any disposal proceeds and the carrying amount of the related asset and is recognized in profit or loss in the year of derecognition.

## Impairment of non-financial assets

Non-financial assets that have an indefinite useful life, such as land, are not subject to amortization and are tested annually for impairment. Other non-financial assets, mainly property, plant and equipment, computer software, investment properties, input VAT, investment in associate and leasehold rights, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impairment losses, if any, are recognized in profit or loss as part of general and administrative expenses.

When impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash-generating unit in prior years. Reversals of an impairment loss are credited to the provision account in profit or loss.

## Trade and other payables

Trade and other payables are recognized in the period in which the related money, goods or services are received or when a legally enforceable claim against the Group is established or when the corresponding assets or expenses are recognized. These are classified as current liabilities if payment is due within one year or less. If not, these are presented as non-current liabilities.

Trade and other payables are recognized initially at fair value and subsequently measured at amortized cost using effective interest method.

These are derecognized when extinguished or when the obligation is discharged, cancelled, or has expired.

### Borrowings and borrowing cost

#### a. Borrowings

Borrowings are measured initially at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

Borrowings are derecognized when the obligation is settled, paid or discharged.

A substantial modification of the terms of an existing financial liability or a part of it shall be accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Where the terms of a financial liability are modified, a gain or loss is recognized in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate. If the modification of the terms of borrowings is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on extinguishment. If the modification of the terms of borrowings is not accounted for as an extinguishment, any cost or fees incurred adjust the carrying amount of the liability and are amortized over the remaining term of the modified liability.

Where the terms of the borrowings are renegotiated, a gain or loss is recognized in the profit or loss, which is measured as the difference between the carrying amount of the financial liability and the

### b. Borrowing costs

Borrowing costs incurred for the construction of any qualifying asset, if any, are capitalized during the period of time that is required to complete and prepare the asset for its intended use.

All other borrowing costs are recognized in profit or loss in the period in which these are incurred.

## **Provisions**

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognized for future operating losses. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed and derecognized from the consolidated statement of financial position..

#### Current and deferred income tax

The tax expense for the year comprises deferred tax. Tax is recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax (DIT) is recognized on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, DIT is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. DIT is determined using tax rates (and laws) that have been enacted or substantively enacted by the reporting date and are expected to apply when the related DIT asset is realized or the DIT liability is settled.

DIT assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

DIT liabilities are recognized in full for all taxable temporary differences, except to the extent that the DIT liability arises from the initial recognition of goodwill. DIT liabilities are provided on taxable temporary differences arising from investments in subsidiaries and associates, except for DIT liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally, the Group is unable to control the reversal of the temporary difference for associates. Only where there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference not recognized.

DIT assets are recognized on deductible temporary differences arising from investments in subsidiaries and associates only to the extent that it is probable that the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilized.

Specifically, DIT is provided on the temporary difference between the carrying amount of the revalued property, plant and equipment and its tax base. Any taxable temporary difference reflects the tax consequences that would follow from the recovery of the carrying amount of the asset through sale (non-depreciable assets) and through use (depreciable assets), using the tax rate applicable to the taxable amount derived from the sale of a non-depreciable capital or ordinary asset or the tax rate applicable during the years the asset is utilized.

DIT assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the DIT assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

The Group re-assesses at each reporting date the need to recognize a previously unrecognized DIT asset, if any.

DIT assets and liabilities are derecognized when the related temporary difference are realized or settled.

## **Employee benefits**

The Group provides short-term, retirement and terminal benefits to its employees. The Group did not grant any stock options or share based payments to its officers and employees.

#### a. Other short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

## b. Retirement benefit obligations

Defined benefit plans are defined as an amount of retirement benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in respect of defined benefit retirement plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, if any. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related retirement obligation.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in unrestricted earnings in the period in which these arise.

Past service costs are recognized immediately in profit or loss.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in personnel cost (Note 18) in profit or loss.

#### c. Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognizes costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

## Share capital

Common shares, recognized at par value, are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax.

When the shares are issued at a premium, the difference between the proceeds and the par value is credited to the "Additional paid-in capital" account. When the shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. In case the shares are issued to extinguish or settle the liability of the Group, the shares shall be measured either at fair value of the share issued or fair value of the liability settled, whichever is more reliably determinable.

Where any member of the Group purchases the Group's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Group's equity holders.

#### Retained earnings

Retained earnings represent the accumulated profit or loss arising from the operations of the Group and reserves for remeasurement on retirement benefit obligation less any dividends declared by the Parent Company.

Appropriation of retained earnings is recognized based on the provisions of the Corporation Code of the Philippines and by approval of the Parent Company's BOD. The Parent Company's BOD releases retained earnings from the appropriation when the purpose of such appropriation has been completed.

#### Dividend distribution

Dividend distribution to the Parent Company's shareholders is recognized as a liability in the consolidated financial statements in the period in which the dividends are approved by the Parent Company's BOD.

## Foreign currency transactions and translation

### a. Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency.

#### b. Transactions and balances

Foreign currency transactions are translated into Philippine Peso using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss. All foreign exchange gains and losses except for foreign exchange loss on borrowings are presented in profit or loss within other income (expense), net. Foreign exchange gains and losses from borrowings are presented as part of finance cost in profit or loss.

## c. Subsidiary

The results and financial position of the subsidiary, (which has no currency of a hyperinflationary economy), that has a functional currency different from the presentation currency are translated into the presentation currency as follows:

- i. Assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date:
- ii. Income and expenses for each statement of income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- iii. All resulting exchange differences are recognized as cumulative translation differences as a separate line item under equity.

As at March 31, 2023, cumulative loss on translation differences recognized in equity amounted to P7,925,761.

#### Revenue recognition

Revenue is measured based on the consideration specified in a contract with customer. The Group recognizes revenue when it transfers control over service to a customer.

#### a. Sale of services

The Group provides (i) harbor assistance, (ii) lighterage services (iii) towing services and (iv) salvage income. These services are provided on a time-basis or as a fixed-price contract, net of any subsequent discounts. Discounts are considered as part of the transaction price when granting such is highly probable. Contract terms of services are generally range from less than a year. Revenue from providing services is recognized in the accounting period in which the services are rendered. For fixed-price contracts, revenue is recognized based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided because the customer receives and uses the benefits simultaneously.

## b. Revenue on generation and sale of solar energy

The Group is engaged in the generation and sale of solar energy. Revenue is recognized monthly based on the transmission of solar energy to its sole customer. Revenue is recognized when the solar energy is delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due. Revenue is also recognized based on the price agreed with the costumer and is only recognized to the extent that it is probably that a significant reversal will not occur. No element of financing is deemed present as the sale are made with a credit of ten (10) to 15 days.

## c. Revenue/Income on construction contracts

combination of assets that are closely interrelated or interdependent in terms of their design and function or their ultimate purpose or use.

When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognized over the period of the contract by reference to the stage of completion. Contract costs are recognized as expenses by reference to the stage of completion of the contract activity at the end of the accounting period.

When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable. Variations in contract work, claims and incentive payments are included in contract revenue to the extent that may have been agreed with the customer and are capable of being reliably measured.

The Group uses the 'percentage of completion method' to determine the appropriate amount to recognize in a given period. The stage of completion is measured by reference to the contract costs incurred up to the end of the reporting period as a percentage of total estimated costs for each contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion. These are presented as inventories, prepayments or other assets, depending on their nature.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognized immediately in profit or loss as part of cost of construction contracts, with a corresponding credit to allowance. The amount of such loss is determined irrespective of whether or not work has commenced on the contract, the stage of completion of contract activity, or the amount of profits expected to arise on other contracts, which are not treated as a single construction contract.

Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions and final contract settlements which may result in revisions to estimated costs and gross margins will be recognized in the year in which the changes are determined.

Progress payments received under the construction contracts are deducted from contract assets as the contract is completed. Progress payments received before corresponding work has been performed (or in excess of percentage of completion) are presented as advances from customers under trade and other payable in the consolidated statement of financial position.

The Group recognizes on a net and gross basis when it satisfies its promise to facilitate the service over a period of time when it is not a principal in a contract and acting as the principal in a contract, respectively. The Group is not the principal for construction contracts, wherein the Group does not control the service before it is transferred to a customer and the Group is also is not solely responsible for the service and discretion in establishing contract prices.

#### d. Financing components

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

#### e. Contract assets and liabilities

Services are normally billed to the customer one month in advance. The customer pays the fixed amount based on the billing. If the performance obligations fulfilled by the Group exceed the total payments received to date, a contract asset is recognized. If the total payments received to date exceed the performance obligation fulfilled, a contract liability is recognized and is presented as unearned revenue. The contract assets are transferred to receivables when the Group's rights to the contract consideration become unconditional. A right to consideration is unconditional if only the passage of time is required before payment of that consideration is due.

#### Other income

#### a. Interest income

Interest income is recognized in profit or loss on a time-proportion basis using the effective interest method. Interest income from cash in banks and short-term placements is presented net of final taxes paid and withheld.

#### b. Dividend income

Dividend income is recognized in profit or loss when the right to receive payment is established.

#### Costs and expenses

Costs and expenses are recognized:

- i on the basis of a direct association between the costs incurred and the earning of specific items of income;
- ii on the basis of systematic and rational allocation procedures (i.e. when economic benefits are expected to arise over several accounting periods and the association with income can only be broadly or indirectly determined); or
- iii immediately and as incurred (i.e. when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition in the consolidated statement of financial position).

Costs and expenses are presented in the profit or loss according to their function.

## Leases where Group is a lessee

Assets and liabilities arising from a lease are initially measured on a present value basis. The interest expense is recognized in the profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

#### Measurement of lease liabilities

Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate
- amounts expected to be payable by the lessee under residual value guarantees
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for the Group's leases, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting
  point, adjusted to reflect changes in financing conditions since third party financing was received,
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held for entities which do not have recent third-party financing, and
- makes adjustments specific to the lease (i.e., term, currency and security).

Lease payments are allocated between principal and interest expense. The interest expense is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

## b. Measurement of right-of-use assets

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability,
- any lease payments made at or before the commencement date less any lease incentives received,
- · any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use assets are depreciated over the underlying asset's useful life.

### c. Extension and termination options

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is revised only if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

#### d. Short-term leases and leases of low-value assets

Payments associated with short-term leases and leases of low-value assets are recognized on a straight-line basis as an expense in the profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT-equipment and small items of office furniture.

#### Earnings per share

#### a. Basic

Basic earnings per share is calculated by dividing the profit attributable to shareholders of the Parent Company by the weighted average number of common shares in issue during the year, excluding common shares purchased by the Parent Company and held as treasury shares. In a capitalization or bonus issue or a share split, common shares are issued to existing shareholders for no additional consideration. Therefore, the number of common shares outstanding is increased without an increase in resources. The number of common shares outstanding before the event is adjusted for the proportionate change in the number of common shares outstanding as if the event had occurred at the beginning of the earliest period presented.

## b. Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of common shares outstanding to assume conversion of all dilutive potential common shares. The Parent Company has two possible categories of dilutive potential common shares: convertible debt and share options. The Parent Company has no convertible debt nor share options as at March 31, 2023 and December 31, 2022.

#### Related party relationships and transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprise and its key management personnel, directors, or its shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

## 3. Significant Accounting Judgments, Estimates and Assumptions

In preparing the Group's consolidated financial statements, management has made its best estimates and judgments of certain amounts, giving due consideration to materiality. The estimates and assumptions used in the accompanying consolidated financial statements are based upon management's evaluation of the relevant facts and circumstances as at the date of the consolidated financial statements. The resulting accounting estimates will, by definition, seldom equal the related actual results.

These estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

As at March 31, 2023, there were no judgments, seasonal or cyclical aspects that materially affect the operations of the Group.

## 4. Cash and Cash Equivalents

Cash and cash equivalents consist of:

	March 31,	December 31,
	2023	2022
Cash on hand	2,153,761	2,114,456
Cash in banks	214,747,993	163,998,637
Cash equivalents	97,326,511	100,350,428
	314,228,265	266,463,521

Interest income earned from cash in banks and cash equivalents as at March 31, 2023 and December 31, 2022 amounted to P314,343 and P678,233, respectively.

The carrying values of cash and cash equivalents represent maximum exposure to credit risk other than cash on hand. While cash and cash equivalents are also subject to the impairment of PFRS 9, the identified impairment loss was immaterial.

## 5. Trade and Other Receivables, Net

Trade and other receivables, net consist of:

	March 31,	December 31,
	2023	2022
Trade receivables	1,604,836,301	1,438,429,369
Advances to officers and employees	156,653,734	207,348,389
Others	725,412	758,741
	1,762,215,447	1,646,536,499
Allowance for impairment losses	(397,480,785)	(398,064,101)
	1,364,734,662	1,248,472,398

Trade receivables are amounts due from customers for rendering harbor assistance and other marine services and solar energy fee in the ordinary course of the business with an average credit term of 30 to 60 days.

Advances to employees represent outstanding balances with existing employees and regular collections are made through liquidation and salary deduction.

The carrying value of trade and other receivables as at March 31, 2023 and December 31, 2022 approximates its fair value as at reporting date.

## Allowance for impairment

The Group applies PFRS 9 simplified approach in measuring expected credit losses (ECL) which uses a lifetime expected loss allowance for all trade receivables.

To measure the ECL, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the inflation rate in the Philippines to be the most relevant factor, and accordingly adjusts the historical loss rates based on expected changes in such rates.

Movements in the provision for impairment are as follows:

	March 31,	December 31,
	2023	2022
Beginning balances	398,064,101	286,032,825
Provision for impairment of trade and other receivables	(583,316)	111,382,619
Recovery	-	-
Write-off	-	-
Cumulative translation adjustment	-	648,657
Ending balances	397,480,785	398,064,101

## 6. Prepayments and Other Current Assets

Prepayments and other current assets consist of:

	March 31, 2023	December 31, 2022
On a face the section of the section		
Construction advances	158,029,155	149,168,309
Allowance for construction advances	(24,521,086)	(24,521,086)
	133,508,069	124,647,223
Advances to suppliers	40,896,653	48,465,803
Prepayments	178,532,190	120,292,881
Input value-added tax (VAT), net	76,509,767	55,828,275
Refundable deposits	13,996,913	6,499,238
Others	240,317	-
	443,683,909	355,733,420

Construction advances pertain to advances to suppliers, contractors and employees related to construction projects subject to liquidation.

Allowance for construction receivables pertain to uncollectible portion of uncompleted projects.

Prepayments consist mainly of hull and machinery insurance, motor car insurance, life and health insurance, fuel and charter hire of tugboats which is expected to be utilized for a period of less than a year.

Advances to supplier consist of advance payments on services to be performed within 12 months.

## 7. Investment in Associates

Investment in associates consist of:

		March 31,	December 31,
	Note	2023	2022
GETC	1.3	16,976,429	16,976,429
HEMSI	1.3	177,217,167	177,217,167
		194,193,596	194,193,596

The movements of investment in associate as at March 31, 2023 and December 31, 2022 are as follows:

	March 31,	December 31,
	2023	2022
Beginning of period	194,193,596	207,277,546
Share in net profit	_	(4,546,498)
Dividends	_	(8,537,452)
Ending of period	194,193,596	194,193,596

## **GETC**

The movement of investment in GETC are as follows:

	March 31,	December 31,
	2023	2022
Beginning of period	16,976,429	15,950,725
Share in net profit	_	1,025,704
Ending of period	16,976,429	16,976,429

Set out below is the summarized financial information of GETC:

March 31,	December 31,
2023	2022
14,781,369	14,781,369
90,812,853	90,812,853
6,412,087	6,412,087
14,299,989	14,299,989
84,882,146	84,882,146
_	23,842,857
_	5,122,019
<u> </u>	5,122,019
	2023 14,781,369 90,812,853 6,412,087 14,299,989

March 31,	December 31,
2023	2022
84,882,146	79,753,627
_	5,122,019
_	6,500
84,882,146	84,882,146
20%	20%
16,976,429	16,976,429
	84,882,146 - - 84,882,146 20%

## <u>HEMSI</u>

The movement of investment in HEMSI are as follows:

	March 31,	December 31,
	2023	2022
Beginning of period	177,217,167	191,326,821
Share in net profit	_	(5,572,202)
Dividends received	_	(8,537,452)
Ending of period	177,217,167	177,217,167

Set out below is the summarized financial information of HEMS	SI:		
	March 31, 2023	December 31, 2022	
Total current assets	281,917,001	281,917,001	
Total non-current assets	206,014,911	206,014,911	
Total current liabilities	75,521,062	75,521,062	
Total non-current liabilities	-	-	
Net assets or equity	412,410,850	412,410,850	
Total revenue	_	365,305,885	
Total profit for the year	_	26,319,466	
Total comprehensive income	_	26,319,466	
	March 31,	December 31,	
	2023	2022	
Net assets			
	412,410,850	457,925,863	
Profit for the year	412,410,850 —	457,925,863 26,319,466	
Profit for the year Dividends declared	412,410,850 - -		
· · · · · · · · · · · · · · · · · · ·	412,410,850 - - -	26,319,466	
Dividends declared	412,410,850 - - - - 412,410,850	26,319,466 (27,540,167)	
Dividends declared Adjustment to equity	· · · - - -	26,319,466 (27,540,167) (44,294,312)	
Dividends declared Adjustment to equity Net assets	412,410,850	26,319,466 (27,540,167) (44,294,312) 412,410,850	
Dividends declared Adjustment to equity Net assets Group's share in %	412,410,850	26,319,466 (27,540,167) (44,294,312) 412,410,850 31%	

## 8. Property and Equipment at Revalued Amounts, Net

Details of property and equipment carried at revalued amounts are as follows:

	March 31,	December 31,
	2023	2022
Beginning		
Revalued amount	16,304,205,394	8,242,085,705
Accumulated depreciation	(14,119,652,735)	(6,579,211,337)
Net carrying amount	2,184,552,659	1,662,874,368
Opening net carrying amount	2,184,552,659	1,662,874,368
Additions	48,966,866	151,120,806
Revaluation increments		
Cost		7,980,053,506
Accumulated depreciation		(7,299,535,338)
Disposal		
Cost		(69,054,624)
Accumulated depreciation		59,915,891
Reclassification		-
Depreciation	(35,773,388)	(219,535,704)
Impairment loss	-	(81,286,247)
Closing net carrying amount	2,197,746,137	2,184,552,659

#### The movement of revaluation increment are as follows:

	March 31,	December 31,		
	2022	2022		
Beginning of period, net of tax	765,856,087	286,743,411		
Revaluation increment of tugboats, net of	-	515,682,323		
tax				
Amortization of revaluation increment, net	-	(36,569,647)		
of tax				
End of period, net of tax	765,856,087	765,856,087		

#### Useful lives of property and equipment at revalued amounts

The Group's management determines the estimated useful lives for its property and equipment at revalued amounts based on the period over which the assets are expected to be available for use. The Parent Company annually reviews the estimated useful lives of property and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned.

An increase/decrease in the estimated useful life would impact the recorded net carrying amounts of property and equipment at revalued amounts with a corresponding increase/decrease in the profit for the year as a result of lower/higher depreciation expense charged through profit or loss.

## Revaluation of tugboats

The Group carries its tugboats at appraised value, with changes in fair value being recognized directly in equity under revaluation surplus. The Group reviews the fair value of its tugboats periodically every 3 to 5 years.

The Group considers that it is impracticable to disclose with sufficient reliability the possible effects of sensitivities surrounding the estimates on recent market transactions on arm's length terms at the end of each reporting period. However, it is reasonably possible, based on existing knowledge, that changes

in estimates would impact the recorded cost of services and property and equipment at revalued amount.

The Group engaged an independent valuation specialist in determining the fair value of some of its tugboats as at December 31, 2022. Management deems that the revalued amounts of tugboats not subjected to the independent appraisal in 2022 still approximate the fair value as at reporting dates with a significant number of tugboats only recently acquired at substantially comparable prices. The Group is considering revaluing the remaining of its tugboats in 2023.

## 9. Property, Plant and Equipment at Cost, Net

Details of property, plant and equipment are as follows:

	Land	Barges	Plant, building and improvements	Transportation equipment	Diving and oil spill, and other equipment	Furniture, fixtures and leasehold improvements	Construction equipment	Construction- in-progress	Total
At January 1, 2021			•						
Cost	39,556,011	698,312,830	2,015,978,195	69,056,357	337,500,680	6,516,423	16,490,640	18,144,120	3,201,555,256
Accumulated depreciation	-	(425,697,720)	(179,400,171)	(53,379,255)	(190,021,475)	(5,591,093)	(10,178,076)	-	(864,267,790)
Cumulative translation adjustments	-	-	· -	· -	(5,600,043)	278,548	-	-	(5,321,495)
Net carrying amount	39,556,011	272,615,110	1,836,578,024	15,677,102	141,879,162	1,203,878	6,312,564	18,144,120	2,331,965,971
Opening net carrying amount	39,556,011	272,615,110	1,836,578,024	15,677,102	141,879,162	1,203,878	6,312,564	18,144,120	2,331,965,971
Additions	=	100,482,908	-	1,409,294	20,880,576	357,114	166,773	-	123,296,665
Disposal									
Cost	=	(135,661,358)	-	(1,578,690)	-	=	-	-	(137,240,048)
Accumulated depreciation	-	120,097,852	-	1,459,509	-	-	-	-	121,557,361
Reclassification	=	6,555,656	-	-	-	=	(3,803,571)	-	2,752,085
Depreciation	-	(79,058,434)	(96,763,131)	(8,423,808)	(33,269,327)	(723,406)	(2,356,016)	-	(220,594,122)
Translation adjustments	-	-	-	-	2,720,246	5,230-	-	-	2,725,476
Closing net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
At December 31, 2021									
Cost	39,556,011	667,988,051	2,015,978,195	68,886,961	358,381,256	6,873,537	12,853,842	18,144,120	3,188,661,973
Accumulated depreciation	-	(382,956,317)	(276, 163, 302)	(60,343,554)	(223,290,812)	(6,314,499)	(12,534,092)	-	(961,602,576)
Cumulative translation adjustments	-	-	<u>-</u>	<u>-</u>	(2,879,787)	283,778	<u>-</u>	-	(2,596,009)
Net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
Year ended December 31, 2021									
Opening net carrying amount	39,556,011	285,031,734	1,739,814,893	8,543,407	132,210,657	842,816	319,750	18,144,120	2,224,463,388
Additions	-	63,045,066	5,422,589	12,294,642	114,348,455	417,737	9,250,928	4,863,483	209,642,900
Disposal									
Cost	-	(116,370,065)	-	(5,652,959)	(29,861)	-	-	-	(122,052,885)
Accumulated depreciation	-	63,257,169	-	5,652,959	24,652	-	-	-	68,934,780
Reclassification	-	-	(1,034,643)	1,034,643	-	-	-	-	-
Depreciation	-	(82,905,551)	(96,527,566)	(7,890,729)	(27,982,792)	(549,478)	(935,486)	-	(216,791,602)
Translation adjustments	-	-	-	-	6,278,911	4,557	-	-	6,283,468
Closing net carrying amount	39,556,011	212,058,353	1,647,675,273	13,981,963	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
At December 31, 2022									
Cost	39,556,011	614,663,052	2,020,366,141	76,563,287	472,699,850	7,291,274	22,104,770	23,007,603	3,276,251,988
Accumulated depreciation	-	(402,604,699)	(372,690,868)	(62,581,324)	(251,248,942)	(6,863,977)	(13,469,578)	-	(1,109,459,388)
Cumulative translation adjustments	-	<u>-</u>	<u>-</u>	<u>-</u>	3,399,114	288,335	<u>-</u>	-	3,687,449
Net carrying amount	39,556,011	212,058,353	1,647,675,273	13,981,963	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049

(Forward)

## (Carryforward)

			Building and	Transportation		Furniture, fixtures and leasehold	Construction	Construction-in-	
	Land	Barges	building improvements	Transportation equipment	Diving and oil spill equipment	improvements	Construction equipment	progress	Total
	Land	Darges	improvements	счиристи	ечарты	improvements	счиртст	progress	Total
Period ended March 31, 2023									
Opening net carrying amount	39,556,011	212,058,353	1,647,675,273	13,981,963	224,850,022	715,632	8,635,192	23,007,603	2,170,480,049
Additions	-	6,282,605	700,000	2,480,357	(3,297,415)	139,052	-	250,047	6,554,645
Disposal									
Cost	-	-	-	-	-	-	-	-	-
Accumulated depreciation	-	-	-	-	-	-	-	-	-
Depreciation	-	3,004,875	(23,848,860)	(716,377)	(768,075)	(115,588)	(21,901)	-	(22,465,927)
Translation adjustments	-	=	-	=	1,872,524	3,455	=	-	=
Closing net carrying amount	39,556,011	221,345,832	1,624,526,413	15,745,943	220,784,532	739,105	8,613,291	23,257,650	2,154,568,777
As at March 31, 2023									
Cost	39,556,011	622,647,641	2,021,066,141	79,043,644	469,402,435	7,430,326	22,104,770	23,257,650	3,284,508,617
Accumulated depreciation	-	(401,301,809)	(396,539,728)	(63,297,701)	(252,017,017)	(6,979,566)	(13,491,479)	-	(1,133,627,300)
Cumulative translation adjustments	-	-	-	-	3,399,114	288,345	-	-	3,687,459
Net carrying amount	39,556,011	221,345,832	1,624,526,413	15,745,943	220,784,532	739,105	8,613,291	23,257,650	2,154,568,777

In 2019, the Group's pre-development cost from the ADGI acquisition amounting to P1.83 billion was reclassified to property, plant and equipment, upon start of ADGI's operations. Pre-development cost represents total expenditures incurred to date net of revenue from saleable material recognized during the pre-commercial production period, if any. Deduction is only appropriate if it can clearly be shown that the production of the saleable material is directly attributable to bringing the asset to the condition necessary for it to be capable of operating in the manner intended by management.

In 2019, it was assessed based on internal evaluations that they will be able to utilize the solar power plant for up to 20 years. In 2020 during its first full year of operations, ADGI management has reassessed the useful life of solar power plant. Based on internal evaluations, they will be able to utilize the solar power plant between 10 and 30 years which is also aligned with industry practice. As such, the management has approved the change in estimated useful life of solar power plant from 20 years to between 10 and 30 years.

The change in estimated useful life is considered to be a change in accounting estimate accounted for prospectively by recognizing the effect of the change in the period change and future periods until the end of the useful life. The net effect of the change in useful life is a decrease in depreciation expense amounting to P3.1 million annually starting 2020.

In July 2019, ADGI started its commercial operations and recognized depreciation expense of P43.85 million in relation to the solar power plant capitalized.

In 2020, the ADGI reversed furniture and fixtures acquired in 2019 and its corresponding accounts payable amounting to P6,165 upon return of the furniture to the supplier.

Construction-in-progress as at March 31, 2023 and December 31, 2022 mainly comprise of additional office space being prepared for its intended use.

#### 10. Computer Software, Net

The details of computer software, net are as follows:

	March 31,	December 31,
	2023	2022
Revalued amounts:		
Beginning balance	37,975,713	36,697,986
Additions	227,652	1,277,727
Ending balance	38,203,365	37,975,713
Accumulated amortization:		
Beginning balance	25,731,763	17,280,726
Amortization	528,386	8,451,037
Ending balance	26,260,149	25,731,763
Net carrying amount	11,943,216	12,243,950

Management assessed that there are no indicators that computer software is impaired as at March 31, 2023 and December 31, 2022.

#### 11. Investment Properties

As at March 31, 2023, and December 31, 2022, the Group's investment properties consist of parcels of land in various locations, which are held for capital appreciation.

The movement in investment properties are as follows:

	March 31,	December 31,
	2023	2022
Beginning of period	54,004,619	52,193,905
Additions	_	1,810,714
End of period	54,004,619	54,004,619

The estimated fair value of the investment properties as at December 31, 2022 amounted to P456.6 million based on the recent selling price per square meter and land reclassification to industrial in 2017.

#### 12. Other Non-Current Assets, Net

Other non-current assets consist of:

	March 31,	December 31,
	2023	2022
Input VAT, net of output VAT	331,157,710	332,068,750
Allowance for impairment of input VAT	(75,799,089)	(75,799,089)
Input VAT, net	255,358,621	256,269,661
Leasehold rights, net	35,187,947	35,400,839
Performance bond	829,092	829,087
Financial asset at fair value through other		
comprehensive income (FVOCI)	810,000	810,000
Lease guarantee deposit	55,000	55,000
Refundable deposits	50,400	50,400
	292,291,060	293,414,987

Performance bond is a security required by the contracting party to ensure completion of performance of obligation in the event that the performing party cannot fulfill its obligations, as set forth in the circular no DOE DC 2009-07-0011 Sec 16 Obligations of a Developer.

Allowance for impairment of input VAT is maintained at a level considered adequate to provide for potentially unrecoverable tax claims from excess input VAT. An evaluation of the recoverability of the excess input VAT, designed to identify potential charges to the provision, is performed on a continuous basis throughout the period. Management uses judgment based on the best available facts and circumstances, including but not limited to the evaluation of its future utilization based on long-term forecasts, in determining provision for impairment of input VAT. A change in the provision would impact the Group's recorded carrying value of input VAT and provision for impairment.

The movement in allowance for impairment of input VAT follows:

	March 31,	December 31,
	2023	2022
Beginning of period	75,799,089	67,891,945
Provision for impairment	_	7,907,144
End of period	75,799,089	75,799,089

#### 13. Trade and Other Payables

Trade and other payables consist of:

	March 31,	December 31,
Command	2023	2022
Current		
Trade payables	828,658,867	399,957,678
Accrued expenses	193,037,859	423,431,522
Unearned income	11,455,132	11,772,473
Advance from officers and employees	51,234,327	45,989,684
Payable to government agencies	15,515,838	7,478,415
Provisions	1,000	-
Others	23,515,601	8,194,960
	1,123,418,623	896,824,732
Non-current		
Trade payables	7,812,842	7,112,842

Trade payables are generally noninterest-bearing and are settled in thirty (30) to ninety (90) days' term.

In 2019, the Group entered into a purchase agreement with a foreign supplier for the purchase of tugboat to be settled in twenty-four (24) monthly installment payments bearing an interest rate of 2.87%. In 2020, the terms of purchase agreement were modified by extending the monthly installments to thirty-six (36) months bearing an interest rate of 5.30%.

In 2021, the Group entered into another purchase agreement with a foreign supplier for the purchase of tugboat with an upfront payment of 50% and the remaining balance to be settled in 36 monthly installment payment bearing an interest rate of 5.25% per annum.

Accrued expenses are obligations on the basis of normal credit terms and do not bear interest. These pertain to accruals made for regular monthly fees and other various accruals. Accruals are made based on prior month's billings and/or contracts and are normally settled within twelve (12) months from the end of the reporting period. Other accrued expenses are mainly composed of outstanding payable to insurance companies and unliquidated business expenses which are expected to be settled in the subsequent year.

Accrued construction costs pertain to unliquidated expenses of employees in relation to the construction projects of the Group.

Unearned income represents advance collections from customers, which will be recognized as revenue upon the performance of the contractually agreed tasks.

Payable to government agencies consist mainly of amounts due to Social Security System, Philippine Health Insurance Corporation and Home Development Mutual Fund, withholding taxes payable to BIR that are noninterest-bearing and are settled in ten (10) to fifteen (15) days' term.

Others pertain to output VAT.

#### 14. Short-Term Loans and Borrowings

The outstanding short-term loans, current, and noncurrent portion long-term borrowings, and finance lease liabilities are as follows:

	March 31, 2023	December 31, 2022
Short-term loan		
Development Bank of the Philippines	21,978,600	22,728,600
Current portion of long-term borrowings		
Rizal Commercial Banking Corporation	102,954,610	137,246,763
CTBC (Philippines) Corporation	38,869,581	46,369,581
Ambank	884,696	18,708,049
Orix Leasing	17,639,736	-
RHB Bank	7,519,117	-
Asia United Bank (AUB)	28,085,494	28,085,494
Philippine National Bank	19,200,000	27,600,000
Development Bank of the Philippines	22,944,555	22,944,555
Security Bank	248,891	328,363
	238,346,679	281,282,804

	March 31,	December 31,
	2023	2022
Noncurrent portion of long-term borrowings		
Development Bank of the Philippines	2,199,697,422	2,199,697,422
CTBC (Philippines) Corporation	423,441,628	423,441,628
Rizal Commercial Banking Corporation	876,507,963	876,507,963
Ambank	3,056,526	9,682,008
Orix Leasing	1,538,640	-
RHB Bank	4,795,083	-
	3,509,037,263	3,509,329,022

#### Parent Company

On September 13, 2021, the Parent Company entered into a loan agreement with one of its director and shareholder, for a principal of JPY 55,000,000 or P24,271,500 for use as downpayment for the purchase of a tugboat. The loan bears an interest rate of 8.50% per annum and is payable quarterly starting December 13, 2021. The principal amount of the loan is payable on June 13, 2022.

On October 4, 2021, the Parent Company availed of a short-term borrowing from a local financing company amounting to P70,000,000 with 12% interest per annum. The amount borrowed was paid and settled in December 2021.

As at December 31, 2021, the Parent Company's unsecured short-term loans from local banks and from shareholder which bear interest rates ranging from 5.25% to 8.50% (2020 - 4.80% to 6.70%) and have maturity of one (1) to six (6) months from reporting date.

As at December 31, 2021, the Parent Company's long term borrowings bear annual interest rate ranging from 4.87% to 9.23% (2020 - 4.50% to 13.65%) are payable in various installments maturing on various dates from 2023 to 2030. These are secured by chattel mortgages to certain Parent Company-owned tugboats, transportation equipment and barges.

In 2020, the long-term borrowings agreements require compliance by the Parent Company to various covenants including, among others, the maintenance of financial ratios. As at December 31, 2020, the Parent Company was in the process of securing waivers for non-compliance with debt covenants. Hence, certain long-term borrowings amounting to P112,500,000 were presented as current liabilities in 2020. In 2021, the Parent Company is compliant with all its debt covenants in 2021. Consequently, borrowings were reclassified as non-current in 2021.

Both short-term loans and long-term borrowings were obtained specifically for working capital purposes and to finance capital expenditures that are non-qualifying assets.

Due to the impact of the COVID-19 pandemic and community quarantine, the Parent Company has entered into loan restructuring agreement with Rizal Commercial Banking Corporation (RCBC) and Asia United Bank (AUB) in 2020 and with Chinatrust Philippines Commercial Bank Corporation (CTBC) in 2021.

On October 16, 2020, the Parent Company availed of the Credit Assistance and Recovery (CARE) Program of RCBC. The Parent Company entered into a loan conversion agreement whereby its outstanding promissory notes amounting to P1.14 billion and term loan amounted to P146.3 million with a maturity date ranging from October 2019 to November 2020 and from March to July 2019, respectively, was converted into 57 monthly term loan of P1.291 billion with the principal amount payable in 48 monthly installments of P11.125 million starting July 15, 2021 and a balloon payment of P757 million on the 57th month on July 14, 2025. Under the loan conversion agreement, compliance with debt covenants will be effective starting 2021 upon the start of repayment. Gain on loan restructuring was not recognized as it is deemed immaterial.

On July 13, 2020, the Parent Company received the Notice of Approval of Amendments to its outstanding borrowings with AUB amounting to P142.1 million. The amendments to the borrowings include the extension of nine (9) months from original maturity date of September 27, 2022, principal amount to be repaid in 11 quarterly amortizations commencing nine (9) months from December 23, 2020 and a revised fixed interest rate of 7.5% per annum from 6.25%.

On October 7, 2021, the Parent Company entered into a loan restructuring agreement with CTBC whereby outstanding promissory notes were consolidated into one (1) promissory note with the principal amount of P477.3 million. The interest rate previously ranging from 4.88% to 7.00% was revised to three (3) month BVAL plus 3.5% per annum or a minimum of 5.25% per annum subject to quarterly repricing. The principal amount of the long term borrowing amounting to P477.3 million is to be settled in 20 quarterly payment starting January 2022 with a final balloon payment amounting to 45.53% of the principal to be settled in December 2026. A gain on debt restructuring amounting to P3,928,685 was recognized in 2021. This is considered a non-cash transaction in the statement of cash flow.

#### **ADGI**

On January 19, 2018, ADGI secured an Omnibus Loan Agreement with Development Bank of the Philippines (DBP) for a principal amount of P1.59 billion available in the form of advance term loan or Import Letter of Credit payable in 12 years, inclusive of a one (1) year and six (6) months-grace period, with the principal payable in 42 quarterly amortizations with 35% balloon payment due at maturity to commence at the end of seventh (7th) quarter from date of initial drawdown until fully paid. The loan is covered by various securities which include among others 100% ownership shares pledged, continuing deed of assignment of receivables from customers, continuing deed of assignment of rights arising from engineering, procurement and construction contracts with the DOE. The purpose of the borrowing is to finance the construction of the 26.88-megawatt solar power plant in General Santos City.

On February 12, 2020, ADGI entered into an Amendment to the Omnibus Loan Agreement with DBP and agreed on a change in repayment terms. ADGI shall repay the loan in 12 years, inclusive of two (2) years grace period, the principal payable in 40 quarterly amortizations with thirty-five percent (35%) balloon payment due at maturity to commence at the end of the ninth (9th) quarter from the date of initial drawdown until fully paid. All principal payment affected shall be re-amortized.

Due to the impact of the COVID-19 pandemic and community quarantine, ADGI has subsequently entered into a loan restructuring agreement with Development Bank of the Philippines in 2021.

In 2019, ADGI has paid a principal amount of the loan amounting to P8,794,736. In 2020, DBP has reversed the payment of principal and applied it as payment of outstanding interest. This is considered a non-cash activity.

The long-term borrowing agreement requires compliance by the Parent Company to certain various covenants including, among others, the maintenance of financial ratios after a year of commercial operations. The Parent Company shall maintain at all times a debt-to-equity ratio (DER) of not exceeding 2:1 and current ratio and debt service coverage ratio of less than one (1) as defined in the Term Loan Facility Agreement. As at December 31, 2019, the debt covenants are not yet applicable as commercial operations only started in July 2019. As at December 31, 2020, the Parent Company has substantially complied with most of the covenants except for financial ratios hence the entire balance of loan is reclassified as current in 2020.

On April 16, 2021, ADGI has entered into a loan restructuring agreement with DBP whereby its outstanding term loan with a principal amount of P1,584,900,000 payable in 40 quarterly amortization starting in July 2020 with thirty-five percent (35%) balloon payment due in April 2030, was extended with an additional two (2) year grace period payable in 43 quarterly amortization to commence on October 19, 2022, with a final maturity on April 19, 2033. Interest on the restructured loan is at a fixed rate for five (5) years based on the lender's prevailing rate at effective date renewable at the end of every five (5) years based on the then prevailing rate. In addition, the interest and other charges related to the term loan amounting to P90.20 million as at January 19, 2021 was capitalized and restructured into a five (5) year term loan with a fixed interest rate based on the lender's prevailing rate at effective date, payable quarterly to commence on October 19, 2022, with a final maturity on October 19, 2025. Under the loan restructured agreement, debt covenants exclude compliance with financial ratios. ADGI is compliant with all its debt covenants as at December 31, 2021. In 2021, a loss on debt restructuring amounting to P48,975,828 was recognized in 2021. This is considered a non-cash transaction in the statement of cash flows.

#### **HSSC**

On April 23, 2019, HSSC entered into a three (3) year loan agreement with a local bank for a principal amount of P741,071, to finance the purchase of a vehicle. The amount was drawn with a fixed interest rate of 9.22% per annum. The principal and interest amount are payable in thirty-six (36) monthly amortization commencing April 23, 2019 until maturity of the loan. The vehicle was pledged as collateral for the loan.

#### Peak Flag

On April 15, 2021, Peak Flag entered into a three (3) year loan agreement with a local financial institution for a principal amount of P48,645,600 or MYR 4,000,000 for working capital purposes. The amount was drawn with a fixed interest rate of 8.25% per annum. The principal and interest amount are payable in thirty-six (36) monthly amortization commencing May 15, 2021 until maturity of the loan. A tugboat was pledged as collateral for the loan.

On March 28, 2023, Peak Flag borrowed funds from RHB Bank amounting to MYR1,000,000 (PHP12,314,200) term loan with interest at 5.50%, interest and principal amortization payable monthly from initial drawdown, matures in April 2030

#### 15. Equity

As at March 31, 2023 and December 31, 2022, the Parent Company's authorized share capital amounting to P2 billion is composed of 2 billion shares with par value of P1 per share.

Movements and details of share capital are as follows:

	Number of common shares		Amount	
	issued and outstanding	Share capital	Share premium	Treasury shares
At March 31, 2023 and December 31, 2022	894,586,870	907,857,870	121,632,762	(37,614,990)

On October 29, 2012, the Parent Company submitted its Registration Statement to the Philippine SEC. On October 30, 2013, the IPO of the Parent Company's shares were issued with an issue/offer price of P1.88 per share. Total shares registered and subscribed was 181.6 million shares resulting in share capital of P181.6 million and additional paid-in capital of P121.6 million net of transaction costs amounting to P24.6 million. There are no other share offering after the IPO in 2013.

On March 6, 2017, the BOD and shareholders approved to amend the Parent Company's articles of incorporation to increase its authorized capital stock from P1.5 billion to P2 billion.

#### Treasury shares

On September 24, 2018, the Parent Company's BOD approved the share buyback program which was implemented in various dates in 2018 and 2019. The Parent Company acquired a total of 13,271,000 treasury shares for a total amount of P37,614,990.

No shares were repurchased for the periods ended March 31, 2022 and December 31, 2021.

#### Earnings (Loss) per share

Basic earnings per share is calculated by dividing the net income attributable to shareholders of the Parent Company by the weighted average number of ordinary shares in issue during the period, excluding ordinary shares purchased by the Parent Company and held as treasury stocks, if any.

Total issued ordinary shares for the period has been adjusted for impact of stock split and stock dividends, if any.

Earnings (loss) per share is calculated as follows:

	Three Months Ended March 31,	
	2023	2022
Net income (loss) attributable to the Parent Company	49,298,103	188,012,356
Weighted average number of common shares	894,586,870	894,586,870
Basic and diluted earnings per common share	0.06	0.21

The basic and diluted earnings per share are the same each for the year presented as there are no potential dilutive common shares

#### 16. Service Income, Net

The components of service income, net are:

	Three Months Ended March 31,	
	2023	2022
Harbor assistance, net of discounts and rebates	407,665,450	308,186,454
Salvage income	-	241,615,660
Revenue on generation of solar power	57,887,328	75,775,420
Towing services	17,573,716	26,509,011
Construction revenue	9,455,590	15,874,413
Lighterage service	34,640,354	10,733,850
Oil spill response	83,069,559	-
Underwater services	5,849,411	9,334,314
Other marine services	13,358,792	15,223,053
Others	1,952,078	
	631,452,280	703,252,175

Harbor assistance pertains to services rendered in assisting ships and other watercrafts in docking and undocking at the port.

Others consist of income generated from diving and other underwater services, among others. The Group revenue are divided into two business segments - harbor assistance and renewable energy.

#### 17. Cost of Services

The components of cost of services are:

	Three Months Ended March 31,	
	2023	2022
Fuel and lubricants	116,458,473	92,772,559
Depreciation and amortization	116,338,011	88,826,922
Personnel costs	65,653,402	56,419,600
Outside services	11,661,680	27,247,818
Insurance	22,133,725	14,145,197
Supplies	26,376,140	9,783,731
Charter hire/rental	9,347,447	8,832,099
Representation and entertainment	1,270,474	6,178,400
Port expense	6,360,504	4,883,826
Repairs and maintenance	3,571,037	3,425,299
Transportation and travel	5,516,122	1,876,334
Taxes and licenses	587,415	943,732
Freshwater	463,184	303,627
Communication, light and water	2,353,211	260,986
Professional fees	2,924,212	226,259
Membership and registration	-	106,270
Direct materials and supplies	2,400,379	2,782,269
Direct labor	4,267,332	7,178,607
Others	4,532,132	11,361,827
	402,214,881	337,555,362

Others mainly pertain to commission, marketing expenses, donation and contribution, post, courier and handling and charges.

## 18. General and Administrative Expenses

The components of general and administrative expenses are:

	Three Months Ended March 31,	
	2023	2022
Personnel costs	37,508,573	29,498,629
Provision of impairment loss	5,409,034	22,537,420
Taxes and licenses	16,630,338	9,443,058
Representation and entertainment	4,171,036	8,125,582
Repairs and maintenance	10,277,223	6,060,198
Depreciation and amortization	6,916,149	5,799,615
Outside services	2,483,089	5,460,588
Transportation and travel	7,693,938	2,870,037
Insurance	1,524,670	2,602,827
Communication, light and water	2,008,091	1,604,148
Rent	903,455	1,109,320
Supplies	2,112,190	1,031,595
Professional and management fees	2,817,020	746,257
Commission	-	515,500
Membership and dues	994,125	394,207
Advertising and promotions	-	3,771
Others	712,709	996,655
	102,161,640	98,799,407

Others mainly pertain to post, courier and handling expenses and charges.

#### 19. Retirement Costs

The Parent Company has an unfunded, non-contributory, and actuarially computed retirement benefit plan which provides a retirement benefit in accordance with the local conditions and practices in the Philippines. Under the Plan, the normal retirement age is 60 with a minimum of five years of service.

The retirement benefit obligation is determined using the "Projected Unit Credit" (PUC) method. Under the PUC method, the annual normal cost for the portion of the retirement benefit is determined as the amount necessary to provide for the portion of the retirement benefit accruing during the year. The latest actuarial valuation report of the Company prepared by the independent actuary is for the year ended December 31, 2022.

#### 20. Related Party Transactions and Balances

Transactions with related parties consist of noninterest-bearing advances that have no fixed repayment terms and are due and demandable. The Group's related party transactions are as follows:

	Terms and conditions	March 31, 2023	December 31, 2022
Purchase of services			
Associate	Services rendered to the Parent Company are billed based on agreed prices. These are unsecured, non-interest bearing and are payable in cash within 30 days after invoice date.	-	30,526,960

The table below summarizes the outstanding balances with related parties:

	Terms and conditions	March 31, 2023	December 31, 2022
Advances to a related party,			
net of provision:			
Entity under common control	These are unsecured, non-interest bearing, due on demand and are to be collected in cash.	-	-
Officers	These are unsecured, non-interest bearing and are subject to liquidation.	45,118,236	33,862,190
Advances from related parties:			
Entity under common control	These are unsecured, non-interest bearing, due on demand and are to be paid in cash.	-	-
Officers	These are unsecured, non-interest bearing, due on demand and are to be paid in cash.	(7,796,910)	(44,265,235)

The Group has not provided share-based payments, termination benefits or other long-term benefits other than retirement benefits to its key management personnel for the periods ended March 31, 2023 and December 31, 2022.

#### 21. Income Tax Expense

All the companies in the Group are subject to normal corporate income tax rate at 25% in 2022 except for HSSC and ADGI. HSSC is registered under Republic Act No. 7227, otherwise known as Bases Conversion and Development Act of 1992, that enables it to be under Gross Income Taxation (GIT) of 5%. ADGI is registered under the Renewable Act 9531, an Act Promoting The Development, Utilization, and Commercialization of Renewable Energy Resources and For Other Purposes, that provides for fiscal incentives including income tax holiday.

#### Corporate Recovery and Tax Incentives for Enterprises Act (CREATE)

On March 26, 2021, Republic Act (RA) No. 11534, otherwise known as CREATE, was signed into law. Among the salient provisions of CREATE include changes to the Corporate Income Tax (CIT) as follows:

- RCIT rate of 20% (from 30%) shall be applicable to domestic corporations with net taxable income not exceeding P5 million and with total assets not exceeding P100 million (excluding land on which the business entity's office, plant and equipment are situated) from July 1, 2020;
- RCIT rate of 25% (from 30%) shall be applicable to all other domestic and foreign corporations from July 1, 2020; and
- For the period beginning July 1, 2020 until June 30, 2023, the MCIT rate shall be 1%, instead of 2%.

PAS 12, Income Taxes, requires current and deferred taxes to be measured with reference to the tax rates and laws, as enacted or substantively enacted by the end of the reporting period.

As at December 31, 2020, the CREATE bill was still pending ratification by both the Philippine Congress and Senate, and consequently pending approval of the President of the Republic of the Philippines. As such, the Company has assessed that the proposed tax law is not enacted or substantively enacted as at December 31, 2020. For financial reporting purposes, the enactment of CREATE after December 31, 2020 is deemed a non-adjusting subsequent event.

PAS 10, Events After Reporting Period, indicated the change in tax rates as one of the non-adjusting subsequent events and therefore any impact of the new tax rates if enacted on or prior to financial statement release will only be disclosed in the 2020 financial statements as a subsequent event item.

The movements in the Group's net DIT assets (liabilities) for the periods are as follows:

	March 31,	December 31,
	2022	2022
Beginning of the year	(170,358,724)	(49,454,041)
DIT credited to profit or loss	<u>-</u>	38,490,142
DIT credited (charged) to		
comprehensive income	_	(159,394,825)
End of period	(170,358,724)	(170,358,724)

Income tax expense as at March 31, 2023 and December 31, 2022 are as follows:

March 31,	December 31,
2023	2022
1,920,081	18,031,152
_	(38,490,142)
1,920,081	(20,458,990)
	2023 1,920,081

#### 22. Financial instruments, Financial Risk Managements, Objectives and Policies

#### Fair Values of Financial Instruments

The following methods and assumptions were used to estimate the amount of fair value of each class of financial instrument for which it is practicable to estimate such value:

The Group has determined that the carrying amounts of financial assets such as cash, trade receivable, gross of allowance for impairment losses, construction receivables, gross of allowance for loss, deposit bond, advances to related parties, refundable deposits and financial assets at fair value through other comprehensive income and financial liabilities such as trade and other payables (excluding payable to government agencies, unliquidated expenses and unearned income), short-term loans and borrowings, finance lease liabilities and lease liabilities based on their notional amounts, reasonably approximate their fair values because these are mostly short-term in nature.

#### Financial Risk Management Objectives and Policies

The Parent Company's BOD has the overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The main risks arising from the use of financial instruments are market risk, credit risk and liquidity risk. The Parent Company's BOD reviews and approves the policies for managing each of these risks.

#### Components of financial assets and liabilities

#### Financial assets

Group's financial assets are as follows:

	March 31,	December 31,
	2023	2022
Cash	314,228,265	266,463,521
Trade and other receivables, gross*	1,604,836,301	1,476,122,406
Refundable deposit	13,996,913	6,549,638
Financial assets at fair value through		
other comprehensive income (FVOCI)	810,000	810,000
	1,933,871,479	1,749,945,565

<sup>\*</sup>excluding advances to officers, employees and others subject to liquidation

#### Financial liabilities

Group's financial liabilities are as follows:

	March 31,	December 31,
	2023	2022
Trade and other payables	1,123,418,622	853,562,224
Short-term loans	21,978,600	22,728,600
Lease liabilities	32,310,106	3,790,611,825
Borrowings	238,346,679	33,173,052
	1,416,054,007	4,700,075,701

#### Market Risk

Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in foreign currency exchange rates and interest rates.

#### Foreign Currency Risk

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Most transactions are carried out in Philippine Peso, which is the Parent Company's functional currency. Exposures to currency exchange rates arise from the Group's overseas transactions, which are primarily denominated in United States Dollar (USD), Japanese Yen (JPY) and Malaysian Ringgit (MYR). The Parent Company also maintains

US Dollar-denominated bank accounts. Further, the Group has JPY payables from foreign suppliers, which have been used for the purchase of certain tugboats and maintains MYR bank accounts and receivables. To mitigate the Group's exposure to foreign currency risk, non-Philippine Peso cash flows are monitored on a regular basis

The fluctuation of exchange rates may result to foreign exchange gains or losses.

#### Price Risk

The Group is exposed to equity securities price risk because of the Group's proprietary shares in golf and country club classified as financial assets at fair value through other comprehensive income in the consolidated statement of financial position.

As at March 31, 2023 and December 31, 2022, the Group's exposure to price risk is not considered significant.

Cash flow and fair value interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial assets and liabilities will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial assets and liabilities will fluctuate because of changes in market interest rates.

The Group's financial liabilities are subject to fixed rates and are measured at amortized cost, hence not subject to repricing and independent of changes in market interest rates.

#### Credit Risk

Credit risk arises from cash deposited in banks and financial institutions, as well as credit exposures on amounts receivable from customers, related parties and other parties. The Group provides services only to recognized, creditworthy third parties. Individual risk limits are set based on internal ratings in accordance with limits set by the Parent Company's BOD. The utilization of credit limits is regularly monitored. In addition, the Group's receivables are monitored on an ongoing basis and stringent collection policy enforced resulting in an insignificant exposure to bad debt.

#### Credit Quality of Financial Instruments

The credit quality of the financial statements is classified into three: high grade, which includes instruments with insignificant risk of default based on historical experience; standard grade, which includes quoted and unquoted equity investments that can be readily sold to a third party; and substandard grade, which includes accounts with pending payment negotiations.

#### Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's objective in managing liquidity risk is to ensure, as far as possible, that it will always have sufficient funds to meet its liabilities as they fall due, under both normal and stressed conditions, without incurring unacceptable losses or risking adverse effect to the Group's credit standing.

The Group manages liquidity risk by maintaining a balance between continuity of funding and flexibility. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows.

#### 23. Capital Management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue its operations on a going concern basis in order to provide adequate return to its shareholders and maintain optimal capital structure to reduce cost of capital and lessen the need to obtain long-term borrowings and maximize shareholder value.

The Group manages its capital structure and makes the adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes as at March 31, 2023 and December 31, 2022.

The Group monitors capital on the basis of the carrying amount of equity as presented in the face of the consolidated statements of financial position. The Group's goal is to manage a debt-to-equity ratio not exceeding 2:1.

As at March 31, 2023 and December 31, 2022, the Group's debt-to-equity is calculated as follows:

	March 31,	December 31,
	2023	2022
Total debt	4,932,904,111	4,750,452,051
Total equity	1,868,272,901	1,749,882,234
Debt-to-equity ratio	2.64:1	2.71:1

As at December 31, 2020, the Parent Company has not complied with certain financial ratios including debt to equity and debt service cover ratio that resulted in the reclass of a portion of loans to current.

The Group computes its total debt as follows:

	March 31,	December 31,
	2023	2022
Trade and other payables	1,131,231,464	903,937,574
Short-term loans	21,978,600	22,728,600
Borrowings	3,747,383,942	3,790,611,825
Lease liabilities	32,310,105	33,174,052
	4,932,904,111	4,750,452,051

The Group computes its total equity as follows:

	March 31, 2023	December 31, 2022
Share capital	907,857,870	907,857,870
Additional paid-in capital	121,632,762	121,632,762
Retained earnings (deficit) attributable to the		
owners of Parent Company	110,701,172	(7,689,495)
Financial asset at fair value through other		
comprehensive income	(160,000)	(160,000)
Treasury shares	(37,614,990)	(37,614,990)
Revaluation surplus, net of tax	765,856,087	765,856,087
	1,868,272,901	1,749,882,234

As part of the reforms of the PSE to expand capital market and improve transparency among listed firms, PSE has required listed entities to maintain a minimum of fifteen percent (15%) of their listed issued and outstanding shares to be held by public. The Group is compliant with respect to this requirement as at March 31, 2023 and December 31, 2022.

#### 24. Contingencies

The Group is currently involved in various pending claims and lawsuits which could be decided in favor or against the Group. The information pertaining to such matters is not disclosed on the grounds that it can be expected to seriously prejudice the outcome of the litigation. The Group currently does not believe that these proceedings will have a material effect on its financial position.

## **SCHEDULE A**

## Harbor Star Shipping Services, Inc. and Subsidiaries

## Financial Assets March 31, 2023

	Number of shares		Value based on	
	or principal	Amount shown in	market quotations	
	amount of bonds	the statement of	at end of reporting	Income received
Name of issuing entity and association of each issue	and notes	financial position	period	and accrued
Financial assets at amortized cost				
Cash on hand and in banks	-	314,228,265	-	314,343
Trade receivables	-	1,604,836,301	-	-
Refundable deposits	-	13,996,913	-	-
	-	1,933,061,479	-	314,343
Financial asset at fair value through other comprehensive income				
Investment in Short Term Fund - BDO	-	-		
Investment in golf shares- Rancho Palos Verdes Golf and Country Club	-	810,000	-	-
Total	=	1,933,871,479	-	314,343

#### **SCHEDULE B**

## Harbor Star Shipping Services, Inc. and Subsidiaries

Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)

March 31, 2023

(All amounts in Philippine Pesos)

Name of designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written-off	Current	Balance at end of the period
Bella, Geronimo Dela Paz (President)	24,489,221	5,179,332	-	-	29,668,553	29,668,553
Bella, Ricardo Rodrigo Dela Paz (Vice President)	8,892,523	1,700,000	(300,000)	-	10,292,523	10,292,523
Bella, Virgina May Dela Paz (Corporate Secretary)	(215,844)	1,000,000	(100,000)	-	684,156	684,156
Caranzo, Lorenzo Cabanlit (Director)	2,326,478	38,354	(92,487)	-	2,272,345	2,272,345
Refil, Elionarda Liu (Director)	19,170	-	-	-	19,170	19,170
Rodriguez, Ignatius Alafriz (Corporate Secretary)	2,181,489	-	-	-	2,181,489	2,181,489
	37,693,037	7,917,686	(492,487)	_	45,118,236	45,118,236

#### **SCHEDULE C**

## Harbor Star Shipping Services, Inc. and Subsidiaries

# Amounts Receivable from Related Parties which are eliminated during consolidation of financial statements March 31, 2023 (All amounts in Philippine Pesos)

Name of designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written-off	Current	Balance at end of the period
Advances from related party						
	74 050 700					74.050.700
Peak Flag SDN BHD	71,659,766				<u> </u>	71,659,766
	71,659,766	-	-	-	-	71,659,766
Advances to related party						
Peak Flag SDN BHD	214,687,444	447,864	-	-	215,135,308	215,135,308
Astronergy Development Gensan Inc.	396,931,321	-	(4,066,517)	-	392,864,804	392,864,804
Astronergy Development F1, Inc.	425,696	12,386	-	-	438,082	438,082
Astronergy Development F2, Inc.	430,275	12,385	-	-	442,660	442,660
Harbor Star Subic Corp	620,765,686	-	(172,346,978)	-	448,418,708	448,418,708
Harbor Star Energy Corporation	275,436,800	401,998,749		-	677,435,549	677,435,549
Harbor Star Contruction Corporation	1,237,862	-	(27,771)	-	1,210,091	1,210,091
Harbor Star East Asia (Myanmar) Ltd.	2,266,561	(0)	-	-	2,266,561	2,266,561
·	1,512,181,645	402,471,384	(176,441,266)	-	1,738,211,763	1,738,211,763

## **SCHEDULE D**

## Harbor Star Shipping Services, Inc. and Subsidiaries

## Long-term Debt March 31, 2023

		Amount shown under		
		caption "current portion	Amount shown under	
	Amount	of long-term debt"	caption "long-term debt" in	
Title of issue and	authorized	in related statement of	related statement of	
type of obligation	by indenture	financial position	financial position"	Notes
Bank borrowings	1,726,041,977	7,944,555	1,718,097,422	DBP restructured cash loan and its capitalized accrued interest, interest at 6.50% per annum, interest and principal amortization payable quarterly starting October 2023, matures on April 19, 2033.
Bank borrowings	517,097,544	36,978,000	481,600,000	DBP restructured cash loan and its capitalized accrued interest, interest at 6.50% per annum, interest and principal amortization payable quarterly starting March 2023, matures on December 29, 2028.
Bank borrowings	150,000,000	19,200,000	-	PNB cash loans, interest at 8% per annum, various maturities in 2023.
Bank borrowings	320,000,000	28,085,494	-	AUB cash loan, interest at 7.50% per annum, interest and principal amortization payable quarterly, matures on June 26, 2023.
Bank borrowings	750,000,000	38,869,581	423,441,628	CTBC restructured cash loans, interest at 5.25% per annum subject to quarterly repricing, interest and principal amortization payable quarterly starting January 2022, matures on December 2026.
Bank borrowings	6,348,400	884,696	3,056,526	Ambank cash loan, MYR500,000 (or PHP6,080,700) term loan with interest at 6.70% interest and principal amortization payable monthly from initial drawdown, matures in September 2027.
Donk horrowing and				
Bank borrowing and financial institution	63,484,000	17,639,736	1,538,640	Orix Leasing cash loan, MYR5,000,000 (PHP48,645,600) term loan with interest at 8.25%, interest and principal amortization payable monthly from initial drawdown, matures in April 15, 2024
Bank borrowings	12,314,200	7,519,117	4,795,083	RHB Bank cash loan, MYR1,000,000 (PHP12,314,200) term loan with interest at 5.50%, interest and principal amortization payable monthly from initial drawdown, matures in April 2030.

Bank borrowings	1,750,000,000	100,125,000	871,250,000	RCBC cash loan, interest at 7.50% per annum, interest and principal amortization payable quarterly, matures on July 14, 2025.
Bank borrowings	11,717,900	2,829,610	5,257,963	RCBC car loan, interest rates ranging from 8.12% to 8.97% per annum, interest and principal amortization payable monthly, various maturities from 2024 to 2025.
Bank borrowings	906,400	248,891	-	SBC car loan, interest at 8.60% per annum, interest and principal amortization payable monthly, matures on December 10, 2023.
Lease liabilities	38,709,295	6,178,427	26,131,578	DBP Leasing, interest at 6% per annum, for 10 years, matures on September 15, 2024
	5,346,619,716	266,503,706	3,535,168,941	

#### **SCHEDULE E**

## Harbor Star Shipping Services, Inc. and Subsidiaries

Indebtedness to Related Parties (Long-term Loans from Related Companies) March 31, 2023

	Name of related party	Balance at beginning of period	Balance at end of period
NONE			

## **SCHEDULE F**

## Harbor Star Shipping Services, Inc. and Subsidiaries

Guarantees of Securities of Other Issuers March 31, 2023

Name of issuing entity of securities guaranteed by the Group for which this statement is filed	Title of issue of each class of securities guaranteed	Amount owned by person for which statement is filed	Nature of guarantee
NONE			

## **SCHEDULE G**

## Harbor Star Shipping Services, Inc. and Subsidiaries

Share Capital March 31, 2023

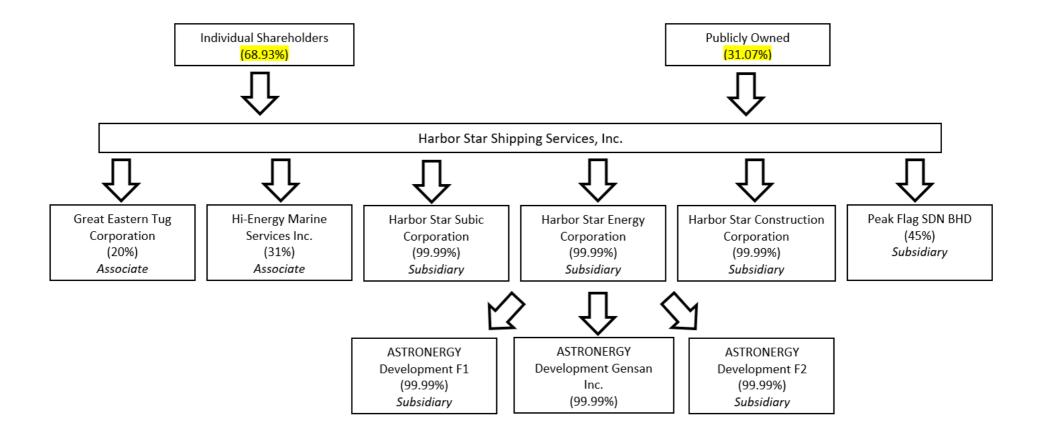
		Number of shares	Number of shares	Number of shares held by		
	Number of	issued and outstanding	reserved for options,		Directors,	_
	shares	as shown under statement of	warrants, conversion	Related	officers and	
Title of issue	authorized	financial position caption	and other rights	parties	employees	Others
Common stock - P1 par value	2,000,000,000	894,586,870	-	-	616,665,227	277,921,643

#### Harbor Star Shipping Services, Inc. and Subsidiaries

2224 A. Bonifacio St., and Pres. Sergio Osmeña Bangkal, Makati City

A Map Showing the Relationships between and among the Parent Company and its Subsidiaries and Associate

March 31, 2023



## Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration For the period ended March 31, 2023 (All amounts in Philippine Peso)

Unann	Unappropriated retained earnings, January 1, 2021 87,63				
	Net income based on the face of the				
	unaudited financial statements				
Less:	Non-actual/unrealized income net of tax	33,138,870			
	Equity in net income of associate/joint venture	-			
	Unrealized foreign exchange gain - net				
	(except those attributable to cash)	-			
	Unrealized actuarial gain	-			
	Fair value adjustment (M2M gains)	-			
	Fair value adjustment of Investment Property				
	resulting to gain	-			
	Adjustment due to deviation from PFRS/GAAP-gain	-			
	Other unrealized gains (losses) or adjustments to the				
	retained earnings as a result of certain transactions				
	accounted for under the PFRS	-			
Add:	Non-actual losses				
	Depreciation on revaluation increment (after tax)	-			
	Adjustment due to deviation from PFRS/GAAP – loss	-			
	Loss on fair value adjustment of available-for sale financial assets				
	(after tax)	-			
	actually earned/realized during the year	120,770,959			
Add:	Release of retained earnings appropriation	-			
Less:	Treasury shares	-			
	Stock dividends declared during the year	-			
	Cash dividends declared during the year propriated retained earnings, March 31, 2023	-			
Unapp	120,770,959				

## Harbor Star Shipping Services, Inc. and Subsidiaries

## Aging of Trade and Other Receivables, net March 31, 2023

## **Neither Past**

	Due _		Past Due but not Impaired				
	nor Impaired	1-30 days	31-60 days	61-90 days	Over 90 days	Impaired	Total
Trade	200,320,598	113,923,567	56,784,631	47,577,361	1,186,230,144	(397,480,784)	1,207,355,516
Officers & Employees	68,942,287	38,301,270	26,264,260	15,320,508	7,825,408	-	156,653,734
Others	152,825	-	-	512,587	60,000	-	725,412
	269,415,710	152,224,837	83,048,891	63,410,456	1,194,115,553	(397,480,784)	1,364,734,662